

Drive Your Sales Performance



Sales teams should be spending their time talking to customers, not waiting for their calls to be answered. Optimise sales performance by removing idle time and reducing administration by using ipSCAPE's cloud customer experience technology.



Key Features



Outbound Dialler

Increase contact rates with Progressive, Auto-preview, Power and Predictive diallers



List Weighting

Load multiple lead lists and manage priorities to optimise conversion



Compliance and Quality Assurance

Call recording and tagging features. Quality Assurance modules facilitate measurement of quality scores



Prompts and 'screen pops'

When using the dialler, a screen 'pop' containing customer information, can help personalise conversations.

Benefits



Increase Productivity

ipSCAPE can be integrated with any CRM, reducing administration



Improved Lead management

Manage lead lists and gain visibility of lead quality to increase contact rates



Efficient Selling

Multiple campaigns and scripts can be created to aide the sales process



Reduce Administration

Pre-built integrations with Salesforce and Dynamics 365 to automatically log calls, link to recordings and update information

Trusted by leading companies

