INNOWARE
Company Profile

Innoware
Powering Business

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Microsoft Partner

Gold Cloud Customer Relationship Management
Gold Enterprise Resource Planning
Gold Cloud Productivity
Gold Cloud Platform
Gold Datacenter

About us

Innoware
Powering Business

- Established in - **2001**
- Servicing clients in **10 countries**

Czech Republic, Switzerland, UK, UAE, Ukraine, Serbia, Moldova, Belarus, Georgia, Kazakhstan

- Solid experience – more than **300 ERP projects** performed
- Have experience with companies of different size – the biggest client employs **8000 people**
- We developed localization modules for the international ERP systems to meet statutory requirements for Ukraine

Our competencies

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ERP

- Microsoft Dynamics 365 Business Central (NAV)
- Microsoft Dynamics 365 Finance&Operations (AX)
- Microsoft Dynamics 365 Talent (HRM)

CRM

- Microsoft Dynamics 365 for Sales
- Microsoft Dynamics 365 for Customer Service
- Microsoft Dynamics 365 for Marketing

CLOUD

- Microsoft Azure
- Microsoft 365

Our differentiators

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- Team of professionals with many experts of 10+ years of experience
- Effective project methodology (IW URM)
- We work hard to prepare detailed project documentation (Design Documents and User Guides)
- High project management skills

Some of our clients

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MANUFACTURING

zepter INTERNATIONAL

LEONI

ZTR ZAPOROZHTRANSFORMATOR

AHMAD TEA LONDON

azelis

MIRAI

РУДЬ

LOGISTICS AND DISTRIBUTION

МАУ

НОВА ПОШТА

elko.by

Wizz

DUFRY

PROFESSIONAL SERVICES

CIKLUM EMPOWERING COLLABORATION

GfK

Deloitte.

KINSTELLAR

CONNECT

intellect guide

→ read more on innoware.com

BUSINESS ARIES

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- ☑ Production \ Procurement \ Sales \ Inventory
- ☑ Integration with banking software (Client-bank), industrial software solutions
- ☑ Consolidation and consolidated reporting
- ☑ Budgeting and forecasting \ planning
- ☑ Full accounting process in correspondence with the legislative requirements
- ☑ Tax accounting

→ read more on innoware com

Key project stages

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- Kick-off meeting
- Primary trainings (project methodology and system terminology)
- Detailed planning of the next phase

- Processes set up and development according to Design and FRE
- Testing by consultants
- **Test scripts** preparing
- Demonstrations to Key Users and training
- Additional interactions, if needed

- Support at startup stage and in the first period of work

Start of project → Analysis → Prototype creation → Preparation for launch → Pilot operation

- Test environment deployment
- Interviews on processes – “to be” model deriving, standard features demonstration and gaps outlining
- **Interview Protocols**
- Additional functional requirements estimation (FRE) – for gaps covering
- Next phase detailed planning

- Integrations testing
- Current systems data preparing and verification for transferring it to the new system
- Training and certification of End users
- System launch plan

Project management

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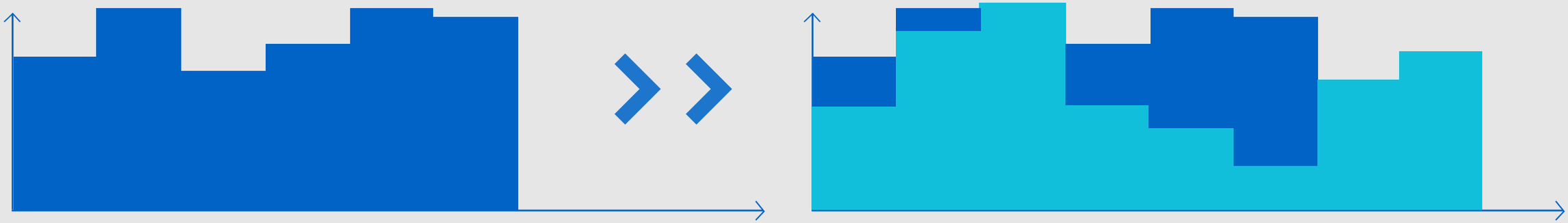
Start of project → Analysis → Prototype creation → Preparation for launch → Pilot operation → Trainings for users → Go live



- Progressive elaboration
- Weekly time tracking. **Time Sheets** approval
- **Project Management Committee** regular meetings
- Constant project duration and costs **deviations** monitoring
- **Change management**

Employees
Professional Rating Scale | Consultants Grades

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Common transparent professional development scale (10 grades)

Each employee regular comprehensive assessment (Experience, Soft Skills, Professional Skills and Expertise, Work Quality, Microsoft Certifications etc.)

Personal development plan is revised annually for each employee, the implementation status of which is monitored and adjusted quarterly

Skills / Grades	Junior Cons	CG1	CG2	CG3	CG4	CG5	CG6	CG7	SC1	SC2
Experience, years	0-1	1+	2+	3+	4+	5+	6+	7+	8+	9+
Number of certificates	1	2	3	4	5	6	7	8	9	10
Level of English (Cons)	Pre-intermediate	Intermediate				Upper-Intermediate				
Level of English (Dev)	Pre-intermediate	Intermediate				Upper-Intermediate				
	Junior Cons	CG1	CG2	CG3	CG4	CG5	CG6	CG7	SC1	SC2
Consultant	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
Development consultant	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
Mentor	*	limited activities	limited activities	yes	yes	yes	yes	yes	yes	yes
System architect	*	*	*	*	*	limited processes, not complex projects		complex projects	complex projects	complex projects
Development Lead	*	*	*	*	*	*	possible	possible	yes	yes
Project Manager	*	*	*	*	*	internal projects	internal projects	internal projects	internal/ external projects	external projects
Project Lead	*	*	*	*	*	internal projects	internal/ external projects		internal/ external projects	