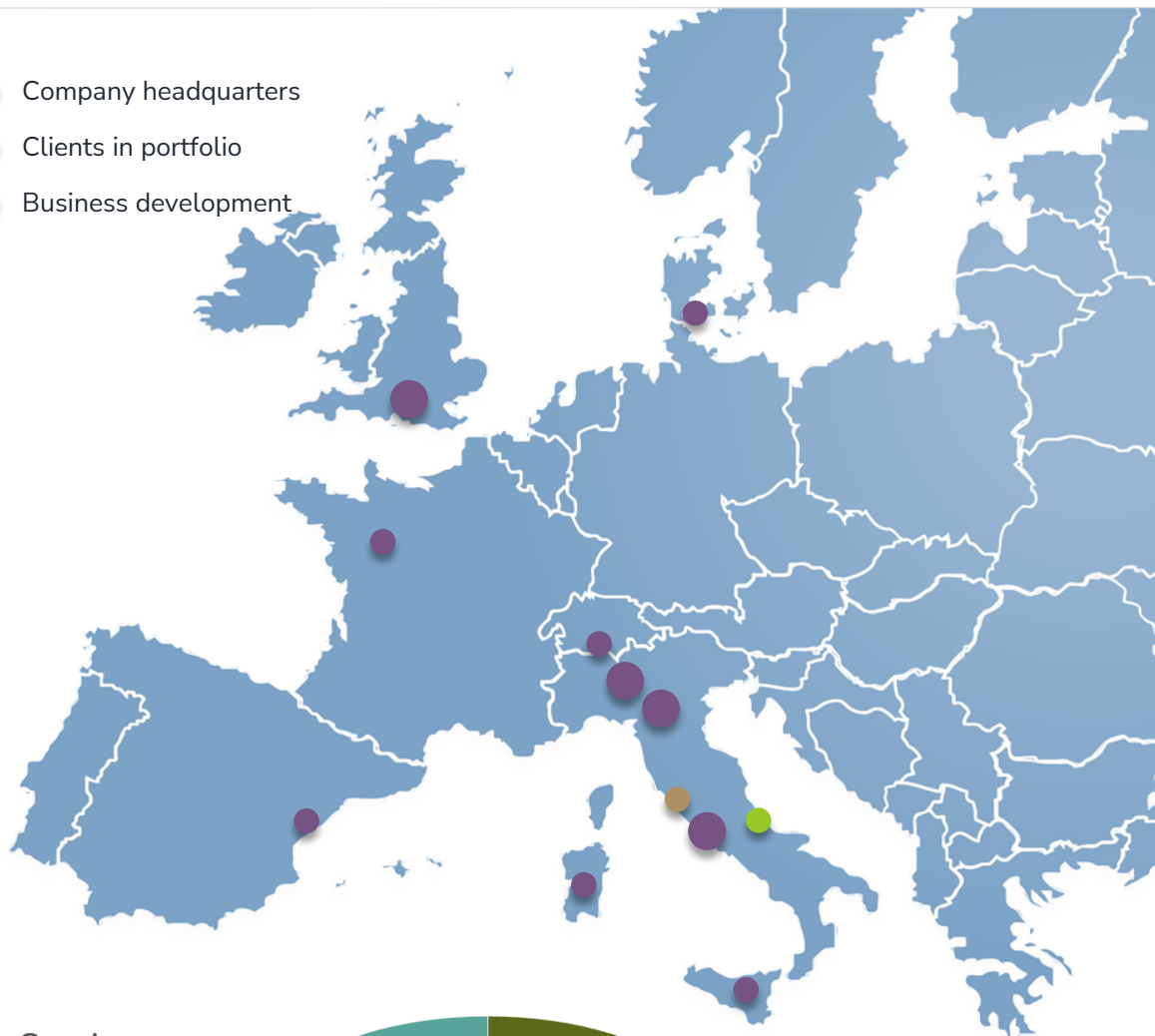




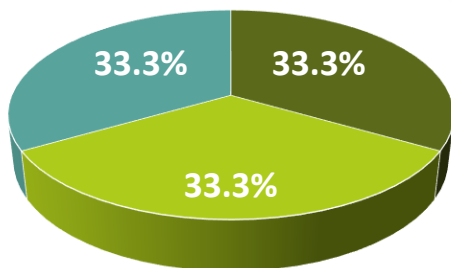
Zen
ShareSuite

ZenProject Cloud

- Company headquarters
- Clients in portfolio
- Business development



- Guarino
- Damiani
- Fazzini



Interzen Consulting is a consulting firm that operates nationally and internationally, focused on:

- Customer Relationship Management
- Project Management
- Document Management
- Electronic Orders
- Electronic Invoicing

Company data

- Limited Liability Company
- Share capital: € 100,092.00 euros
- Year of establishment: 1996

Certifications, accreditations and qualifications

- UNI EN ISO 9001:2015 quality certification
- UNI EN ISO 27001 certification: March 2023
- SDI Accreditation: PBV3TR8 (Electronic Invoices)
- NSO Accreditation: GTLWJSS6 (Electronic Ordering)
- Qualification as AP and SMP on PEPPOL network (Pan-European Public Procurement On-Line)

2






ZENSHARE SUITE

ZENSHARE SUITE

The Information Management System designed and developed by Interzen Consulting.

It is a cloud based platform composed by multiple integrated solutions.



-  **ZenCRM** (*customer relationship management*)
-  **ZenProject** (*project management*)
-  **ZenDMS** (*document management*)
-  **ZenE-invoices** (*electronic invoices*)
-  **Zen E-orders** (*electronic orders*)

Lead to Cash

From the generation of **leads** to the creation of **invoices**.



ZENSHARE SUITE

THE ONLY
ITALIAN SUITE
FOCUSED ON THE
LEAD-TO-CASH
PROCESS

Lead to Cash



From the generation of **leads** to the creation of **invoices**.

2

SOLUTION

2.1

ZenProject *(project management)*



ZenProject



Functional
macro areas



FUNCTIONALITIES

Project management

Work breakdown structure

The screenshot shows a hierarchical tree view of project tasks. The top navigation bar includes 'WBS', 'GANTT', and 'RISORSE'. The main content area displays a tree structure under the heading 'SERVIZI PROFESSIONALI: Analisi'. The tree includes a root node '1' and two sub-nodes '1.1' and '1.1.1'. Node '1.1' is expanded to show a sub-task 'SAL e Meetings' with a checkmark icon.

GANTT

The screenshot shows a Gantt chart view. The top navigation bar includes 'WBS', 'GANTT', and 'RISORSE'. Below the navigation bar are options for 'Excel export' and 'CSV export'. The main area is a Gantt chart for the date '31 JAN, 2021'. It shows three tasks: '1' (root), '2' (sub-task of 1), and '3' (sub-task of 1.1). Each task is represented by a horizontal bar indicating its duration across the days of the month.

Resource GANTT

The screenshot shows a Resource Gantt chart view. The top navigation bar includes 'WBS', 'GANTT', and 'RISORSE'. Below the navigation bar are options for 'Espandi tutto' and 'Comprimi tutto'. The main area is a Gantt chart for the date '27 ... 31 JAN'. It shows a resource named 'BIANCHI GUIDO' with a task 'SVILUPPO NUOVO BLOCCO SU ORD...' and another task 'TEST REWOK DEBUG RILASCI'.

Profit & Loss

The screenshot shows a Profit & Loss (P&L) view. The top navigation bar includes 'WBS', 'GANTT', 'RISORSE', and 'P&L'. Below the navigation bar is a section titled 'Riepilogo Commessa'. Underneath, it shows the 'Data Inizio Effettivo: 29/01/2021'. A table displays financial data:

RICAVI	COSTI RISORSE	COSTI ESTERNI
€ 675,00	€ 420,63	€ 0,00

FUNCTIONALITIES

Task management

Week 01 Task Management

Gestione - Tasks

Ricerca

Keyword

WBS

Commissa

Azienda

- WBS
- 2.1.2
- 1.1.4
- 1.3.2

Week 03 Timesheet

TimeSheet

LUN 15 MAR 16

4/8

Week 05 Approvals

Timesheet/Approvazione

Ricerca

Keyword

Risorsa

Ciente

Commissa

Fase

Attività

- RISORSA
- Damiani Piero
- Di Perna Francesco
- Proietto Flavio
- Proietto Flavio
- Proietto Flavio
- Proietto Flavio

Week 06 SCRUM

Risorse - elenco

Ricerca

Utente

FORMAZIONE (%)

OP

0	
10	
0	
0	
0	

Reset

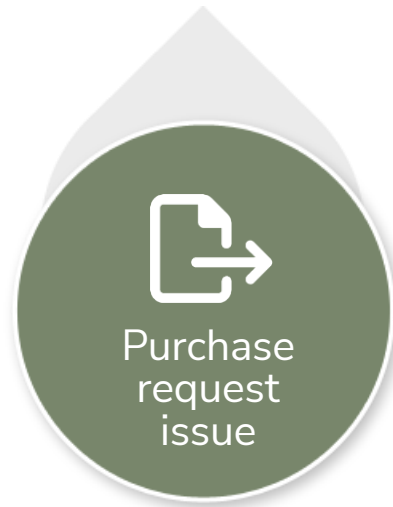
3 SOLUTION ADD ON

3.1 ZenOrders *(sales/purchase order management)*



ZenOrders

Functional
macro areas



FUNCTIONALITIES

Request/order management

Purchase request management

RDA – Richieste d'acquisto

Ricerca

Keyword

Numero RDA

Richiesto da

Azienda

Commissa

NUMERO RDA


RDA202000001

RDA202000002

Purchase order management

Scheda

Ordine



PO201900013

Bianchi Guido

Approvato

Request/order workflow

» Tutti i documenti

Fatture Elettroniche passive

» Fatture passive da registrare **2**

Richiesta Ferie Guido

FE - ATTIVAZIONE ISTANZA CLIENTE

» 2/3 Archiviare Delega CONTROFIRMATA da Interzen e reinviarla al cliente **102**

T5 - HR - Richiesta Ferie e Permessi

» Approvazione Soci **1**

OPERAZIONI

Orders list

Ordini ricevuti

Ricerca

Keyword

Fonte

Tipo

Sottotipo

Stato

Cliente

Fornitore

<input type="checkbox"/>	NUMERO	FORTE	TIPO	SOTTOTIPO
<input type="checkbox"/>	34	NSO	Semplice	INIZIALE
<input type="checkbox"/>	59	NSO	Completo	DI CONVAL
<input type="checkbox"/>	158	EDI	GDO	INIZIALE
<input type="checkbox"/>	2369	ZENSHARE	Email/Fax	INIZIALE

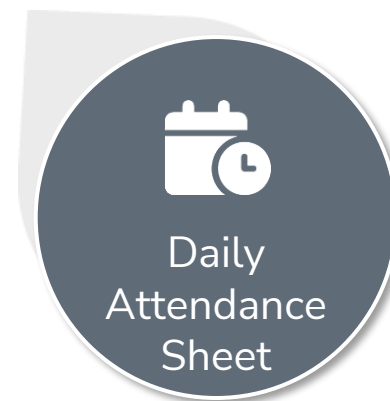
3 SOLUTION ADD ON

3.2 ZenHR *(human resources)*



ZenHR

Functional macro areas



FUNCTIONALITY

Vacation/leave management

Personal vacation plan

LEGENDA

Chiusura	■	Festività	■
Malattia	■	Congedo	■
Pianificato	■	Richiesto	■
Respinto	■	Approvato	■

Week 01
Week 02
Week 03
Week 04
Week 05
Week 06
Week 07

Attendance sheet

FOGLIO PRESENZE

GENNAIO

RISORSA

Antonella Rossi
Gianni Montecchi
Guido Bianchi
Alba Capuleti

Work calendars

Calendari Lavorativi

Ricerca

Keyword

Descrizione

Ore Settimanali

Approval workflow

» Tutti i documenti

Fatture Elettroniche passive

» Fatture passive da registrare 2

FE - ATTIVAZIONE ISTANZA CLIENTE

» 2/3 Archiviare Delega CONTROFIRMATA da Interzen e reinviarla al cliente 102

T5 - HR - Richiesta Ferie e Permessi

» Approvazione Soci 1

OPERAZIONI

Richiesta Ferie Guido_B

3

PROFESSIONAL SERVICES



4 CLOUD INFRASTRUCTURE

DATA CENTER

Interzen has chosen the world market leader Microsoft to offer a scalable, secure, efficient and technologically advanced cloud service to its customers.

Service Providers	<u>Microsoft Azure.</u>
Type of cloud service	Public Cloud
Cloud service provider certifications	All Microsoft Azure compliance documentation <u>is available here.</u>
Location of data centers	<u>West Europe (Netherlands).</u>
Security levels adopted by the service provider	The set of operations performed by Microsoft to protect the Azure infrastructure <u>is available here.</u>
Service provider data redundancy	Zone-redundant storage (ZRS): replicates data stored in Azure synchronously across three available regions within the primary region; <u>more information available here.</u>

BACKUP, SECURITY & DISASTER RECOVERY

Quality of service and security standards at the highest levels

- **BACK-UP PROCEDURES**
 - Database and document back-up procedure is performed every 4 hours;
 - Back-up with geographical redundancy: **Northern Europe (Ireland)**;
 - Data retention: 7 days.
- **SECURITY**
 - Data security is guaranteed by a completely redundant and synchronously replicated Cloud environment;
 - Cloud environment protected by Firewall, Antivirus, Vulnerabilities Assessment Tool.
- **DISASTER RECOVERY**
 - Service included in Cross Region Restore mode.

5 CERTIFICATIONS

INTERZEN AND ZENSHARE SUITE



ISO 9001:2015
Certificate
No. 43228/22/S



ISO 9001:2015
Registration
No. IT-141995

ISO 9001:2015
Management System
of Quality since 2013

Quality certificate of Interzen on the minimum requirements to guarantee the quality level of the products and services provided.



Peppol
Access Point
CERTIFIED PROVIDER

AP Peppol Qualification
(Access Point)
SMP Peppol qualification
(Service Metadata
Publisher)

Interzen has obtained the AGID Qualification (Peppol Italian Authority) as AP Service Provider and PEPPOL SMP for electronic orders.



ISO 27001– Information
Security Management
System (ISMS).

Expected certification:
March 2023

International standard describing the best practice for an ISMS (Information Security Management System).

MEPA
aquistinretepa.it

Enabled on **MEPA –
Electronic Market
of the PA**

Interzen is registered and authorized to operate on the electronic market of the Public Administration – MEPA.



SDI accreditation
(Interchange System)

Interzen is Sogei's SDI qualified intermediary for Electronic Invoicing.

Recipient code: PBV3TR8



SaaS ACN Qualification
(National Cybersecurity
Agency)

ZenShare Suite joined the Catalog of Qualified Cloud Services for the Public Administration – ACN Cloud Marketplace.



NSO accreditation
(Order Sorting Node)

Interzen is Sogei's NSO qualified intermediary for electronic orders.

Recipient code: GTLWJSS6



Cloud Security Alliance
(CSA)

Interzen is registered since 2nd December 2019 filling the CSA STAR Self-Assessment.

6

SUITE CUSTOMERS

240+

Total activations

75+

CRM/DMS/Project activations

165+

Electronic invoicing activations

1.6K+

Active customers

1.5M+

Electronic invoices per year



Tourism Services
Barcelò Hotels Italy
www.barcelogrupo.com



Clothing
Ciro Paone
www.kiton.com



Food
De Cecco
www.dececco.it



Clothing
Ermenegildo Zegna
www.zegna.com



Personal Care
Angelini/Procter&Gamble
www.fater.it



Manufacturing
Sapa Group
www.sapagroup.com



Finance
Cerved Group
www.jupitergroup.it



Imaging Systems
Fujifilm Corporation
www.fujimed.it



Manufacturing
Elcon Megarad
www.elconmegarad.com



Catering
Camst Group
www.camst.it



Manufacturing
Hanon Systems
www.hanonsystems.com



Publishing, Oil, Tourism
Minardo Group
www.gruppominardo.it



Pharmaceuticals - Medical Devices
Convatec IT UK Northern EMEA
www.convatec.it



No profit
Banco Alimentare
www.bancoalimentare.it



Utilities
Trenta
www.trenta.it



Trade union organisation
SPI – CGIL Nazionale
www.spi.cgil.it



Logistics
Innova Group
www.gruppoinnova.com



Service - Printing
Roggero e Tortia
www.roggerotortia.it


 Publishing
Il Sole 24 Ore
www.ilsole24ore.com

 Chemical
Lamberti
www.lamberti.com

 Finance
Credito Fondiario
www.creditofondario.eu

 Manufacturing
Magaldi Group
www.magaldi.com

 Manufacturing
Seri Industrial Group
www.seri-industrial.it

 Public administration
Fondazione Teatro Donizetti
www.teatrodonizetti.it

 Public administration
Fondazione Agraria
www.fondazioneagraria.it

 Healthcare
Casa di Cura Villa Serena
www.villaserena.it

 Public administration
Azienda Strade Lazio
www.astralspa.it

 Manufacturing
Seieffe Group
www.seieffe.it

 Utilities
Odoardo Zecca
www.zeccaenergia.it


 Trade union organisation
Federazione Stampa Italiana
www.fnsi.it

 Energy
Turriziani Petroli
www.turrizianipetroli.it

 Information technology
High Technology
www.ht.it

 Manufacturing
Ponzio Aluminum
www.ponzioaluminium.com

 Information technology
Grammelot
www.grammelot.eu

 Manufacturing
Carbotech
www.carbotech.it

 Manufacturing
Stamec
www.nastamec.it

 **ECO MEDIA**Information technology
EcoMedia
www.ecohmedia.comTrade union organisation
CGIL Funzione Pubblica
www.fpcgil.itConsulting
Management&Consulting Srl
www.mandc.it *energynet*Energy consulting
Energynet
www.energynet.itPublic Sector Services
Flegrea Lavoro
www.flegrealavoro.comTraining
Unifad
www.unifad.itGruppo
 **infoteam®**Information technology
Go Info Team Group
www.goinfoteam.itInformation technology
Tecnolink
www.e-tecnolink.itPublic Sector Services
Pescara Energia
www.pescaraenergiaspa.it **WESTSUD
WATTSUD**Manufacturing
West South
www.west-sud.itFood
Citra Vini
www.citra.itInformation technology
E-Witness Italy
www.ewitness.euPublic Sector Services
Milanosport
www.milanosport.itMedical devices
Life Episteme Italy
www.lifeepistemeitalia.itPublic Sector Services
Interporti di Sicilia
www.interporti.sicilia.itServices
CAA CIA
www.caa-cia.itTraining
Talent
www.talento.euMedical devices
Medicair
www.medicair.it

THANK YOU

FOR YOUR KIND ATTENTION

