



# AVD Business & Adoption Plan



## Virtualise End-User Compute to centralise and secure IT systems while reducing cost.

### Business challenge

Decentralised Information Technology systems can limit an organisation's ability to scale, make it difficult to reduce costs and impact regulatory compliance. In our modern world where hybrid work models require constant access to head office resources, and cybersecurity threats are ever present, centralising IT infrastructure has never been more important.

Desktop virtualisation is one method used to centralise access to resources and limit security risk, however on-premises Virtual Desktop Infrastructure (VDI) deployments are very complex and expensive to implement. An Azure Virtual Desktop (AVD) Business and Adoption Plan illustrates how cloud Virtual Desktop minimises cost and deployment complexity when compared with traditional VDI or End-User Compute solutions.

### How we help

Insight's team of virtualisation specialists will guide you through a two-week engagement that will provide you with a Total Cost of Ownership for Azure Virtual Desktop and a customised migration plan to help get you started. Following this engagement, you will receive the following deliverables:

- A definition of business goals, requirements and deployment options.
- A detailed analysis of your current End-User Compute and application delivery landscape compared with Azure Virtual Desktop including a 3 to 5 year Total Cost of Ownership breakdown
- A cost benefit analysis of migration options and high level deployment recommendations aligning to the Azure Virtual Desktop reference architecture.
- A customised migration plan highlighting next steps and key action items.

Our team will help to ensure that you are prepared with the business case for the best Virtual Desktop experience on Azure: Azure Virtual Desktop.

### Benefits of this engagement:

- Create a strategy to virtualise End-User Compute assets
- Understand the value and cost of virtualised desktops in Azure
- Move beyond Infrastructure into the cloud.

### Benefits of AVD:

- Increased IT agility, flexibility, and scalability
- Greater workload mobility
- Ability to automate operations
- Lower Total Cost of Ownership (TCO) based on Full-Time Equivalent (FTE)
- Scalable performance based on Azure IaaS sizing

### Related Offers:

- Cloud Adoption Framework Workshop
- Azure Virtual Desktop Foundations
- Microsoft Sentinel Foundations

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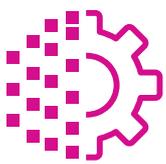
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### Get started.

To learn about pricing and how to begin, contact [ANZ\\_DI\\_Sales@insight.com](mailto:ANZ_DI_Sales@insight.com)



## Preparing for Transformation

To ensure you receive the greatest value from this engagement, our experts will need the following:

- Participation from application and cloud architects, IT managers and other subject matter experts
- Access to review and assess existing End-User Compute systems.

## What to Expect



### Ideation & Discovery

We'll begin by exploring your organisation's End User Compute landscape to understand your goals and identify Key Virtualisation Scenarios. We will meet with key stakeholders to understand your use cases for virtualised desktops while analysing the cost of your existing environment to provide a comparison.



### Analysis & Assessment

The information collected during discovery will enable our team to prepare a three and five year Total Cost of Ownership analysis to highlight the cost savings of an Azure Virtual Desktop solution. Our experts will consider the varying deployment options available and assess which deployment methods would be best suited for your organisation.



### Output

We will provide you with a written definition of your business goals and requirements captured during discovery alongside recommended deployment options and the three to five year cost analysis. We will also present a customised migration plan that will guide the rollout of Azure Virtual Desktop within your organisation.

## Why Insight

At Insight, we are proud of our strong consulting team of Azure specialists, with a proven track record of successfully delivering Azure Migration Services for organisations on their strategic journey to public cloud. We'll work with you to maximise your technology investments, empower your workforce to work smarter, optimise your business and create meaningful experiences.

### Insight awards

- 2021 Worldwide Partner of the Year in Solution Assessments and Azure Migration
- Microsoft Gold Partner
- Certification in 10 Advanced Specialisations across Microsoft Azure, Modern Work and Security

**For more information, contact us today.**

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