

Microsoft 365 Copilot & Sales

Readiness Assessment



Prepare your sellers for Microsoft 365 Copilot and Copilot for Sales by aligning your goals and business objectives, reviewing your current setup and sales processes, and outlining a future-ready adoption plan. Empower your sales team with Copilot so that they can increase their impact to your customers and your business.

Impact

- Improve Close Rate
- Increase Deal Size & Revenue
- Increase Customer Retention



Now Available!

Scope

- Envisioning Workshop/Needs Assessment
- Business Copilot Goals Review
- Information Architecture
- Adoption & Change Management
- Permissions & Security, Licensing



Secure User Data

Deliverables

- Information Architecture Review
- Security Audit - Identity Analysis
- Sharing/Permissions Hygiene Review
- Business Use Cases and Guidance
- Personalized Training based on Business Goals
- Adoption & Change Readiness Plan
- Initial Pilot Plan/Strategic Roadmap Outline



Drive Adoption

Transform your organization with JourneyTEAM's expert-led Copilot & AI Readiness Assessment and see your sales team's performance accelerate in every aspect of their work.

Cost: \$6,500

Timeframe: 2 weeks