

Dynamics CE Migration Factory

Moving your CRM solution to the cloud

24 August 2021



The Value of Cloud

Why companies are adopting cloud strategies

Lower total cost of ownership

Cloud

Subscription Fees

Implementation,
Customisation & Training

- Subscription fees
- Training
- Configuration
- System Administration

On-Premises

Software Licensing Cost

Customisation, Implementation &
Training

IT Personnel

Hardware

Maintenance

Upgrades

- Apply patches, upgrades
- Downtime
- Performance Tuning
- Rewrite customisations
- Rewrite integrations
- Upgrade dependent application
- Ongoing burden on IT (hardware)
- Maintain/upgrade network
- Maintain/upgrade security
- Maintain/upgrade database

Ongoing Costs



Why Dynamics 365 Cloud?

4 Signs you should move to Dynamics 365 Online



You're tired of the cost and hassle associated with maintaining your on-premises environment.



Your Staff would benefit from the seamless integration with Microsoft 365, including Outlook, SharePoint, and Teams.



You want access to new features as soon as they are released and make upgrades a thing of the past.



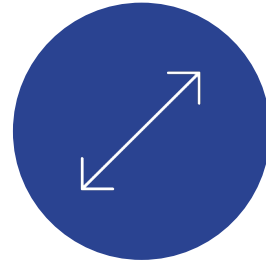
leverage the rest of the Power Platform to take your business application to the next level.

Why Migrate to Dynamics 365 Online

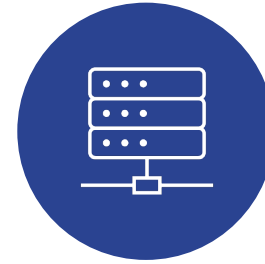
Migrate to the cloud today and do more with Microsoft Dynamics 365



Improve security,
privacy, and reliability



Enable scalability and
flexibility



Free up IT resources



Bring all your data
together



Adapt to your business
needs



Increase collaboration
and productivity



Empower your
organization to do more



Economic impact



How we help

What we do

We enable your move to the cloud with the following:





Migration Options

T-shirt sizes

For migrating customers to the Dynamics 365 cloud (ZAR)



Light migration

- On-Premise version (9.0x to current)
- Number of customisations (1- 4)
- Amount of custom coding (plug-ins) 1-2
- Data model complexity (low)
- Database Size (10 – 30GB)
- Integrations (1 – 2)
- Applications in use (Sales, Service)

Price: R 542 192.00



Medium migration

- On-Premise version (2015 to current)
- Number of customisations (5 – 7)
- Amount of custom coding (plug-ins) 3-5
- Data model complexity (Medium)
- Database Size (31– 50GB)
- Integrations (3)
- Applications in use (Sales, Service, Marketing)

Price: R 956 989.00



High migration effort

- On-Premise version (2011 to current)
- Number of customisations (8 – 10+)
- Amount of custom coding (plug-ins) 6+
- Data model complexity (High)
- Database Size (51GB+)
- Integrations (4+)
- Applications in use (Sales, Service, Marketing, Field Service, Portals)

Price: R 1 634 858.00

■ Why Altron Karabina?

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Migrate Microsoft Dynamics CRM On-Premise to Dynamics 365 Online seamlessly

Whatever the reason for moving to the cloud the most critical factor for the success of such an endeavour is the effective migration of the CRM data to the cloud, without impacting operations, usability, access, performance and lastly cost.

Altron Karabina:

- Has expertise and required robust accelerators to streamline the end-to-end migration processes
- Uses industry-leading tools and software, we ensure a faster and effective migration to Dynamics 365 Online
- Follows best practices recommend by Microsoft like “Success By Design”
- Has years of experience with lessons learned
- Ensures that migrations are managed without any data loss or unforeseen limitations preventing significant downtime

All of our migration projects are fixed cost so you know exactly what you are getting into from the start. This is one of the reasons we spend so much time with you upfront. Surprises are not good for either of us, but if something does come up, we'll make sure you don't feel the pain.





Our offer to you

What we're offering you today

Now is the time for your organisation to start streamlining your business with Dynamics 365, a set of leading cloud business applications.

We're offering you a free 3-day assessment to understand

- Where to start on your Dynamics 365 cloud journey
- Migrating standard and customised solutions to the cloud



What the assessment entails

If you are looking for a one-stop migration approach that brings together all the elements with prescriptive, best practice guidance, then let's kick this off with a free assessment by an Altron Karabina expert which will assess:

- Current build version
- Modules installed
- Level of customisation
- Code upgrade - time investment
- ISV solution overview
- Forms refactoring
- Integration assessments
- Data migration/complexity assessments
- Reporting and BI assessments

Outcome:

- Report and recommendation on a suitable package that would meet your cloud migration needs (Small, Medium or Large)
- Investigate and advise if you qualify for any suitable Microsoft programs
- We support your move to the cloud with a proven Altron Karabina methodology aligned to Microsoft best practice

Thank you for your time

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