Revenue intelligence

From your conversation data

Jiminny's AI translates your calls, video meetings and emails into high-impact revenue intelligence in your CRM.

Sales admin is automated, visibility is guaranteed and your pipeline is charged with insights that guide your team to success.

Jamie George
Meeting with ZipTool
Join

With Jiminny's AI...

Every Rep is empowered to beat target and fulfill their potential

• **Automated notes & summaries** save you hours of admin time, so you can focus on revenue generation

• **Instant CRM logging** means data hygiene guaranteed and off your to-do list

• **AI coaching feedback** helps reps improve with every call

Risks   Concerns & Blockers   **Engagement**   Meeting Notes   Follow up email
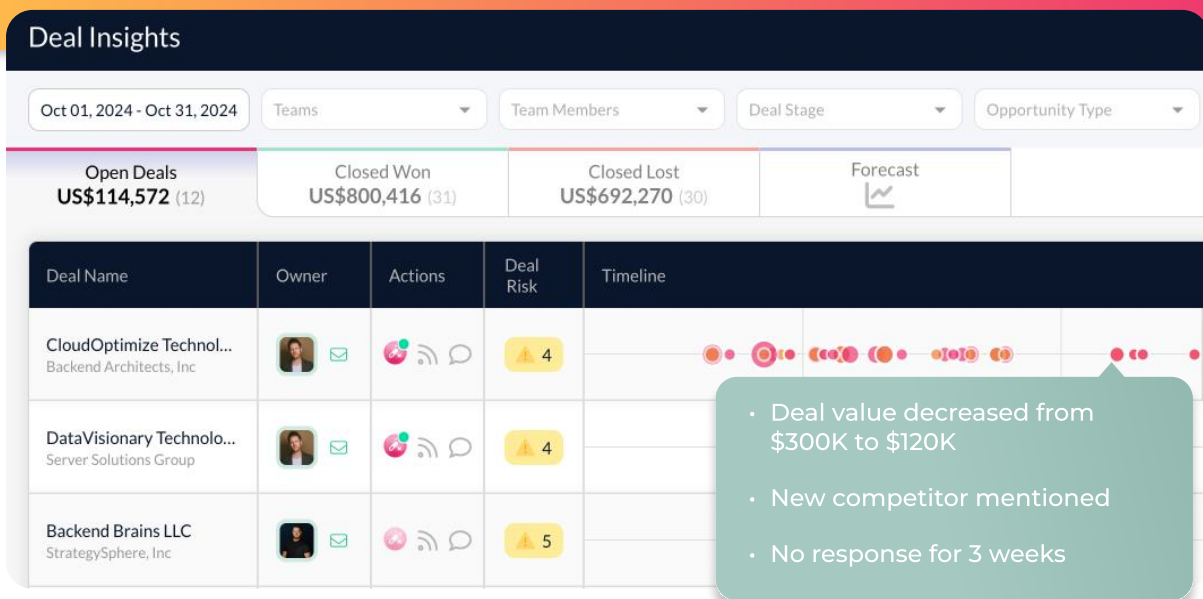
Jo's engagement was a 7 out of 10.

Jo showed a high level of engagement but was not convinced of the value of the platform's integrations and wider business impact.

To increase engagement:

· Provide more detailed information about the platform's CRM integration and how this will address their data hygiene and time management issues.

· Encourage a call with the members of the wider decision making group mentioned.

· Send case studies of customers in a similar sector, with details of their performance improvements while using the platform.

JIMINNY

Every Manager has the insights to develop their team & drive results

• **The most critical calls** highlighted and sent to you for total visibility

• **Trackable, tangible team insights** on your most important performance metrics

• **Proactive deal risk alerts,** so you have a real view of your pipeline and can course correct ahead of time

Deal Insights

Oct 01, 2024 - Oct 31, 2024	Teams ▼	Team Members ▼	Deal Stage ▼	Opportunity Type ▼

Open Deals US$114,572 (12)	Closed Won US$800,416 (31)	Closed Lost US$692,270 (30)	Forecast 📈

Deal Name	Owner	Actions	Deal Risk	Timeline
CloudOptimize Technol... Backend Architects, Inc			⚠ 4	
DataVisionary Technolo... Server Solutions Group			⚠ 4	
Backend Brains LLC StrategySphere, Inc			⚠ 5	

• Deal value decreased from $300K to $120K

• New competitor mentioned

• No response for 3 weeks

Every Exec trusts the CRM as the source of truth and the launchpad for growth

• **Comprehensive, AI win and loss analysis** means you have the answers to strategize for the future

• **Supercharge your CRM,** combining rich data sources to see your competitive landscape in a way others can't.

• **Track team performance progress over time,** so you know what initiatives and investments are working and where you can improve

Book a demo today at
jiminny.com/demo