Power App

Process Automation

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Cloud BDM International

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AUTOMATION WITH LOW-CODE SOLUTION

Power Apps is a part of Microsoft Power Platform to create fast and easy applications to automate routine operations

POWER PLATFORM

CUSTOMER PROFILE

Ideal customer:

- Company with M365/Power App licenses
- Company with >500 end-users
- Company with a lot of routine operations (approvals, booking, hiring, document flow and etc.)
- We propose Power App automation to:
  - CIO - IT
  - Head of IT
  - CHRO - HR
  - CDO – Digital Transformation
  - CMO - Marketing

WHY DEVELOPING POWER APP IS IMPORTANT FOR CUSTOMER?

- M365/D365 Customers have required licenses but don’t use it
- Every company has routine operations that can be automated
- Employees work remotely, but some processes still require offline presence. They need to be automated
- Power Platform is low-code platform and user-friendly for end-users
- Power Platform is applicable for any industry and any company size

CUSTOMER PROBLEMS TO TAILOR WITH

- Customer has a lot of *routine operations* that staff doesn't handle in time
- *No internal developers*, but customer applications are required
- *No internal developers*, but a lot of applications to be modified
- *Applications* on the marketplace *are to expensive* and complicated
- Customer has *only* business *requirements* for applications
- Customer has *many different applications*, but no time to control, maintain and modify

POWER APP APPLICATIONS: WHAT WE PROPOSE

Ready-to-use **Applications**

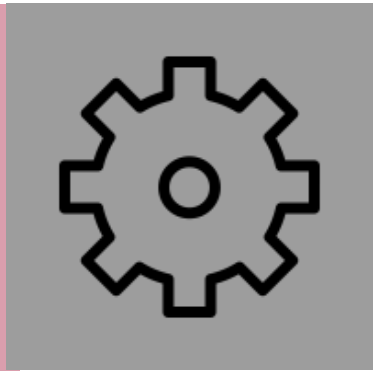
Service to create and develop applications

Trainings for IT staff and end-users, Change Management and Adoption

Advisory: Orientation of the data model (for example, types of connectors, data sources to be used; querying the solution logic, etc.) Technical assistance in the application development process. Licensing consultancies

Consulting how to develop your applications, how to modernize these app, management of changes in your applications

Create the required **design documents**, hand-over materials, Trainings for IT staff and end-users how to use created apps



App managed service: manage and develop customer applications

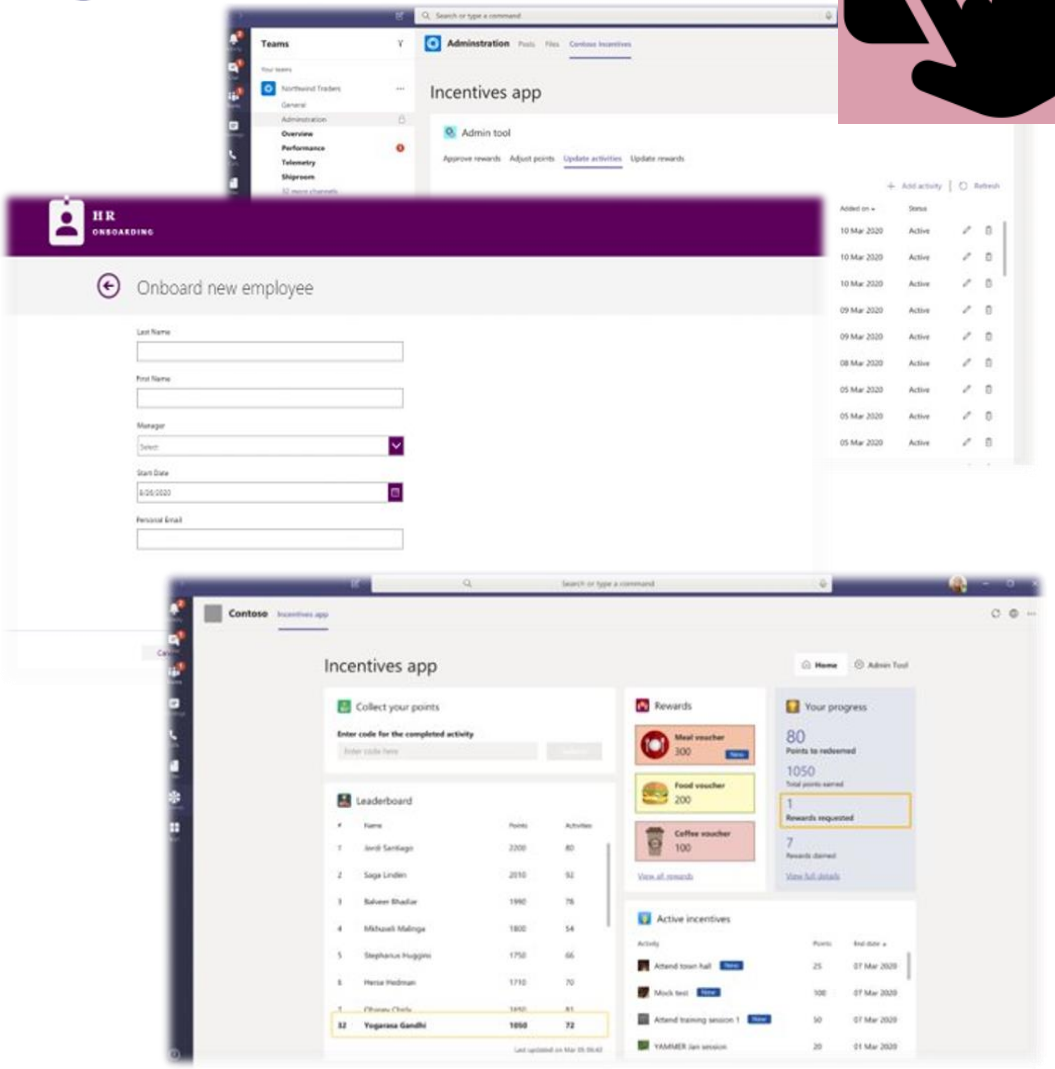
VALUE PROPOSITION

- We propose full cycle of application management starts form ready-to-deploy applications based on Power Platform to creation new applications based on your requirements and managed services
- You receive the full stack of services from single service provider
- Softline provides services, licenses, consulting and trainings round Power Platform

READY-TO-USE APPLICATIONS

List of applications:

- Teams Talk Bot
- Incentives App
- Desk booking App
- Meeting Capture App
- HR Onboarding App
- Workplace Rewards App
- Attendance Tracking App
- Asset Management App

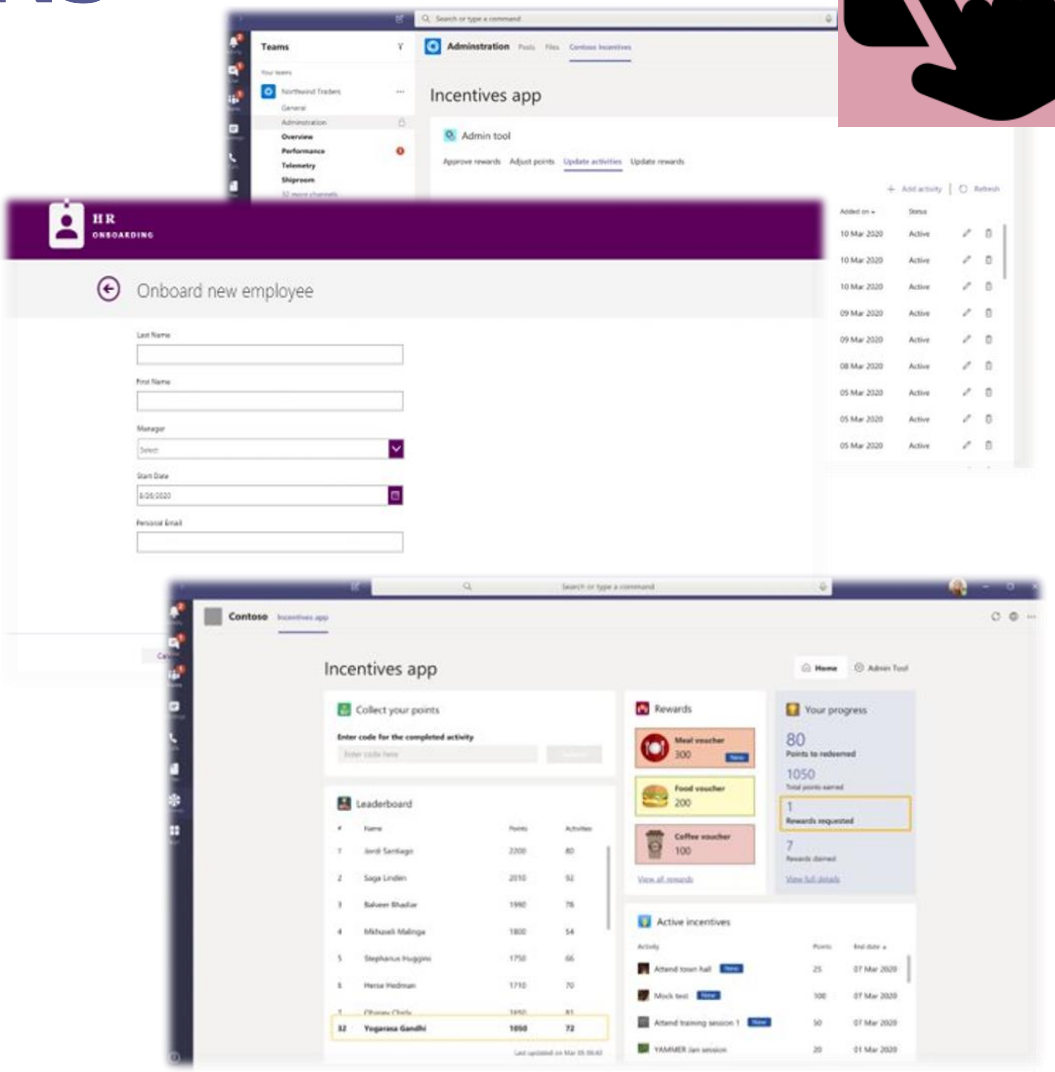


READY-TO-USE APPLICATIONS

Scope of works:

- Make the current customer infrastructure assessment
- Set up all required licenses and settings
- Deploy ready to use application based on the customer requirements
- Make minor changes
- Perform the workshop for IT staff
- Hand-over session for app owners
- Project finalization

2 weeks and 1,5k USD (cost based on Scope of works and customization required)



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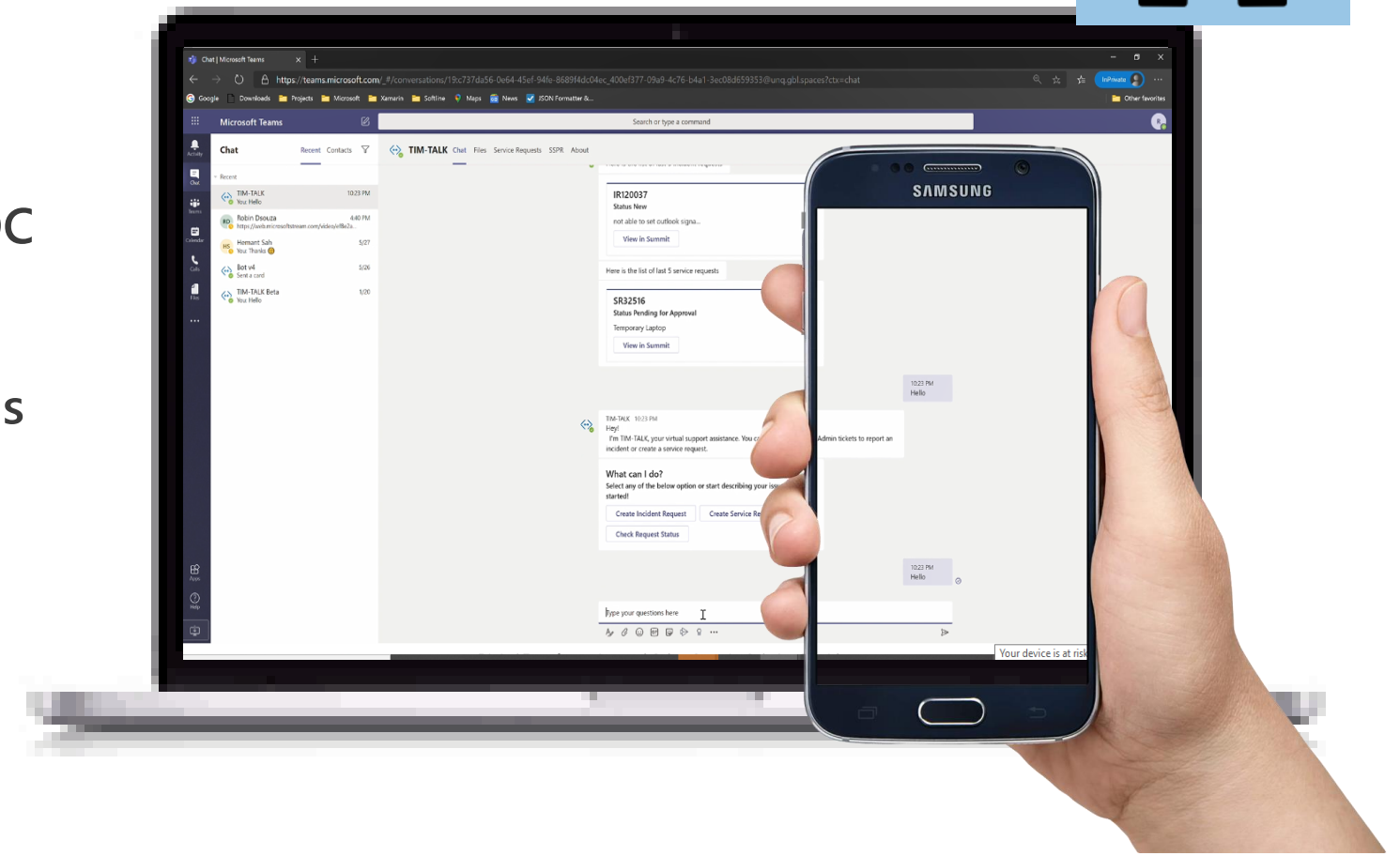
SERVICE TO DEVELOP AND CREATE CUSTOMER APP

We manage to:

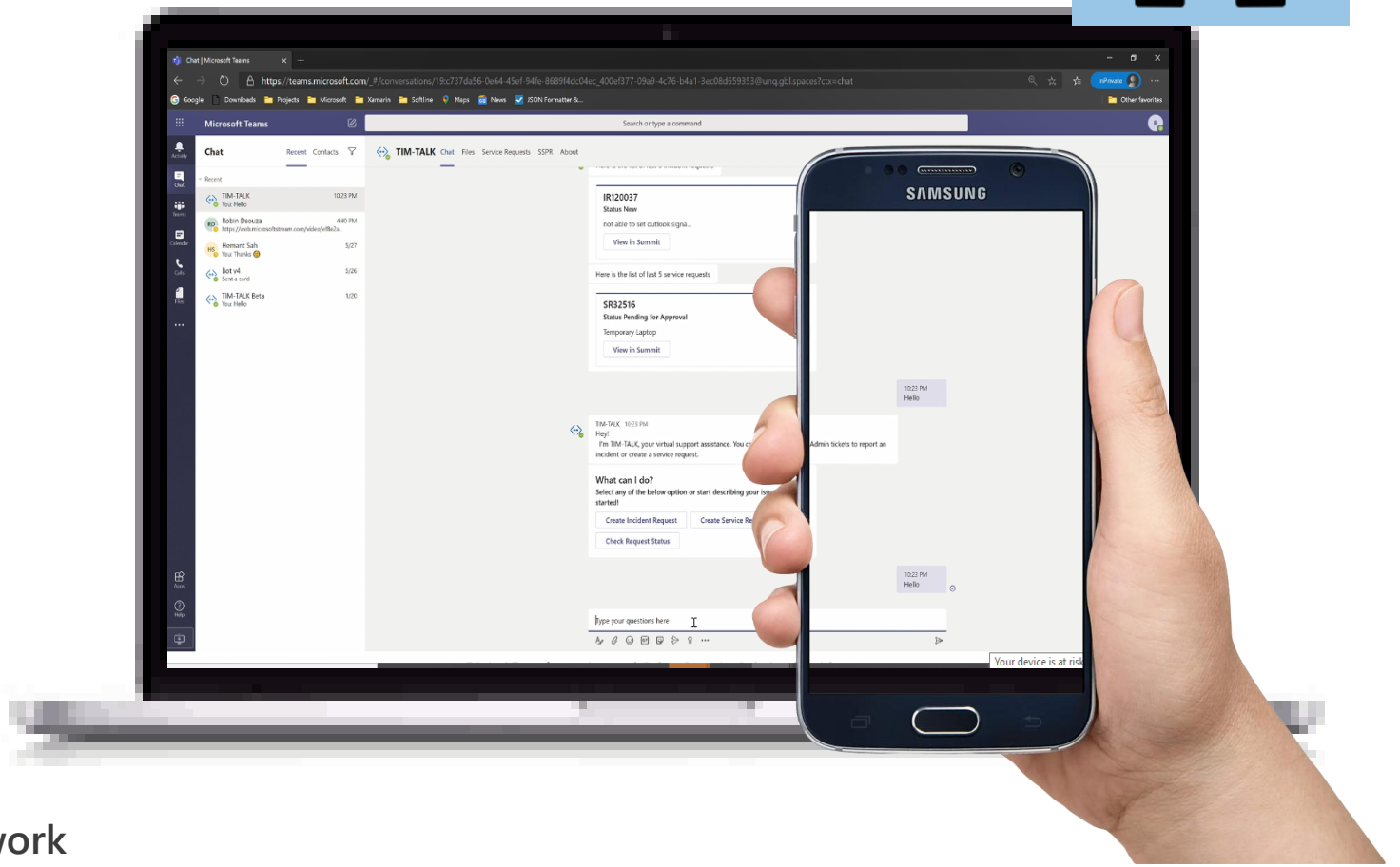
- Collect customer requirements
- Create the dummy and perform POC based on customer requirements
- Create the required documentations
- Perform the customer developed application



SERVICE TO DEVELOP AND CREATE CUSTOMER APP

Minimal Scope of works:

- Make an initial assessment of customer infrastructure
- Collect customer business and technical requirements
- Project Design
- Perform POC with minimal functionality
- Customer app creation and deployment
- Hand-over session for IT staff
- Trainings for app owners
- Project Finalization



3 weeks and 5k USD (cost is based on Scope of work and depends on the complexity of application)

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TRAINING

We manage to:

- Collect requirements for training
- Create the content for your training
- Perform training for your IT staff how to manage and create simple Apps on Power Platform
- Trainings to pass Microsoft PL- 100, PL-200, PL-400, MB-600
- Starts from 5k USD and 3 weeks

TRAINING

Scope of Trainings:

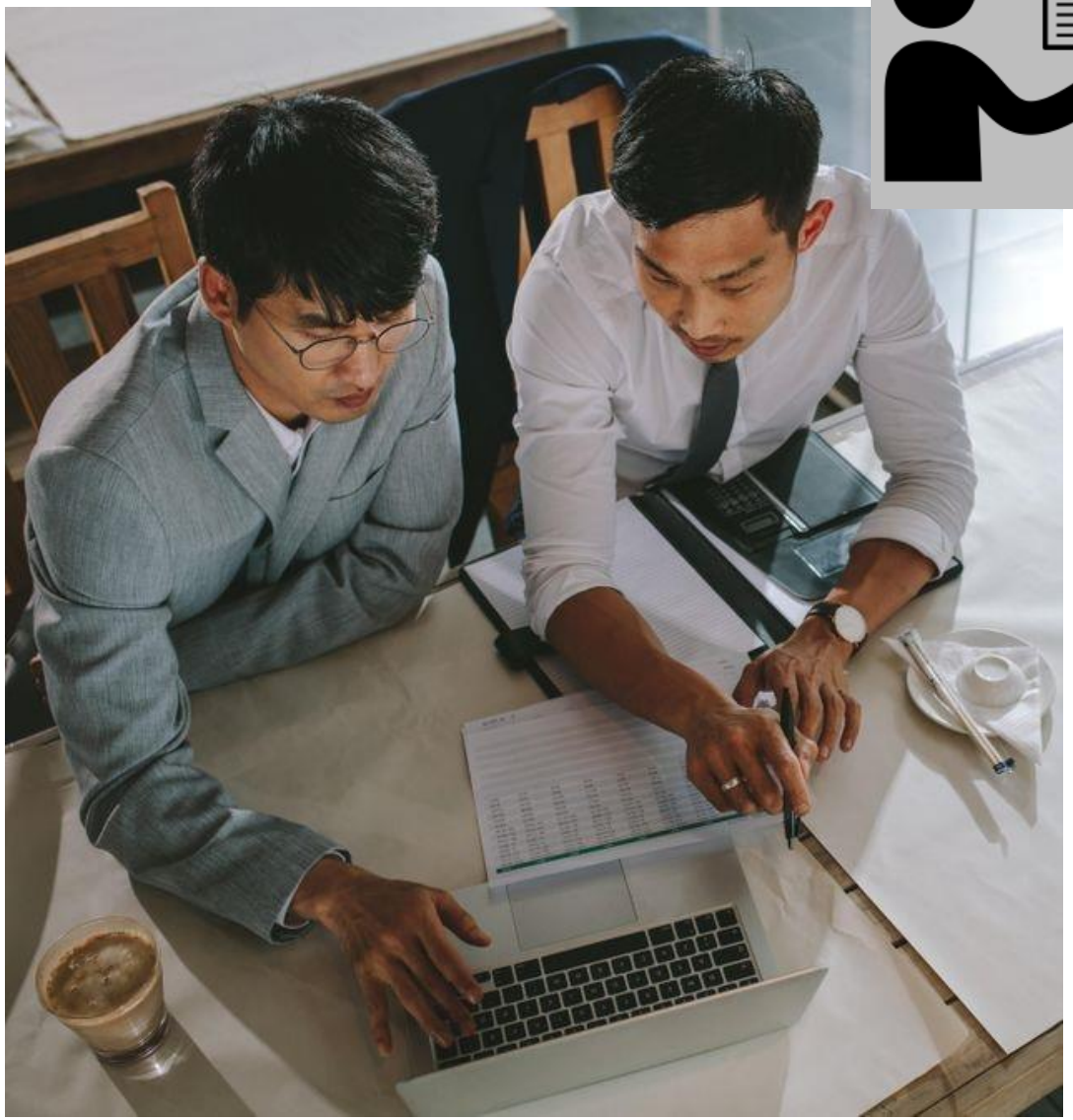
- Collect requirements for training
- Create the content for customer Training, provide it to the sponsor to confirm
- Perform training for your IT staff based on the requirements (1 or 2 weeks sessions with workshops)
- Session to pass the examination and create a simple app based on the course
- Finalization

3 weeks and 5k USD (cost depends on the type of training and topic)

ADVISORY

We manage to:

- Chose data model
- License advisory
- Optimize current apps and workflows
- Technical support during implementation
- Choose right connectors

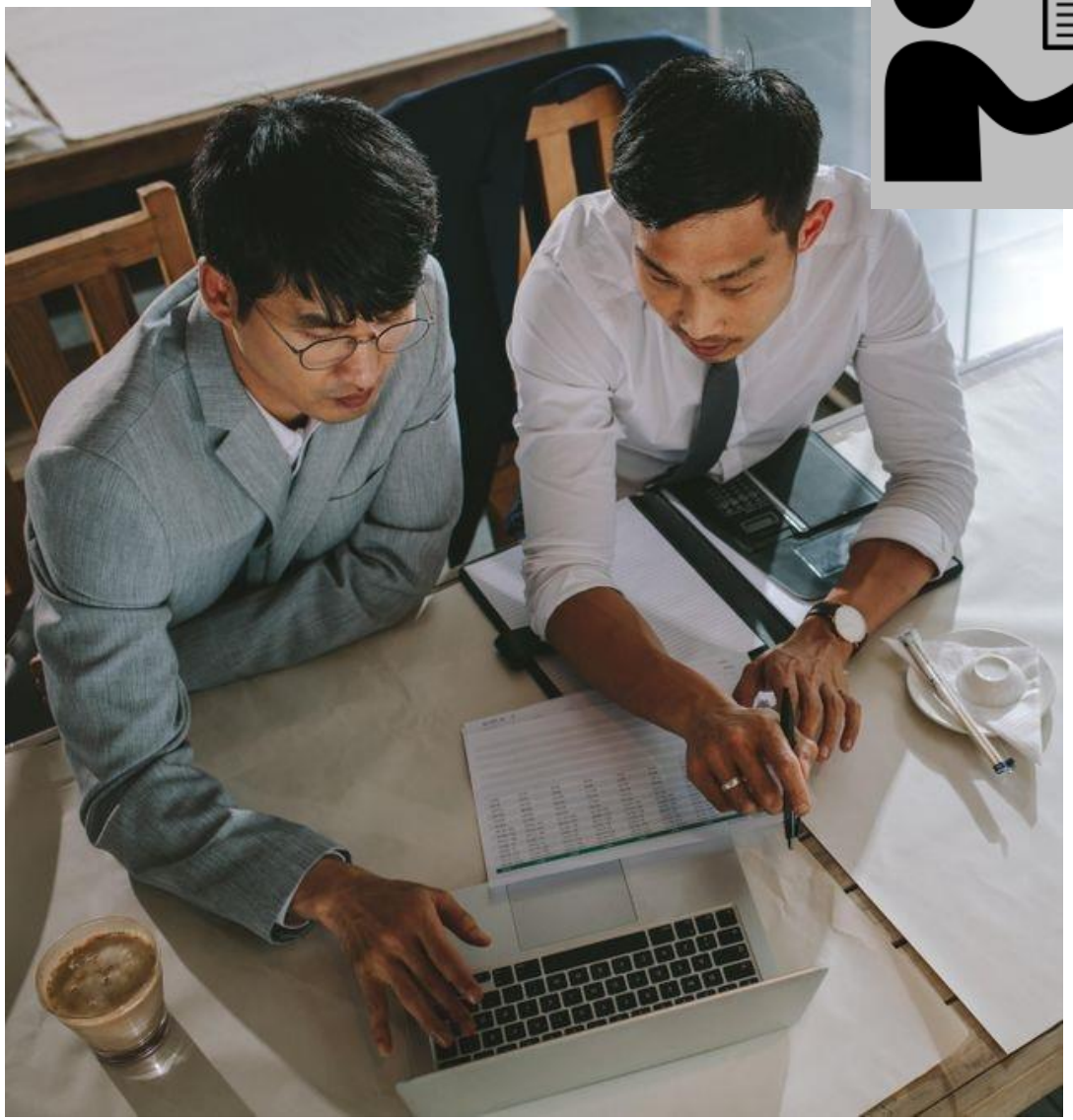


ADVISORY

Scope of works:

- Make the assessment of customer infrastructure
- Collect the business and technical requirements
- Workshop to clarify data model, platform and other requirements
- Assessment of current customer applications
- Session with Application Analyst and App developer
- Our proposal how to leverage the app performance and usage

1 week and 1k USD (cost is based on the scope of works and depends on the complexity)



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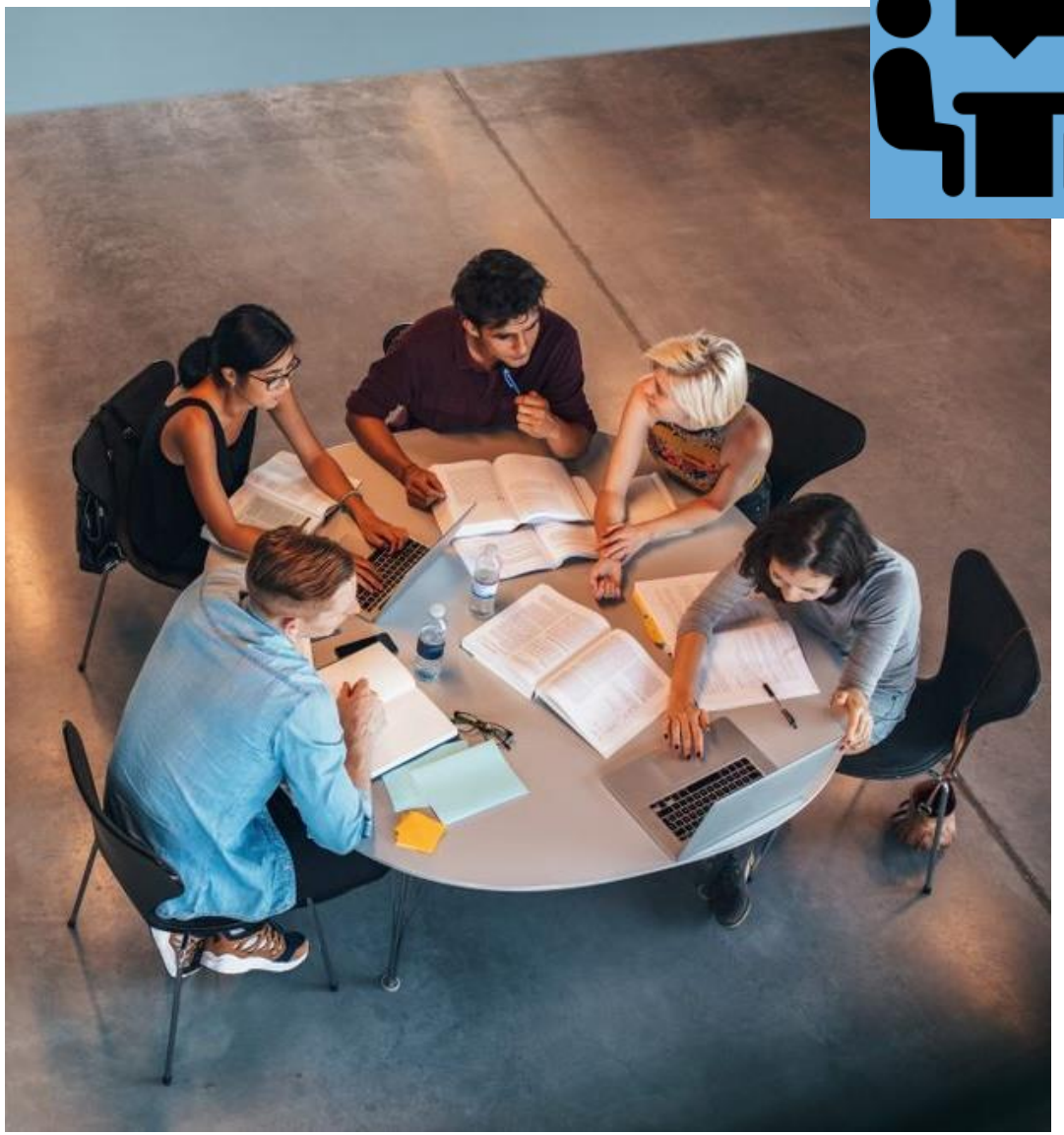
CONSULTING

We manage to:

- Create the Scope of works how to develop your app
- Give recommendations how to modernize your app
- Optimize current apps and workflows
- Change Management for your applications
- Starts from 2,5k USD for 2 weeks

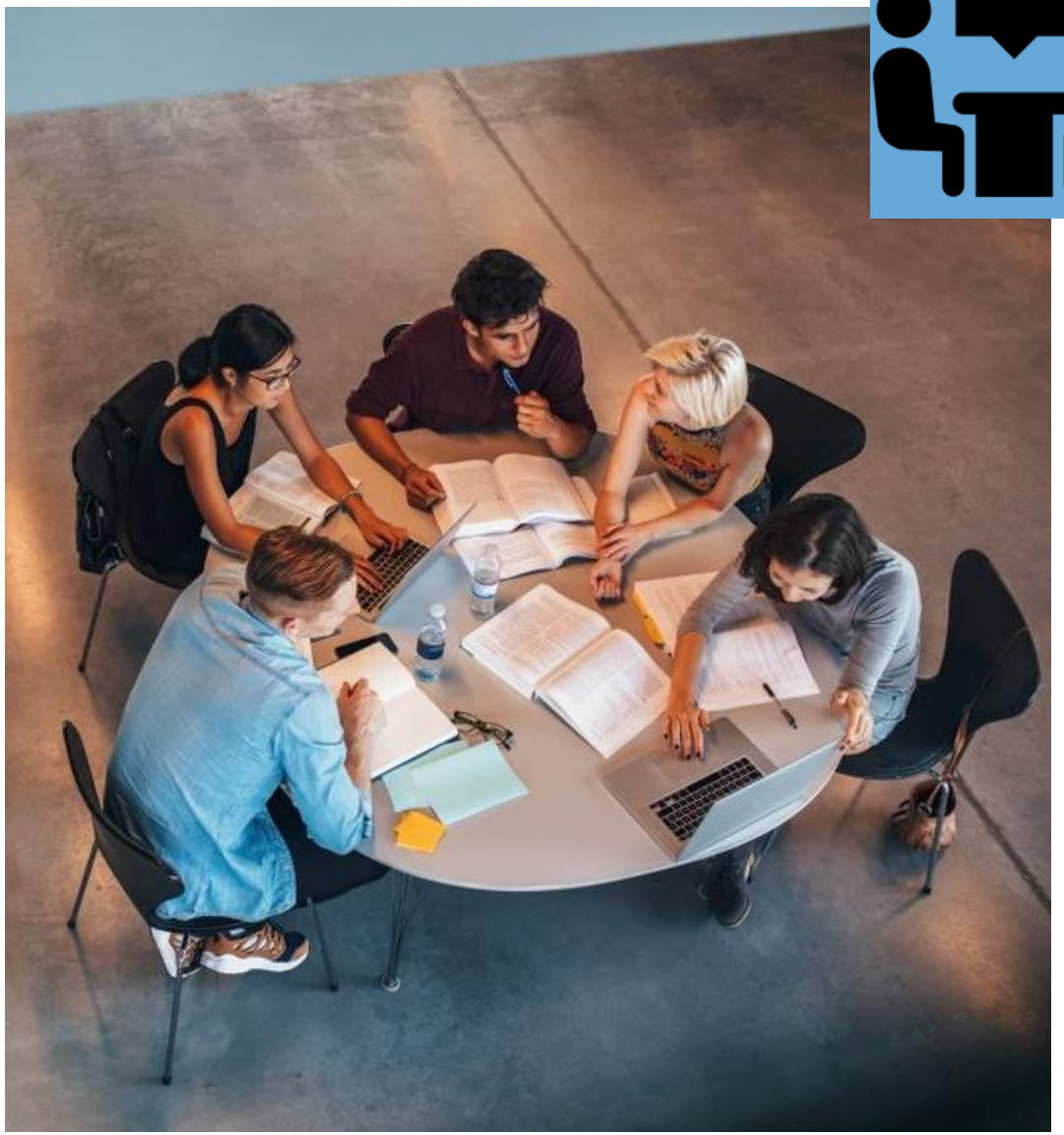


CONSULTING

Scope of works:

- Collect customer requirements for application
- Scope of works to modernize the application
- List of recommendations how to develop or modernize application
- Session with IT staff to present the recommendations
- Change Management session for Application owner about how to optimize the app

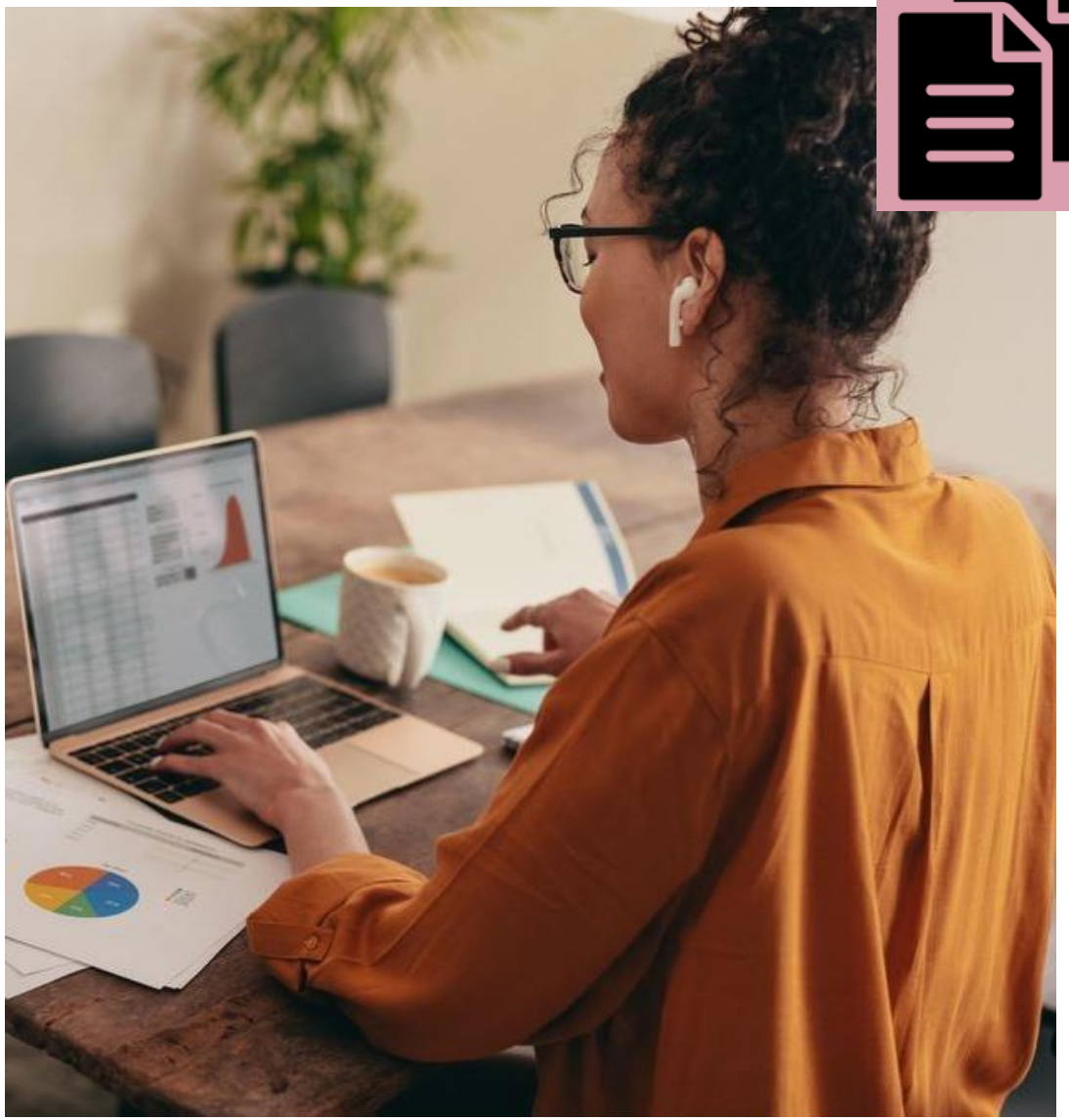
2 weeks and 2,5k USD (cost is based on the scope of works and number of man-hours)



DOCUMENT DESIGN

We manage to:

- Create the required design documents
- Create Training Materials for IT staff and End-users
- Create Guides and Handover documents
- Starts from 1k USD for 1 week

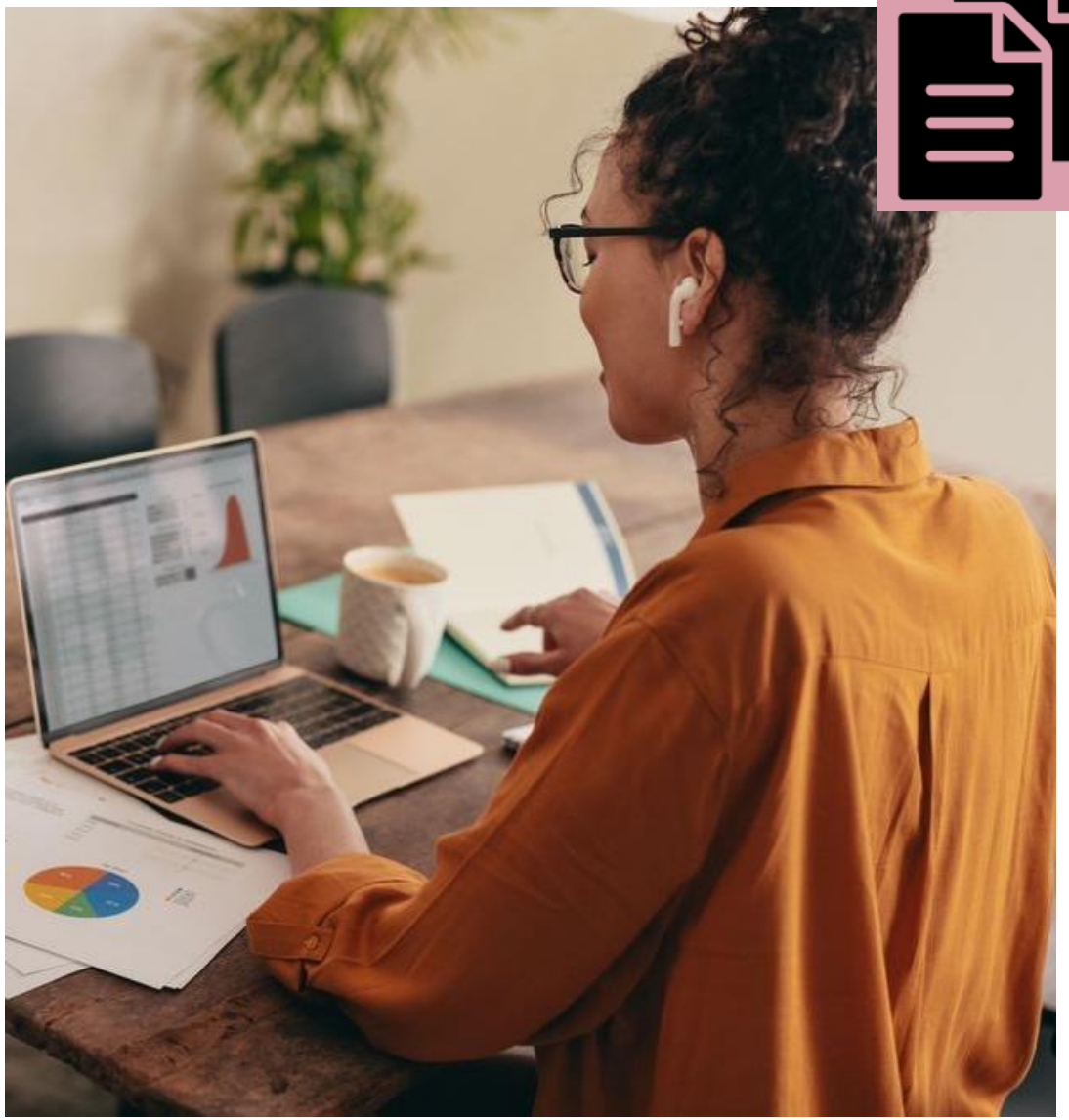


DOCUMENT DESIGN

Proposed Scope of works:

- Collect customer requirements
- Analyze RFP or legal requirements to applications
- Create the design document based on the requirements
- Create scope of works for application
- Check list for application

1 week and 1k USD (cost is based on the scope of works and complexity of documents)



MANAGED SERVICES

We help to:

- Manage your applications
- Deploy the updates
- Create the side workflows
- Maintain your applications
- Technical Support
- Starts from 1k USD for 1 month

MANAGED SERVICES

Scope of works:

- Initial assessment of customer application
- First list of recommendations
- Set up the required updates
- Create the side workflows
- Maintain applications
- Technical Support: proactive and reactive

1k per month (cost depends on the number of supported applications and their complexity)

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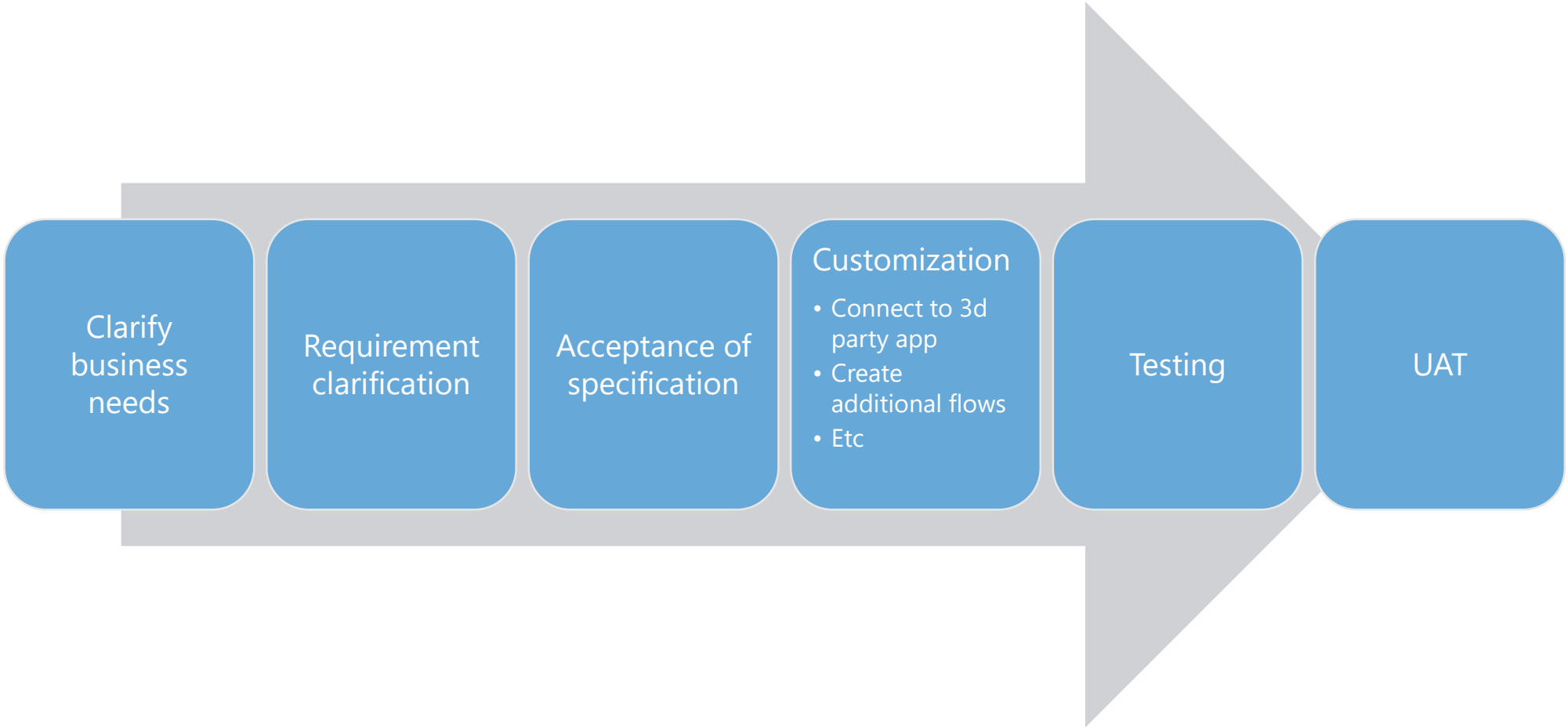
CYCLE OF POWER APP APPLICATION DEVELOPMENT



SUCCESSFUL CASES

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EASY COMPANY FACILITIES BOOKING APP

Task

- Provide customer employees user-friendly application to book company facilities even from mobile

Solution

- Teams based application for easy booking and controlling the facilities availability from any devices

Technologies

- Power App
- Teams
- Azure AD

Industry and Problem

- Industry: any
- Problem: no simple way to book company facilities – meeting rooms, company car with driver, workplace

Successful Cases

- Insurance Company in India
- Pharmaceutical company in Hungary

HR APP FOR ONBOARDING

Tasks

- Provide proactive interaction with new employee during onboarding
- Creation and control of obligatory stages to onboard new employee

Solution

- Teams based application helps new employee fast to adapt in company resources, easy to create the requests to different departments, pass necessary trainings

Technologies

- Power App
- Teams
- SharePoint Lists

Industry and Problem

- Industry: any
- Problem: new employees don't receive enough information, attention and support during the first months, managers can't control the onboarding stages of new employees

Successful Cases

- Pharmacy Chain
- Perfumery Chain

MEETING CAPTURE APP

Task

- Automatic meeting capture and meeting results (participants, agenda, notes, screenshots and white-boards, agreed tasks)

Solution

- Teams based application helps to create meeting follow up from any device and note key moments. Managers can control employees' meetings and activities

Technologies

- Power App
- Teams
- Azure AD

Industry and Problem

- Industry: any
- Problem: no follow up after the meetings, no agreed tasks and actions, no meeting notes

Successful Cases

- Insurance company in India

Q&A

GO GLOBAL

GO CLOUD

GO INNOVATIVE

Digital Transformation and Cybersecurity Solution Service Provider