





Powered by



"KHEIRON IoT Suite"

Monitor & control your devices, analyze your data with 1 single platform for all your use cases

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Who are we? > *IoThink Solutions*



ABOUT US:

- French company founded in 2016 (part of a french group, turnover of 35M€)
- Based in Nice (France)
- Strong experience in Industry, Energy, HVAC with patents in Energy Management
- International team, 7 spoken languages (FR, IT, PT, ESP, EN, RUS, UKR) to reach anybody



VALUE PROPOSITION:

IoT pain points:













- → KHEIRON IoT Suite: Design tool (IDE = IoT ToolBox), IoT platform, Mobile App, in White Label
- → For Smart Building, Smart City, Smart Industry, Smart Energy, Smart Retail et Smart Agriculture...

KEY FIGURES:

+008

Use cases

25.000+

Devices/machines

350+
Decoded devices

10.000+

JUT

Users

White labeled



ALL-IN-ONE MONITORING SOLUTION

1st step > Design



Your first IoT IDE*

- > Mockup
- > Proof of Concept
- > Final use cases

Access to:

- > Public libraries
- > Private libraries

KHEIRON Studio

2nd step > Deploy, Monitor, Control, Analyze



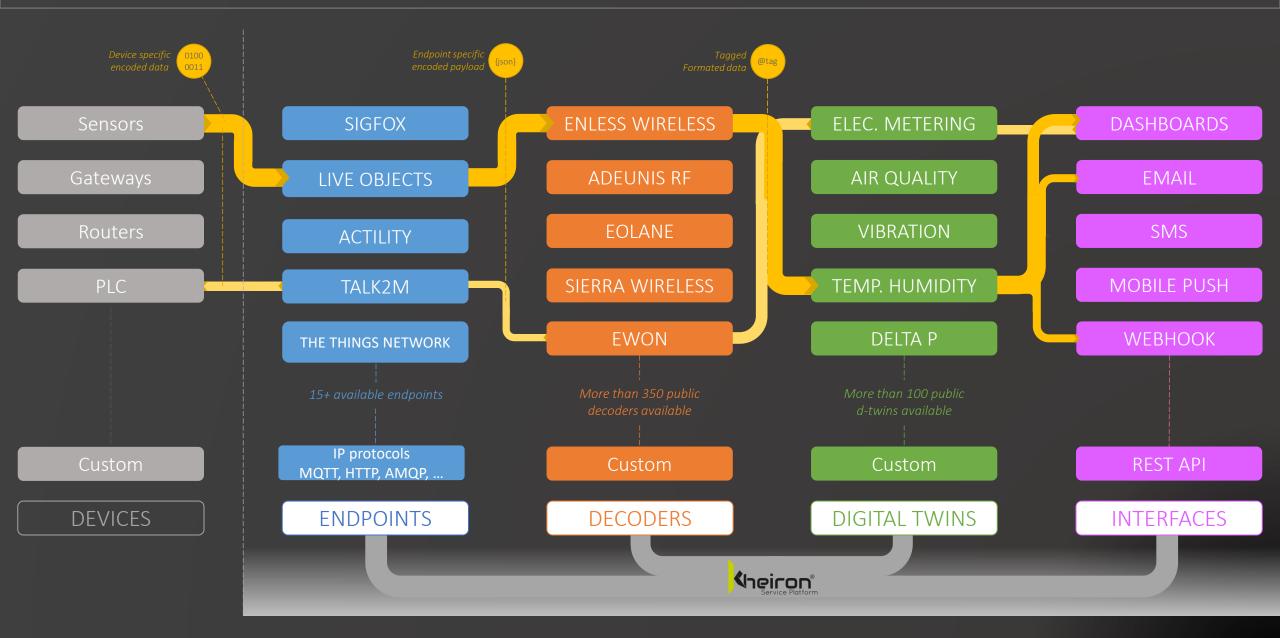
- 1 single platform to:
- > Deploy your devices
- > Deploy your use cases
- > Monitor your fleet
- > Control your devices
- > Analyze your data

KHEIRON Service Platform

*IDE = Integrated Development Environment

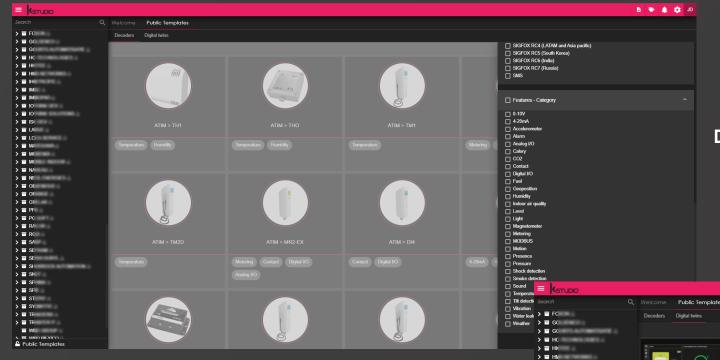
Our solution > *Interoperability*





Our solution > Focus on KHEIRON Studio





Devices library:

- Filter by brand, connectivity, feature
- Find you device according to your need
- Add your custom device on your own
- Online JavaScript & C# editor
- 350+ LPWAN devices and gateways

Use cases library:

- 100+ on-the-shelves use cases
- Design your custom and private library
- Toolbox to design/edit your dashboard
- Drag & drop feature
- No coding skills needed



Our solution > KHEIRON White label: your IoT platform under your own brand





WEB + MOBILE APP





What can you customize?

- Domain name
- Logo
- Graphic charter, colors...
- Email addresses
- Terms of use
- Notifications (emails, sms...)





Why KHEIRON IoT Suite > Who are using our solutions?



FOR WHO?



DEVICE MAKERS

Startup or medium-sized companies Presence, Pulse. Smoke detector, I/O modules, Soil moisture, Air quality,



MACHINE BUILDERS

Power Generators. Heat pumps, Chillers, Boilers, Waste compactors, Fridges,



SERVICE PROVIDERS

Facility Managers, Consultants,



INTEGRATORS

System integrators, Automation technicians, Installers,

WHAT FOR?

Common needs:

Specific needs:

- For all their devices
- Public use cases (library)
- Multilingual

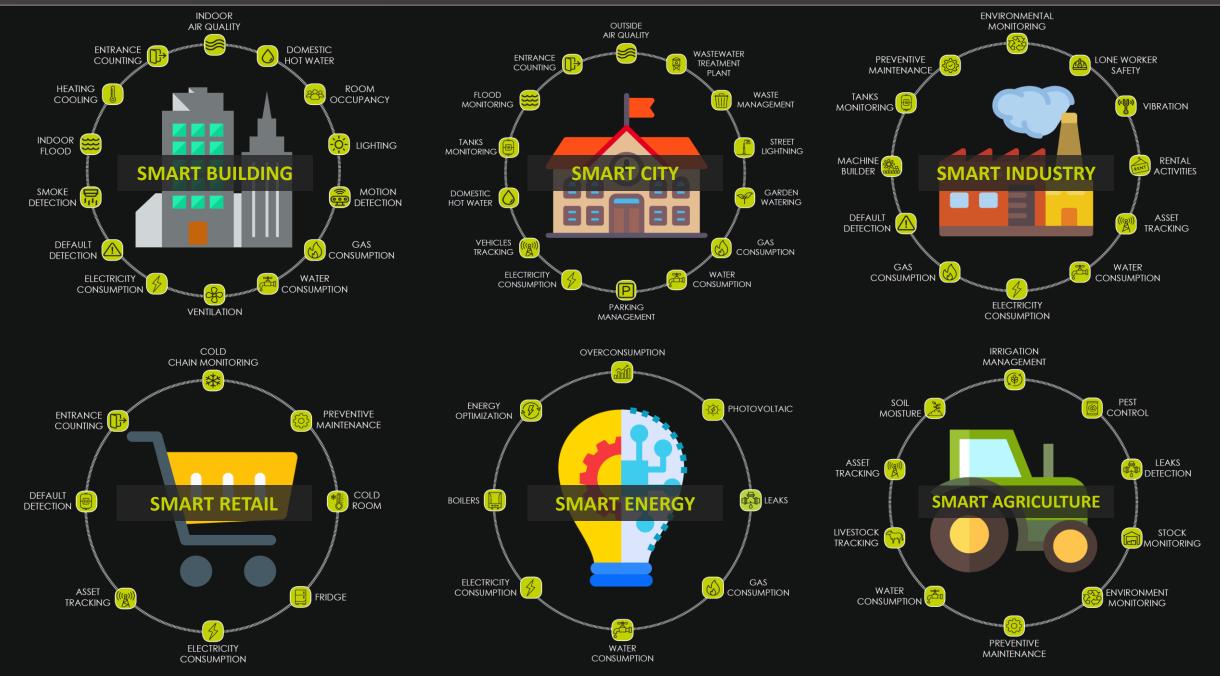
To market new recurring services White label (own brand)

- Reduce maintenance costs
- Enhance operation
- Improve R&D
- Develop custom use cases (Studio)
- Multilingual
- Remote controls

- Multi-tenant
 - Reduce maintenance costs
 - Public use cases (library)
 - Public decoders (library)
- Develop custom use cases (Studio)
- Multi-sites
- Remote controls

Which markets? > Some examples





What you must keep in mind > Key features and values







Available in **SaaS** or **On-Premise** hosted on your own servers or for any kind of Cloud



Administration access for **multi-tenant** management 1 database and access per tenant



Your IoT platform for today ©



No expensive licence cost (CAPEX), OPEX according to your needs



100+ use cases available in our public library for any kind of markets 350+ devices already decoded and available in our public library



6 languages already available Ready for easy translation by yourself



Multi-sites

1 platform for all your use cases and installations



REST API to connect with third-party applications (ERP, CRM...)



Not only to monitor, but to control your devices!



loT Suite: Studio, Platform, App
Studio = loT IDE (Integrated Development Environment)



« Mass deployment » tool for large projects



White labelling for Web App and Mobile App Real white label, not a sub-domain of Kheiron

Our offer > Business Model



Salto GERON	PLANS						
STUD MORE ITS	FEATURES	STARTER	SILVER	GOLD	PLATINUM		
		SIARIER	SILVER	GOLD .	PLATITOTY		
	Public library	~	•	•	Y		
	Custom Digital Twin = Private library	15	50	150	unlimited		
	Users	unlimited	unlimited	unlimited	unlimited		
	Training via webinar	2h	2h	3h	3h		
	PRICES	Contact us for the prices list					

CONCO P. P. CO.	PLANS						
KSP KSP	INCLUDING	S	M	L	XL*		
Alter-one mentioning solution	to	2 uplinks / day	50 uplinks per day	100 uplinks per day	140 uplinks per day		
Per	customer account	1GB for storage / 10.000 emails per month (for alerts)					
PR	CES	Prices according to devices quantity / Contact us for the prices list *for more uplinks, see dedicated prices list					

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Thanks for your attention!

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