

# M365 as your digital Platform

Creating and empowering your Insight Intelligent Workspace



Insight can help you optimize your expenditure and empower your workforce to become more agile. Offering expert guidance, consultation, implementation and service offerings focused on Microsoft 365 E5, we can help you secure your business now and for the future by delivering a tailored recommendation across key solution areas, like security & collaboration, and help evaluate your deployment readiness.

## What is M365 as your digital Platform?

Insight helps you with saving costs on remote work, cutting out non-essential business expenses and the delivery of new methods of secure workforce efficiency by delivering a tailored recommendation through a 3-level approach focusing on TCO, ROI and Business Value of choosing M365 as your digital Platform for your company.



## Why customers use M365 as your digital Platform

- **TCO** - Identify your costs for a clear understanding
- **ROI** - Optimise your costs and maximise your investments
- **Business Value** – New business opportunities and benefits

### TCO Optimise your costs

- 1 mission launch
- 1 collection of organisation-specific incoming metrics
- 1 analysis, consolidation and formalisation of metrics by the consultant
- 1 presentation of the results of the analysis

**Cut out non-essential  
business expenses**

### ROI Maximise your investments

- 4 complementary workshops to analyse your spending items
- Collection of your current usages in the form of interviews
- 1 static analysis of your usages
- 1 presentation of analysed usages and recommendations

**Saving costs on  
remote work**

### Business Value New business opportunities

- Business surveys (Interview 45min by business)
- Focus groups of selected businesses (4 half-day workshops)
- 1 presentation of the portfolio of needs and projects to be carried out
- 1 roadmap to achieve the goals set
- 1 outcome.

**Deliver new methods of  
secure workforce efficiency**

"Insight's support has enabled us to bring all our licences into compliance with Microsoft, but also to improve our internal organisation in order to benefit from a better vision of our software use according to our different services", explains François-Xavier Gaydon, CIO of the ADSN group.

"The return on investment is approximately one for five between the cost of the Insight service and the financial benefit achieved. Our control of the Microsoft budget is thus optimised: the choice of Microsoft 365 is a strategic decision which proves to be financially very interesting. »