



Digital Transformation & Cybersecurity Solution Service Provider

SOFTLINE FACTS AND FIGURES

5000+

employees in the group of companies

2400+

account managers

1000+

solution sales and technical presale managers

1.8 bn \$

sales volume 2020 in the group of companies

1000+

engineers and developers

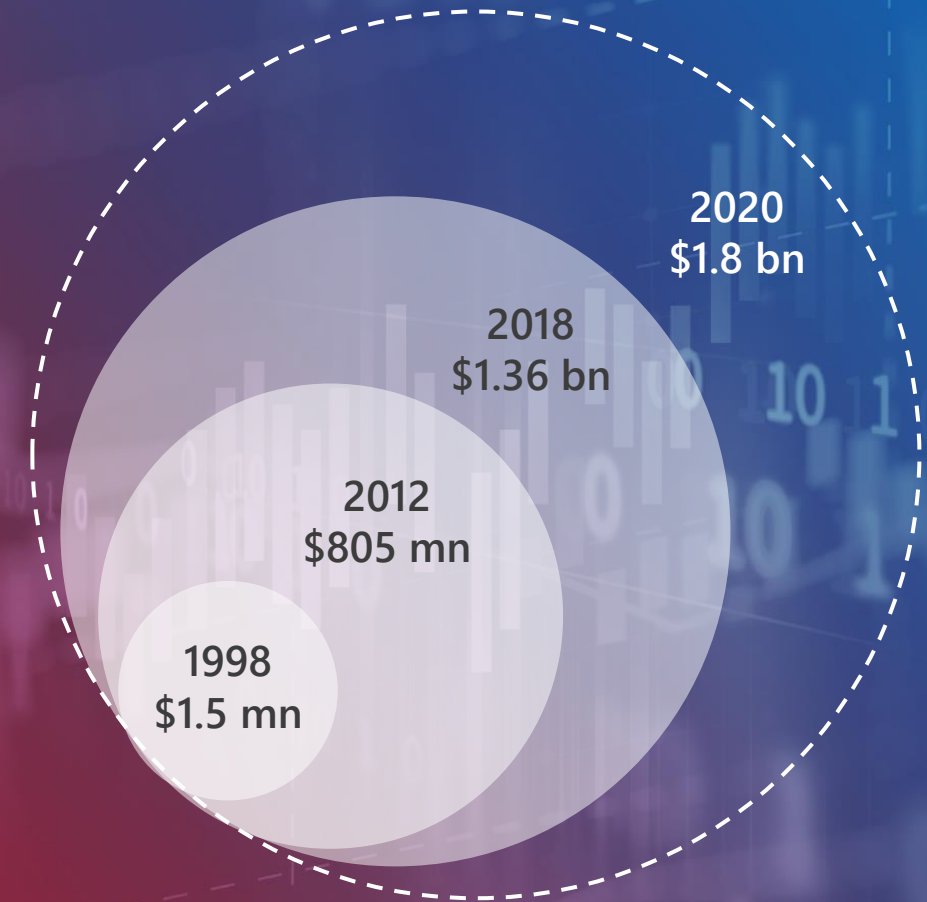
50 countries

95+ cities

25+

years in the IT market

We know we can



Turnover figures

Credit rating "B" with a stable outlook confirmed by Standard & Poor's in 2020

softline[®]

SOFTLINE MISSION

We Help Businesses and the Public Sector Operate Efficiently in the Digital Economy

Business

We help developing and implementing Digital Transformation scenarios that increase profits and bring new income generating models

Government

In every country we operate, we seek to contribute to building e-government, a vital competitive edge for any nation

Society

We make Digital Technologies widely available, this facilitates sustainable development and improves accessibility of public services

Employees

To every employee we offer professional fulfillment, prestigious and well-paid jobs, immersion in the latest digital technologies

We are a global IT services provider that helps businesses and governments **to carry out digital transformation**

We convert digital technologies into **profit for our customers and well-being of citizens**

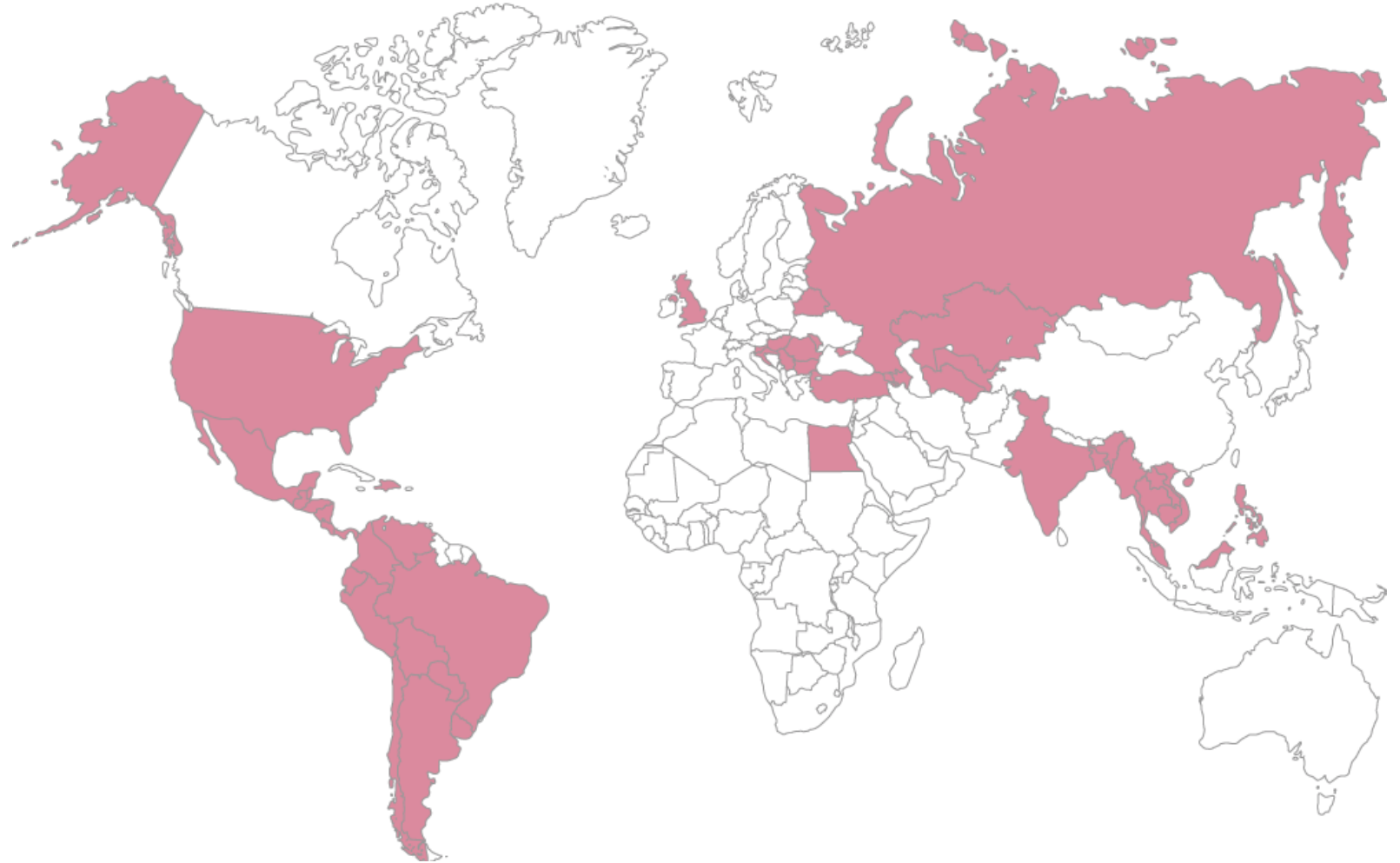
We know we can

softline[®]

GLOBAL PRESENCE AS A COMPONENT OF OUR STRATEGY

2020 FY:
operations
in **50** countries
in **95+** cities

- India
- Russia
- Middle East
- Latin America
- Eastern Europe and Central Asia
- South-East Asia



We know we can

softline[®]

MICROSOFT IS A STRATEGIC PARTNER OF SOFTLINE

20+

years of collaboration
partner status from 1995,
LSP status from 2002



Microsoft Partner

Russia's only **Azure Expert
Managed Service Provider**

Microsoft Advanced Specializations:

- Windows Server and SQL Server Migration to Microsoft Azure
- Adoption and Change Management
- Linux and Open-Source Database Migration to Microsoft Azure
- Kubernetes on Microsoft Azure

MICROSOFT AWARDS

Microsoft Philippines Award 2020 in the Azure Customer Recruit category

#1 Partner of The Year 2020 for Modern Workplace & Security, Vietnam

#1 Microsoft Partner of the Year 2020, LATAM and Caribbean region
winner for Calling and Meetings for Microsoft Teams

#1 Microsoft Partner of Year 2019 DevOps, Russia

#1 Microsoft Partner of Year 2018, Cambodia

#1 Microsoft Partner of Year 2017, Cambodia, Chile, Kazakhstan

#1 Microsoft Partner of Year 2016, Georgia

#1 Microsoft LSP Partner 2015, Russia

#3 Microsoft LSP Partner 2015, LATAM

#1 Microsoft Partner of Year 2015, Venezuela

Russia's only Microsoft
**GLOBALY MANAGED
PARTNER***

* Only 6 partners worldwide are Globally Managed

BEST MICROSOFT LICENSING PRACTICES

LSP

status in 20+ countries

CSP

operator since program launch
(both T1 and T2)

SPLA

reseller with 8 years
experience

We know we can

softline[®]



GO GLOBAL



GO CLOUD



GO INNOVATIVE

Digital Transformation and Cybersecurity Solution Service Provider