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### **Executive Summary**

iSmart Business Solutions Limited is a privately owned global Company. Its corporate office is located at IT Park, Plot No: 16A, 'B' Block, 1st Floor, CSEZ, Kakkanad, Cochin – 682037, Kerala, India.

We at iSmart, are world's leading IT solutions provider with its primary focus on agribusiness management. Charged by determination and fuelled by domain knowledge from years of experience in the plantation industry, iSmart sets out to start a revolution — a green revolution with its end-to-end solution that makes the entire business process far simpler, more profitable and seamlessly, integrated. The company has built for itself a global reputation of quality, dependability and profitability.

Our main expertise has been in providing operational and MIS IT solutions to the agribusiness industry for more than 27 years. We possess local skill sets to carry out development in other non-agribusiness related areas also. Our capabilities qualify us to extend useful solutions to Govt. enterprises in India.

We have both several customers across 14 countries using our software such as Unilever, PT. Socfindo, Apeejay Tea Limited, Sasini Tea Kenya etc. We have provided specialized solutions for a wide variety of Agri-based domain applications such as Oil palm, Rubber, Tea, Coffee, floriculture, etc. Our solutions are fully comprehensive and competent to monitor costs, productivity and production and can easily be implemented in any national or international organization.

### **Our Vision**

To be the world leader in providing value added solutions for Agribusiness.



### **Experience**

As a Software Development and Consultancy Company, **iSmart** provides integrated solutions for the food and agribusiness industry. The current flagship product of the Company, **Harvest Webon™** is the culmination of more than 1000 man-years of cumulative development effort and project management over the past 27 years. iSmart employs over 75 top IT experts who are supported by professionals with rich experience in all aspects of process management and domain knowledge of different verticals. The domain expertise acquired over these years gives us the edge to deploy solutions rapidly and effectively. Today, iSmart can confidently provide software solutions to address most operational requirements of a Company in any Manufacturing or Service industry. The rich features of this product enable customers to use them as a strategic planning tool to control costs and improve business efficiencies.

### Capability

We at iSmart Business Solutions Pvt. Ltd., take indomitable courage in subject matter expertise and intensive experience in the delivery of technical solution to Agri Business and have received substantial feedbacks from valued customers. This has contributed extremely well while developing plantation specific Harvest Webon System.

HARVEST ERP has been successfully implemented in over 740 locations in 14 countries building up a formidable domain base in Agri-business over the past 27 years. Its strength lies in the strong understanding of the business operations of this Industry. iSmart has a strong and satisfied client base of several prominent Companies such as Apeejay Tea Limited, James Finlay Group, PT. Socfindo, Finlay Flowers, Unilever Tea Kenya, Cargill Group, etc. spread over several countries.

### Certifications

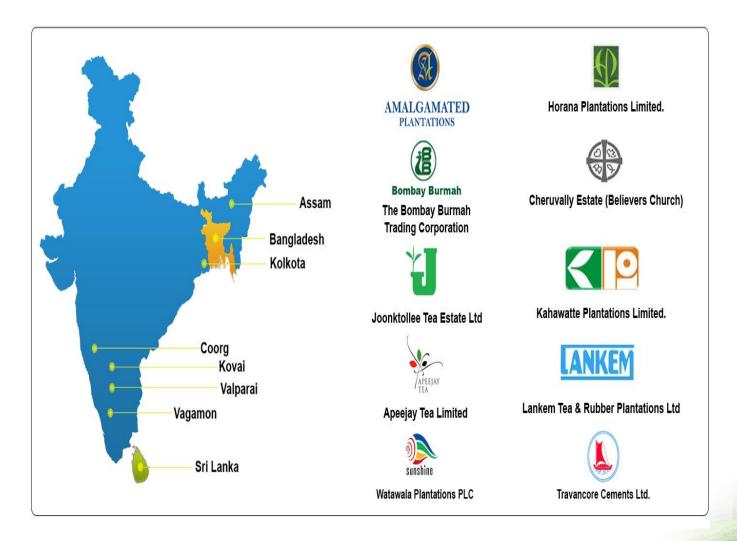
- 1. ISO 9001:2015 certified by TUV Sud
- 2. Microsoft Gold certified Partner with Independent Software Vendor license



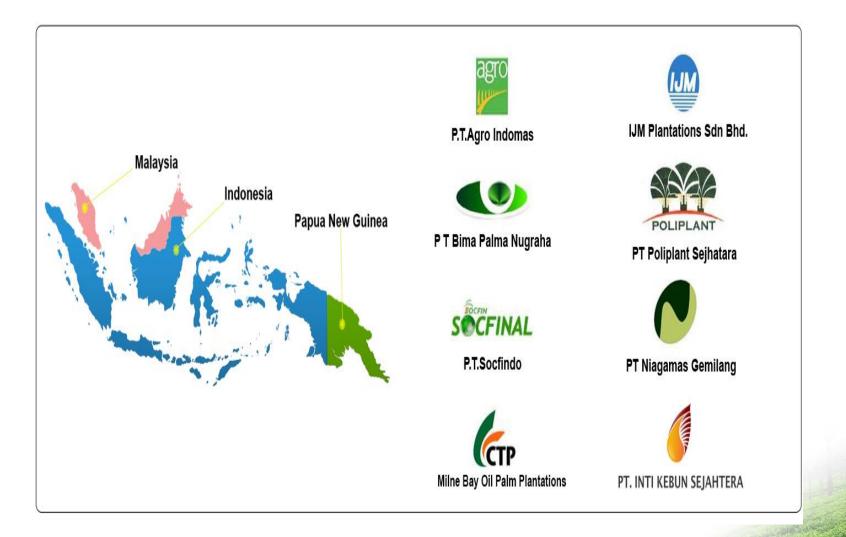
### **Our Services**

IT Software Consultancy & Services
Global Customer Support
Hardware & Infrastructure Consultancy
Training

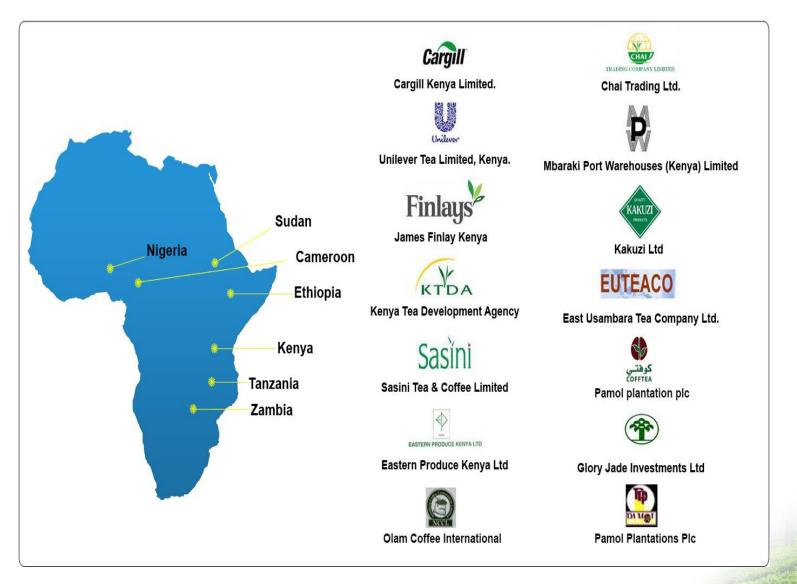
### **Presence in Indian Sub Continents**



### **Presence in South East Asia**

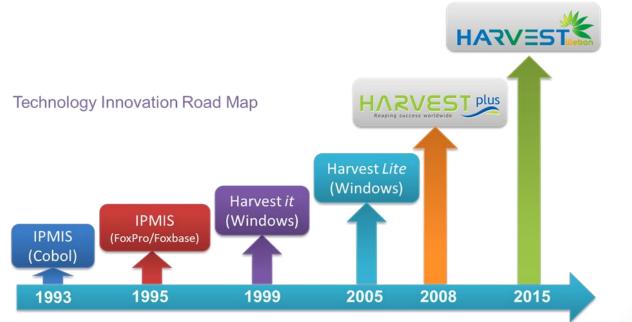


### **Presence in Africa**

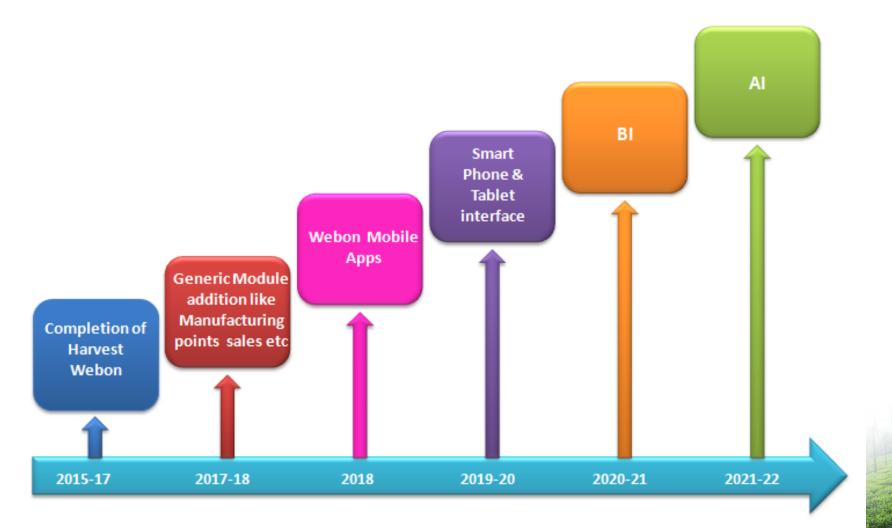


### **Product Portfolio**

We always travel along with the IT industry technical growth which can help our clients to grow along with industry latest technology .The proposed version on Harvest, Harvest Webon is the latest version build with Microsoft web technology. Some of the modules which are already within our old version will be build up in Harvest Webon for upcoming releases .We feel that those module can contribute in your business growth



### **Product Road Map**



### **Our Major Clients**

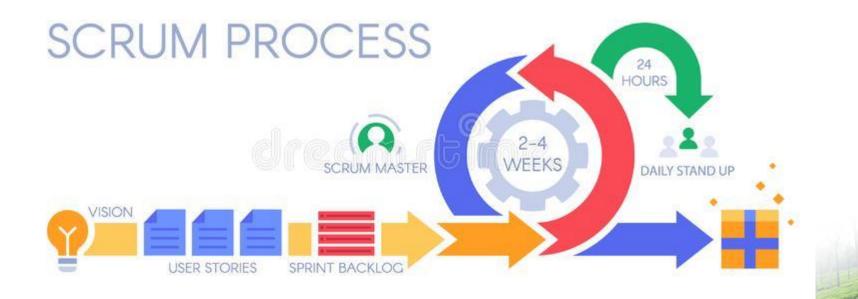
- PT Rea Kaltim Plantations , Indonesia
- PT Socfindo, Indonesia
- PT Inti Kebun Sejhatra , Indonesia
- Olam Coffee International, Tanzania
- PT Niagamas Gemilang
- The Wood Foundation Africa
- Sasini Tea Limited, Kenya
- James Finlay, Kenya
- Consolidated Tea & Lands company, Bangladesh
- Chai Trading Ltd (KTDA)
- Unilever Tea Kenya Ltd.
- Eastern Produce Kenya Ltd, Kenya
- Kakuzi Ltd, Kenya
- Mastermind Tobacco Kenya Ltd, Kenya
- Watawala Plantations Limited, Sri Lanka
- Amalgamated Plantations Limited.
- Apeejay Tea Limited
- Joonktollee Tea Estate Ltd (Joonktollee Tea & Industries Ltd)
- Cochin Malabar Estates & Industries, India (Joonktollee Tea & Industries Ltd)
- Veekay Tea Limited, India
- Cheruvally Rubber Estate (Believers Church), India

.....and many more

## **Project Methodologies**

### **Development Methodology**

- A software development process is a structure imposed on the development of a software product. Software development is an activity of establishing all functional requirements into the software.
- Scrum methodology of Agile Development Framework is being followed for the Harvest Webon Project



#### System Requirement Study

As per the pre SRS meeting the System Study team will conduct the study and GAP analysis of the software in the Client site. The main activities carried out in the system study are:

- System Requirement Study
- SRS Documentation
- SRS Verification
- SRS Approval & Sign Off

#### **System Design**

Software design is a group of activities which deals entire structure of the software by including low level design documents, such as

- Prototype
- Review
- Database Design
- ER Diagram
- Process Document Preparation

#### System Development

A Software Development process is a structure imposed on the development of a software product. Software development is an activity of establishing all functional requirements in to the software.

The main activities involved in system development are:

#### **Project Plan & Scheduling**

- Detailed project plan & Schedule is being prepared
- Estimation
- Estimation Approval
- Development Schedule Preparation & Approval
- Deliverables and Time lines
- Project management and resource requirement
- Project steering committee constitution and responsibilities
- Project standards and procedures
- Training plans and Tracking
- Software configuration management and Quality plan
- Project assumptions and Work plan
- Risk Assessment, Analysis and Mitigation plans

#### **Resource Allocation**

- Resource Request
- Resource Approval
- Resource Allocation

#### **Project Monitoring & Controlling**

- Project Manager is responsible for project progress monitoring
- Project Tracking is done on a Weekly basis.
- Weekly Progress review meeting conducted
- Analyzing the Project Development Status
- MOM is prepared & circulated
- Weekly Status Report prepared by Module Leads
- PM will consolidate and circulate the same to PD Head

#### **Program Spec Preparation & Review**

The program specification gives an overview of the program to be developed. It covers the details of the tables participated, validation required, Basic Algorithm required if any etc. The software engineer will prepare the Program specification and it will be reviewed by the Team Lead.

#### Coding

- □ The Team Lead or Module Lead will explain the functionality to the team member after referring the program spec / ER diagram/ Proto type.
- The software Engineer will refer the program spec/ ER Diagram/Prototype for more details
- Software Engineers shall code the solution for the program based on the work allocation from the Team lead.
- Solution for the segregated client functional Points will be done by the software engineers in the client source of the concerned project.

#### **Code Review**

- □ The review of the code will be done using the code review checklist.
- The Software Engineer and the TL (or a person assigned by the TL) shall jointly walk through and review the program source code to ensure that it meets the program Specifications and that the coding standards are followed.
- □ In case of corrections to be made, the Software Engineer shall modify the program as warranted until all observations are closed.

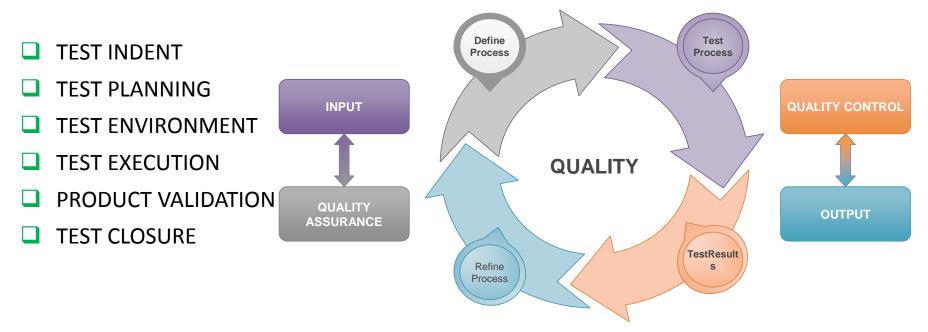
#### **Unit Testing**

The Unit Testing will be carried out with in the development team to make sure that all the functionalities were taken care. The activities included in Unit testing are:-

- Unit Test Plan
- Unit Testing
- Bug Fixing
- Release to QC

### Quality Control Methodology Quality Testing

Testing is a process of evaluating a system by manual or automatic means and verifying that it satisfies specified requirements or identify differences between expected and actual results. Software Testing is not an activity to take up when the product is ready. An effective testing begins with a proper plan from the user requirements stage itself. The processes that clearly define the guidelines to achieve objectives. The various phases involved in testing process are as follows:



#### **Test Indent**

This procedure initiates the testing activity. Product Development team will make a formal request for testing and they will hand over the following relevant documents:

#### Test Initiation Note

- Build Plan
- Build Release Plan
- Tentative Release Schedule to QC
- Tentative Release Schedule to Client
- Functional Specification
- System Requirements Specification (SRS)
- Prototype

Test Schedule (Detail Test Schedule will be done by QC)

#### **Test Planning**

This procedure covers the test planning process, which includes:

- Test Strategy
- Test Schedule
- Test Implementation
- Test Environment
- Test Criteria
- Test Cases
- Analysis & Reporting
- Project Tracking & Risk Factors
- Software Configuration Management (SCM) plan
- Bug Reporting procedures

At this phase, the resources for testing and Test Lead are identified. The team that is formed initiates the process.

#### **Test Execution**

The major phases of Test Execution are:

- System Testing
- Integration testing
- Defect Reporting & Analysis
- Project Tracking
- Review

#### **Product Validation**

In this process, QC verifies the testability of the requirements as specified in the SRS.

- Validation Testing
- Test Execution

Validation of test results against expected results

#### **Steps For Testing Process**

- The builds are received from Product Development team along with Release Note, Installation Guide and Build Folder.
- QC does verification of the contents of the Release Note against the build components, release documents, bug lists and enhancements.
- The Test Team does the installation according to the Installation Guide provided in the build folder and initiate the Smoke Testing.

If no major show stoppers found during the installation and Smoke Testing , build is accepted and taken for other tests as per the Test Plan .

#### **Internal Team Process for 'Bug Finding'**

- If the build is the first version, functionality testing is performed and bugs are logged simultaneously.
- If the build is second or the later versions, first bug testing or defect testing is done based on the bugs listed in the release note. After bug testing, functionality testing is performed along with localization testing and integration testing. Bug logging is done simultaneously with the functionality testing
- Using the internal web-based bug login tool, bugs are logged.

#### **Test Closure**

Test Closure statement includes all the issues noted during the testing process, information about types of testing performed and the list of the bugs with their status. This is prepared by the Test Lead.

#### **End of Process**

A Software Test Certificate is issued based on the maturity of the build at the end of testing. The Levels are as follows :

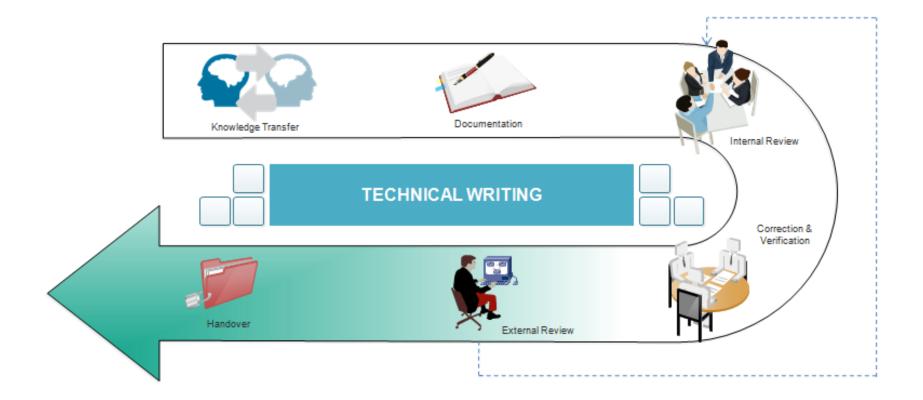
A+ , A, B, C, D

The Build with B and above levels are allowed for client delivery



### **Documentation Methodology**

Documentation is the framing of technical words to form a sentence explaining the user how the software works for him. Documentation will be done for all the points in the SRS. A detail description of the functionality and a user Manual & online help will be prepared.



## **Implementation Methodology**

Once the testing is completed and released to the client, the implementation team needs to do the mock implementation process at the development center. The implementation team must do the process similar to the same environment that client uses.

- Get the QC-certified product from the Test Manager.
- Schedule and perform Mock implementation at development center before releasing the product to customer.
- Initiate customer about implementation plan and pre-requisites.
- Get the master data information from the customer and do the Data porting prior to the commencement of implementation at site.
- Get customer clearance for sending Implementation Team to site.
- Release Implementation Team & software application to site.

#### **Kick Off Meeting**

- Conduct Project Kick Off Meeting at Client site
- The main participants are HOD- Projects/Products, Project Manager, Project Lead & Implementation Engineers & Client Management
- Presentation & Finalization of Implementation Plan
- Formation of Steering & User Committees of Client & Company
- Overview, Training & Implementation of individual modules as per the implementation Schedule

#### Installation

The Installation of the QC certified software will be done in the server machine provided by the client. Installation certificate has to be issued by the client after the verification of Installation.

### Training workshop

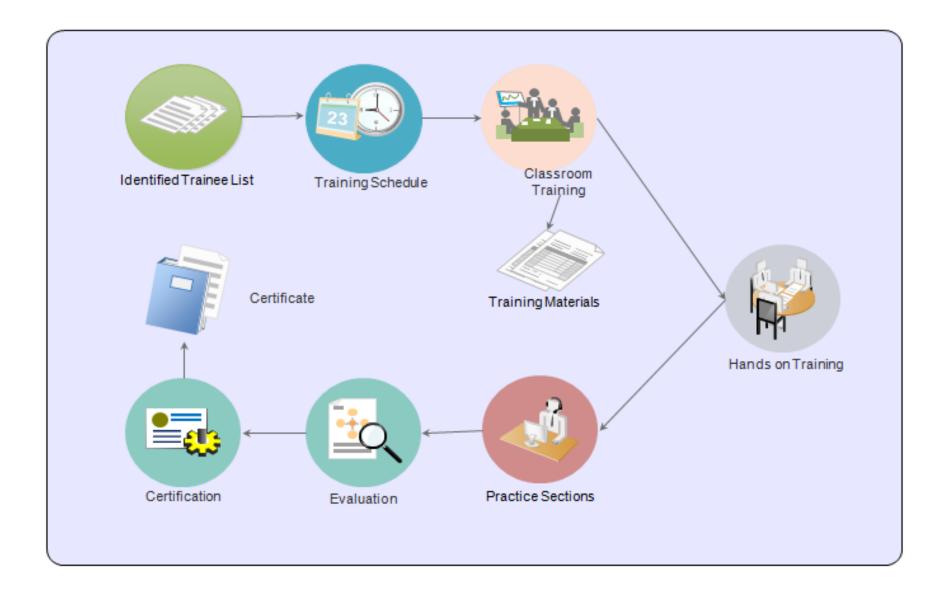
- Training objectives is to equip users with sufficient knowledge so that:
  - They can competently use/manage Application
  - Reach a high confidence level to manage Application independently
- User training is a continuous process across Implementation
- Users are trained with following approaches:
  - Classroom Training Sessions
  - Hands On Training Sessions
  - Training Materials
  - Prerequisites
- Pre-requisites to conduct training:
  - Client identifies the trainees
  - Classroom with sufficient seating arrangements:
    - ✓ PC, LCD projector
    - Screen, White Board etc
  - Lab with workstations:
    - Minimum 1 workstation for every 2 trainees

- Declared by us:
  - Module wise schedule
  - Training content
  - Date & Time
  - Participants List
  - Venue
- Classroom training session consist of:
  - Module overview
  - Module Work flow
  - Functional points
  - Important data items impact
  - Integration of the module with other sub systems, if any
  - Data collection sheet awareness
- Sessions are based on planned implementation schedule
- LCD projector, white board, etc. to be provided by the client
- Sessions usually take ½ to 1 day for each module

- □ Hands on training session consist of:
  - Required User Settings
  - Sample data entry
  - Processing, if any
  - Generating Reports and verification
- Hands on training follow classroom training sessions
- Sample data to be provided by client
- □ Hands on training is done for 2 weeks for each module
- Training Certificates issued to End Users who complete it satisfactorily

- Training materials consist of:
  - Training Manual
  - Installation / Setup details
  - Data flow within the System
  - Integration chart of the module with other sub systems, if any
  - Major functional points in brief
  - Dos & Don't
  - Troubleshooting
  - Known error database
- User Manual
  - Soft copy

#### **Training Process Flow**



### **Trial & Parallel Run**

Trial run is the process of entering and verifying the data. Here the transaction data will be entered by the real end-users in the system so that they can get familiarized with the system and validate the same. Customer will verify the system and approve to move the system to Live run.

- Verify the Master data prior to the commencement of Trial Run.
- Execute application for the user data.
- Process all the modules for the selected set of data, Verify calculations, database updates, post processing balances etc.
- Generate report for all modules and Verify report (as per SRS)

### **Report Verification & Rectification**

- Submit the reports to customer for verification.
- The Customer needs to verify the report and processes and give feedback. This should be within the scope of the application requirements (SRS).
- Record the errors, if any, using Release Note to QC
- Prioritize the errors for correction.
- Send the filled Program Trouble Report (PTR) template to PD team.
- Collect the fixes from IBSPL and roll out corrected executables.
- The SE needs to coordinate with the offshore development team and customer to close all defects.
- Project Review /Progress meetings will be conducted at client site once in a month and MOM will be circulated.

### **Go Live**

- Live Run of Modules
- Clearing Old Data
- Day to Day Transactions
- Month end Process
- Generation of Reports

### Signoff

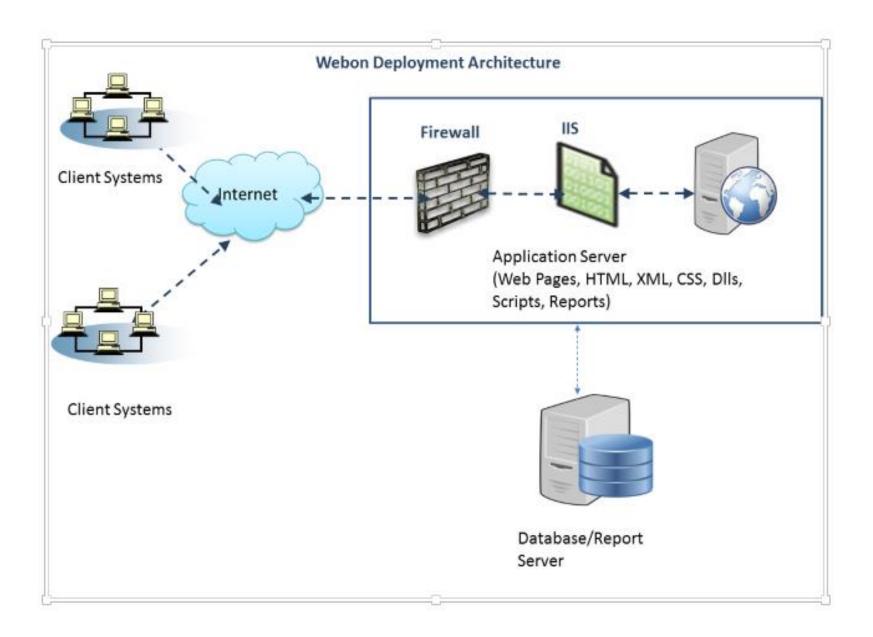
Once the client is satisfied with the trail run, UAT and implementation, the Customer will verify the system and will issue the Sign off Certificate.

- Project Sign Off
- Sign Off Document Preparation
- Project Sign Off Meeting
- Address Pending Issues, if any
- Authorization of Sign Off Document
- AMC

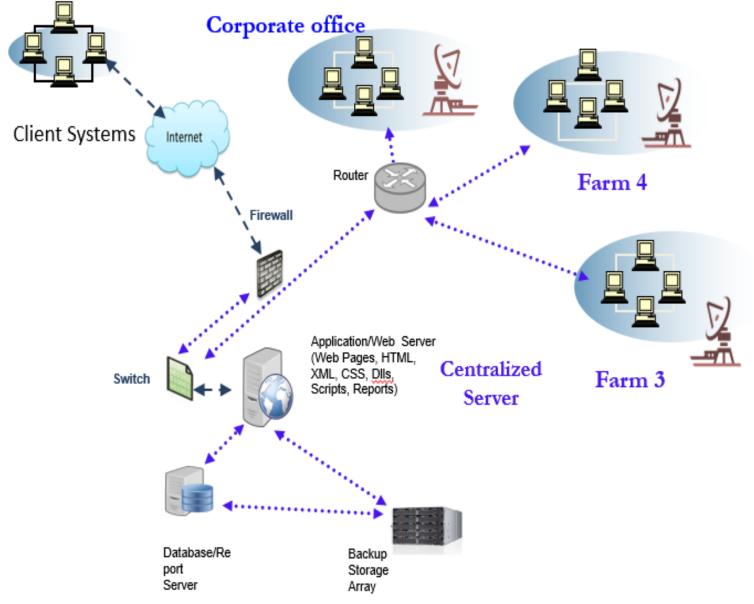
## **Requirement Change Proposal**

- Any change which is not in the SRS will be considered as a RCP. The process which is followed for this is called as Requirement Change Management.
- Client will prepare a detailed requirement document on the requirement changes and send to iSmart.
- □ iSmart project Manager arrange a concall /discussion with Client on the Requirement doc and expand the requirement Document in specified format and send back to client for confirmation.
- On receipt of the confirmation, Project manager will conduct Impact Analysis which will cover the impact of the specified change in the other System areas such as - other modules, existing Validations, Reports etc.
- The document will again send to client for confirmation. After the confirmation from the customer, Project Manager will raise a formal Request Change Proposal. Where advance payment is required, Project Manager will send to Accounts an Advice for Raising Invoice and collect payment from customer.

- Based on the requirement change proposal an estimation will be carried out by the Project Manager and it will be send to client for approval. A development Plan & Schedule will be prepared based on the estimation. The Approved RCP & IA will be handed over to the Development Team.
- Once the development is complete it will be send to QC department for testing. A Test Plan, estimation and a schedule will be carried out by Test Manager on receipt of Test initiation from the Project Manager.
- Test Closure will be given for the tested executables once a full round of testing is completed. Test closure certificate will be provided once all the testing phases are completed.
- All communication to the development centre will be done only through the PM or any personnel assigned by the PM.
- QC-certified product/executable will be handed over to Project Manager.
- The Project Manager will deliver the developed and tested software as per the RCP to customer and will send to Accounts an Advice for Raising Invoice and collect payment from customer.



#### **Deployment Architecture**



### **Technical Support**

For continued support after completion of implementation, **iSmart** will enter into a comprehensive **Annual Maintenance Agreement (AMC).** Under this **AMC**, a first level of support will be provided by a team of professionals manning our Customer Support Desk at its offices in Kochi, India. This will be supplemented by site visits on mutually agreed terms as needed which will include: Our support includes assistance of any technical issues coming up for smooth running or Harvest like SQL operating system or hosting issues etc..

Unlimited telephone assistance

Problems responded based on priority

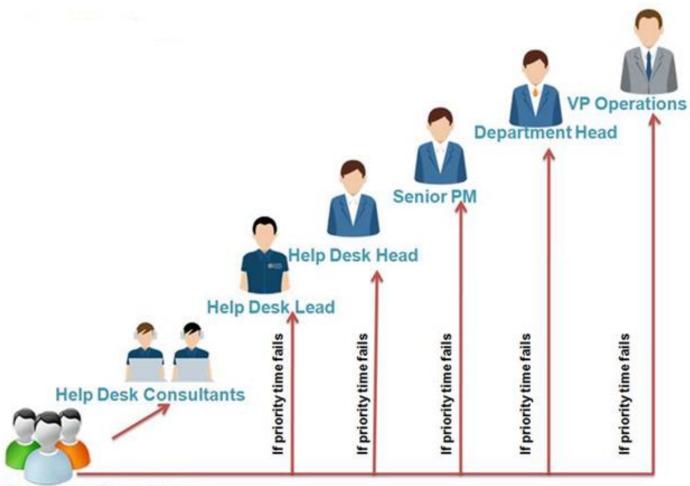
◆Show Stoppers: These bugs/problems that are critical in nature. The resolution time is 4-6 hours.

✤Bugs/problems that are issues but do not hamper day to day operations. The resolution time is within 5 working days.

□If the customer requires a bug fixed, **iSmart** will do this from a vast library of bug fixes maintained. Senior management of **iSmart** will monitor & evaluate services provided through teleconferences periodically.

□Support timing will be based on client working hours

### **Escalation Process**



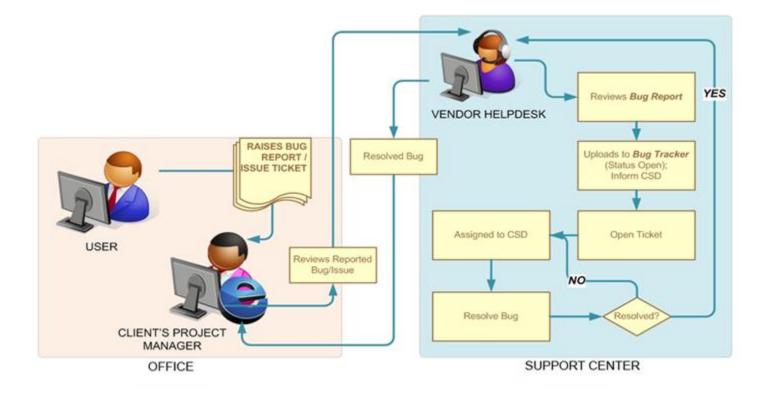
**Customers Complaints** 

### Support

For continued support after completion of implementation, iSmart will enter into a comprehensive Annual Maintenance Agreement (AMC). Under this AMC, a first level of support will be provided by a team of professionals manning our Customer Support Desk at its offices in Kochi, India. This will be supplemented by site visits on mutually agreed terms as needed which will include:

- Unlimited telephone assistance
- Problems responded to within 24 hours.
- If the customer requires a bug fixed, iSmart will do this from a vast library of bug fixes maintained.
- Senior management of iSmart and its local business partners will monitor & evaluate services provided through teleconferences periodically.

### **Support Process**



#### Our software products embrace all the operations right from SEED TO SALE.





**HARVEST** *webon* is the new generation Plantation ERP system from iSmart Business Solutions Pvt. Ltd

The system is developed in adopting latest technologies and capable of integrating to various electronic devices for the improvement of Plantation Operations.

It is rich in business functions and makes sure the best checks and validations are implemented that ensures faster ROI to the company.

### **HARVEST Webon-The New Generation ERP**

HARVEST Webon is the latest version of Plantation ERP in HARVEST family of ERP systems from iSmart Business Solutions Pvt. Ltd. HARVEST Webon consists of various modules that covers all the business functions of Plantation industry. HARVEST Webon offers the freedom of choice, seamless integration, high performance and reliability that forward thinking companies rely on to increase profitability and gain competitive advantage. It provides a technology driven plantation operation to its clients.

#### **HARVEST Webon - Architecture**

HARVEST Webon is developed in Microsoft Technologies using Web Architecture. Its Multi layer architecture helps high scalability, Maintainability and User experience rendered through Smart Phones, Tablet PCs and Notebook computers even in thin network bandwidth.



### **Technical Features**

**Web Based ERP**: Fully web based and optimized for performance even in low bandwidth. It is also available on tablets or smart phones.

**Con Premise Or Cloud**: It can be hosted on-premise or with IAS service providers so that infrastructure investment will be low and provides better ROI.

Information Security Management: System helps to minimize the risks and ensure business continuity by pro actively limiting the impact of a security breach.

**Access Right Management**: The System Admin module allows granting or revoking access to the application in accordance to the policy defined by the organization.

**Control Ser Right and Profile Management**: A comprehensive user rights and profile can be maintained for end users.

**Modular**: The system is designed on a modular structure with pluggable architecture that allows optimum licensing cost to the clients.

**\*Role Based Access Control**: This is method of regulating access to the system resources based on the roles of individual users within an organization

Strower Independent: It supports major browsers like Internet Explorer, Mozilla Firefox, Google Chrome, Symphony etc.

Database Independent: Supports with different Data Bases such as MS SQL Server and My SQL. This will allow iSmarts clients to use it's existing licenses.

## **Technical Features**

**Sophisticated Document Management**: Document management engine allows storage and maintenance of document in electronic format and attached to the respective data in the system.

**Customization/Tailoring**: Easily customizable and to any extend due to iSmart's sole IP right to the system.

**\*Easy Deployment**: The patch rolls out system takes care of efficient rolling out or roll back of patches with track records.

**\*Easy Maintenance**: The system is fully hosted and hence remote implementation and maintenance is easy and inexpensive.

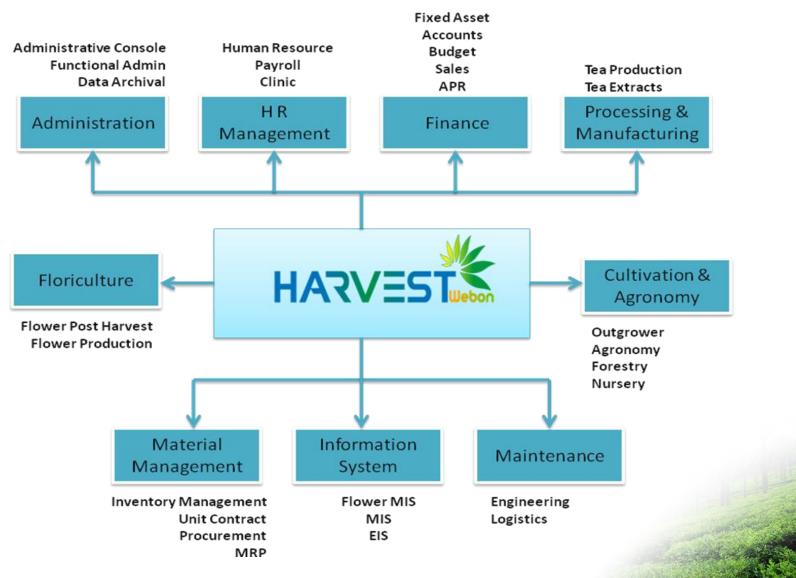
**Export / Import**: It has built in data import feature by using a template sheet generated from the respective interface. This allows reusing of existing master data and leads less implementation time & cost.

Database Backup Restore And Archival: It has built in backup / restore and archival mechanisms.

**Reports**: A large pool of standard reports is built in different formats such as grids, charts, graphs etc. All reports can be exported to different formats such as HTML, PDF, XML, TXT etc. Analysis can be done on Key Performance Indicators (KPIs) that are crucial to the business.

◆Dash Board: User Dash Board option allowing to view critical reports needed by top management in decision making process.

### **Modular Structure**





HARVEST WIRLING				A We Sy Re Busin
	LOGIN User ID Password Location Company Language English Login Forgot Password?			Quic U Dep Ma E Co Da
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# **Technical Capabilities**

#### Framework

- > A Rapid Application Development Tool.
- Multi level Security (Menu, Entity, Row, Column level and Business logic), Notification, Workflow, etc.

#### **ERP System**

- Enterprise Resource Planning System for Agri-Business.
- ➤ A comprehensive WEB based ERP system to manage and monitor the business functions of Agri-business.

#### System Expandability

➤ The ERP system is highly configurable. The system offers a high degree of configurability with the help of Frame work. The modular structure ensures both independent and integrated way of operation.

# **Technical Capabilities**

#### Compact

> Expertise in Mobile Application Development.

➢ iBSPL's core team with Mobile Application development could achieve integration of PDAs.

#### Hand Held Devices

➤ Experience in Hand Held Devices integration. iBSPL has experience in integration of Hand Held devices and Bar Code , Attendance Entry from third party devices, Reader to the HARVEST plus ERP system.

#### **Access Management**

WEBON system grants access to the application to the authorized users while preventing access to non authorized users. System makes sure that access to the users given based on the defined security policy.

#### Forgot Password

Forgot Password feature allows end users to retrieve the password if forgotten. The new password can be mailed to registered email ID. This can be extended to mobile phone.

#### **Role Based Access Control**

This feature allows to grant access based on the role of the users within an organization.

#### **Password Policy**

System admin can define Password Policy to make sure that given password matches with the defined policy. A strong Password Policy prevents intruders to crack the password of the users.

#### Workflow Engine

WEBON Workflow Engine feature allows to manage the business processes effectively and efficiently. Various states, Base State, Direction and End point can be configured for each business transaction.

#### Data Import / Export

Data Import and Export features provide access to data from files, excel, external devices.

#### **User Defined Custom Properties**

Custom Property allows end users to create their own variables and embrace them in addition of static form values.

#### **Command Box**

Command Box gives easy access to the forms by providing transaction codes rather remembering the long path of a form.

#### **Notification / Alert**

System is highly capable of sending notification or alert when an event occurred in the system such as master transaction data created , modified or deleted.

#### Audit Trail

Audit Trail provides sequence of actions that a user has performed in the application. It is an important tool for the system administrator to monitor and control user actions.

#### **Dash Board Reports**

Highly configurable Dash Board Reports which provide impromptu information for decision making.

#### **Add To Favorites**

The "Add To Favorites" feature allows users to add the frequently used forms to the Dash Board.

#### **Advanced Search Box**

Advanced Search allows user to filter data by providing various parameters.

#### **Search Data Filtration**

System allows to configure search data filtration based on the configurable conditions.

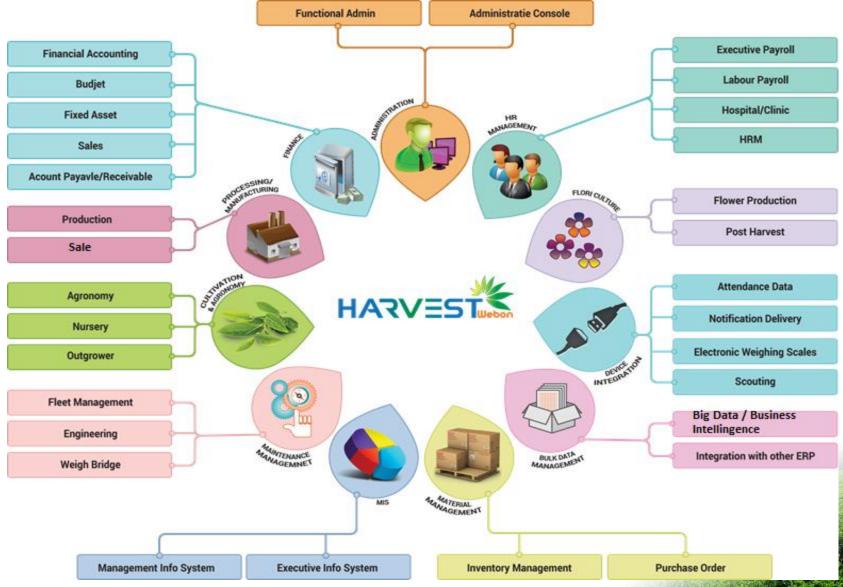
# Agriculture Management Through HARVEST

At iSmart, we aim at the technology-intensive transformation of agriculture and Agri - Business. We have achieved to become a key player in this space through our smart and innovative technology offerings.

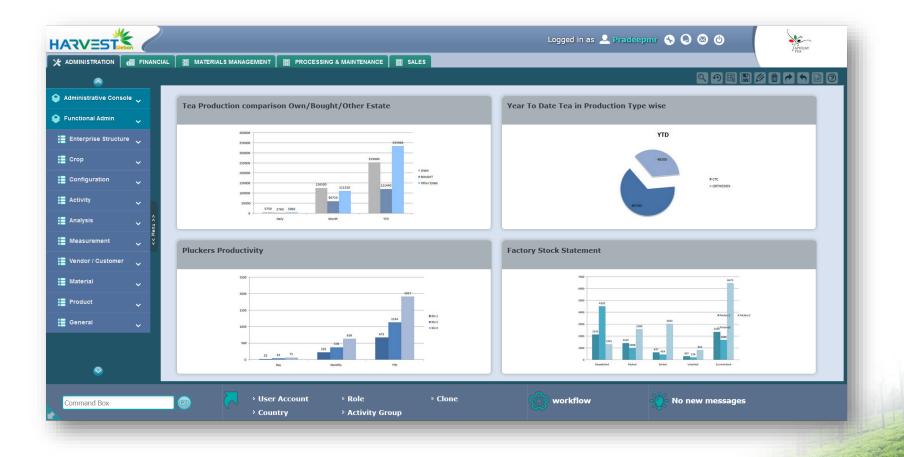
**HARVEST** *webon* software platform is most advanced, successful and best Farm Management Software platform being widely used globally for farm, farmer, procurement, processing, and financial data management and analysis. It has helped many leading companies in achieving objective of profitable and sustainable agribusiness. This smart agriculture management software platform is highly scalable and is future ready.



## Major Modules – HARVEST webon









# **Advantages as a Hosted System**

- HARVEST~webon is a Fully Web Based System developed in thin client model so that it is accessible over low band width through all popular Web Browsers.
- The system is taking care of latest technology and is independent from client operating system. So no need of local or client system upgrades over the years.
- As it does not required any client side installation or any additional software, the system is accessible from any type of computer device.
- Bring Your Own Devices (BYOD) is an up coming trend in corporate office setup. That means the employees can use their own computer devices to carry out the office work with out losing any company confidential data. This method will save lot of infrastructure setup and also the employees are free to do their job on the move. HARVEST~webon as a web based ERP system supports BYOD.
- The entire data processing load is shifted to the Data Centre and hence a very minimum investment is needed in client computers or devices.



# Multi level Approval System

- Based in the Quantity or Value of the transaction, different levels of approval can be implemented.
- Administrator can configure the workflow based on the business policies.



- HARVEST~webon supports operations of multiple estates distributed across multiple companies which may use different currency for their financial operations.
- It provides various financial reports based on Profit Centers as well as Cost Centers.



# **Module wise Configuration**

- Users can configure the system based on the business functionalities respective to their crops.
- Configuration of Statutory reports can be done based on the existing rule at the prevailing location.
- Detailed Taxation Setting to take care different taxes and its accounting and returns.
- Various Incentive schemes, Loan and EMI calculation settings.



# **Analysis Type and Code**

- Analysis type and code is introduced to have multiple level of expense analysis from different angles or dimensions.
- Eg: Expenses based on asset, block, project, activities can be achieved using analysis types and codes.
- Cost Centre and Profit Centre accounting is efficiently implemented in the system for better control and profitability analysis.



- Gain or Loss incurred in foreign currency transactions are taken care.
- Un-realized Payable documents against foreign currency also considered for the Gain/Loss calculations.



# **Custom Properties**

- > Any user definable property to masters can be added at run time.
- This properties can be used to store various information pertaining to the masters and user can define the name of the properties as well.



### **Expression builder**

- Various formulae to calculate salary components , Pf-able earnings and other statutory deductions can be defined using expression builder.
- Users can set their own expressions without the help of consultants based on the requirement.

# **Tracking of changes in Field Master**

- Field history is more important as field properties are varying based on various factors like tree maturity, terrain, clone, tree count.
- Provision for tracking of changes in Field Master and support Field History and reporting with back dated status.



# **Option to define Global and Location wise Chart of Accounts**

It will be possible to define a Global Chart of Accounts for the entire organization and that can be extended to each locations which ever is needed. This method will allow the central maintenance of COA with out loosing the integrity between the locations for consolidation purpose.

## Mapping of Analysis codes to Chart Of Accounts

The system provides multiple dimensions of Expense analysis through the implementation of Analysis Types and Codes. To make such multi –dimensional analysis possible, data has to be captured accordingly with accuracy. For better control on expense, Analysis code can be linked to expense account heads to minimize the data entry mistakes.



#### Fiscal Period and Operating Period for better Control on Accounting Period

- Fiscal period can be divided into sub periods namely operating periods.(For eg. Each month can be called as operational period)
- Vouchers can be booked against the operational period.
- Operating periods can be closed after finalizing financial reports for better control of financial operations.



# Recurring / Reversal / Template Journal Voucher

- Journals which is recurring on a regular basis can be set in the system to post automatically based on the settings.
- Automatic reversal of voucher also can be set based on the requirement.
- Journals of same behavior which comes repeatedly can be set as a template and these templates can be used to minimize the data entry efforts.

# **Foreign Currency Revaluation** Account Setting

- Revaluation of foreign currency can be done based on predefined settings.
- In this settings, the accounts participating and the gain/loss account also can be specified.
- The revaluation process can run on each operational period using the settings.



- Various report formats can be kept in the system.
- User can select the concerned voucher formats with respect to each book/document.



## Automatic Payment Advice Note

- On maturity of the payable invoices from suppliers, payment advice notes can be generated automatically from the system.
- System can generate a notification to the concerned authorities about such generated payment advice notes for approval.



## **Online E-payment to Vendors**

Direct payment to the supplier's bank using the e-payment functionality.





### Inventory Generic and Brand Name Functions

System has a provision to keep general item name for Items which has less important in the specific names but in General item name.

For Ex: General name - Cement

Specific Name - Ambuja Cement

- Ultratech Cement

This generic name can be referred to search similar item which can be used as a replacement.



#### **Purchase Office**

- In big central purchase setup, there can be specialized purchase sub-sections in the Purchase Department who handles specific category/classes of material purchases. In such cases, the Purchase Requests generated from estates or other locations, should be directed only to the relevant Sub-Section. These Sub-sections are called purchase office. The purchase office can be functioned in different locations based on the bulk availability of the material.
- The Purchase Office function will allow the user to specify the subsection while he creates the Purchase Request.



More Interoperability – HARVEST~webon has many built in interfaces for sharing data between external systems. This allows easy integration of system with other ERPs or Banks Systems or Hand Held devices.



The System is developed in a combination of Thin and Thick client model considering the Data entry heaviness of the interfaces. The interfaces such as Daily attendance, Material Issue etc are initially automatically saved in to the client machines to protect data loss due to connectivity or power issues. The locally saved data will be updated to the mail server in a scheduled manner.



- Supports Centralized and Decentralized implementation based on the client infrastructure.
- Considering the geographical conditions of Plantation, the system is designed to implement in both De-Centralized and Centralized environment. In case there is no connectivity between the business locations, it is possible to implement the system in a Decentralized manner and can be consolidated periodically using the Data Transfer Mechanism.



Easy roll out of enhancements or patches through a Rollout Tool.

HARVEST~webon provides built in Rollout Tool that can manage the roll outs of enhancements and patches to the Data center in case of centralized environment and can roll out to different locations in case of De-Centralized environment.

The tool will keep track of all the roll outs with history information.



- HARVEST~webon is using Microsoft SQL Server 2014 as Data Base engine which is comparatively cost effective and powerful enough for the plantation requirements.
- SQL 2014 is the latest Data base engine that supports required Disaster Recovery mechanisms recommended for the ERP system.



- The built in Data Import & Export tool allows Excel Data upload / migration. This will help importing Master data or any other transactional data with out losing data integrity.
- The data validations are built in for this Data Import Export tool.



Data Backup and Restore with scheduling functions allows automatic backing up of data to take care the Disaster recovery mechanisms. It is also possible to push the back up to a remote system for secure storage.



In corporate environment, there can be huge amount of electronic and physical documents that need to be stored and maintained safely. HARVEST~webon provides a Document Management tool for internal document storing and sharing.



- HARVEST~webon is built in with More Detailed User Security. It is extended to Unit level such as Store, Workshop and Nursery wise. Because of that, the user right can be set separately for different stores and woks hops.
- User Right Delegation option it will also be possible to delegate the right of a user to another user for a period of time with proper Delegation rules.



- Dedicated Data Archival and Restoring engine.
- When the Data Base size is getting grown over a period of time, it will be necessary to Archive the old data and kept in a secure place and also it should be made available for all reporting requirements. These kind of Archival and Restoring functions are taken care in HARVEST~webon.



Powerful Audit Trail mechanism is provided to monitor user activities. It is possible to track all king of user events and be traced when required.





Shortcut Menu option:

- The Shortcut Menu option allows the users to easily access the interfaces that they need in day to day operations with out navigating through the big pool menu lists available in the HARVEST~webon system.
- It is possible to create the shortcut menus based on the requirement of the user and it is purely in user basis that means each user can his own shortcuts.



#### **User Experience Advancements**

Command Window :

- HARVEST~webon provides unique command for each user interfaces so that the user can directly type the command in the command window and invoke the interfaces with out opening the module and navigate through the menu.
- This is an alternative option to the shortcut menu.



- Configurable workflow and Notification.
- HARVEST~webon has a comprehensive workflow engine that allows the functional administrator to define the workflow with relevant user privileges in approvals.
- It will be possible to define the approval levels and the flow of work with proper notification to the concerned user.



Configurable Dash Board Reports:

- The system provides a set of Dash board reports that can be hooked in to the dash board of each user based on his functional areas and privileges.
- While opening the system, each user will get their own dash board reports and can be changed to any other report at any point of time.



Direct Login to Short Cut menu:

- The system allows to login directly to the shortcut menu of the user with out loading the entire Home page of Dash board of the system. This will avoid repeated loading of full home page for the daily data entry users who has not much accessibility to the detailed functionality of the system.
- This will reduce the data usage / traffic between the data center and client machines.



Provides dedicated report tool:

The report tool allows the user to create adhoc reports with out approaching the solution vendor. This will reduce the cost of development of custom reports that is very usual in corporate environment.



### **User Experience Advancements**

- Querying option for data searching and listing.
- The Querying option will allow the user to extract data from any functionality and take it to Excel or any other worksheet tools for further analysis. This works exactly like SQL Query Analyzer but it keeps the security based on the user Privileges.



### **User Experience Advancements**

- Accessibility of the system over Smart Phones and Tablet PCs.
- The system is designed to take care accessibility of the system on required functionality over Smart Phones and Tablet PCs.
- This makes the company executives connected to the system on move.

#### **FEATURES OF MODULE**

#### **Financial Account**

- Flexible COA And Logical Account Group
- Centralized Master Data And Location Mapping
- Profit Centre , Cost Centre And Cost Element
- Multi Dimension Analysis Types And Codes
- User Defined Work Flow And Approval Criteria
- Offline And Online Reconciliation
- Field Status Group
- Validation And Control
- Forex Gain And Loss
- Inter location Accounting
- Cheque Series , Allocation And Reallocation
- Cheque Management
- Journal Batch And Template Distribution And Settlement
- Statutory Reports
- Management Reports
- Pre Print Reports

#### **Financial Account**

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#### **Account Payable and Receivable**

- Flexible Document Categories Vendor / Customer
- User Defined Ageing Bracket
- Invoice Entry With And Without Reference
- Viewing Mature And Immature Invoices
- Generate Payment Advice Note (PAN)
- Invoice Entry in Home Currency and Foreign Currency
- Debit And Credit Note
- Advance And Adjustment
- Comprehensive Party Ledger
- Statement Of Account
- > Ageing Analysis
- Outstanding Information Payable / Receivable
- Retention Plan and Release of Payment
- Invoice Register
- PRIP Tracking
- TDS Control Register
- Pre Print Reports
- Notification / Alert

#### Account Payable and Receivable

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#### Budget

- Budget Definition and Precedent Budget Data Import
- Activity / Cost Element Wise Budget
- Cost WCentre Wise Budget
- Crop And Finished Product Projection Using Various Parameters
- Harvest And Fertilizer Program
- Integrated ith Other Shared Modules
- Outturn Percentage Own / Bought
- General Charge Distribution
- System / User Defined Budget Assumptions And Parameters
- User Defined Worksheet Definition
- User Defined Budget Inputs
- Wage / Salary Estimation For Category
- Inter Crop And Out Grower Crop Estimation
- Definition of Geographical Unit Properties
- Manpower Distribution
- Material Distribution
- Cost Of Production
- Budget Summary and Detail

#### **Fixed Asset Management**

- Comprehensive Asset Profile
- Asset Categorization
- Maintenance of Opening Block
- Asset Acquisition And Addition
- Asset Sale / Write Off
- Transfer Of Asset
- Shift Details of Assets
- Asset Revaluation
- Work In Progress And Capitalization
- Depreciation Rate For Asset / Asset Category
- Configurable Shift Depreciation
- Depreciation Calculation (SLM ,WDV )
- Roll Back Of Depreciation Calculation
- Integration With Other Shared Modules
- Profile And Loss Report
- Comprehensive Asset Register
- Document Status
- Notification / Alerts

#### **Procurement Management**

- Comprehensive Vendor Profile
- Various Purchase Order Types
- Maintenance of Routine Price List for Vendors
- Maintenance of Company's Maximum Price List
- Vendor Evaluation And Selection Policy
- RFQ, Evaluation and Finalization
- Quotation Evaluation and Finalization
- Purchase Order , Amendment And Control
- Vendor Wise Dormant Register
- Preferred / Alternate Vendor Mapping
- PRIP Tracking A Complete Tracking
- Pending PR And Purchase Order
- Price Trend Analysis
- > ABC Analysis
- Sample Acceptance And Evaluation
- Major Purchases
- Notification / Alert

#### **Procurement Management**

- ➤Comprehensive Stock Ledger
- Closing Stock Statement

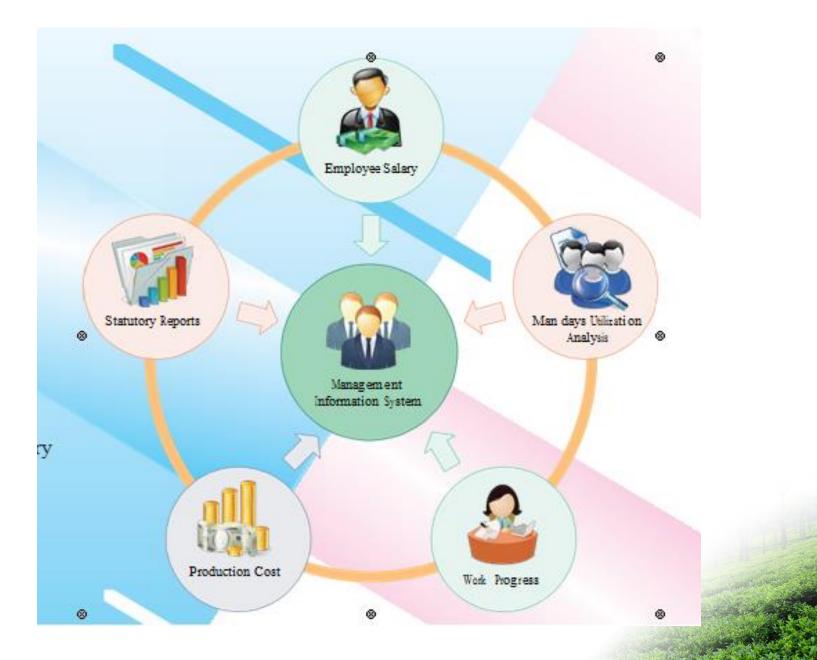
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- Comprehensive Employee Profile , Flexible Employment Type , Basic Rate And Categorization
- Workgroup And Roles
- Employee Master Data Control In Respect to Duplication And Manipulation.
- Earning And Deduction Components According To The Needs of the User
- User Definable Expression On Earnings , Day , Service To Use As Flexible Wage Calculation Base
- Configurable Recovery Atomization
- Employee Loan Management With EMI And Interest
- User Defined Expression For Tax Calculation , Deduction And Earnings
- Family Details for Ration Calculation
- Ration Eligibility And Calculation
- Harvesting And Non Harvesting Attendance Entry
- A Single Key Payroll Calculation
- Over Time Definition And Calculation
- Frequency of Salary Processing Can Be Weekly, Fortnightly And Monthly.
- Task Based Wage , Incentive Calculation
- Liability Journals For Calculation Spanning Multiple Financial Sub Periods
- Multi Dimension Analysis Types and Codes Entry During Attendance and Over Time

- Earning And Deduction Components According To The Requirement
- User Defined Expression For Tax Calculation , Deduction And Earnings
- Family Details for Ration Calculation
- Ration Eligibility And Calculation
- Liability Journals For Calculation Spanning Multiple Financial Sub Periods
- Multi Dimension Analysis Types and Codes Entry During Attendance and Over Time
- Earning And Deduction Components According To The Requirement
- Source For All Man day And Expense Linked Reports For MIS
- Import Feature In Transaction Entry . This Dilutes Data Entry Time
- Primary Location And Working Location Recording
- Workflow Based Approvals For Transactions
- Data Integrity , Validation And Control
- Third Party Data Integration
- Job Card Linking With Attendance
- Leave Configuration And Leave Balance Tracking
- Benefits And Perks
- Gratuity Calculation And Settlement

- Employee Transfer , Promotion And Retirement
- Employee History
- > Reports with maximum information for statistical, analytical, operational, verification
- Configurable Payslip
- Preprint Reports
- Absenteeism Tracking
- Attendance Summary / Detail Report
- Notification / Alert
- Statutory Reports
- Productivity Profile
- Activity Wise Mandays Statement
- Integration With Other Shared Module



#### **Tea Production**

- Numerous Tea Production Types
- Definition Of Various Production Grades
- Maintenance of Trough Master Information
- Definition Of Various Leaf Grades And Quality Parameter
- Definition Of Invoice Category And Rate
- Capable To Record Various Source Of Green Leaf Inputs Own, Inter Estate, Out Grower
- Configurable Workflow For Production Processes Such as CTC , ORTHODOX
- User Defined Production Lines For Tea Types Such As Own Tea And Bought Tea
- Stock Maintenance At Different Production Stages
- Withering Process
- Rolling Of Batch Wise Green Leaf Arrived
- Recording of Drier Mouth Tea
- Sorting And Grading
- Packing , Invoicing And Dispatch
- Warehouse Arrival And Dispatch
- Provision For Inter Estate Green Leaf Transfer And Made Tea Received
- Calculation Of Out Turn In Respect To Estate, Bought And Factory
- Made Tea Distribution According To The Yield Of The Field

#### **Tea Production**

- > Packing Type , Packing Materials And Capacity Maintenance
- Provision To Do Local Sale And Issue To Employee
- Grade Conversion
- Roof Collection And Stock Update
- Stock Adjustment And Stock Reconciliation
- Provision To Record Tea Waste
- Configurable Workflow For Production Processes Such as CTC , ORTHODOX
- Bind Card Statement For Various Aspects Such As "Loose / Packed : , "Grade Wise "," DMT "
- Green Leaf Arrival Register With Various Parameters
- Sorting And Grading Statement
- Rolling Of Batch Wise Green Leaf Arrived
- Out Turn Register
- Green Leaf Weighment
- Crop And Tea Register
- Own , Inter Estate And Out Grower Register
- Grade Wise Statement
- Rolling Register For CTC and ORTHODOX
- Leaf Count Register

#### **Tea Production**

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#### **Tea Nursery**

- Maintenance Of Detail Nursery Project
- Provision To Define Various Types of Nursery
- Categorization Of Nursery In Respect To Own, Third Party.
- User Defined Nursery Batches
- Maintenance Of Seeds, Seedlings, Plant etc.

➢ Arrival Of Seeds, Seedlings, Cutting from Various Sources Such As − Own , Third Party Purchase And Inter Estate

- Sowing And Planting
- Growth Stage Transfer According To The Age
- Transfer From One Nursery To Another Nursery
- Transfer Of Plants From One Bed To Another Bed based On The Need
- Recording Casualties And Damage Details
- Issue Requisition And Approval
- Nursery Issue Of Plant
- Sale Of Plant To Third Party Or any Other Entity
- Nursery Stock Maintenance And Tracking In Respect To Bed , Batch , Growth Stage And Nursery Project
- Nursery Costing To Derive Cost Per Seedling And Plant
- Integration With Other Shared Modules
- Nursery Stock Register And Nursery Cost Statement

#### **Tea Sales And Export Sales**

- > Provides Holistic Coverage For Auction Sale , Private Sale , Consignment Sale And Export Sale
- Define Various Auction Centres And Sale Dates
- Maintenance Of Warehouse / Godown
- Definition Of Bay And Assignment
- Taste Definition And Quality Parameters
- Complete Blending Functionality
- TDS Linking With Brokerage
- Auction Rate And Sales Period Closing
- Comprehensive Sampling Process
- Withering Process
- Arrival Of Tea Process
- Bidding Of Tea
- Complete Coverage For Auction Sale Business Functions
- Direct Sale And Consignment Sale
- Insurance Claim and Reimbursement
- Recording Transfer / Road Challan
- Stock Adjustment And Stock Reconciliation

#### **Tea Sales And Export Sales**

- Transport Bill Entry Against The Invoices
- Vessels Master Information
- Benefit Definition And Rates
- Define Line By Line And Forward Contract
- PCFC And FB
- Comprehensive Details Of Container
- Complete Workflow For Shipping Program And Instruction And Allocation
- Implementation Export Delivery Order Process
- Recording Of Export Benefits Workflow
- Numerous Checklist Reports
- Catalogue And Uncatalogued Stock
- Tea Balance Stock Register With Various Options
- Transport Bill Register
- Warehouse Tea Transfer Details
- Age Tea Stock
- Blend Sheet With Cost
- Complete Invoice Tracking Report
- Invoice Warehouse Tracking Report

#### **Tea Sales And Export Sales**

- Damage Statement
- Weekly Auction Sale And Other Sale Register
- Pricing Position
- Define Line By Line And Forward Contract
- PCFC And FB
- Analysis Of Performance Of Transporters
- Batting Order Report
- Purchase Tea Register
- Warehouse Dispatch Register
- Bay Wise Invoice Stock
- Sold Unsold Invoice
- Contract Register
- Export Statement
- Forward Booking Daily And Status Report
- Adjustment Report
- Arrival Tracking And Summary Report
- Sample Test Report
- Insurance Claim Register
- Consolidated Sale Statement

#### **Administration Modules**

Detailed user account data collection.

System admin can define each User roles, user mapping, role right, user right

Short cut key for easy access to User interface. Favourite listing can be done for easy accessing of menus

➤ Easily accessible and User friendly dash board. Functional Admin system helps to define the general structure of organization, activities, product and material details and all Functional Master data.

Detailed Plantation specific Enterprise structure definition that includes corporate office and Defines crop, clone and harvesting modes.

Country wise details of currency, general settings and tax settings

Pre-defining the Agricultural activates to be performed

Detailed Expense Analysis through Cost Centre, Profit Centre and Analysis codes Basic Unit of Measurement and intelligent Unit Conversions

> Detailed definition of vendor or customers for all business and legal transactions

➢ Highly efficient Item Master for maximum Material Management functions Finished Product definitions with Product Type, Quality Grade, Selling Mark etc.

External Business attributes definable such as bank, branch, exchange rate, taxes etc

#### **Administration Modules**

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#### **Material Management**

Materials management is to provide an unbroken chain of components for production to manufacture goods on time for the requirement base

- Stock& Non Stock item
- Multi stores management Purchase Office
- Stock control
- ➢Item cost and price
- ➢Inventory transaction
- Rack and Item Storage Tolerance
- ≻Locking
- ➤Substitute Items
- Unit of measurement Conversion
- ➢ Purchase Limit
- General Ledger Update Simulation (GL)
- ➢General Ledger Update and Stock Accounting (GL
- ➢Inventory Stock Valuation
- Physical Stock Taking and Reconciliation
- ➢ Profit Center and Cost Center

#### **Material Management**

- ➤Sequence Number
- ► Batch and Expiry Date
- ➤Stock in Transit
- ➤Multi Currency
- Lot Number Quality Inspection
- ➢Notification / Trigger
- ≻Tax
- Preferred and Alternate Vendor
- ➤ Major Integration

#### **Material Management**

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## **Moving To New Verticals**

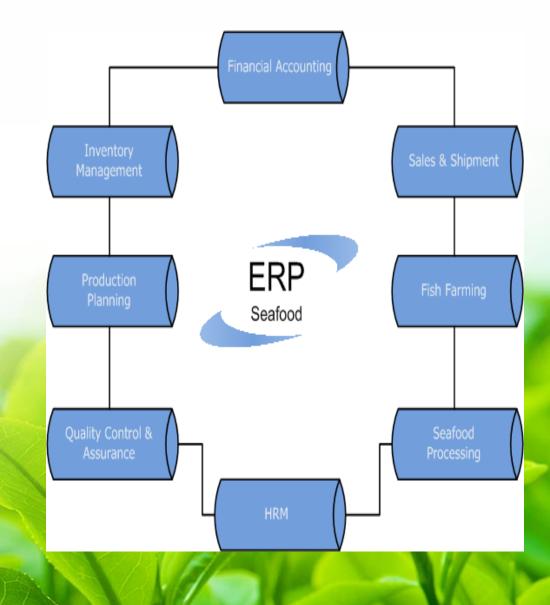
- **Good Processing System**
- **FMCG**
- Seafood
- Legal Management System

## **Seafood System**

The Seafood ERP System manages all the operational activities right from fish farming, Quality Inspection, Seafood processors and traders to track lifespan of their product from any stage ensuring that it reaches the consumer's plate safely every time with complete certainty

It provides accurate catch weight feature to the catcher so that the catcher can calculate their catch weight with accurately with correct precision

Fish farming allows farmers to manage their operations efficiently and enhance production.

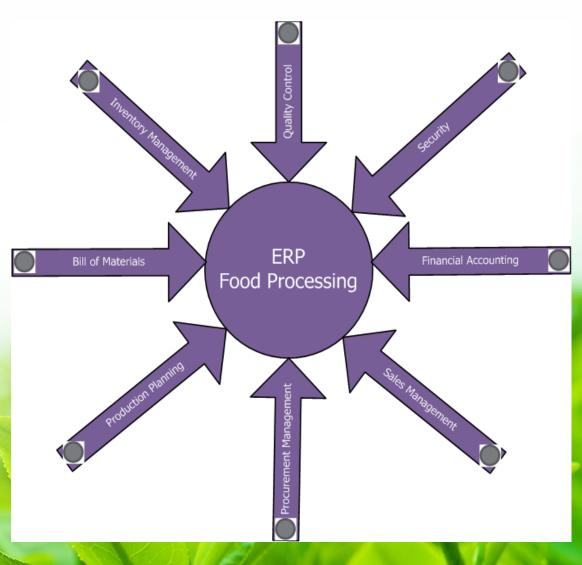


## **Food Processing System**

The Food Processing ERP System manages all critical business requirements in all mid as well as large scale food industries. of ERP for food processing industry is a compressive set up financial management through the enterprise

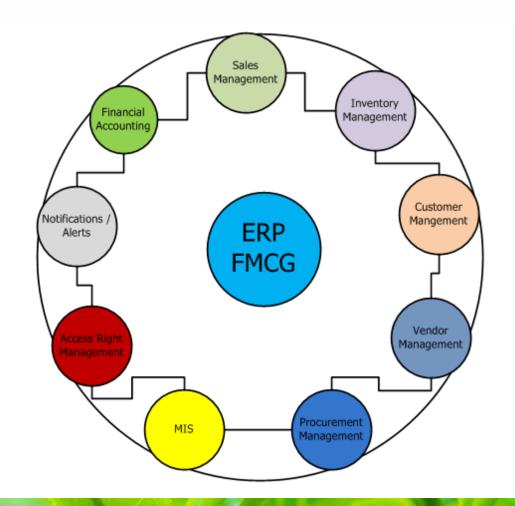
The system is very useful to manage the Inventory Recipes ,Sales, Procurement, BOM, Production Planning ,Quality Control/Inspection and control production

It can increase production efficiency and decrease cost and risks



## **FMCG System**

The FMCG ERP System covers standard requirements of FMCG sector. It provides complete integration with Accounts, Sales, Procurement Management , Human Resource Management and MIS. System also helps in inventory management bv keeping a track of stock by lot/serial numbers. It supports **Procurement Planning and Ageing** Analysis of Stock. It also helps to manage multiple order types and Bulk dispatch of products. Accounts Receivable and Accounts Payable can be managed properly.



# Thank You