Rapid Assessment: Cost Optimization

Customer challenges

- → Cost reduction vs. cost optimization
- → Overspending without insights
- → No visibility on technology spend vs. business value
- → Technology spends accurate forecasting

Solution highlights

The Cloud Cost Optimization Rapid Assessment provides insights into your cloud spend tracked and reported by business process or application. It helps you identify areas of waste and overspending and presents recommendations for cost optimization.

The assessment is a 60-hour engagement comprising the following stages:

- → Kick-off and understanding
- → Discovery and analysis
- → Cost optimization recommendations

The scope of the rapid assessment focuses on one process and one application (in one environment, with up to 10 workloads running in Microsoft Azure).

The assessment will evaluate the following aspects of your environment:

- → Maturity of documentation
- → Tagging strategy and compliance to tagging strategy
- → Naming convention
- → Cloud-native alternatives to third party services
- → Infrastructure services and optimization opportunities
- → Cost and usage data, overprovisioning of resources, unallocated IPs, VM tagging, and configuration of reservations using cloud-native services
- → Auto-scaling and correct right-sizing
- → PaaS/serverless services and cost optimization opportunities
- → Objectives, strategies, and in-flight initiatives of FinOps cost management
- → Critical business process for cost management

After the Rapid Assessment, you can engage Kyndryl for:

1. FinOps Environment Assessment with recommendations for remediation/improvement actions
2. Identified recommendations implementation
3. Continuous operations
4. FinOps Adoption Program

A final delivery report will provide a summary of your problem statement, the engagement objectives, a summary of your existing business process and technology landscape, and most importantly, the findings and recommendations.

Customer benefits

1 Rapid ROI and time-to-market

2 Wide range of industry-leading tools

3 Proper cost controls resulting in accurate expense predictability

4 Our partnerships with leading cloud providers drive value for customer engagements

Why Kyndryl and Microsoft?

About Kyndryl

Kyndryl is the world's largest provider of IT infrastructure services serving thousands of enterprise customers in more than 60 countries. As a focused, independent company, we're building on our foundation of excellence by bringing in the right partners, investing in our business, and working side-by-side with our customers to unlock their potential.

Providing undisputed leadership

6.2M mainframe installed MIPS

5,200+ WAN devices managed

15K+ Oracle & SAP instances managed

576 exabytes of customer data backed up annually

270K network devices managed
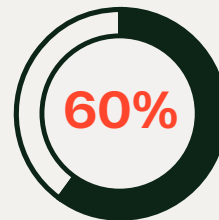
3.5M LAN ports managed

Microsoft Advanced Specialization ■■ Microsoft

→ Kubernetes on Microsoft Azure
→ SAP on Microsoft Azure
→ Analytics on Microsoft Azure
→ Microsoft Azure VMware Solution
→ Microsoft Windows Virtual Desktop
→ Microsoft Low Code Application Development

Solution Partner Designations ■■ Microsoft

→ Solutions Partner for Infrastructure (Azure)
→ Solutions Partner for Data & AI (Azure)
→ Solutions Partner for Digital & App Innovation (Azure)
→ Solutions Partner for Modern Work
→ Solutions Partner for Security

Empowering thousands of enterprise customers, including:

60% of the Fortune Global 100 and more than half of the Fortune Global 500

25,000+
Microsoft Certifications

Kyndryl and Microsoft Advantage

Kyndryl and Microsoft provide the services and solutions to meet customers wherever they are on their cloud journey: on premise, across multiple clouds, or on the edge. With our joint expertise, we work with customers to manage complexity and modernize their operations for rapid business outcomes. We bring together deep design, delivery, management, and cloud technology expertise, supported by an expansive ecosystem, to unlock our customer's potential for long term business impact.

Next steps

Learn more at the Kyndryl and Microsoft alliance page.
Or visit kyndryl.com.

kyndryl

Microsoft Partner | Azure Expert MSP
■■ Microsoft