

# Kyndryl Cloud Center of Excellence for Microsoft Azure

## Customer challenges

Enterprises accelerating their cloud transformation often run into organizational, operational, and financial barriers that slow progress and increase risk. These challenges make it difficult to scale cloud adoption efficiently and realize the full value of Azure. Common challenges include:

- Escalating cloud costs and inconsistent governance across business units and subscriptions.
  - Fragmented “ways of working” and skills gaps that slow delivery and modernization.
  - Unclear security and compliance posture across multi-cloud environments.
  - Limited standardization for platform engineering, landing zones, and policy enforcement.
  - Difficulty demonstrating value from cloud investments to senior stakeholders.
- Platform engineering guidance aligned to Azure landing zones and continuous integration/continuous deployment (CI/CD) best practices.
  - Skills and adoption enablement to embed new ways of working across engineering and business teams.

## Solution highlights

To help organizations accelerate cloud adoption and reduce operational friction, the Kyndryl Cloud Center of Excellence (CCoE) for Azure provides a unified, Microsoft-aligned operating model that brings governance, standardization, and engineering discipline to the cloud journey. Our CCoE offers:

- Azure-aligned CCoE design including governance framework, target operating model, and blueprint.
- FinOps operating model with cost allocation, policy-as-code, and optimization guardrails.
- Security and compliance controls powered by Azure Policy and Microsoft Defender for Cloud.

## Customer benefits

By standardizing governance, accelerating delivery, and strengthening cloud operations, the Kyndryl CCoE for Azure helps enterprises unlock measurable, business-aligned value from their cloud investments. Key benefits include:

1. Reduce ungoverned cloud spend by up to 25–30% through FinOps practices and policy-as-code.
2. Improve environment provisioning speed by as much as 30–50% using standardized workflows and automated guardrails.
3. Strengthen security and compliance posture with high-coverage, automated policy enforcement.
4. Accelerate migration and modernization initiatives with a clear, Azure-aligned operating model.
5. Increase adoption readiness across engineering and business teams through structured enablement.

Schedule a Cloud Operating Model & CCoE Discovery Workshop:

<https://www.kyndryl.com/us/en/services/cloud/consult>



## Providing undisputed leadership



**6.1M** mainframe  
installed MIPS



**270K** network  
devices managed



**5,200+** WAN  
devices managed



**3.5M** LAN  
ports managed



**3.5+** exabytes of customer  
data backed up annually



**14K+** SAP  
instances managed



**675K+** VMware  
instances managed

**29,000+**

Microsoft Cloud  
certifications

**17,000+**

Unique Microsoft  
certified employees

**60+**

Countries with Microsoft Cloud  
certified employees

## Why Kyndryl and Microsoft?

### About Kyndryl

Kyndryl is the world's largest provider of IT infrastructure services, serving thousands of enterprise customers in more than 60 countries. As a focused, independent company, we're building on our foundation of excellence by bringing in the right partners, investing in our business, and working side by side with our customers to unlock their potential.

### Kyndryl and Microsoft advantage

Kyndryl and Microsoft provide the services and solutions to meet customers wherever they are on their cloud journey: on premises, across multiple clouds, or on the edge. With our joint expertise, we work with customers to manage complexity and modernize their operations for rapid business outcomes. We bring together deep design, delivery, management, and cloud technology expertise, supported by an expansive ecosystem, to unlock our customers' potential for long-term business impact.

### Next steps

Learn more at [kyndryl.com](https://kyndryl.com).

## Microsoft Specializations

### Azure

- AI Platform on Azure
- Microsoft Azure VMware Solution
- Infrastructure & DB Migration to Azure
- SAP on Microsoft Azure
- Microsoft Azure Virtual Desktop
- Analytics on Microsoft Azure

### Business Applications

- Low Code Application Development
- Intelligent Automation

### Modern Work

- Copilot

### Security

- Identity & Access Management

### Other programs

- Private Cloud Solutions Partner
- Member of Microsoft Intelligent Security Association (MISA)

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**kyndryl.**

Microsoft  
Partner

Azure  
Expert  
MSP

