

PROFESSIONAL SERVICES

VALUE PROPOSITION

Keytos Professional Services empowers your organization to get started on the right foot by following Microsoft and Industry security best practices. Get access to world class identity experts to ensure success on your identity and security projects.

WHY KEYTOS PROFESSIONAL SERVICES?



We help you do more with less:

- ✓ Implementations and expansions
- ✓ Secure the organization's environment and resources using latest technologies
- ✓ Improve the overall Entra ID security experience

We provide easy access to help:

- ✓ Receive support and drive efficiency in complex applications
- ✓ Have a direct line to Keytos and a technical point of contact

Expand your PKI and Identity knowledge:

- ✓ Increase ease of use
- ✓ Leverage best practices for general IT practices from Keytos expert



DEPLOYMENT CONSULTATION



DEPLOYMENT CONSULTATION

Learn the tricks of the trade: Deployment Consulting services helps you with best practices, workflows, and configurations in Keytos' suite of solutions.

Scheduled Teams Sessions & Discussions: You can plan up to two web sessions per week with and cover the different tasks, phases, and configurations within Keytos' suite of solutions.

Expand your knowledge of PKI and Identity Security:

Increase ease of use

Leverage best practices for general IT
from a Keytos expert

DEPLOYMENT CONSULTATION



BASIC

PREMIUM

Deployment Duration: 1-4 Weeks

Project Delivery: 4 hours of education and consultation

Price: \$1,000

Description of Service(s):

- Dedicated Implementation Consultant
- Consultation on business, technical, and security requirements with a Keytos Expert
- Reference Materials
- Standard Email Communication

DEPLOYMENT CONSULTATION



BASIC

PREMIUM

Deployment Duration: 1-8 Weeks

Project Delivery: Up to 10 hours with a Keytos Expert

Price: \$2,500

Description of Service(s):

- Dedicated Implementation Consultant
- Consultation on business, technical, and security requirements with a Keytos Expert
- Reference Materials
- Standard Email Communication + Live Teams Chat

DEPLOYMENT CONSULTATION

BASIC

\$ 1,000

- ✓ Dedicated Implementation Consultant
- ✓ Consultation on business, technical, and security requirements with a Keytos Expert
- ✓ Reference Materials
- ✓ Standard Email Communication

PREMIUM

\$ 2,500

- ✓ Dedicated Implementation Consultant
- ✓ Consultation on business, technical, and security requirements with a Keytos Expert
- ✓ Reference Materials
- ✓ Standard Email Communication + **Live Teams Chat**



SOLUTION ARCHITECT

SOLUTION ARCHITECT



- ✓ **Design your own path:** With our Solution Architect Premium offering, you can design your own white glove experience based on your organization's unique needs.
- ✓ **Deep Technical Partnership:** Forge a dynamic technical partnership with our Architects who will keep you in the loop about changes that impact your environment. This includes insights into the most optimal and effective uses of Keytos' platform. This regular communication ensures a seamless integration of new features and ongoing best practices.

- Receive a dedicated Solution Architect to assist with your implementation of Keytos into your organization.

- Continual communication, partnership, and analysis of your Keytos deployment, technical ecosystem, and your business goals.

- Custom built tools to help your organization adopt the latest cryptographic technology and ensure smooth integration with your existing infrastructure.

SOLUTION ARCHITECT



BASIC

PREMIUM

Deployment Duration: 1 Year

Project Delivery: 4 hours per month

Price: \$1,000 per month

Description of Service(s):

- Dedicated solutions architect
- Standard Email Communication
- Consultation on business, technical, and security requirements with a Keytos Expert
- Reference Materials
- 24/7 Support within 24 hours

SOLUTION ARCHITECT



BASIC

PREMIUM

Deployment Duration: 1 Year

Project Delivery: 8 hours per month

Price: \$2,000 per month

Description of Service(s):

- Dedicated solutions architect
- Standard Email Communication + Live Teams Chat
- Consultation on business, technical, and security requirements
- Reference Materials
- 24/7 Support within 24 hours
- **Custom Tool Development**
- Additional Support Hours Available for \$300 per hour

PRICING: SOLUTION ARCHITECT

BASIC

\$ 1,000

- ✓ Dedicated solutions architect
- ✓ Consultation on business, technical, and security requirements with a Keytos Expert
- ✓ Standard Email Communication
- ✓ Reference Materials
- ✓ 24/7 Support within 24 hours

PREMIUM

\$ 2000 per month

- ✓ Dedicated solutions architect
- ✓ Consultation on business, technical, and security requirements with a Keytos Expert
- ✓ Standard Email Communication + Live Teams Chat
- ✓ Reference Materials
- ✓ 24/7 Support within 24 hours
- ✓ Custom Tool Development
- ✓ Additional Support Hours Available for \$300 per hour

