Opportunity Discovery

Holistic analysis of business areas to identify actionable opportunities to deliver savings and efficiencies

Purpose

Intelligent Automation can deliver significant benefits across organisations, however some processes are more suitable for automation, deliver the most benefit, and are aligned to the organisations objectives.

The objective of the Opportunity Discovery is to rapidly uncover the opportunities, benefits and risks from automation, and provide a prioritised roadmap for realising the benefits.

Approach

Rapid 2 week sprints across business areas to estimate the potential and priority for process simplification and intelligent automation:

1. **Discovery workshops** with process SMEs to identify the operational processes, pain points, priorities and opportunities.

2. **High level analysis** of processes from an end-to-end perspective to determine the suitability and potential of automation.

3. **Prioritisation** of the automation candidates against qualitative and quantitative criteria to select those for detailed assessment or direct automation implementation.

Outcomes

High-level view the size of the automation opportunity, which processes have the most potential, and where to start.

Key deliverables include:

- **Process Inventory** – Inventory all the key processes with high-level characteristics

- **High Level benefit case** – Summary of overall benefit potential from automation

- **Prioritised Roadmap** – Prioritised roadmap for delivery of the simplification and automation benefits

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