



**Azure IoT Hub for Healthcare**  
*8-week Experience & Architecture Assessment*

**//interknowlogy/**

Overview

User Experience Definition

Architecture Recommendation

Proposal



# Context – Healthcare diagnostic device providers have thousands of devices deployed in labs across the world

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- Diagnostics devices are distributed in labs and hospitals **across multiple geographies**
- Devices can run a large variety of tests, each of which produces **thousands of rows of data**, often stored locally on the device
- Though devices are operated locally by trained staff, maintenance is managed by Field Engineers that **may require physical access** to devices in order to retrieve performance data
- Device outputs and metrics are valuable to a variety of functions (e.g., Sales, Marketing, Lab Operations) however these analytics are **not readily available**



# *Need* – However, data from these devices tends to be difficult to access and glean insights from

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- **Lacks unified user experience or interface** to allow users to interact with data and surface insights (e.g., Field technicians, Sales and Marketing teams, Lab technicians)



- Data generated by devices, both performance metrics and device health, is often **stored locally** and is **difficult to aggregate**



- **No centralized control system** to manage large number of devices (e.g., firmware updates, fault management)

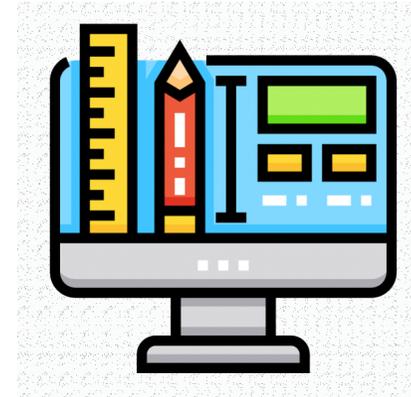
# Goal – User-centric approach to define user experience and Azure infrastructure to manage data from devices

## User Experience Definition



- **User Research** to uncover needs and potential market gaps in existing process
- Translate research into **User Personas and Journey Maps** for entire experience
- Iterative exercise to design **User Experience and Interface** for all stakeholders

## Architecture Recommendation



- Assess device footprint and recommend appropriate **Azure solution architecture**
- Recommendations will leverage **Azure IoT Suite** to address ingestion, processing, storage, and analytics needs as required by the engagement

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# Through Design Thinking, IK will help define the appropriate UX and accompanying features

## What is Design Thinking used for?

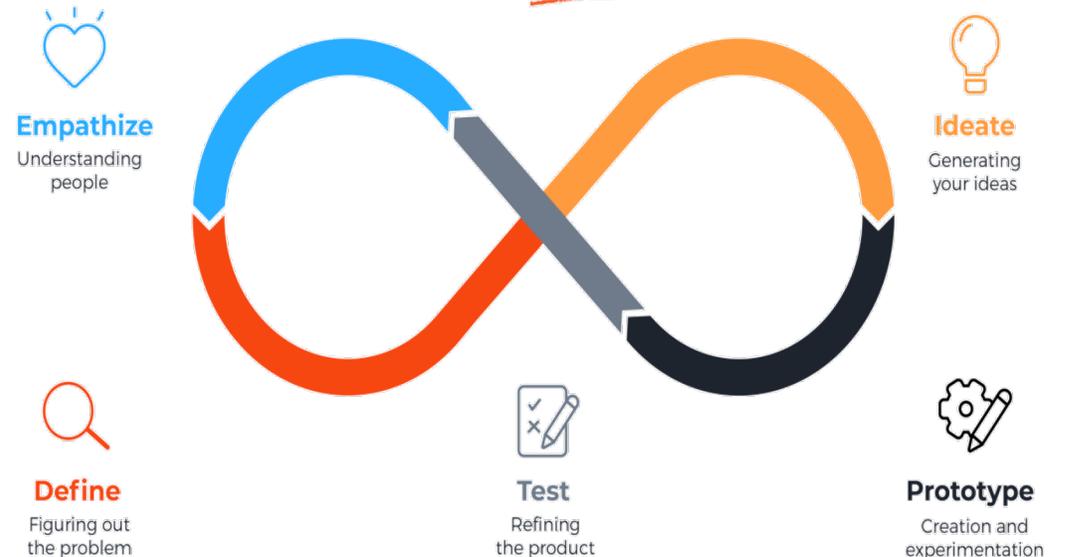
Understand  
Users

Challenge  
Assumptions

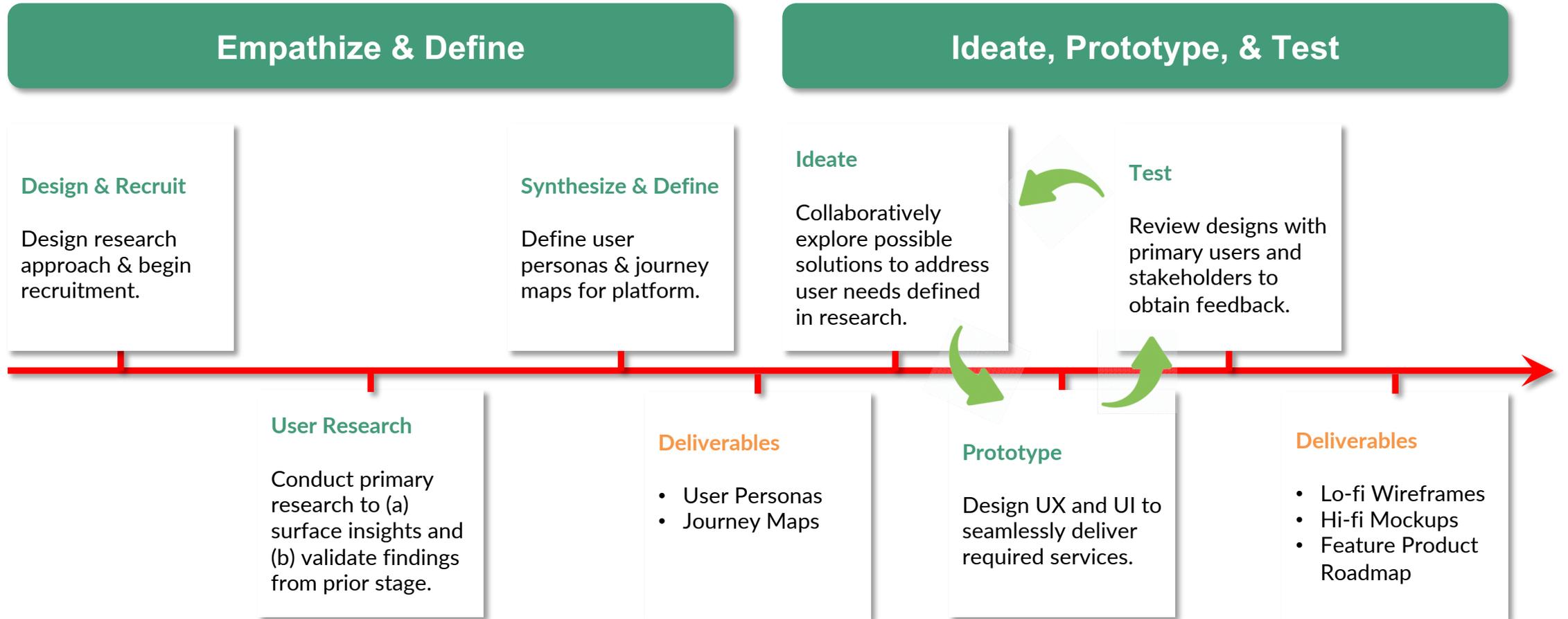
Redefine  
Problems

Design Innovative  
Solutions to  
Prototype & Test

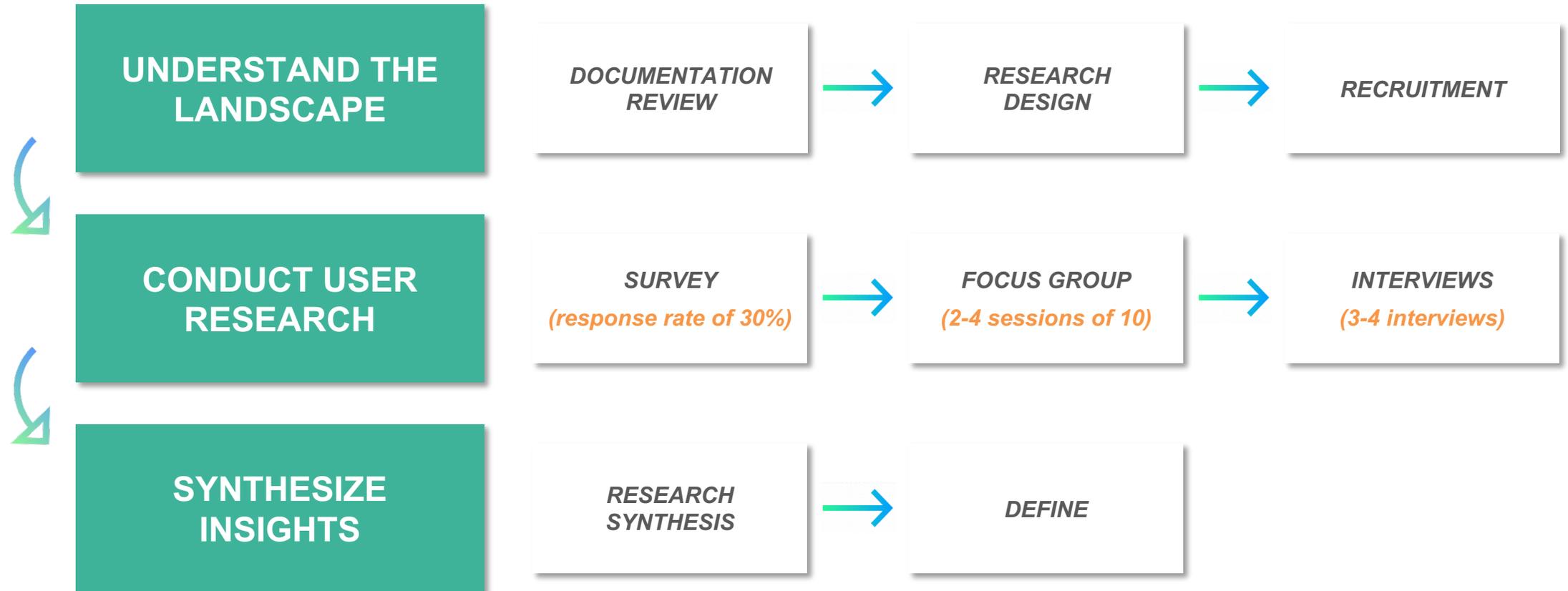
## Design Thinking is non-linear and iterative



# User-centric approach will inform end-to-end design



# Deep Dive – IK will uncover pain points in the industry to inform user experience design



# Workshop Topics (1/2)

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|   |   |   |
|---|---|---|
| <b>Understanding Landscape</b>                |    | <ul style="list-style-type: none"><li>• Interviewing the project sponsors to understand vision and objectives</li><li>• Preparing for User Research by understanding the landscape and stakeholders</li></ul> |
| <b>Conduct User Research</b>                  |    | <ul style="list-style-type: none"><li>• FOCUS GROUPS -Interviews with Users (~20) spread across two sessions</li><li>• INTERVIEWS - Get information about Users, their Goals and their Challenges</li></ul>   |
| <b>Review User Research Findings</b>          |    | <ul style="list-style-type: none"><li>• Present findings from User Research exercise</li><li>• Review and align on insights including goals, pain points and challenges</li></ul>                             |
| <b>Review Personas, User Journey Maps</b>     |   | <ul style="list-style-type: none"><li>• Present initial user personas among product stakeholders</li><li>• Present initial Journey Maps</li></ul>   |
| <b>Review Refined personas &amp; journeys</b> |  | <ul style="list-style-type: none"><li>• Review refined personas once feedback is incorporated</li><li>• Review refined journeys once feedback is incorporated</li></ul>                                       |

# Workshop Topics (2/2)

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|  |   |   |
|--|---|---|
| <b>Present low-res wireframes</b>            |    | <ul style="list-style-type: none"><li>• Discuss low-res wireframes with stakeholders</li></ul>  |
| <b>Review refined low-res wireframes</b>     |    | <ul style="list-style-type: none"><li>• Revised low-res wireframes once feedback is incorporated</li><li>• Get approval on low-res wireframes</li></ul> |
| <b>Present high-res wireframes / mockups</b> |    | <ul style="list-style-type: none"><li>• Discuss high-res wireframes with stakeholders</li></ul>   |
| <b>Present Initial Feature Backlog</b>       |   | <ul style="list-style-type: none"><li>• Discuss prioritization of backlog</li><li>• Discuss potential MVP candidate</li></ul>                           |
| <b>Present Final Deliverables</b>            |  | <ul style="list-style-type: none"><li>• Finalized high-resolution wireframes / mockups</li><li>• Finalized Feature backlog</li></ul>                    |

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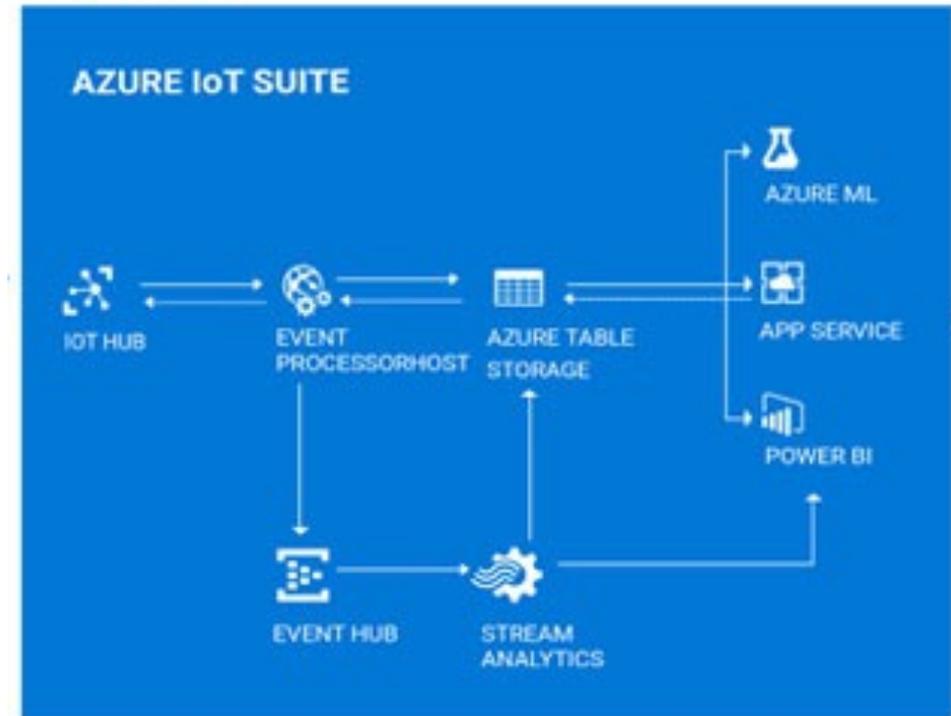
Proposal



# Based on the defined experience, IK will recommend an overall Azure solution architecture

*Not Exhaustive*

- **Ingestion (IoT Hub, Event Hub)** – Primarily serves as a gateway that connects devices with the Cloud and establishes communication between them.
- **Processing (Analytics, Function)** – Decision and Rule engines to process incoming data and provide real-time analytics on workloads.
- **Storage (SQL, Blob)** – Variety of storage options available to securely store data in organized and accessible databases
- **Advance Analytics & Insights (Azure ML)** – Build & deploy high quality models and provide insights at scale by visualizing data.



*Illustrative*

Overview

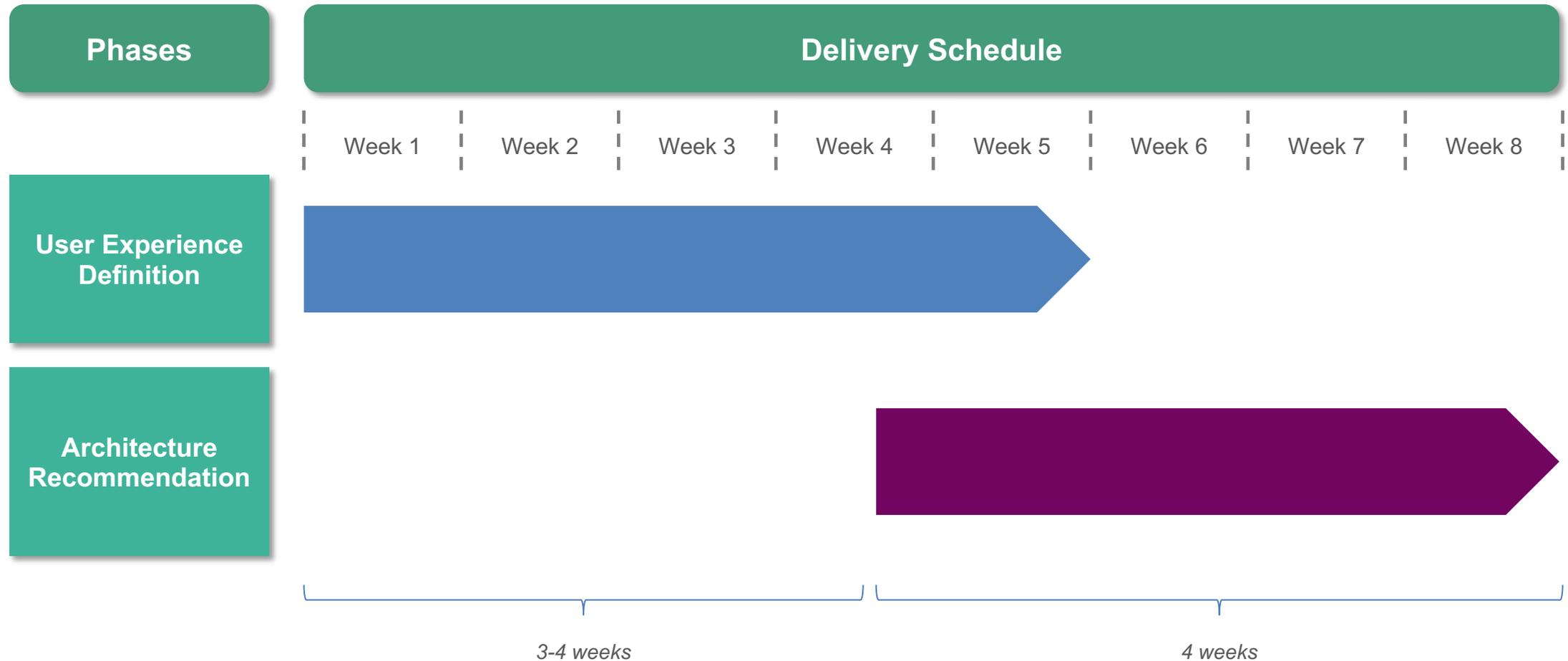
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# Planned schedule for the engagement runs for a continuous 8 weeks



# The price covers all streams for the engagement

| Phase                       | Deliverables  | Weeks | Price (USD) |
|-----------------------------|---|-------|-------------|
| User Experience Definition  | <ul style="list-style-type: none"><li>Synthesized insights from user research</li><li>User personas and Journey Maps</li><li>Wireframes and mockups for agreed upon user interface and experience</li></ul> | 8     | \$ 100,000  |
| Architecture Recommendation | <ul style="list-style-type: none"><li>Recommended Azure services</li><li>End-to-end design recommendations and Architecture Diagram</li></ul>   |       |             |

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Thank You.

Junaid Muzaffar

Chief Revenue Officer

[junaidm@interknowlogy.com](mailto:junaidm@interknowlogy.com)

[www.interknowlogy.com](http://www.interknowlogy.com)

