



# What is important for productive work today?

Super-fast communication with colleagues

Collaborative and concurrent handling of office document

Online meetings and screen sharing during sessions

Quick search for files, materials and contacts

Easy to use for employees

Opportunity to work remotely as if you were in an office

Simple solution for up-to-date business



## Teams is the most advanced and constantly updated business application of Microsoft



Companies that use Teams



Fortune-100 companies that use Teams



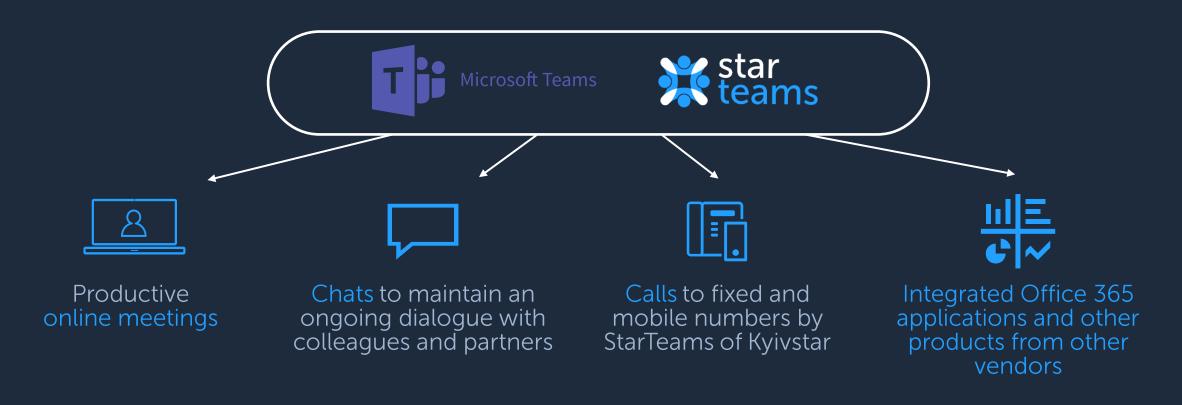
The languages that Teams supports



Companies with 10K+ active Teams users



## Microsoft Teams / StarTeams is online platform for teamwork





## Interactive online meetings

Possibility to use HD video, exchange documents, chat, and share the screen.

Running interactive meetings and preserving meeting history.



Organization of conferences involving external partners (up to 250 participants).

Participate in meetings from different devices (mobile or stationary) wherever you are.

Run the meetings with colleagues over Ukraine and overall the world.





## Communicating in the team chat

Smart options for streamlining communication so as not distract you from important tasks or overwhelm you with the number of messages User-friendly interface for safe communication, sorting and displaying messages

Communicate with colleagues and partners from your own and third-party organizations

Send files, edit documents directly in chats with your colleagues and without switching to other applications





## Calls using StarTeams

You can call any employee by StarTeams combining Teams and Kyivstar's fixed telephony, which has the function Virtual PBX

Thanks to this, you can simultaneously use such services:



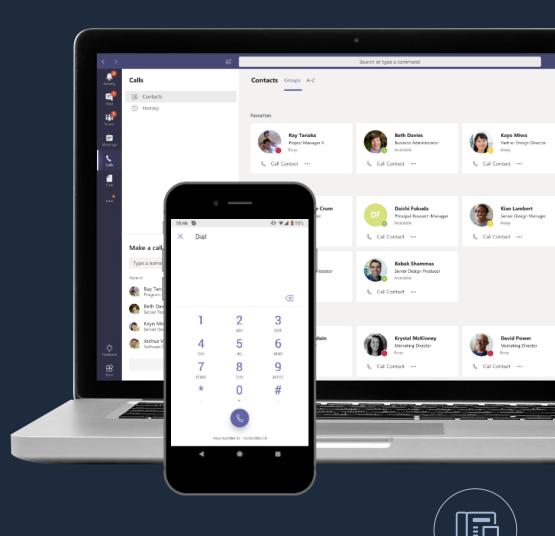
Office 365



Fixed telephony

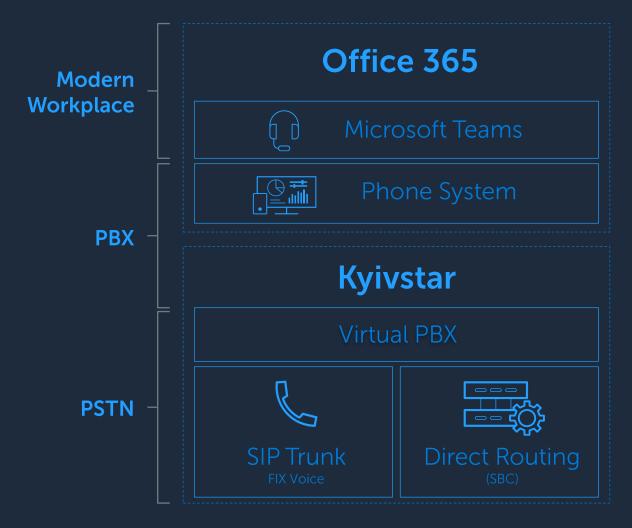


Virtual PBX of Kyivstar





## StarTeams



StarTeams is a service created by using Direct Routing technology.
StarTeams customers can use Kyivstar's fixed (landline) numbers in Microsoft Teams application, manage call routing by Virtual PBX of Kyivstar.

### StarTeams includes:

- Office 365 subscriptions
- Fixed telephony (SIP Trunk)
- Virtual PBX of Kyivstar (vPBX)





### StarTeams



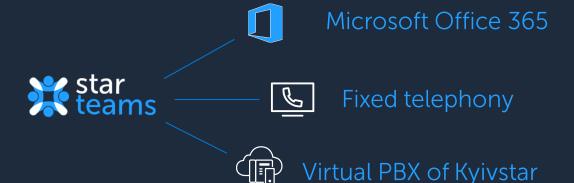
Easy. You are always in touch, and the programs you need for work can be opened on any device.



Reliably. Work remotely, because the data of your company, partners and customers is safe.



Efficiently. With cloud services, manage business processes anywhere, anytime.





Simply. Kyivstar has set up all the necessary programs for you and signed contracts with service providers.



Profitably. Pay only for the services you use. You do not need to buy additional equipment and pay for its settings or support.



Individually. Personal service from Kyivstar and technical support from Microsoft.

Services	Price	
Connection StarTeams	0,00 UAH	
Office 365	Charging and payment correspond to the current	
Fixed telephony	conditions of the included services	
Virtual PBX		



## StarTeams. Licensing options



#### **ENTERPRISE**

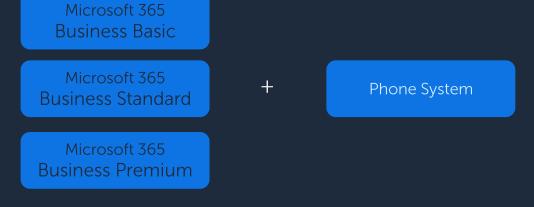
1. To use the service you need add-on "Phone System"



2. add-on "Phone System" is part of the license

Office 365 E5 Microsoft 365 E5

# 1. To use the service you need add-on "Business Voice"



#### **Additional features**

Teams Rooms

Microsoft 365 Audio Conferencing



## **Licensing Program**



				CSP	EA	MPSA
Plans for Enterprise	Microsoft 365 E5					
	Microsoft 365 E3	+	Phone System			
	Microsoft 365 F3	+	Phone System			
	Office 365 E5					
	Office 365 E3	+	Phone System			
	Office 365 E1	+	Phone System			
Plans for Business	Microsoft 365 Business Basic	+	Phone System			
	Microsoft 365 Business Standard	+	Phone System			
	Microsoft 365 Business Premium	+	Phone System			



## Corporate IP telephony

Bundle	Tariff plan, to which the bundle is provided	Number of telephone IP trunks in one communication channel	Monthly subscription fee, UAH, including VAT	Non-tariffed volume of services provided at the expense of the subscription fee, UAH, including VAT*	The cost of organization and inclusion (excluding construction costs), UAH, including VAT
"SIP 40"	"SIP Test"		40,00***	Not provided***	120,00***
"SIP 90"	"SIP Test"		90,00***	50,00**	120,00***
"SIP 120"	"SIP Test"		120,00***	80,00**	120,00***
"SIP 240"	"SIP Test"		240,00***	180,00**	120,00***
"SIP 700"	"SIP Start"	≥ 2 **	700,00****	400,00****	240,00
"SIP 1500"	"SIP Base"	≥ 15 <b>**</b>	1500,00****	1500,00****	600,00
"SIP 3000"	"SIP Ultra@	≥ 20 **	3000,00****	3000,00****	600,00
"SIP 5600"	"SIP Profi"	≥ 25 ** 	5600,00****	5600,00****	1,20

<sup>\*</sup> the volume of non-tariffed services provided at the expense of the monthly subscription fee includes voice information transmission services according to Tables № 6, 7 of Annex № 4 to this order.

<sup>\*\*</sup> up to 90 telephone IP trunks in one communication channel.

<sup>\*\*\*</sup> for one connecting line regardless of the number.

<sup>\*\*\*\*</sup> for all ordered connecting lines.



## How can Virtual PBX help business?



Increase sales





Flexibility and scalability



Reduce communication costs



Continuity and reliability of business process



Security





Multi-channel number with linear, cyclic and group distribution of calls

IVR and online service management

Call recording and online call statistics

Consolidation of numbers into a network with short numbering. Parallel call.

Restriction of outgoing and incoming communication



## Cost and principles of charging

	"Convergent"	"Cost control"	"Short number"			
Subscription fee, UAH / month	36	24	O			
Call recording, UAH / month	240	×	×			
"Secretary", interactive voice menu, UAH / month	120	120	120			
«API», integration «Virtual mobile PBX» with CRM-systems Bitrix24 and StarBox						
One-time service connection fee "API" (does not depend on the number of mobile and / or fixed numbers), UAH	1200	X	×			
Subscription fee for each fixed and / or mobile number to which the service is connected "API", UAH / month	120	X	×			

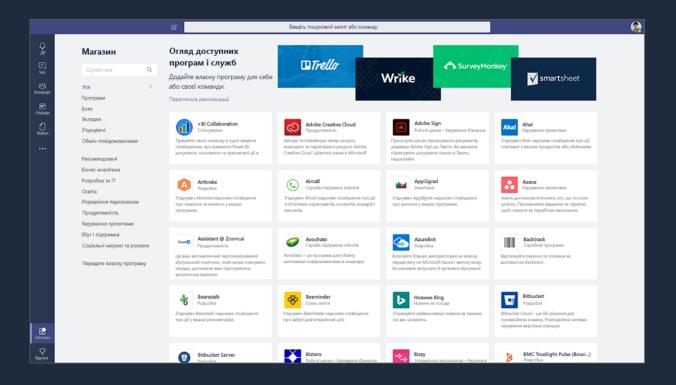


# Integration with various platforms and applications

Teams has everything you need for teamwork. You can integrate the programs and services you need, for example Excel with Office 365 and products of other vendors, in particular Trello, Planner and Zoom









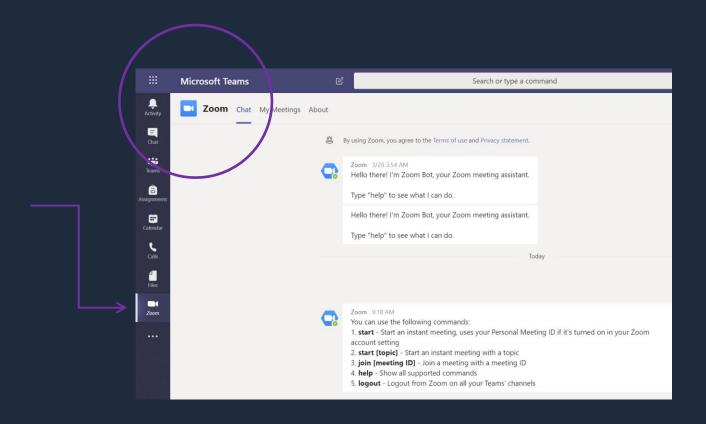


# Integration of Zoom functionality in Microsoft Teams

Users of Microsoft Teams and Zoom rooms can join each other's meetings from their meeting rooms.

By pressing just one button, you can establish a direct guest connection, and then you can save high-quality audio and video.

Users receive all the necessary functions for meetings directly from their meeting rooms.

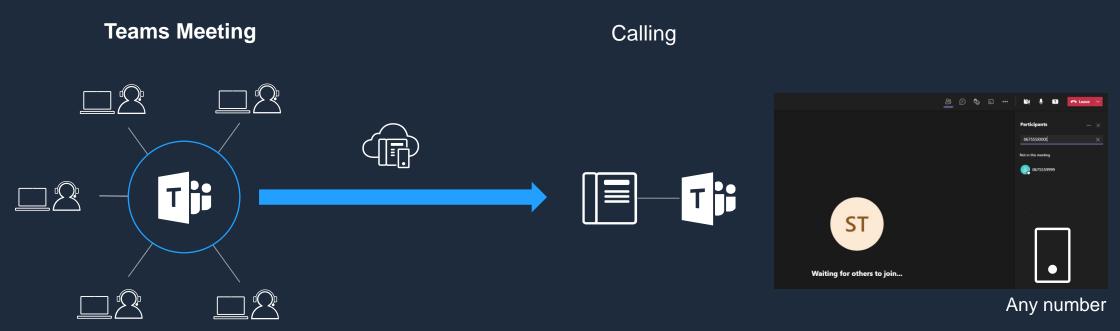






## Call the subscriber to join him to the conference

Add users to the conference by calling their phone number



Add users to the conference by calling their phone number



# This is required by various departments and industries

#### Marketing

Launch marketing campaigns and market entry activities that are useful to different groups of internal and external stakeholders

#### Selling

Creating and submitting proposals with the participation of various stakeholders. Management of sales planning, training and preparation for sales with a single solution.

#### HR

Management of recruitment, training and inspections in departments.

Carrying out IT transformation and change management. Planning, implementation and control of all stages of IT infrastructure deployment and implementation.

#### **Engineering**

Quickly move between the stages of idea creation, development and deployment. Integration with development tools.

### **Project management**

Managing of project stakeholders, tools, budgets, project reviews, and feedback.



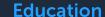
### **Key employees**

Capacity building of key employees through tools that support schedule management and provide control over the most pressing tasks of the day.

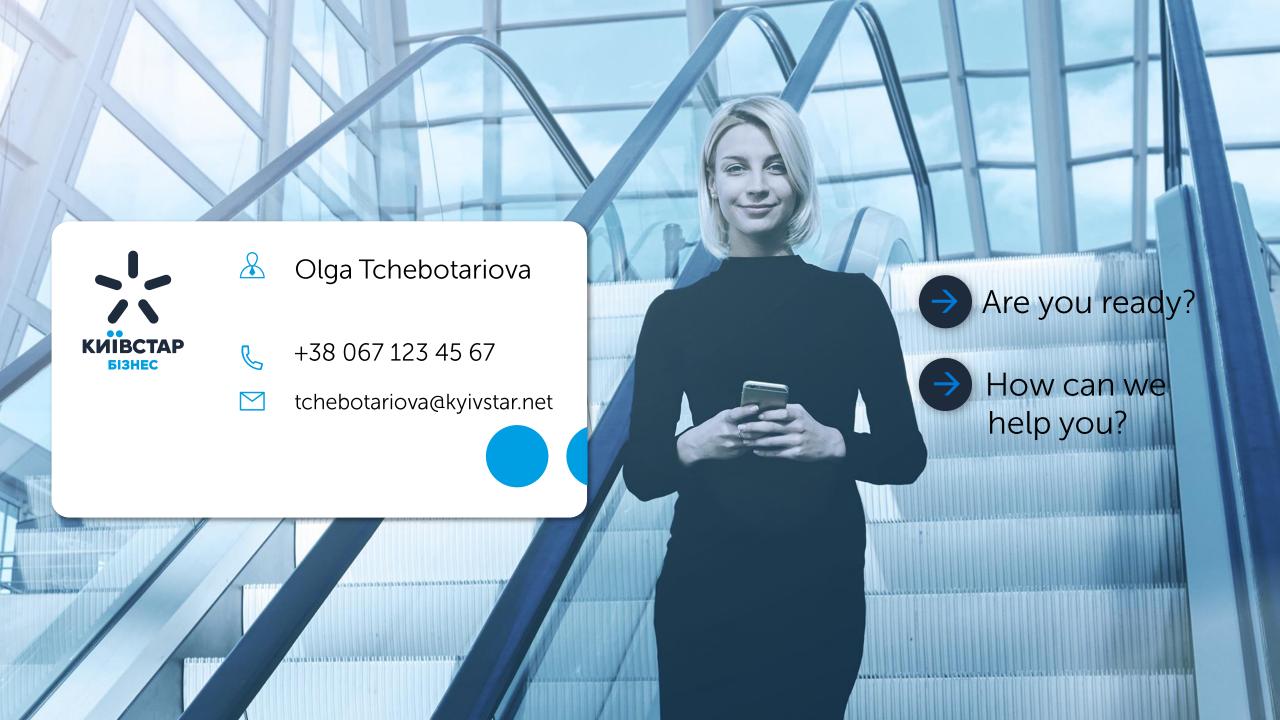


#### Medicine

Providing the best care with a reliable platform with secure messaging, orderly coordination of services and opportunities for medical team meetings.



Providing students with the opportunity to create the world of the next day with a simple and safe environment that facilitates teamwork and reveals creativity.







Simple solution for up-to-date business