



DIGITAL OKTA

IT&AN GLOBAL FOR CLOUD AND DIGITAL COMPUTING SYSTEMS DIGITAL OKTA L.L.C.

Teamwork Deployment with Digital Okta

A guide to getting
started with your
Teams Assessment



HOW TO MAKE YOUR TEAM WORK SMARTER WITH NEW **MICROSOFT TEAMS OF OFFICE 365?**



Introducing the MS Teamwork

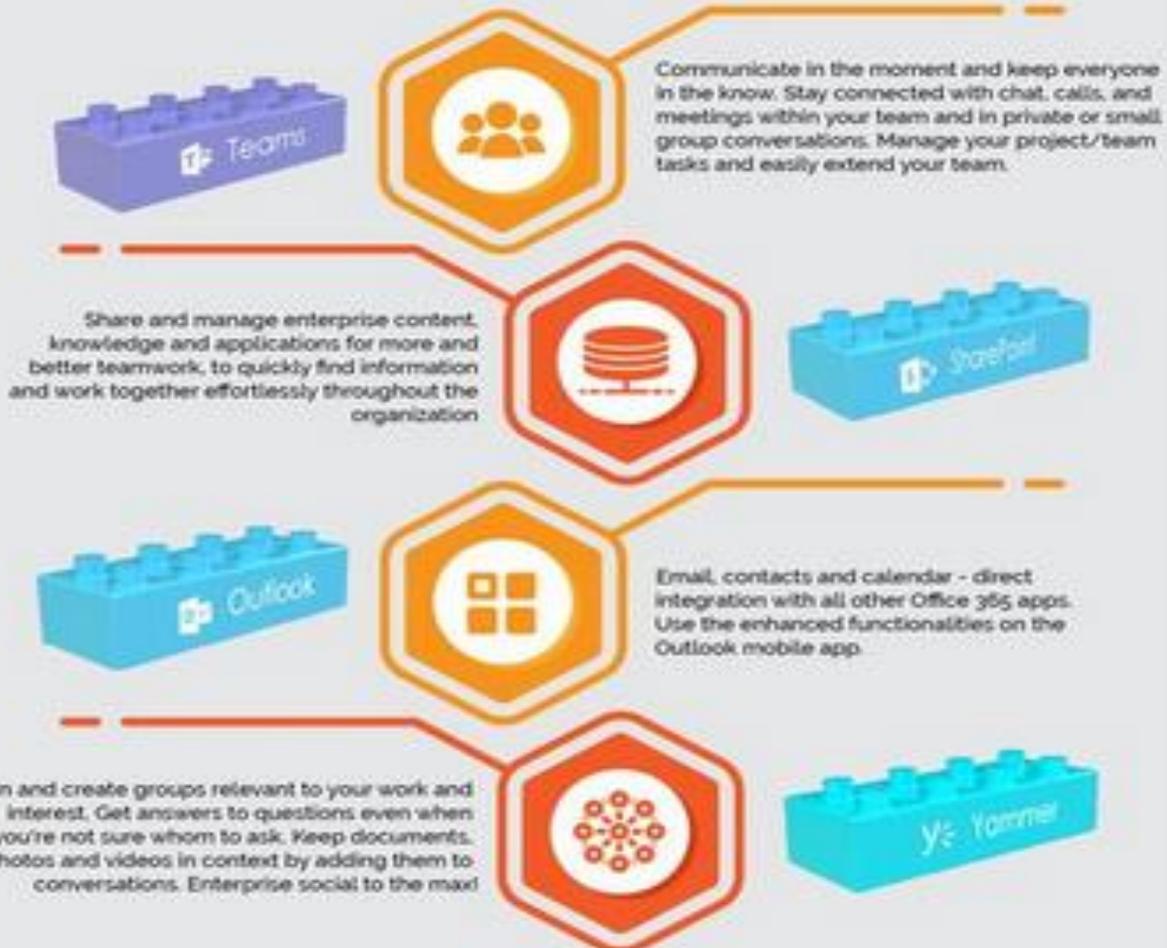
This kit is designed to arm you with knowledge and resources to supplement your Teamwork services with Digital Okta capabilities. In this info kit, we will provide an overview of our expertise and tools and would welcome an opportunity to help fill any gaps.

Who is the Digital Okta Teams Phone System Methodology?

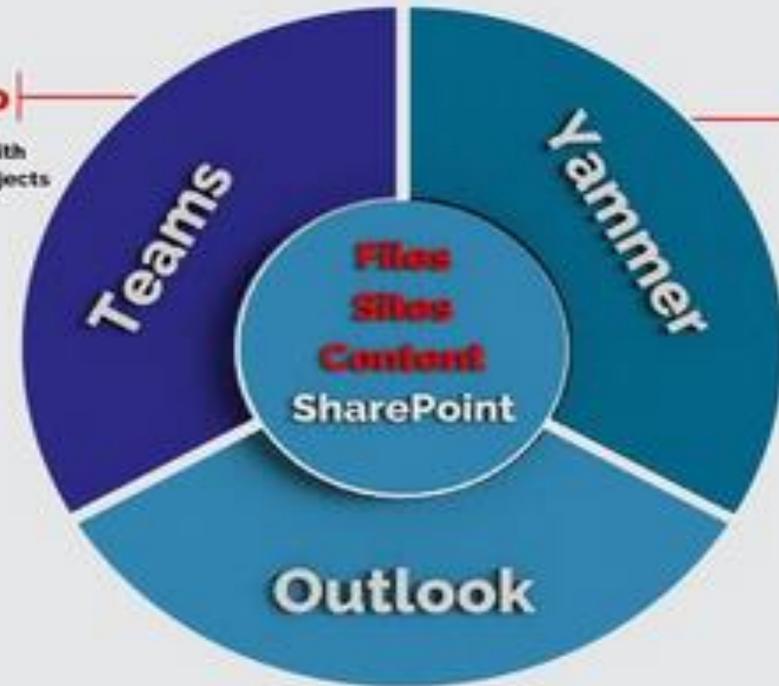


- ▶ DO provides Teamworks tools that span the full customer lifecycle – assess, migrate, optimize and manage workloads.
- ▶ DO enables hybrid cloud in heterogeneous IT environments with our innovative software integration tools.
- ▶ DO has a specialized bench with deep Cloud and Teams Deployment to work hand-in-hand with partners to fill gaps.

Why Sell Digital Okta Teamwork Services?



Inner Loop
People you work with regularly on core projects



Outer Loop
People you connect with openly, across the organization

Email
Ubiquitous for targeted communications

Teamwork in Microsoft 365

Inner Loop

People you work with regularly on core projects

Examples:

- Team meetings & communication
- Event planning
- Sales Team planning



Outer Loop

People you connect with openly across the organization

Examples:

- Corporate communications
- CEO Town Hall Meetings
- Employee Interest Groups

Email
Pervasive availability. Targeted communications.

Microsoft 365: Universal Toolkit for Teamwork

Outlook



Email & Calendar

SharePoint



Intranets &
Content Management

Yammer



Connect Across
the Organization

Office Apps



Co-Author

Teams



Hub for Teamwork

Office 365 Groups

Single team membership
across apps and services

Microsoft Graph

Suite-wide intelligence
connecting people and content

Security and Compliance

Centralized policy management

Microsoft Teams, the hub for teamwork in Office 365

Today's workplace runs on teamwork. With the right tools, teams are more productive, more profitable, and more engaged.



Are employees engaged in their jobs?¹



One-third of U.S. employees say they are fully engaged in their work.



More than half of all U.S. employees report that they are NOT fully engaged in their work.

Engaged employees produce better business outcomes¹

Productivity
17% 
Higher

Sales 
20%
Higher

Profitability 
21%
Higher

Teamwork: 84% of employees work on multiple teams¹

49%

Slightly Matrixed, sometimes work on multiple teams

18%

Manager Matrixed, work on multiple teams every day with most people reporting to the same manager

17%

Highly Matrixed, work on multiple teams every day with different people reporting to different managers



Migration Success Story

Microsoft 365



Teams users



Phone system with:

- Auto attendants
- Call queues
- Caller ID
- more

On premises

Session Border Controller (SBC)

Phone # Ranges

3rd Party PBX/Telephony equipment

Telephony Trunk

PSTN

Start with the simplest solution: Phone System with Calling Plan



Phone system



Calling plan

Microsoft as PSTN carrier



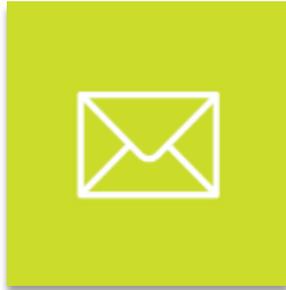
PSTN

Learn As You Go

- ▶ Digital Okta will keep providing you all the Learning Material required.
- ▶ Teams Calling is an ongoing journey, not an end state.
- ▶ Engage with the business on their needs, and uncover sales opportunities.
- ▶ Prioritize needs and identify business outcome.
- ▶ Managed Admin Services is something that will help you learn throughout the 1 year journey.

Leverage your partnership with Digital Okta to help with this process.

For more information on
Digital Okta Services and
Teams contact...



sales@digitalokta.ae



<https://www.digitalokta.ae/Teamwork>