KUMO PARTNERS

Kumo Intro

- Founded and based in Chicago

- Microsoft Silver Partner

- Wide range of client size and industries
  - Use cases: kumopartners.com/casestudies

Clients & Industries

FENDI
ROMA

LOWE'S

TOYOTA

KAISER PERMANENTE

PET SUPPLIES PLUS.

AZUL 3D

MAXAR

MillerClapperton

goldengoose

COMPASS

HearingLife

KEYSTONE ALLIANCE
An Alliance of Mission - Based Organizations

CADMUS

whittsturtevant

| Manufacturing |
| Government |
| Logistics |
| Healthcare |
| Professional Services |
| Retail |
| Real Estate |
| Finance |
| Legal |
| Engineering |
| Construction |

KUMO PARTNERS

What We Do

Automation & Integration
Bring data from disparate systems into one centralized location and save time by accessing information that's relevant to you.

Business Applications
Develop tools that simplify and centralize how you interact with your data, no matter where it lives.

Analytics & Reporting
Create dashboards that provide insight & measure performance of key processes & profit/cost-centers.

Modern Intranets
Our modern intranet solutions are built to ensure that your employees can manage content, find relevant information, and collaborate effectively.

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How We Work With You

Phase 1
Discovery & Elaboration

- Understand the client's current tools & processes
- Gather requirements, define Minimum Viable Product
- Create proof of concept

Phase 2
Agile Development

- Develop Minimum Viable Product Solution
- Weekly meetings for updates & feedback
- Continuous improvement of solution

Phase 3
Validate & Execute

- QA testing & bug fixes
- Knowledge transfer & adoption strategy
- Full production rollout of the solution

Phase 4
Support & Enhancements

- Kumo Partners Support Offerings
- Prioritize enhancements
- Implement Kumo Partners issue tracker

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Kumo Value

Quality (vertical axis): High / Low
Price (horizontal axis): Low / High

KUMO — *High Quality at a Fair Price*

EY, **PERFICIENT**, **Deloitte.** — *High Quality at the Highest Price*

FREELANCERS — *Med Quality Med Price*

Offshore development — *Low Quality Low Price*

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