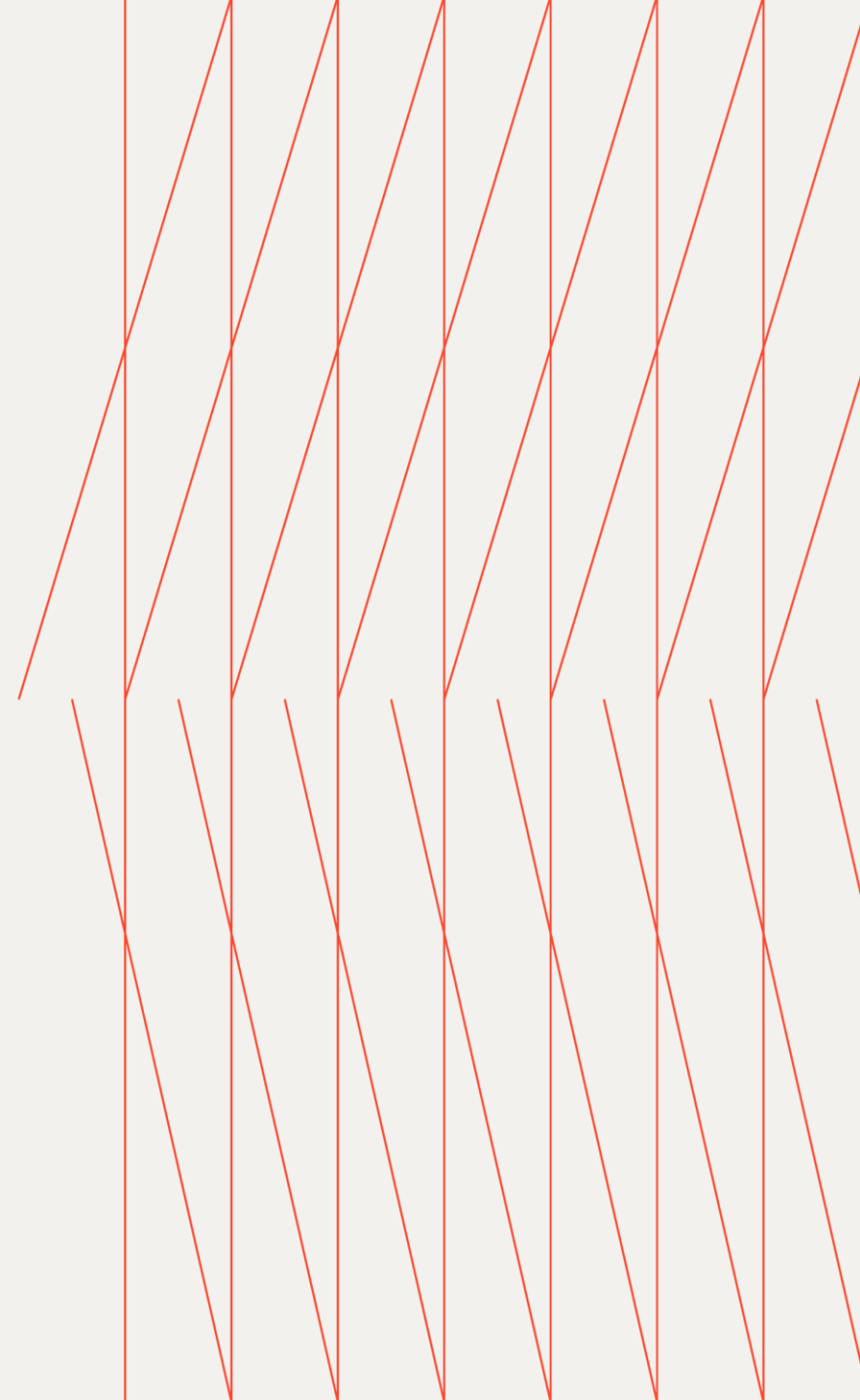


kyndryl™

Security Operations and Response

Customer Presentation

July 2023



What sets Kyndryl Security and Resiliency apart

- Extensive partner ecosystem to support best-in-class technology solutions
- Improved ability to identify and respond to security threats
- More efficient security teams with flexible, modular delivery models

Leader

Nelson Hall's Cyber Resiliency NEAT assessment for 2022 | Cybersecurity Services 2022 RadarView Report by Avasant

7500+

Skilled Security and Resiliency practitioners globally

500+

Security and Resilience patents

30+ years

Experience in IT services

50+

countries with Kyndryl Security and Resiliency presence

6

Global Security Operations Centers

40+

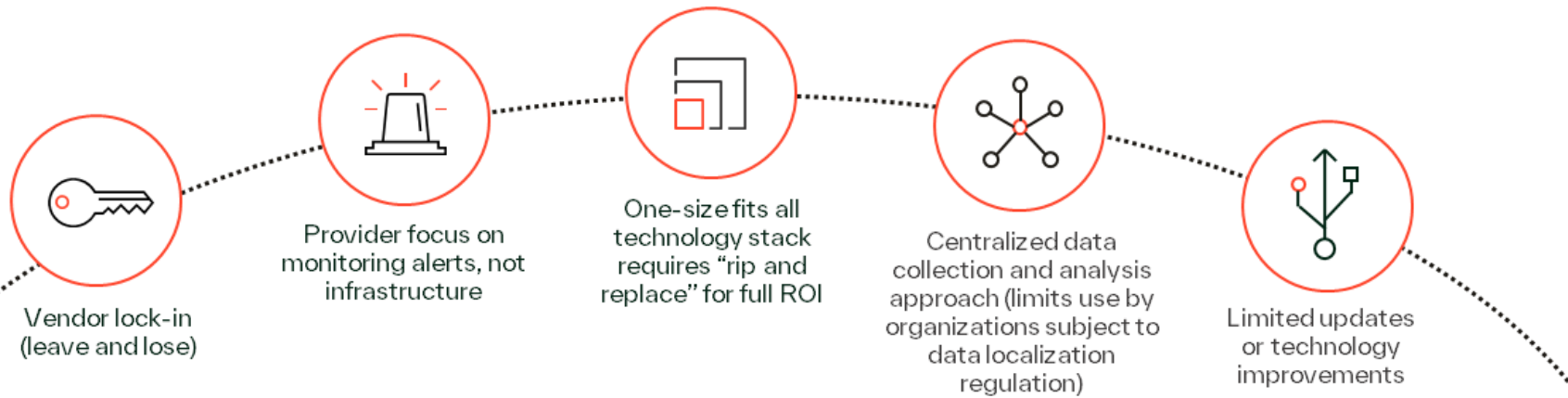
Security and Resiliency alliances and strategic partners

Security Operations and Response Market Challenges

Kyndryl's Security and Resiliency aims to disrupt the market

Market Challenges

Traditional security operations use rigid models and lack the flexibility to meet customers where they are in their security operations journey. Kyndryl's approach is to build SOC capabilities to meet customer requirements using their current security toolset, teams, and meet them on their journey to modernize Security Operations.



Analyst Response

"The one-size fits all Security Operations Center no longer works. Today, too many organizations struggle with tools that are not configured, monitored, or connected to the systems that detect real alerts from false positives. Even with greater awareness of the need to reduce the number of tools and connect the ones that are needed, the continuing talent shortage hamstrings these well-intentioned efforts," said **Craig Robinson, Research Vice President at IDC.**

Offering Positioning

Kyndryl's Security operations as a platform and its detection and response services are core services to the capability of Security Operations and Security Services.

Client Considerations

- Organizations already struggling to keep their security teams fully staffed are facing even greater challenges as they need to adopt innovative security technologies to address the ever-evolving threat landscape.
- It is becoming increasingly difficult to find skilled security and IT professionals to manage a cyber resilience posture.
- Investments made in leading-edge tools can end up hurting an organization's security instead of helping if they lack the time or resources to fully deploy and optimize their solutions against increasingly SOaaphisticated threats.
- It is becoming increasingly difficult to find skilled security and IT professionals to manage a cyber resilience posture.
- Continued focus on consumer-focused data protection regulations (e.g., CCPA, GDPR).

Technology Considerations

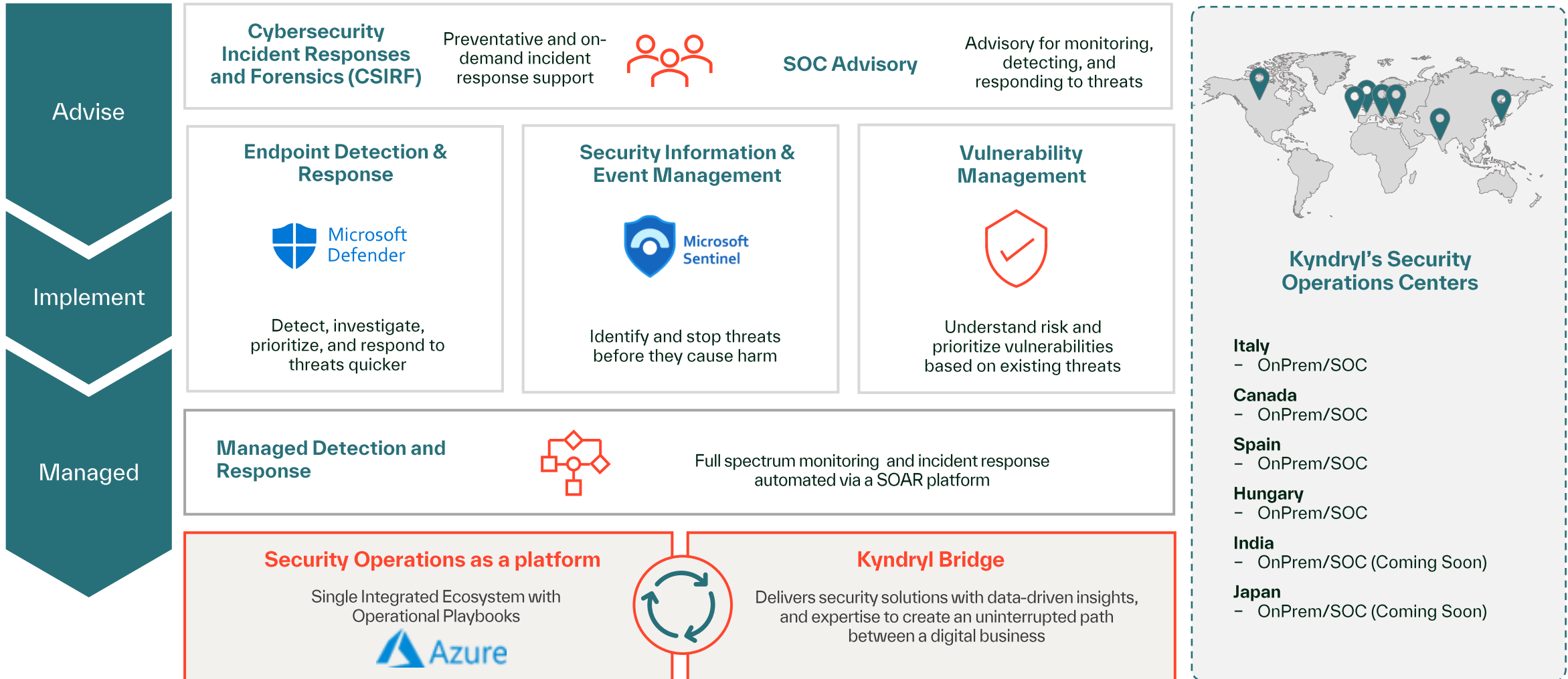
- Ongoing content updates (rules, threat scenarios, playbooks, integrations)
- A platform that will provide the retention of your content
- Gives flexibility to quickly lift and shift MSSPs using a fully built SOC platform ready for monitoring
- Provide the ability for clients to Co-Create SOaap (add capability modules, rules, playbooks).
- A shared service platform by design - in favor of partnering with industry visionaries and disruptors, flexible enough to adapt to customers' varying tech landscapes
- Move from bare metal hypervisor based-systems to more scalable, elastic platforms for operations (pay as you go)
- Provide the ability for clients to Co-Create SOaap (add capability modules, rules, playbooks).

Other Offerings or Services

- **Threat Intelligence and Threat Hunting: anticipation**
Uses best-of-breed technology and data science to differentiate between noise and tangible threats to enable businesses to anticipate and respond to threats before they become cyber security incidents.
- **Cyber Security Incident Response Team: response**
Provides incident response, crisis management, and forensic analysts to understand the root cause of a cyber security incident. This service enables businesses to start recovering quickly and efficiently.
- **Integration with Threat Intelligence tools.**

Security Operations and Response

Advise customers to create a plan. Implement new technologies and capabilities. Manage using state of the art automation and orchestration, supported by experienced security experts.



Security Operations as a platform

Kyndryl's security services can be sold as stand alone or integrated onto the Security Operations as a platform as a full spectrum Managed Detection and Response capability.

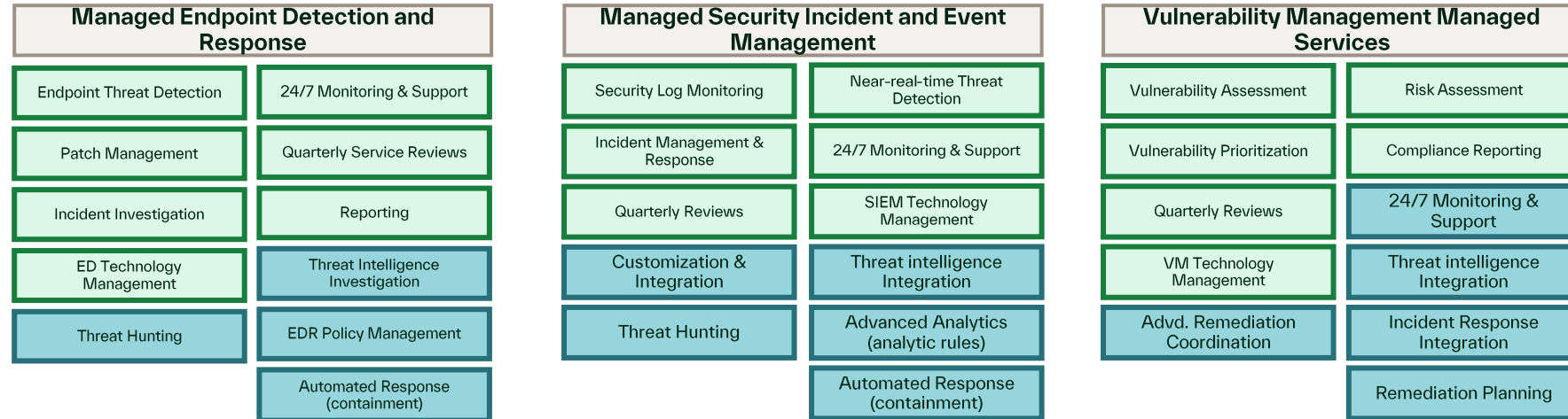
Platform



Offerings



Capabilities



Outcomes

