

KPN Teams Meeting Rooms

Situation

- Remote work has been around for some time now and its value in terms of costs savings and reduction of the organizations ecological footprint have been well understood.
- What lacked was the broader user adoption. Well now, the covid-19 pandemic changed everything.
- Employees not only adopted remote work at lightning speeds during the pandemic, they now want it to stay, even after the pandemic as they experienced the benefits in improvements of work-life balance and the choice of being able to choose the working location that matched the coordination or attention focus it deserved.
- This new model for work, Hybrid Work, also offers organizations new ways to attract talent they could previously not, providing another driver for hybrid work.
- Hybrid Work provides clear benefits for both employee and employer. So now that the value has been established, how to proceed?

Complications

- There is however a paradox in hybrid work. Employees not only want hybrid work to stay, they also want to be able to engage in more in-person work after the pandemic.
- The uptake in remote work also pointed out how remote workers tend not to feel fully included in mixed meetings with people sitting across them in traditional meeting rooms.
- On the other hand remote workers seem to be able to be up and running in a virtual meeting faster than their colleagues in the meeting rooms at the office.
- The new digital hybrid work also comes with challenges that need to be overcome in keeping tabs on your employees wellbeing. Digital overload is a real risk and needs to be monitored and managed.
- Finally the new Hybrid Work also drives a rethink of security within your organization. With opening up your offices you also open up traditional corporate security defences.

Solution and offer

- The new Hybrid Work needs meeting rooms that are not only more numerous, but are also easy to use and are inclusive to remote attendees.
- We at KPN firmly believe in Hybrid Work and we practice what we preach. Come visit us in our Digital Dutch Experience Center and experience hybrid work for yourself.
- Let KPN be your guide with prescriptive guidance and architecture recommendations on deploying the Teams Meeting Rooms.
- With KPN Meeting Rooms, KPN offers a modular service that can stretch from initial room deployment and testing to a full flexed managed service based on Microsoft's Premium Teams Rooms Managed Services with additional hardware break-and-fix services, users adoption programs, service desk integration and more.
- Get started now with either our emerging Meeting Rooms Workshop or dive in with a free deployment of two Teams rooms at one location for qualifying customers.

Get the most out of your meeting rooms environment

On top of the previous combination we offer user adoption and other additional services

KPN MTR Premium

contains:

- Microsoft Teams Meeting Rooms Premium

Remote Device
Management

Security
Monitoring

Insight Analytics
& Reports

Prescriptive
Architecture

Microsoft Meeting Room Standard Functionality

KPN MTR Standard

contains:

- Microsoft Teams Meeting Rooms Standard

Microsoft Meeting Room Standard Functionality

KPN MTR Plus “Better with Poly”

Envisioning

- A/V Enhancements options (peripherals)

Contractual

- MTR Supply & Procurement
- MTR Lifecycle Service

Enablement/ Adoption

- Hardware Set-up & Test
- A/V Peripherals set-up

Management

- Physical Device Remediation & Break/Fix
- End-User Support MTR devices

KPN Optional Services

Envisioning

- Infrastructure Migration (SfB)
- Advisory
- Spaces Survey
- Network Assessment

Contractual

- Licensing

Enablement/ Adoption

- User Adoption & Training
- Helpdesk Integration
- Roll-Out Planning & Delivery
- (Business) Change Management

Management

- Infrastructure & Teams Configuration (network & environment)

Possible Combinations

Standard

- Teams Room Device Licenses



Option - Better with Poly

- Hardware
- Hardware logistics
- Installation
- Initial test
- Firmware updates made available



Option - User Adoption

- Envision Workshop
- Roll Out Planning
- User Adoption

Premium (Managed Service)

- Teams Room Device License
- Remote Device Management
- Security Monitoring
- Insight Analysis & Reporting
- Prescriptive architecture
- OEM vendor management



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- Roll Out Planning
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