Microsoft Teams

Frontline workers accelerate digital transformation

In today's world, the frontline workforce, which represents nearly 2 billion people worldwide, is the backbone of communities and economies around the world. 88% of organizations employ people in frontline roles and when frontline workers say something is not working, we can't afford to ignore them.

And that's where industry-specific solutions tailored for the unique needs of frontline workers can help foster a more innovative, productive and engaged workforce.

Discover how frontline workers paired with the right tools can accelerate the digital transformation, build and strengthen organization's culture.

Frontline Workers Pilot

As a follow-up from the Enable Frontline Workshop, the new Pilot program will enable you to transform frontline experiences with solutions that improve engagement, efficiency and security.

This eight-week Partner-led pilot will provide you with an accelerated hands-on experience to modernize your frontline employee experience with purpose-built, cloud-based modern work solutions in your environment.

Pilot framework

Plan →

- Identify success factors capturing customer's vision, expectations and goals
- Validate top scenarios identified in the Enable Frontline Workshop
- Identify up to 500 frontline workers to participate in the pilot (minimum requirement of 50 to 100 users)

Enable →

- Complete base configuration of relevant Microsoft 365 components
- Setup and onboard frontline workers in the customer's tenant
- Deploy at least two identified frontline scenarios
- Regular status meetings to discuss pilot progress or challenges

Grow →

- Conduct customer pilot activities
- Summarize key learnings and results or feedback from users who participated in the pilot
- Develop actionable purchase and adoption plans that effectively meet customer requirements and needs