



# KLOUDVILLE

## Highlights

**Automate, optimize, simplify and accelerate the entire B2B and wholesale quote-to-cash process.**

## Core Capabilities

- Out-of-the-Box Catalog-Driven Multi-Offer and CPQ
- Designed Specifically for B2B2X
- Powerful Order Management
- Flexible Contract Management

## Key Features

- Configure, Price and Quote (CPQ)
- Enterprise Product Catalog (EPC)
- Order Management
- Omnichannel Support

## Key Benefits

- Instantly launch any product or service with a business process and catalog-driven quotation and ordering platform.
- Manage the entire order-to-cash process with a solution that is designed to support any B2B and B2B2X scenario.
- Manage customer and service orders with ease.
- Create and manage customer contracts with customizable business approval process.
- Define and track product commitments and contract revenue.

Kloudville is disrupting the telecom market by offering a comprehensive software-as-a-Service (SaaS), cloud-based process-centric platform to communication service providers (CSPs).

**Kloudville Telecom 360**, part of the **Kloudville 360** suite of products, an out-of-the-box, enterprise-grade platform with high performance, availability and security. It enables CSPs to embrace the revolutionary shift from a communications service provider to a digital service provider.

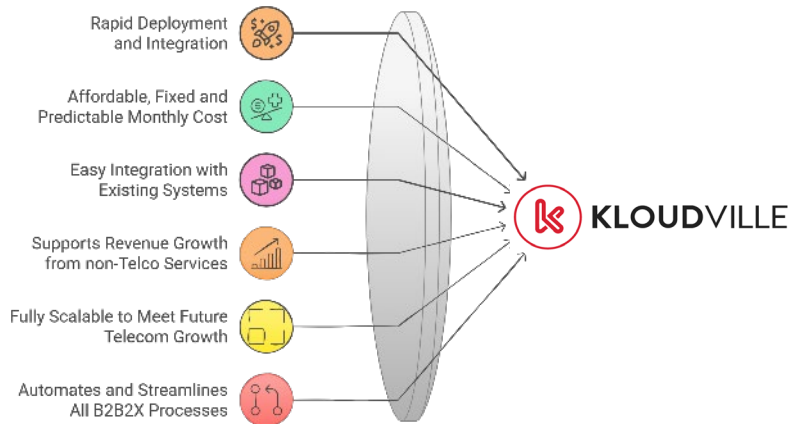
**Kloudville Telecom 360** is a cloud-based business support system (BSS) solution that addresses business-to-business (B2B2X) process automation for CSPs.

**Kloudville Telecom 360** enables CSPs to:

- Drive growth in B2B, digital services and IoT.
- Run in a private, hybrid and public cloud.
- Get a 360 degree view of customers and sales.

## What Makes Kloudville Telecom 360 Unique

**Kloudville Telecom 360** provides unique differentiators that enable CSPs to speed up time-to-market and grow revenues at an affordable and predictable cost.



| Products and Services   |              |   |  |
|---|--------------|---|--|
| Last Priced On: 08/02/2018 11:40  |              |   |  |
| 9 5442 Barff Way, Etobicoke, Ontario, M9B4M7 Canada   |              |   |  |
| My Connected Farm<br>Product code: SR0000087  | Quantity: 1  | Term Commitment: 24 month(24)<br>Start date: 08/02/2018 | Price: \$10000.00<br>Subtotal: \$9,000.00<br>Monthly |
| All-in-One Moisture, Nutrient and Sunlight Sensor<br>Product code: PR0000103                | Quantity: 10 |   | Cost: \$4.27<br>Price: \$15.00<br>Subtotal: \$150.00 |
| Pest Sensor<br>Product code: PR0000107  | Quantity: 1  |   | Cost: \$13.22<br>Price: \$12.00<br>Subtotal: \$12.00 |
| Colocation Rack (42U)<br>Product code: SR0000074<br><a href="#">View Configuration &gt;</a> | Quantity: 1  | Term Commitment: 24 month(24)<br>Start date: 08/02/2018 | Price: \$350.00<br>Subtotal: \$350.00<br>Monthly     |
|   |              | Charges   |  |
|   |              | Power Consumption (1A/2hrs Included)                    | CAD08.00<br>Monthly                                  |
|   |              | Internet Bandwidth (150Mbps Included)                   | CAD150.00<br>Monthly                                 |
| Weight: 0.51 kg Volume: 0 m³  |              | Next Business Day (9% min C500)                         |  |
|   |              | Monthly Subtotal  | \$0.00   |
|   |              | One time Subtotal                                       | \$162.00   |
|   |              | Next Business Day (9% min C550)                         | \$50.00  |
|   |              | HST (5%)  | \$27.56  |
| Total   |              | Total   | CAD239.56  |



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# Kloudville Telecom 360 Benefits

*Manage your entire B2B order-to-cash process, instantly launch any product or service and easily manage customer and service orders without investing in new equipment and infrastructure.*

| Features   | Capabilities   | Benefits   |
|--|--|--|
| <b>Enterprise-Grade Platform with High Performance, Availability and Security</b><br> | Ensures reliable availability, performance, data privacy and protection for you, your partners and your customers supported by a robust and secure infrastructure. | <ul style="list-style-type: none"><li>• Cloud-based scalability ensures that Telecom 360 grows and adapts alongside you.</li><li>• Delivers a reliable and future-proof solution for your online marketplace and ecosystem needs.</li></ul>  |
| <b>Out-of-the Box Catalog-Driven Multi-Offer and CPQ</b><br>                          | Instantly launch any product or service with a business process and catalog-driven quotation and ordering platform.  | <ul style="list-style-type: none"><li>• Supports goods, services, digital and partner products, sale, rental and subscriptions.</li><li>• Lets you build complex quotes, including design, feasibility, multi-location, country, currency and bulk imports.</li><li>• Enables you to easily define standard and bespoke offers, products, pricing, campaigns and collateral.</li></ul>   |
| <b>Designed Specifically for B2B2X</b><br>  | Manage the entire order-to-cash process with a solution that is designed to support any B2B and B2B2X scenario.  | <ul style="list-style-type: none"><li>• Enjoy a 360 degree view of the customer, including profile, contacts, locations, subscriptions, opportunities, quotes, order, issues and contracts.</li><li>• Create multi-party multi-location multi-currency orders, contract pricing, margin analysis, customer specific payment terms, line-item notes and renaming, bulk order import, bulk changes, inter-related orders and more.</li></ul> |
| <b>Powerful Order Management</b><br>  | Manage customer and service orders with ease.  | <ul style="list-style-type: none"><li>• Decompose customer order into service order, digital orders and inventory orders.</li><li>• Multiple features such as move, add, change and delete (MACD) services.</li><li>• Easily perform issue and case management.</li><li>• Manage multi-party, multi-location and multi-currency orders.</li></ul>  |
| <b>Flexible Contract Management</b><br>   | Create and manage customer contracts with customizable business approval process. Define and track product commitments and contract revenue.                       | <ul style="list-style-type: none"><li>• Create, approve and renew contracts.</li><li>• Manage products, terms and conditions.</li><li>• Support customer contracts with pricing, commitment levels, SLAs and KPIs.</li><li>• Support multi-product, multi-location contracts and pricing.</li></ul>  |

## About Kloudville

Kloudville is a privately owned, software company that provides an innovative, composable, cloud and mobile applications suite covering the entire business-to-business and business-to-consumer (B2B2X) concept-to-market, lead-to-quote, quote-to-cash and order-to-delivery cycles for communications service providers (CSPs).

Kloudville is uniquely focused on CSPs' B2B and B2B2X business requirements. Kloudville has over 30 years of proven business and technical track record with telco systems, a presence on five continents and a global partner network.

