



Why Insight for Microsoft Azure?

Insight is Microsoft's largest global Licensing Solution Provider (LSP) and has been providing Microsoft® solutions for more than 25 years. As one of the first Microsoft LSPs and enterprise software advisors, we put Microsoft at the center of our end-to-end strategy to help businesses run smarter. We collaborate to deliver Intelligent Technology™ solutions that meet your strategic business needs and optimize your technology investments.

- Microsoft's largest Azure™ partner
- Microsoft Azure Circle Partner
- Dedicated team of Azure technical solution advisors
- Microsoft's No. 1 Office 365™ net cloud seats sold

How Microsoft Azure will help your business

Azure leverages more than a hundred Microsoft data centers across the globe — more than any other public cloud provider. You can rest assured this solution will allow you to scale workloads rapidly. This enterprise-grade technology also offers world-class security and support.

Azure doesn't have to replace your current infrastructure — you can take advantage of a hybrid cloud. Many companies use Azure as an extension of their existing infrastructure, running some workloads on premises and others in the Azure cloud. Azure allows your company to:

- Hyperscale up and down immediately.
- Trade capital expenses for variable expense.
- Reduction of datacenter management.
- Increase speed and agility.
- Go global in minutes.

Insight is your expert connection to Microsoft solutions that help your business run smarter.

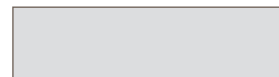
The cloud solution for the modern workplace

Microsoft® Azure™ offers myriad integrated services to help your business move swiftly, achieve more and decrease expenditures. Providing analytics, computing, database, mobile, networking, storage and Web services, Azure enhances modern business.

Offload management of some or all components.

Azure primarily operates as an Infrastructure as a Service (IaaS) and Platform as a Service (PaaS) solution. However, certain Azure identity management services are considered Software as a Service (SaaS) offerings.

	Packaged software	IaaS	PaaS	SaaS
Applications				
Data				
Run time				
Middleware				
Operating system				
Virtualization				
Servers				
Storage				
Networking				



Managed by you



Managed by vendor

How Insight will help

From the initial assessment of your business needs to strategy, deployment and management, our team of experts will help you roll out Microsoft Azure.

Product and licensing specialists	Assist you to optimize your technology investment by leveraging the most appropriate licensing vehicles for your organization.
Technical pre-sales specialists	Insight's Azure Specialists that assist you with detailed Azure technology questions as well as partnering with you to identify a strategy on which workloads to move to the cloud.
Delivery architects and consultants	Nationally recognized Professional Services organization that assists you to design, assess, deploy, and manage your Hybrid Cloud environment.