



INSIGHT Business Solutions, a Microsoft Gold Partner, is a Business Technology Consulting Firm. We pride ourselves in helping our clients in Financial Consolidation, Increasing Revenue and Decreasing Costs through the sharing of our vast consulting experience and the use of leading Business Software Solutions.

Today, our reputation is as important as it ever was. We have succeeded in achieving the goals we set forth so many years ago and building the culture we imagined. Our team has grown significantly and our commitment to providing leading business solutions for all our clients is stronger than ever.

When you made the decision to implement Microsoft Dynamics AX or GP, you expected to become more agile, efficient, connected, informed and competitive. But since then, things haven't been smooth and you know something is wrong.

Unfortunately, we've found that too many companies never receive any value from their investment into Microsoft Dynamics because the system and processes were not implemented correctly – or haven't been implemented at all!

Experience and research shows that, in most instances, these challenged implementations are the result of working with the wrong consulting partner. In fact, here are some selections from real-world stories:

- The partner was "utterly incapable of providing the necessary expert advice, guidance, or leadership".
- The partner "staffed the project with novice consultants, many of whom lacked even a basic understanding" of the ERP concept.
- The partner "knew but did not disclose" that the pre-contract product demonstration" did not reflect the software's actual capabilities or functionality; i.e. promised the world, delivered screens".
- The partner "knew, or should have known, that the level of software customization required to perform the implementation" to meet requirements "far exceeded the accepted norms or original cost estimates and proposed".
- The partner "conducted a classic bait-and-switch" by "drastically increasing its estimated license cost and fees after being on the job for some time through playing on word in the proposal".
- The partner "hides behind the vendor's approved project methodology and suggested training" while knowing quite well this is insufficient. We call it "Down payment sales tactics".

Why INSIGHT Business Solutions?

Our Microsoft Dynamics Rescue program is built around five pillars, enabling organizations to get costs under control, projects back on track, and the most value out of their investments:

Organize – Standardize Service & Support processes.

Stabilize – Prioritize and resolve most pressing issues and retrain and requalify the team members.

Optimize – Minimize process timing – technically and functionally.

Maximize – Emphasize additional use of the ERP and customize if needed.

Realize – Recognize the return on investment (ROI) you envisioned.

For more information

To learn more about dedicated Services & Support team, please contact us at:

Email: info@insight-jo.com

Tel.: +962 (6) 5811454

Amman, Jordan.

Regions include: Middle East, Africa, GCC, Southern and Eastern Europe.