Anthropic CPN Partner | Multi-Cloud Track Record | SAM.gov Registered

Fractional Chief AI Officer Retainer

Ongoing Monthly, 12-Month Minimum – AI Strategy, Governance, Board Reporting, Vendor-Management Advisory, Crisis Response, Cross-Sector Regulated-Industry Experience

First Cross-Sector Fractional Chief AI Officer Retainer on Azure AI Foundry, Microsoft Marketplace

The Problem

The Chief AI Officer has emerged as the senior-most enterprise AI leadership position, responsible for strategy, governance, risk, vendor relationships, and Board reporting. A meaningful share of large enterprises now have or are hiring a dedicated CAIO, while mid-market companies lag behind despite facing the same governance pressure.

A full-time CAIO-equivalent hire typically costs $400,000–$1,000,000-plus all-in, plus a lengthy executive search. Mid-market companies need this leadership now, at a budget that actually fits.

What You Get

- Named senior AI executive, primary and secondary, assigned within 4 weeks
- AI strategy and roadmap ownership
- Board reporting and governance-committee participation
- Vendor-management advisory (Standard and above)
- Crisis-response capacity (Standard and above)
- 3 working agent deployments per year and M&A AI due-diligence (Enterprise)

Foundation Tier Cadence (~5 hrs/week)

Bi-Weekly
Executive 1:1 with CEO, CFO, or CIO, rotating focus per cycle

Monthly
Governance-committee participation as voting or advising member

Quarterly
AI strategy review, Board pack contribution, competitive-scan briefing

Three Plans (Monthly)

Foundation

$25,000/mo

~5 hrs/week · 12-month minimum

- Bi-weekly executive 1:1
- Monthly governance committee
- Quarterly AI strategy review
- Quarterly Board pack

CEO and CFO dual-signer within $300K annual
Mid-market $100M–$1B revenue

Standard

$45,000/mo

~10 hrs/week · 12-month minimum

- Weekly executive 1:1
- Ongoing vendor-management lead
- Crisis response (4-hr P1 SLA)
- Monthly Board pack

CEO, CFO, CIO tri-signer within $600K annual
Mid-large $1B–$10B revenue

Enterprise

$75,000/mo

~20 hrs/week · multi-year preferred

- 3 working agent deployments/year
- Up to 6 Board and 4 Committee meetings
- M&A AI due-diligence
- 24/7 P0 crisis response

CEO and Board Committee Chair signer
$10B+ revenue or Fortune 500

Add-on: $5,000/month per additional sector overlay or named CAIO replacement (private-offer amendment)

Pipeline After the Retainer

M46 Retainer
$25K–$75K/mo · ongoing

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Sector-Specific Implementation SOW
Kriv AI's M1–M45 implementation portfolio

Multi-Year Retainer Renewal
Ongoing engagement

Priority routing
M5, M16, M47, M50

What's Not Included

- Legal advice
- Investment advice
- Employee or executive search
- Customer's full AI delivery team
- Regulatory representation before agencies
- Litigation defense or expert-witness testimony

FedRAMP: Claude in Azure AI Foundry is commercial-only as of April 2026. The CAIO is a fractional supplement, not a substitute for a full-time hire the customer may still choose to make.