KoçSistem

DISCOVER THE FUTURE

Corporate Presentation

Koç Holding

The only Turkish company among the world's top 500 companies

(According to ranking of Fortune Global 500)

₺98,9 Billion consolidated revenue in 2017

Number of employees	>94.000	Total Export / Turkey's Export:	~10%
Total Sales / GDP	~7%	Total Share in ISE Market Cap	~19%

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Leading technology company of Turkey that develops its own products and services and offers integrated solutions!

1300+ Number of employees	**30+** National and International Business Partnerships	**60+** SAP Customers
100+ R&D Engineer	**1st** Turkey's first private sectorR&D center in the area of software	**1st** Turkey's first Security Operation Center (SOC)
3 Data Centers **8500+** Servers	**250+** Number of Managed Services Customers	**150+** Number of Corporate Cloud Customers

KoçSistem Business Model

Industry Solutions

IoT, Pixage, DMS, RPA, HR, E-government, Solutions.

Big Data, Predictive Tools, Artificial Intelligence,…

Network, Data Center, Cloud, Security

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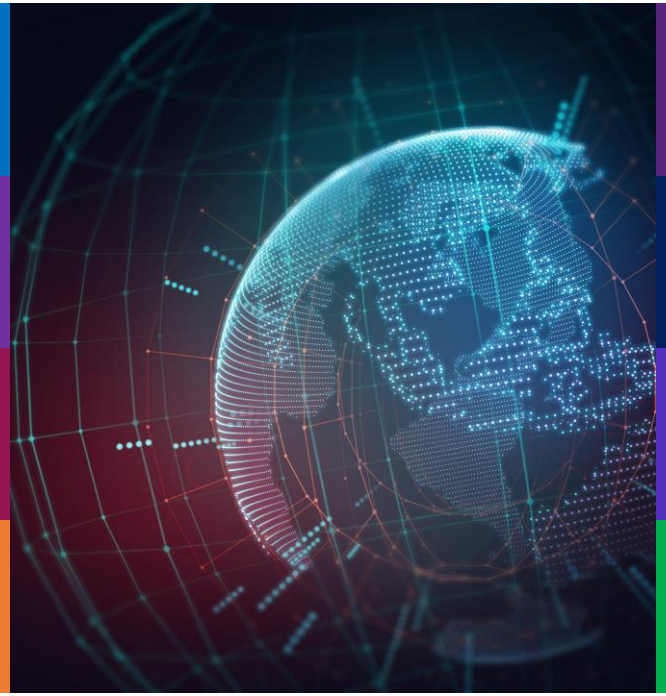
Discover KoçSistem Solutions!

- Internet of Things
- Analytics
- Business Solutions
- Digital Signage



- Security
- Data Center & Cloud
- Network and Voice
- Workstations

Administration | Maintenance | Consulting & Installation | Hardware | Software / License | Infrastructure

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Internet of Things Platform: Platform360

The first Internet of Things platform designed with integrated solutions for a full range of sectors

Platform 360 enables institutions to offer clients an experience that combines the physical and the digital assets with integrated connections…

1,8 million

Sensors data collected by **Platform 360**

- Smart Infrastructure: Sitelink
- Smart Energy: Sistemetriks
- Smart Production: ManumetriKS

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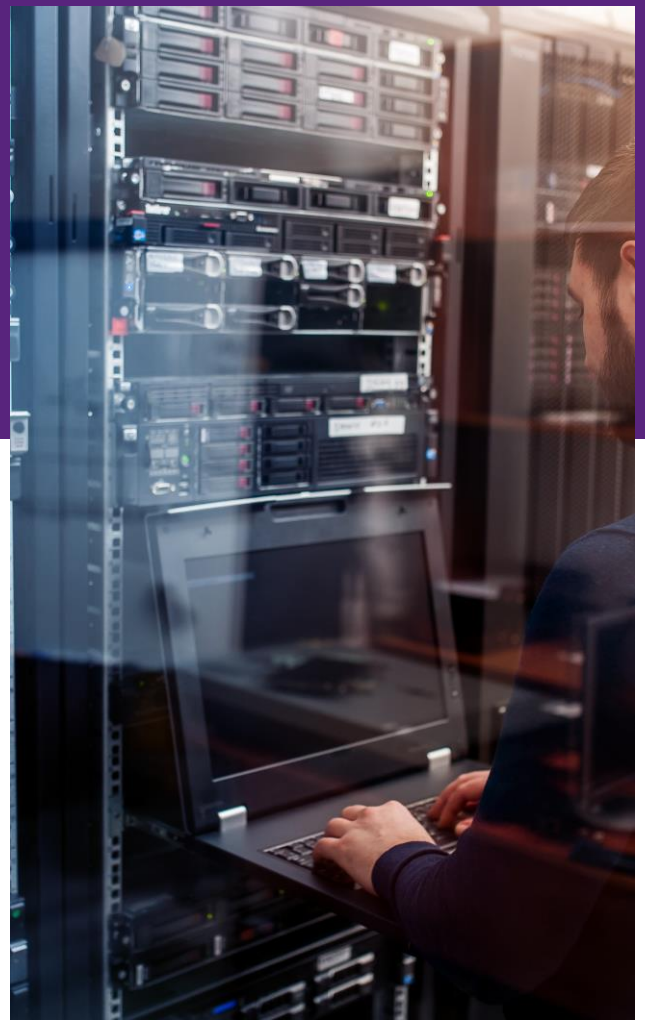
Big Data& Advanced Analytics: IQPlus



"IQPlus Big Data and Advanced Analytics Applications" Product family offers solutions on distributed big data architecture with high processor power, with products such as price optimization, demand forecasting, workforce shift optimization, real time image processing.

- SaaS or On-Prem Architecture
- Pay as you go model
- Big Data Platform
- Demand Forecasting
- Shift Optimization

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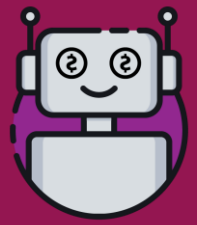
Business Solution| Digital Workforce - RPA

Digitalization of Business and Employee

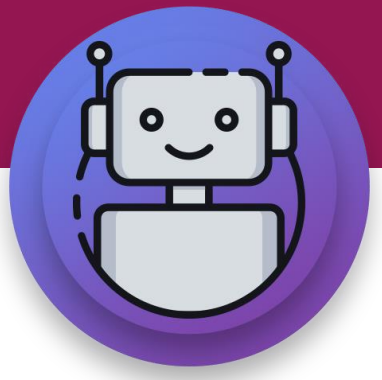
- Zero Error
- High ROI
- Use of workforce in quality work
- Compliance with Regulations
- Pay as you go model

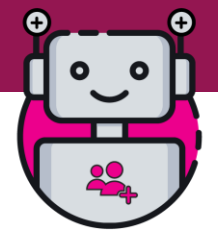
Digital Assistant



Speed and efficiency increase in repetitive jobs

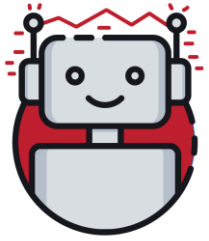
Provides reporting at every step





Able to be activated in a few weeks

Does not need any infrastructure changes



Works over existing applications

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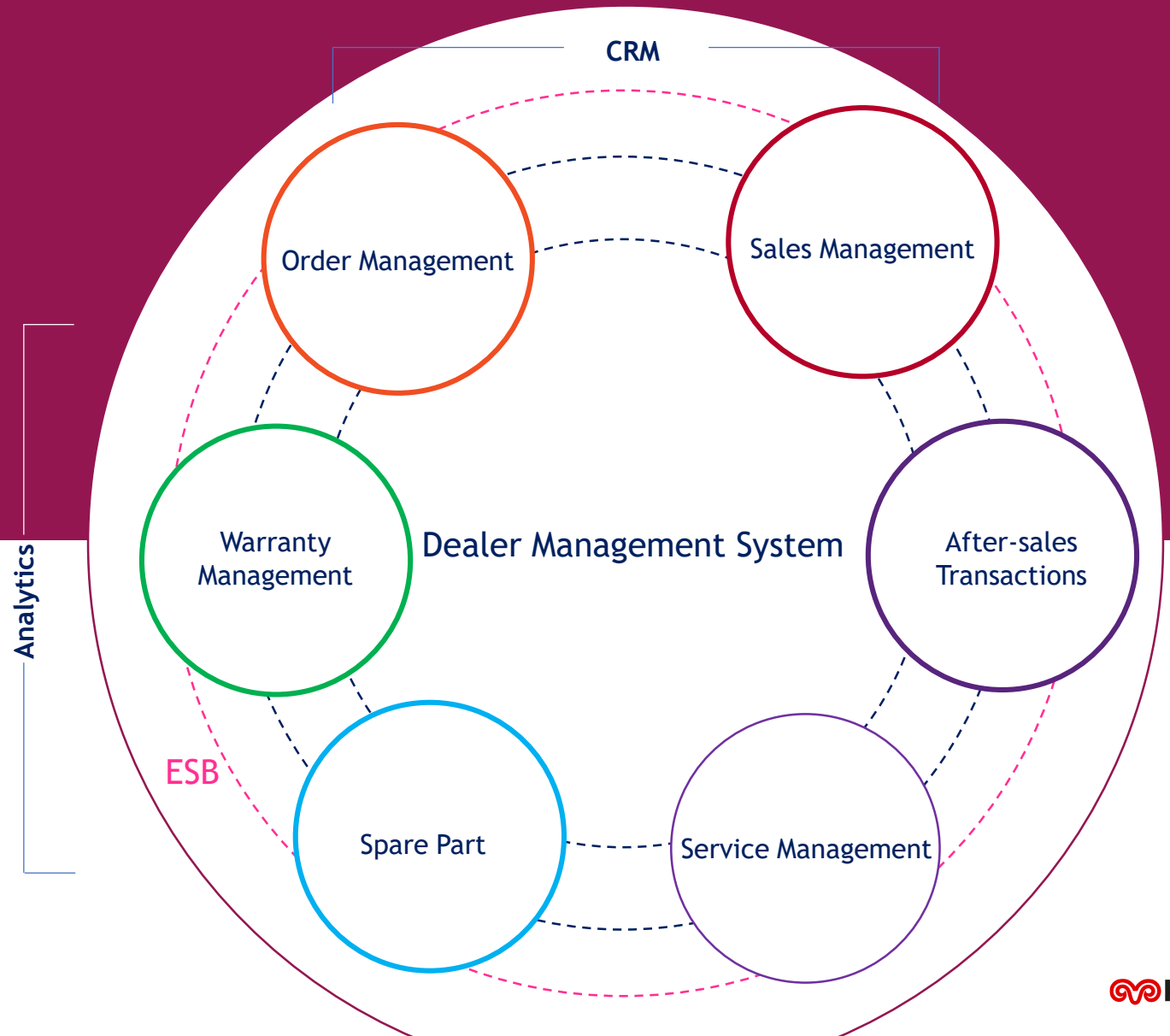
Business Solutions | Dealer Management System

KoçSistem Dealer Management System Product;

- Central modular structure covering general functions
- Customer-based adaptations
- Cloud-based structure
- Expanded CRM Layer
- IoT & Connected Devices
- Analytics Platform



- Website
- Dealer Backoffice
- Central Systems
- Human Resources
- Second-hand
- Education Management
- Other Systems

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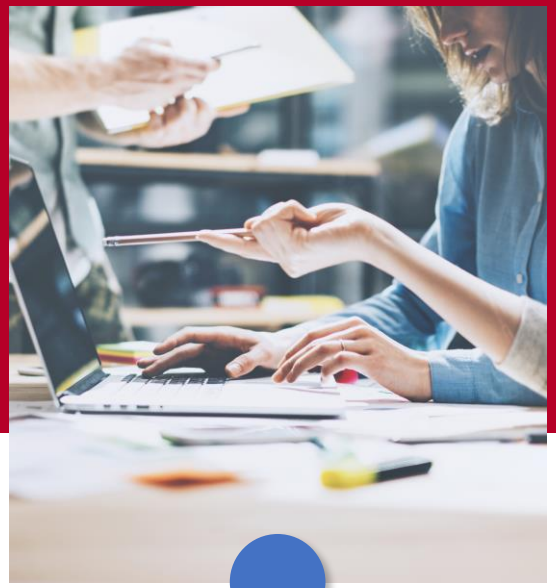
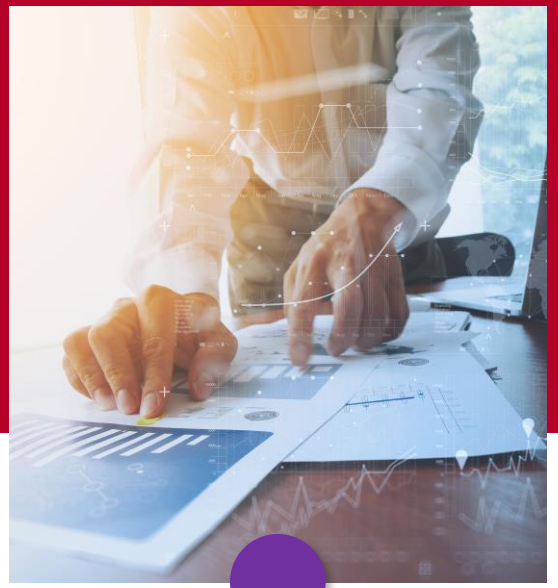
Corporate Solutions



Enterprise Resource Planning (ERP)

Customer Relationship Management (CRM)



Corporate Performance Management (EPM)

Business Process Management (BPM)

Security Solutions

Our extensive solutions and services provide what companies need against Cyber Security threats

Solutions

- Network Security
- Endpoint Security
- Data and Content Security
- System & Server Security
- Proactive Security
- Physical Security
- Occupational Health and Safety

Services

- Consultancy
- Maintenance & Support
- Managed Security Services and SOC

ANALYSIS **DESIGN** **IMPLEMENTATION** **MAINTENANCE** **MANAGEMENET**

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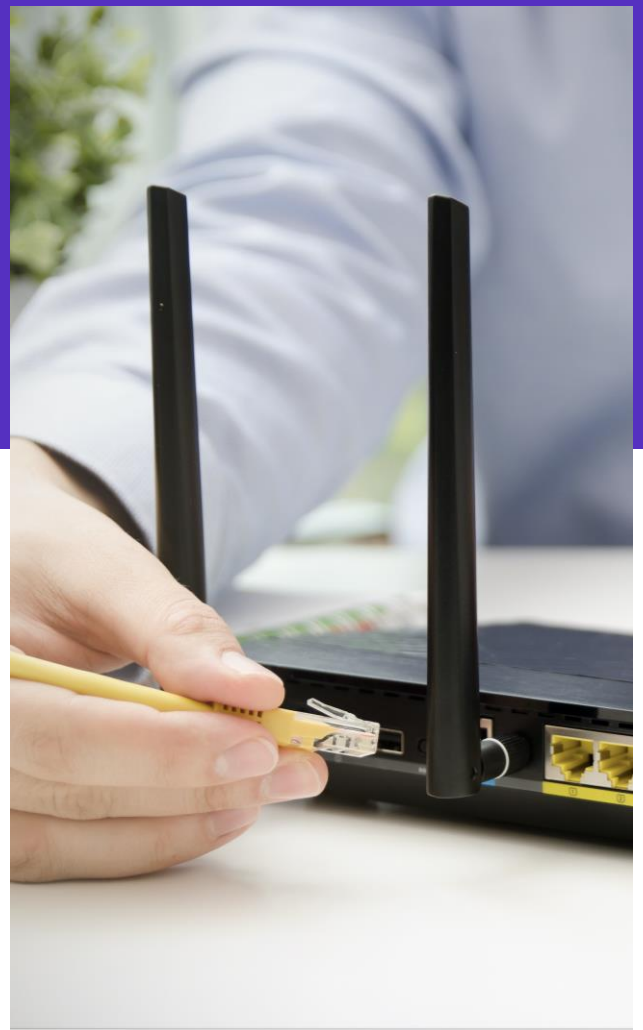
Communication Network and Voice Services



We monitor your existing communication network (LAN / WAN / WLAN / INTERNET) and your voice infrastructure with our Network Operation Center (NOC) team 7x24x365 and manage it with your expert cadres. As a dedicated KoçSistem team, we provide you with a high performance and accessibility infrastructure.

- Voice and Monitoring
- Network
- Network Operations Center (NOC)
- Consultancy services
- Hardware and Software

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Workstations

Hardware & Software

From desktop and laptop computers to mobile phones, we meet your enterprise hardware and software needs

Consultancy Services

In addition to the installation operations of the devices that the employees use, we provide seamless transition to new systems; the operating system, management applications of the mobile devices, etc. With our certified consultants in the fields

Field Maintenance Services

We eliminate all software and hardware-based issues that employees encounter with high service levels as soon as possible and reduce business interruption to a minimum.

Management Services

In addition to minimizing the problems by providing complete control over the devices of the employees with the systems we build, we increase the speed of the transition projects and maximize the operability of the inventories and applications that employees use.

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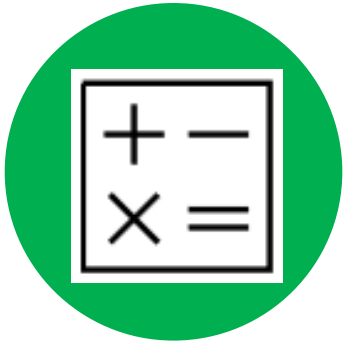
KoçSistem Managed Cloud Services for Azure- KS-MCS for Azure

Self-Servis Portal

KS-MCS for Azure provides an self-service portal for users which the features in place for Azure Management by themselves.

Azure Live Monitoring

KS-MCS for Azure provides live monitoring of Azure Usage. Keep your eyes on your Azure Applications.



Cost Management

KS-MCS for Azure, daily monitors costs for Microsoft Azure, get a detailed report and download your e-invoices.

Azure Usage Power BI Gateway and Forecast*

KS-MCS for Azure will have Power BI Gateway and planned to release in second half of 2019. All reportings will be available on Power BI for management forecast reports of Consumption.

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IOT

ANALYTICS

TECH SQUARE

KoçSistem

SECURITY

BUSINESS SOLUTIONS

With the next generation entrepreneurship platform TechSquare, We Stand by Technology Startups!

We launched TechSquare to promote a culture of entrepreneurship and to support it by creating a strong ecosystem in Turkey.

With TechSquare, we aim to be a platform that will guide changing and evolving technologies by creating an entrepreneurial ecosystem. By encouraging entrepreneurship and innovation in our focus areas of IOT, Analytics, Business Solutions and Security, our objective is to support B2B technology startups both within KoçSistem and in the open innovation ecosystem.

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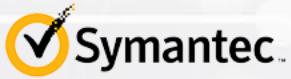
Business Partners

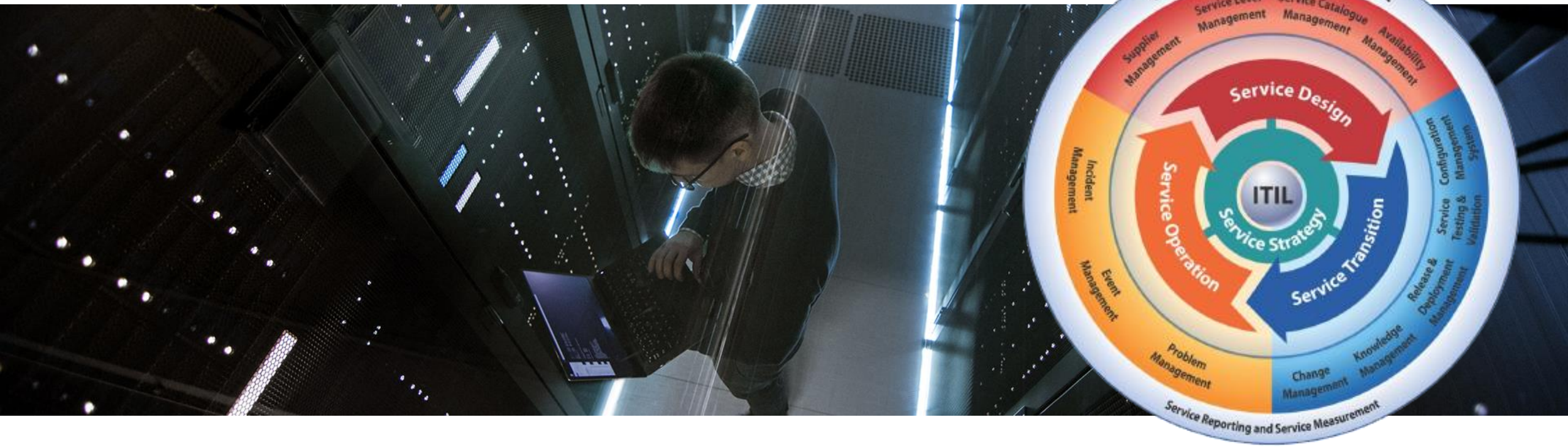


References

Finance
Government
Insurance
Automotive
Health & Pharmaceuticals
FMCG - Food
Retail
Utilities
Abroad
Logistics-Transportation
Telecom
Consumer Goods
Manufacturing
Tourism
Other

Service Business Model

Service delivery approach with ITIL V3 based IT Service Management model



Service Strategy

Service Design

- Service Catalog Management
- Service Level Management
- Capacity Management
- Utility Management
- Information Security Management

Service Transition

- Transition Planning and Support
- Change Management
- Service Asset and Configuration Management

Service Operation

- Case Management
- Event Management
- Demand Management
- Problem Management

Continuous Service Improvement

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KoçSistem Quality Journey

ISO 9001 Quality Management System

ISO 10002
Customer Satisfaction

OHSAS 18001
Occupational Health and Safety

ISO 14001
Environment Management

ISO 22301 Business Continuity Management

ISAE 3402 (BDDK Support Services Audit Assurance Report)

System Integration and Managed Services

Data Center, Communication Networks, Field Services

ISO 20000
Service Management System

ISO 27001
Information Safety VM Managed Services

R&D and Business Applications

CMMILevel 3
Software Development

ISO 20000
Application Management and Support

Koç Information and Defense

CMMI Level 3
Defense Software Development

ISO 9001
Quality Management System

ITIL / COBIT / PMI / CMMI / SAP Hosting / Risk Management Methodologies

MSB / NATO Facility Securities / TSE Service Competencies

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Thank You...

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