

## Software Evaluation

**Pain** Have existing custom software but are unsure of it's maintainability. Have existing problems and want to understand effort to correct.

**Service** Kopis will meet to understand problems and evaluate the code to make a recommendation on how to most efficiently solve your problems.

## Software Performance Evaluation/Troubleshooting

**Pain** Have a known performance problem. Want to identify problem—is it hardware, database, networking, software?

**Service** Kopis will meet to understand problems and do a holistic evaluation of the environment to pinpoint the issue with a recommended plan to remedy.

## Software Selection

**Pain** Outgrown current software. Haven't decided that there is not a product that will fit needs.

**Service** Kopis will understand business requirements. Quarterback the evaluation process of software offerings. Goal is to find best fit (Product + Config, Product + Customization, Customization—in that order)



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Offering Software & Cloud Services  
to Launch Your Organization's Future



# strengths



## CONSULTING

### Software Requirements & Design

**Pain** i have a software application to write, but I haven't defined it well enough to feel comfortable that it will truly solve my problem, nor do I know my budget well enough to calculate a firm ROI.

**Service** Kopis will understand business requirements, create mockups, possibly create prototypes and deliver these along with a project plan and proposal to complete project plan.

**Example** Secure Distributed Applications, Landing Pages for Specific Industries/Niches (POS to start)

## CREATING

### Software Development

Unique solutions designed for your business

- Web Development
- Mobile Apps
- IoT Software
- Custom Development
- Enterprise Applications
- Quality Assurance

### Enterprise Resource Planning (ERP)

Integrative processes for increased efficiency

- Dynamics 365 Business Central
- Dynamics GP
- Workflow Automation

### Business Intelligence

Better Decision Making Throughout the Organization

- Data Warehouseing
- Visualization Tools
- Reporting Tools
- Customized Dashboards

## MAINTAINING

### Managed Services

Know your systems are performing at their best.

- SQL Server Monitoring
- Dev/Ops (Outsourced Agile Developing Services)
- IoT Portal Management
- Azure & AWS Management
- Custom Monitoring Services



## INDIVIDUAL SERVICES

### Application Security Scan

**Pain** HIPAA, PCI, or other application where security is imperative.

**Service** Kopis will run a penetration and security scan to identify weaknesses. Great way to prepare for an audit.

### Application Security Evaluation

**Pain** HIPAA, PCI, or other application where security is imperative, and need a deep dive evaluation of possible risks.

**Service** Everything in App Security Scan + Code evaluation for industry standard defensive coding measures.

### Business Intelligence Requirements & Design

**Pain** Business needs to see better metrics to make more informed decisions, respond quicker to situations, be ahead of their competition.

**Service** Kopis will work with you to understand your goals, evaluate and identify available data sources, build a plan to aggregate the data and provide a blueprint for the reporting, dashboard, and/or analytics you need to be successful.

### Cloud Application Strategic Consulting

**Pain** I don't want to manage hardware anymore, but I don't know the best way to move my applications to the cloud, nor do I know what is required of me to manage them once they are there.

**Service** Kopis provides a migration "roadmap" and post migration support or advice.

### Database Assessment

**Pain** Known database issues. Generally, don't have a DBA on staff. Have a critical application dependent on one or more databases. Need to know if the database is healthy. Don't know what I don't know. I see risk because no one has reviewed it.

**Service** Kopis will run scans and make alignment recommendations based on criticality of the database.

### Innovation Labs

**Pain** Visionary—possible emerging technologies that might be strategic importance to your product or service that are worth exploring.

**Service** Short Proof of Concept / R&D spikes. Work with your team, possibly in an offsite— startup style environment. They bring the domain expertise, we bring the technical expertise. Goal is to prove that a technology is viable or not.

## TESTIMONIALS

"Every time we've brought Kopis onto a project, we've been pleased with the results,"

-Infor  
Senior Vice President

Without an experienced DBA, companies run in reactive mode. By staying on top of our databases, Kopis keeps Mungo Homes running in proactive mode,"

-Mungo Homes  
IT Director