



## Intelligent Meeting Room Solutions

All of your needs under one roof.

The Insight Intelligent Meeting Solution Service have been built to help you optimise your hybrid meetings, giving you instant access to the best of breed solutions, without the hassle of managing multiple suppliers. This frees up your internal resources, to get on with driving innovation and adding value to the bottom line.

Insight provides the tools and infrastructure necessary to integrate Microsoft Teams Rooms into your IT estate, as well as providing training, support, resources and knowledge needed to ensure you get the most from our offering.

### Business challenge

Companies are increasingly turning to hybrid meeting solutions to meet their IT needs. From sales and HR to productivity and communications, Microsoft Teams Rooms has become the definitive model for empowering your employees to work together seamlessly no matter where they are.

However, as your ecosystem of services grows, so too do the overheads involved with managing it. Administrators are left juggling numerous contracts and business relationships across multiple vendors. They need to monitor various agreements, track systems performance and ensure that requirements are met.

### Our commitment

#### Full-service solution

As our customer, you will be guided throughout your journey with hybrid meetings. At Insight, we take a proactive approach in helping our customers reap the benefits that Microsoft Teams Rooms offers by providing a clear roadmap to a successful implementation.

#### Professional deployment services

Our technical support services help your IT teams deploy new rooms fast, so your business has more time to focus on innovation. We'll help you increase efficiency and improve IT service levels while simultaneously providing your IT pro's guidance for action if incidents arise.

# Adoption and change management

Our consultants will support your employees to learn and adapt to the new hybrid meeting environment for maximum productivity and user experience.

### Solution

The intelligent meeting solution provides a simplified implementation experience that allows you to take advantage of the latest Microsoft technology, with partner-provided support. Our hybrid meeting roadmap provides you with flexibility to adjust and re-direct your modern workplace strategy with our guidance to optimise spend, decrease IT support tickets and increase overall employee meeting productivity.

### Why Insight?

With Insight's support you can be up and running before you know it. Buying certified hardware through the our extensive global partner and vendor network gives you flexible options and support so you can focus on running your business while we take care of the rest.

# Our 30+ year partnership and deep integration demonstrate our commitment to Microsoft products and maximising their value for your business.

Microsoft Solutions Partner Modern Work	Services	Scope	Awards
	<ul> <li>More than 2,000         Microsoft focused         services and technical         professionals</li> <li>150+ dedicated         managed         services resources</li> <li>Dedicated Microsoft         field alliances team</li> <li>Exclusive access to         Microsoft programs,         discounts and funding</li> </ul>	<ul> <li>Global footprint, supporting clients in 180 countries</li> <li>No. 373 on the Fortune 500</li> <li>From a 1988 entrepreneurial startup to a global technology provider, we help clients thrive.</li> </ul>	<ul> <li>Our technology         expertise and deep         relationships have         earned us numerous         accolades.</li> <li>Click here to see all         our awards.</li> </ul>

### **About Insight**

At Insight, we have the expertise, skills, tools, processes, and experience to guide you towards achieving your full potential and optimising the competitive advantage.

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Global scale & coverage	Operational excellence & systems	Next-generation tech skills	A certified and award- winning partner of major security solution vendors	Understanding of ISO 270001	Broad security capabilities

