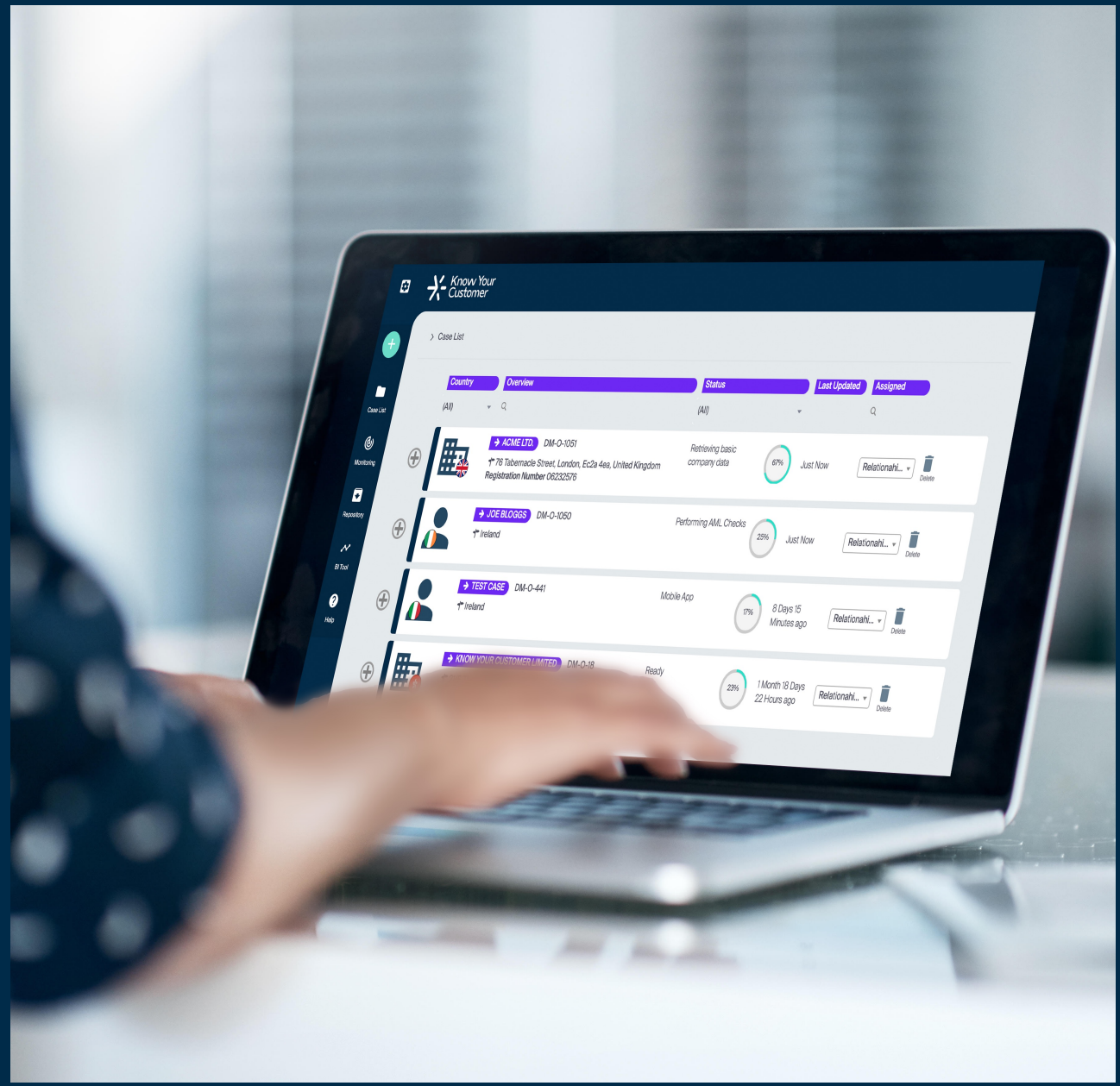
Discover

Know Your Customer

https://knowyourcustomer.com



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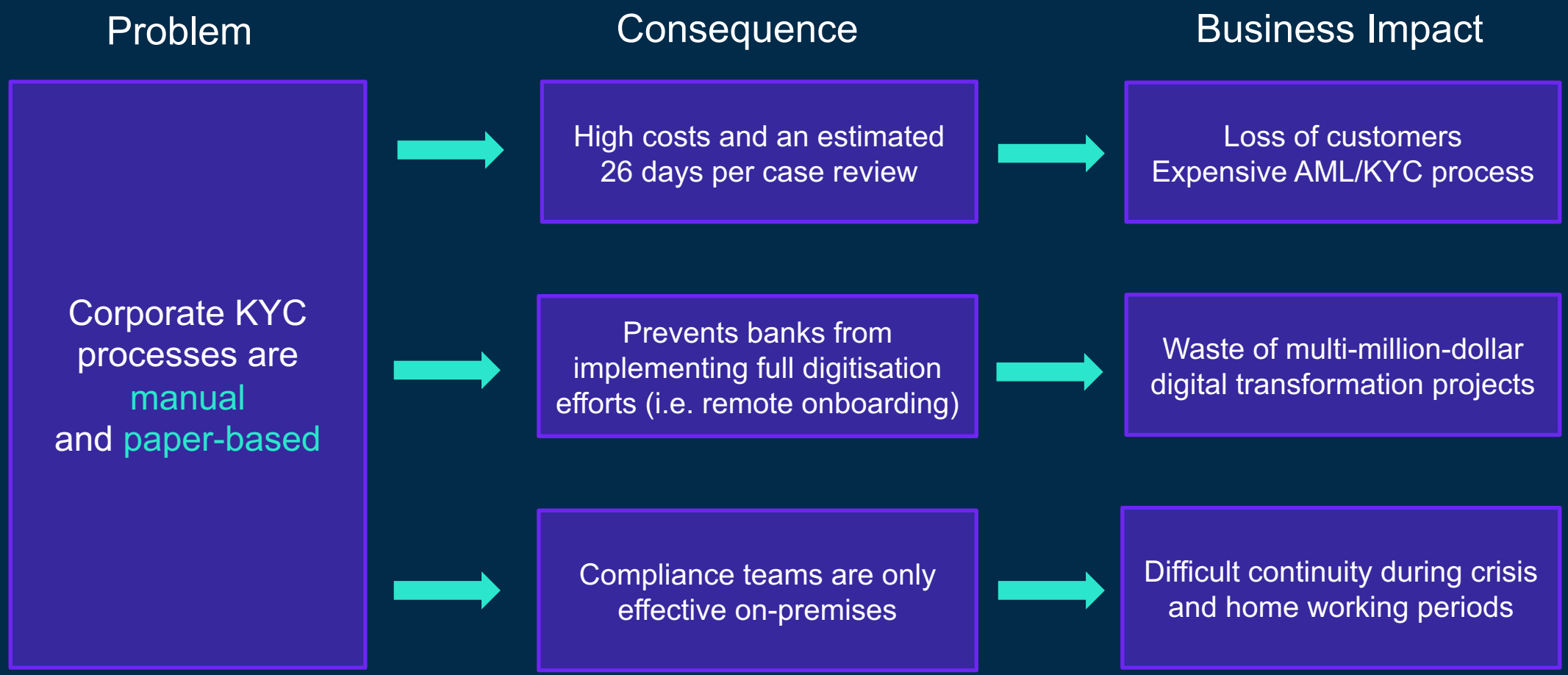
The problem

The traditional approach to corporate onboarding in financial services is no longer sustainable.



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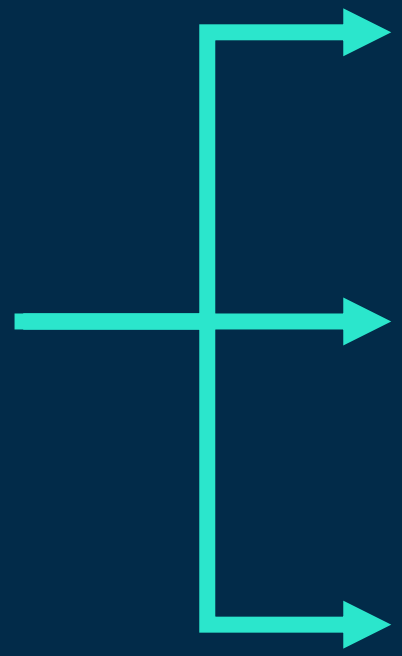
The solution

There's a better way…

Embracing end-to-end digitisation of the corporate KYC and onboarding process helps financial institutions achieve on-going compliance and better user experiences.



Outcome

- Highly efficient and customer-friendly AML/KYC process
- Compliance function no longer a blocker to overall digital transformation
- Digital workspace to enable remote working without having to compromise on compliance

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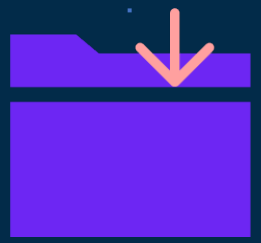
How we do it

At Know Your Customer, we enable financial institutions to seamlessly digitise the five pillars of corporate KYC & client onboarding.

1



Document Collection

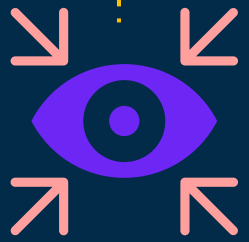
2

Data Extraction & Assessment

3

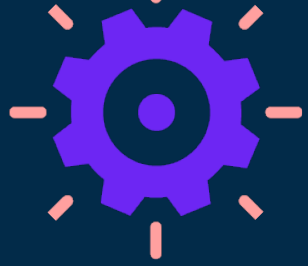
Case Management

4



On-going Monitoring

5



Reporting

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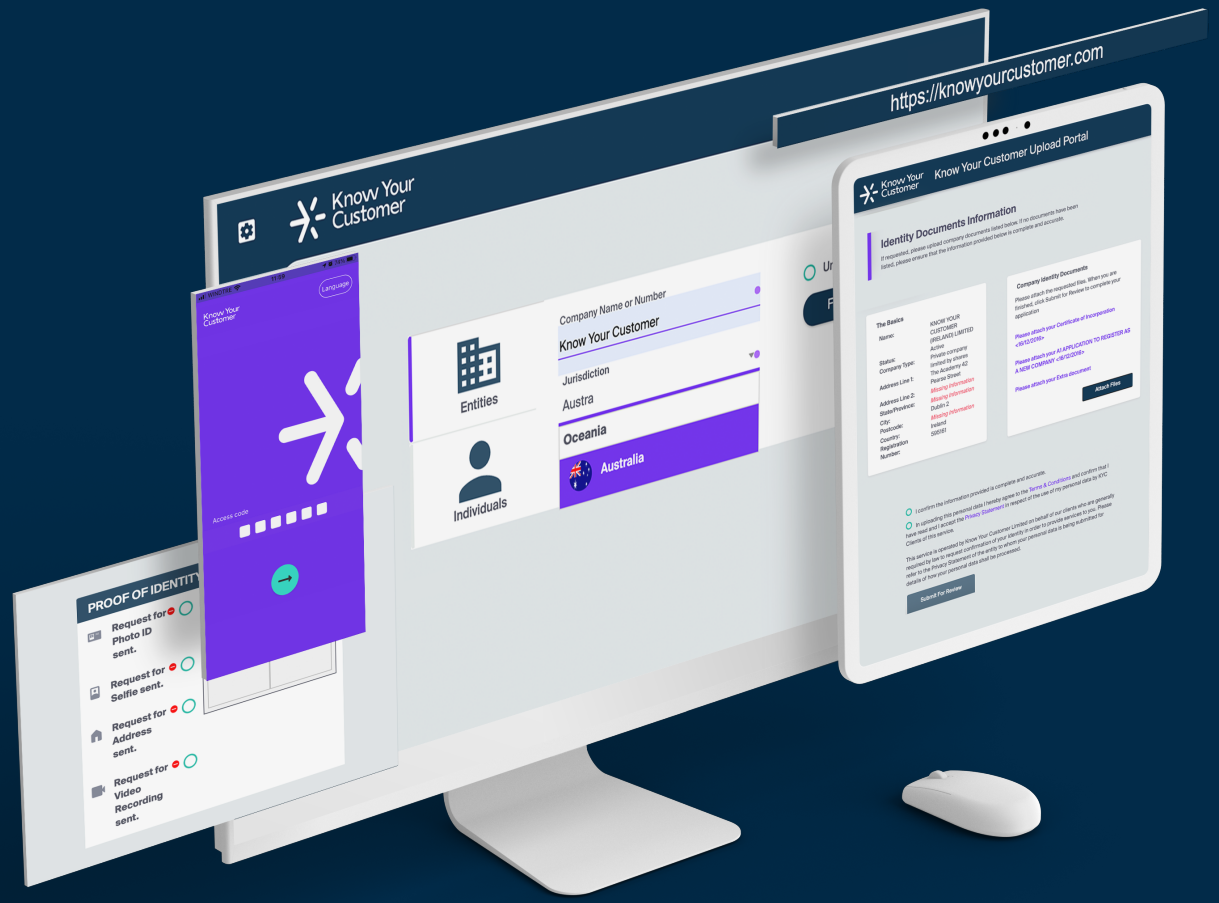

1. Document Collection

- ✓ Direct connections to company registries worldwide via one interface
- ✓ Live access to official information and documents to verify corporate clients in minutes
- ✓ Secure client outreach tools

We provide the most reliable data for corporate KYC.

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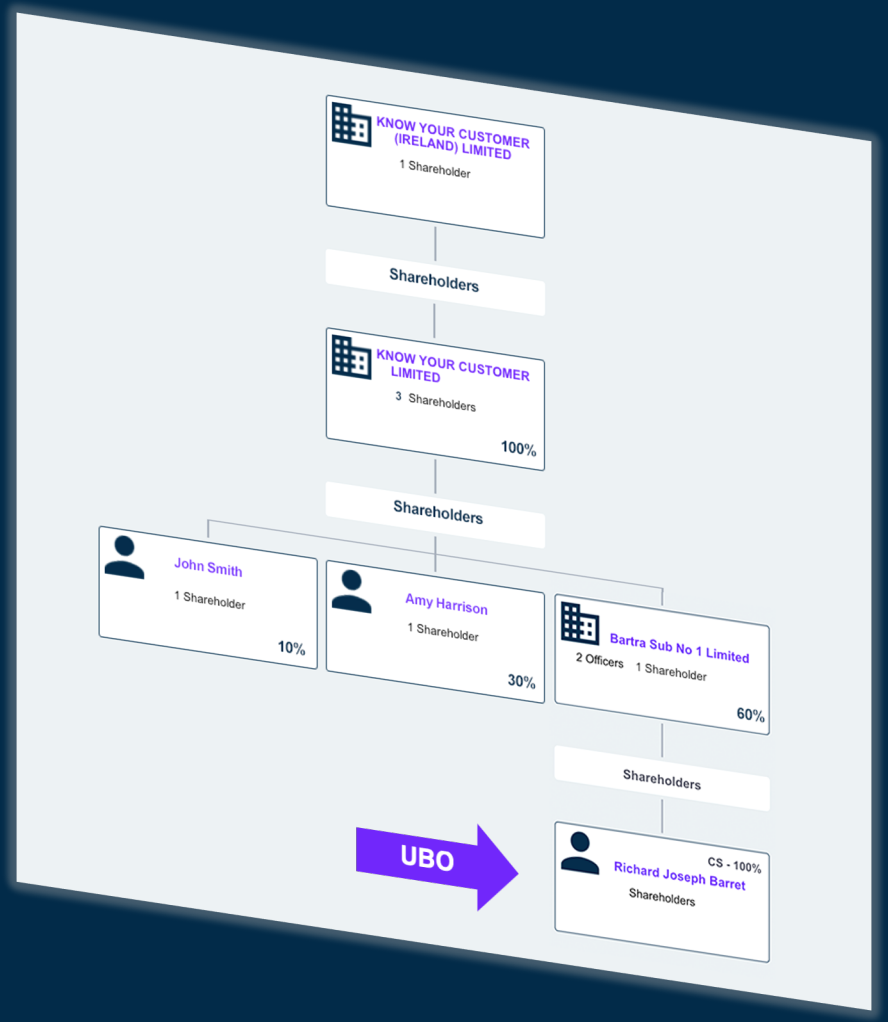
2. Data Extraction & Assessment

- ✓ Applied Artificial Intelligence to read company documents
- ✓ Seamless extraction of Shareholder & Director information
- ✓ Automated UBO Identification
- ✓ Military-Grade ID Verification

We help companies achieve maximum efficiency through automation.



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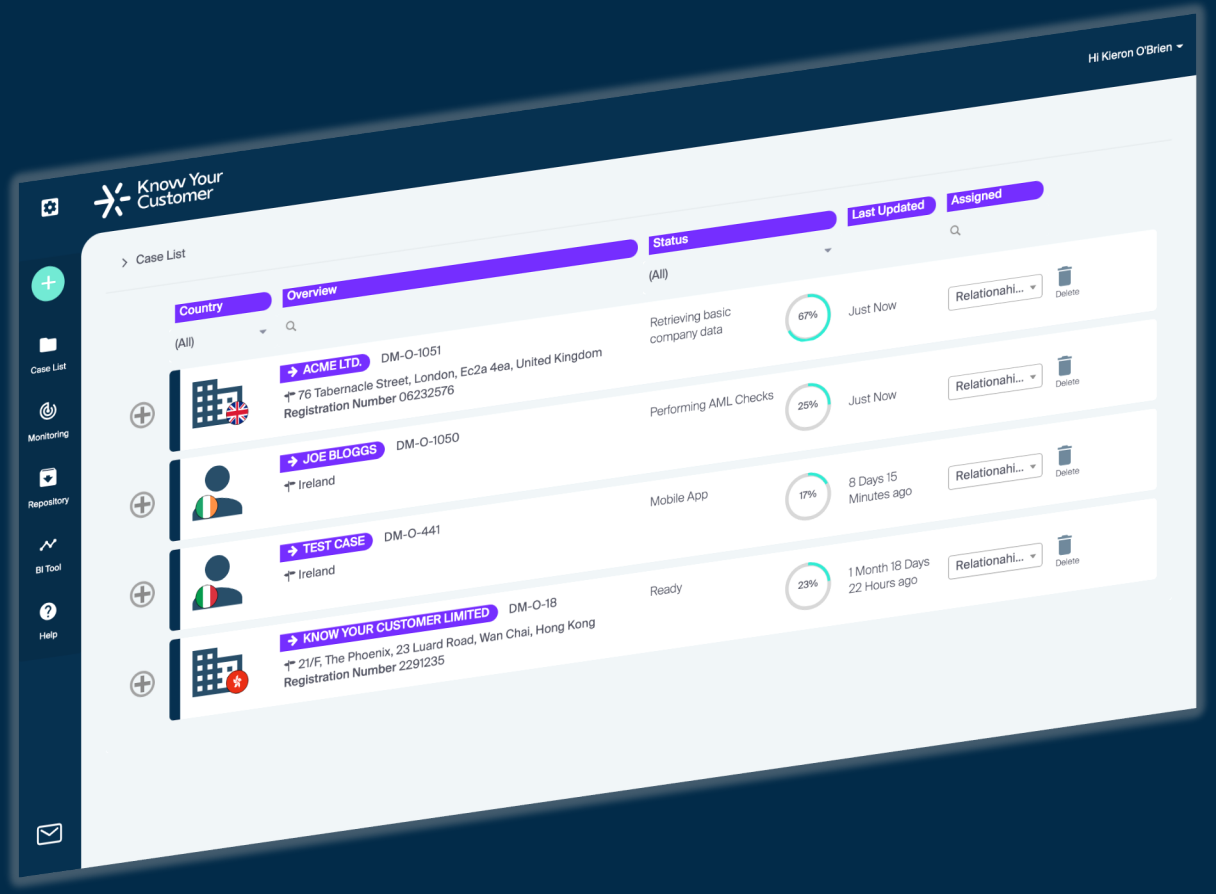
3. Case Management & Workflow



- ✓ Fully encrypted digital workspace
- ✓ Centralised KYC case repository
- ✓ Workflow & permission rules for compliance teams
- ✓ Customisable client journeys
- ✓ Rest APIs for fast integration with 3rd party systems

We enable faster scalability of digitisation for compliance teams worldwide

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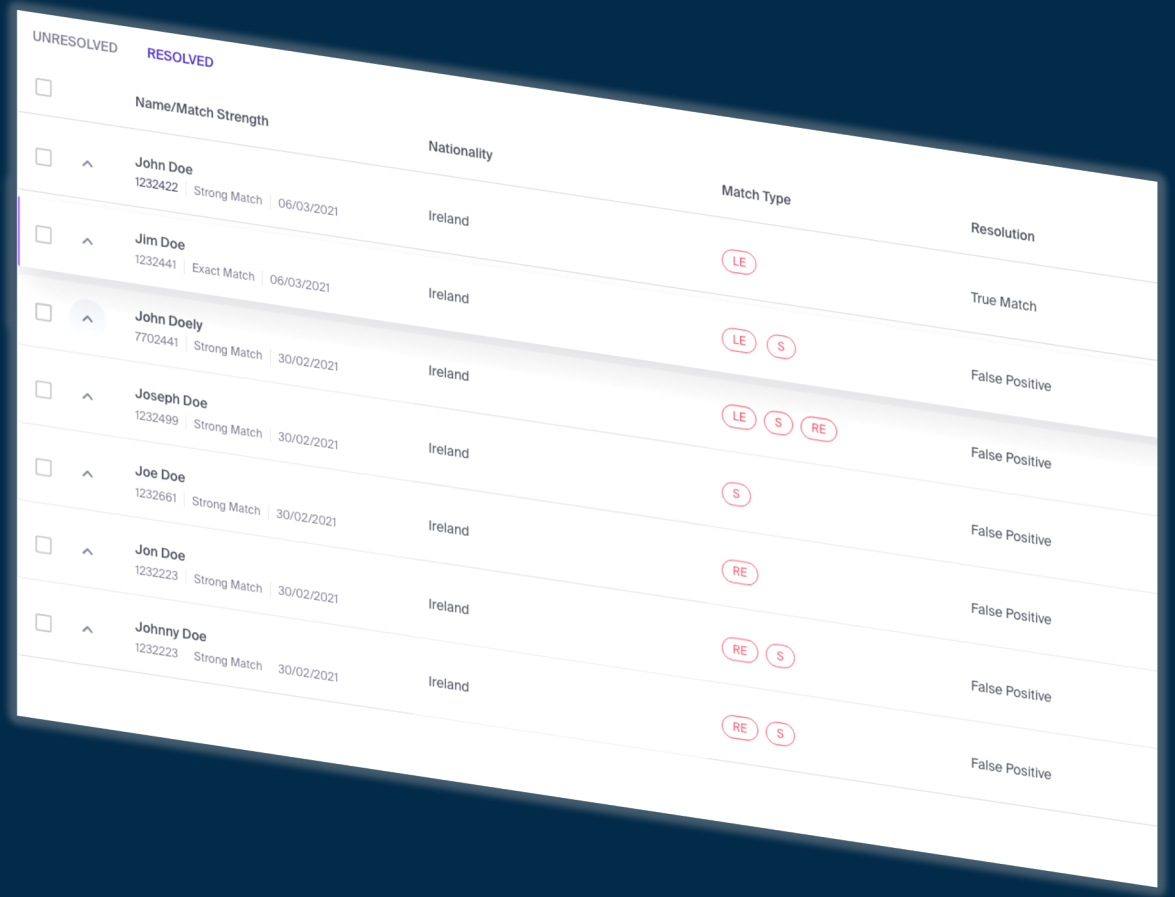
4. On-Going Monitoring

- ✓ Continuous and integrated screening via leading AML providers
- ✓ Automated remediation for out-of-date data and periodic checks

We help financial institutions achieve the highest levels of on-going compliance.



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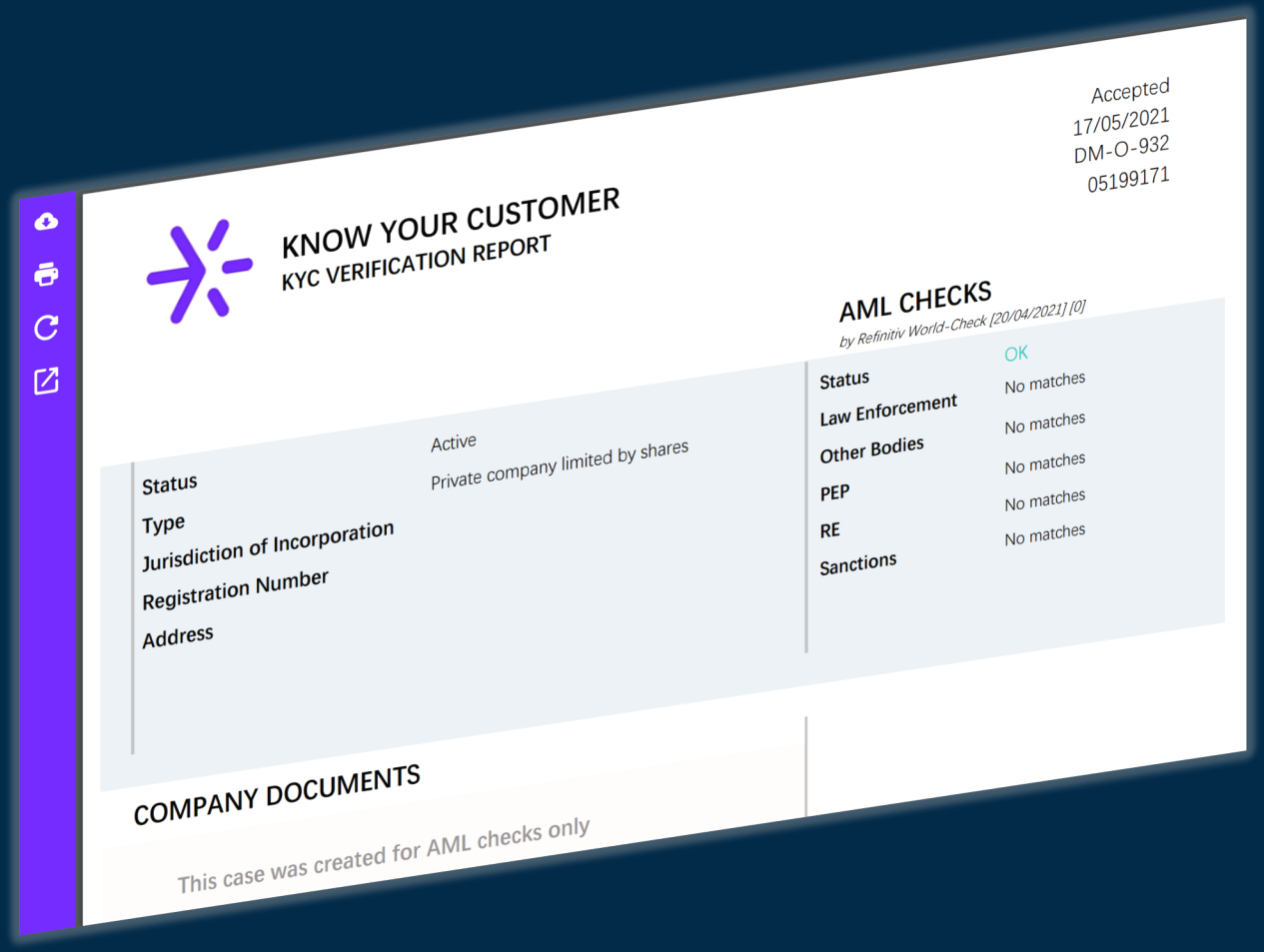

5. Reporting

- ✓ Immutable audit trail to track all steps in the onboarding process
- ✓ Automated KYC reports on all customers in the system

We help compliance teams be audit-ready at all times.

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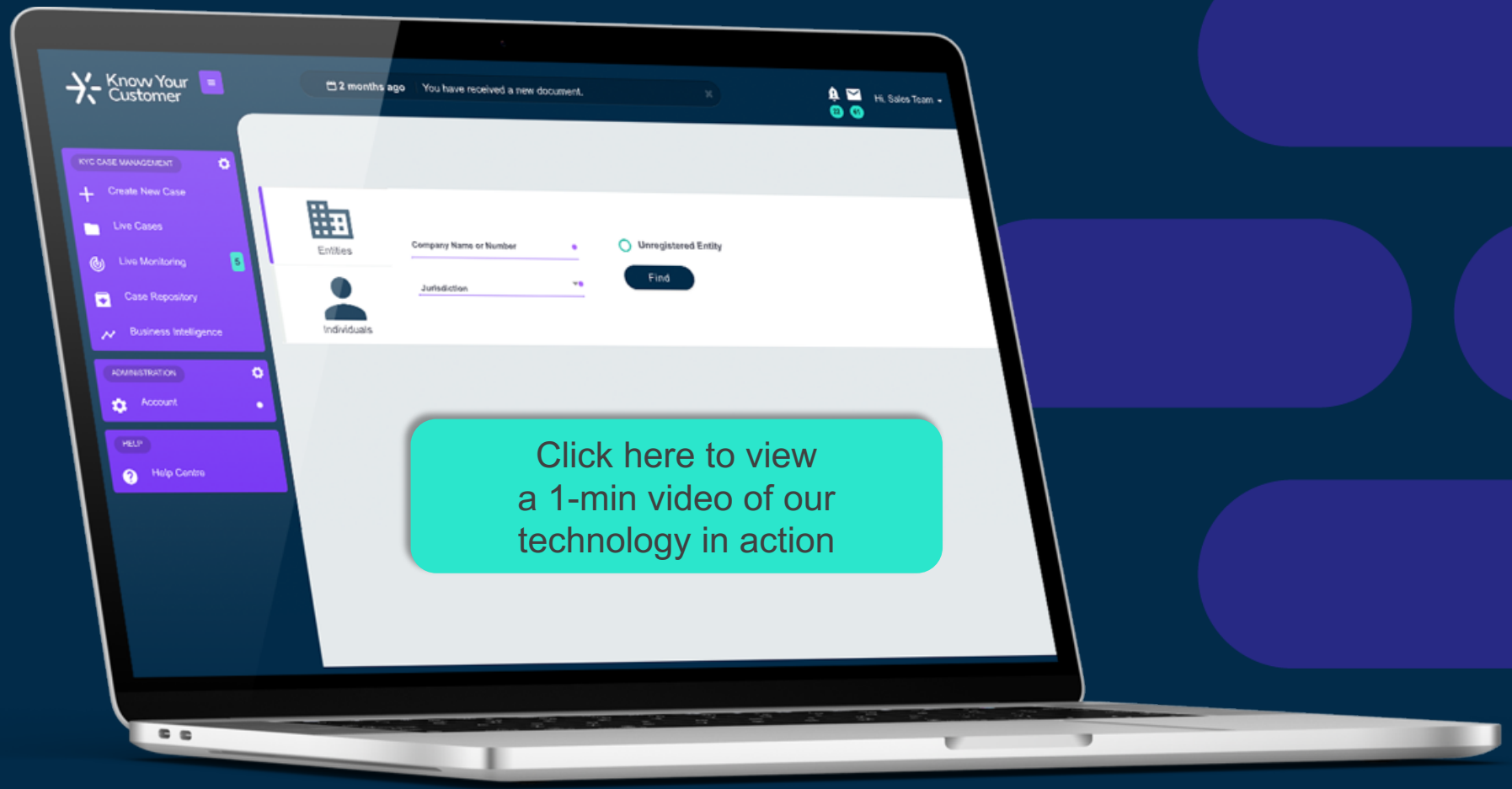

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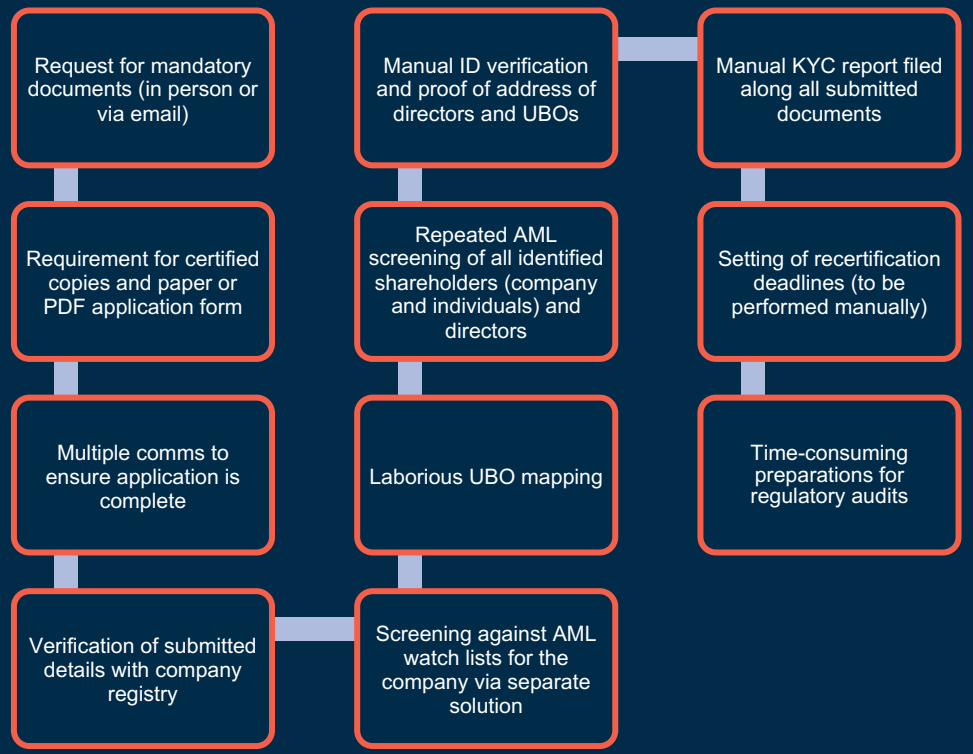
Solution benefits

Our solutions increase efficiency, reduce costs and improve CX

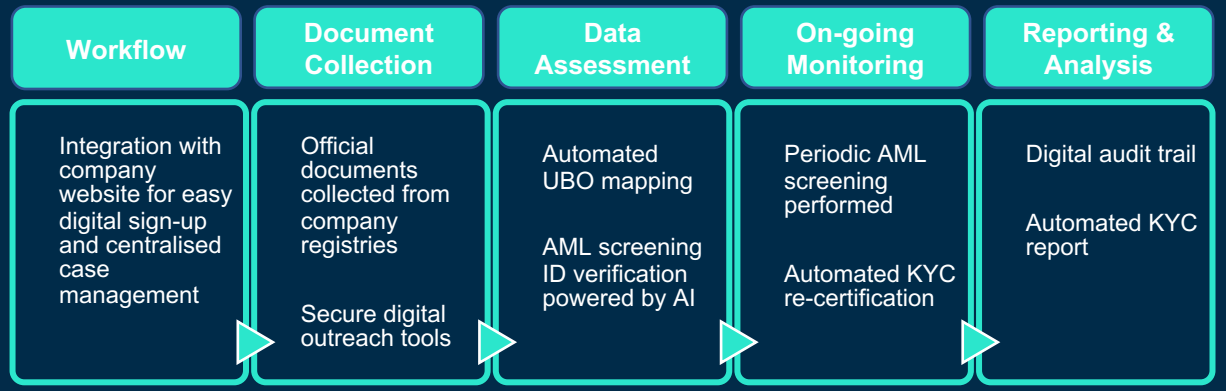
Without Know Your Customer

Manual process | 11+ steps | 26 days to complete



With Know Your Customer

Digital process | 5 steps | 1 day to complete



Know Your Customer

- Established in Hong Kong in 2015
- Offices in Hong Kong, Singapore, Dublin, London and Shanghai
- Staff based in 17 countries
- Clients across 11 sectors and 18 jurisdictions
- 7 award wins in 2020-2021

Know Your Customer

Clients* & Awards

Hamburg Commercial Bank
tricor
One4all Gift Cards
neat
PRIMASIA CORPORATE SERVICES
PREMIUM CREDIT
Bid1.
Lambert Smith Hampton
GERLIPAY • BY GERLIONTI GROUP •
crosscard
ConnectPay
CATALYST GROUP
CSLB ASIA CORPORATE ADVISORY SERVICES
ANGELHUB
INGENIA CONSULTANTS
unilife ASIA LIMITED
Gateway Private Markets
relm Real Estate Loan Management
Bartra Capital Property Group
CONEXIM ADVISOR SUPPORT & SERVICES
ASSURE HEDGE
LK SHIELDS YOUR LEGAL COUNSEL

RegTech Insight Awards 2021 APAC from A-Team Group
WINNER
Know Your Customer
Best Data Solution for KYC
Best Cloud Solution for Regulatory Compliance

Silver Award 銀獎
HONG KONG ICT AWARDS 2020 香港資訊及通訊科技獎

Regulation Asia Awards for Excellence 2020

FINTECH AWARDS

Financial Services Innovation Awards 2021
FINALIST
Deloitte.

accenture FinTech Innovation Lab ASIA-PACIFIC
FIS
PLUG AND PLAY ASIA PACIFIC

* Please note that the above only includes selected clients we are at liberty to disclose.

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Thank you!

https://knowyourcustomer.com

Scan the QR code to follow us on