

Transforming your business

Through Modern BI and Advanced Analytics



About Us

We are a New Age Software solutions and services company having proven experience in providing next-generation Enterprise-class Business Intelligence, Analytics Solutions & Consultancy Services to a large portfolio of customers, showcasing end-to-end “Business Transformation”.

We build Multiplatform, Agnostic, Flexible, and Scalable Custom BI solutions for desktops, and mobile devices with AI and ML technologies.

We have domain expertise over various industrial vertical which includes Pharmaceutical, Manufacturing , Distribution, Service and Chain Retail.

We secure your data and make it easily accessible from anywhere with our expertise in Cloud Technology.

Brands Who Trust Us.



Life. Unlimited.



We Help Businesses to

Increase

- Increase Profits

Reduce

- Reduce Cost

Improve

- Improve Efficiency

OUR SOLUTION AND SERVICES



Business Intelligence Solutions

Cloud Computing Services

BI as a service (SAAS & PAAS)

Data Warehousing

AI & ML Project Implementations

Digital Transformation Consulting

Prologue

We are living in unprecedented times. While the business world is no stranger to change and disruption, socio-economic dynamics are currently driving businesses to re-evaluate what they do and how they do it in ways almost no one has experienced before. Making data-driven business decisions has never been more critical.

Business leaders know that timely, fact-based decision making generates the best outcomes. In times of uncertainty, data-driven decisions can help an organization identify new opportunities or uncover hidden efficiencies.

Whether you're looking to react to current events or shape the future, We provide you with a phased approach to leveraging your business intelligence and recommended actions to make it happen

How We Can Help You...



Our Next Generation Cloud-Based Business Intelligence & Analytic Solutions helps organisations take critical Business Decisions based on Facts & Not Assumptions.



Increase productivity and lower your total cost of ownership by reducing your time to insights.



Single Version of Truth at One Place accessible from Anywhere, Anytime through Any Device



Drive the Data Culture



Empower Every Employee in the Organisation Take The Decision Based on Facts Vs Opinion

Why LeapSurge

- Just as data-driven decision making enables you to make bold business moves with confidence, so too does partnering with a trusted technology provider for your business intelligence solution.
- We take care of all the technicalities. We have automated the complex tasks of Data Integration, Data Modelling, statistics, and predictive analysis, into Various KPIs and present them to you in the form of Beautiful reports & dashboards – Which help you focus on expanding your business.
- We provide clear path forward to transform your data into insights that everyone across the organisation can use to improve business outcomes – along with the industry-leading technology to make it all happen.

Benefits of the Solution



Data-driven Business Decisions

Accurate data and rapid reporting help in better decisions for your business. help you take critical business decisions on the fly. We help you to understand, analyse, and take actions at the right time which translates to Increased profit, enhanced efficiency & Reduce Costs, mitigate risk and optimize resource utilization.



Rich Interactive Dashboards

Our Rich interactive dashboards & reports right from simple visualization to advanced charts and complex tabular & cross tab reports help you ascertain Overall performance, Business Trends & granular details of your business through Various KPIs (Key Performance Indicators).



Anytime, Anywhere on Any Device

Imagine the Endless possibilities of accessing Business Insights; whether from the office, at home or travelling across the world! Get the Critical Business Insights at your fingertips on Computers, Tablets or Mobile Phones. It is the future of Analytics.



Enhanced Efficiency, Improved Performance

It helps you simplify business operations, time, & resources to meet the business needs by providing accurate & actionable insights which lead to enhanced productivity and efficiency. Better utilization of resources translates into improved performance.



Better Customer Experience

We offer businesses better insights about the customers, sales trends, Product Mix, and Payment patterns & Outstanding which helps the organization to personalize customer interface to meet their needs and enhance customer experience.

ADVANTAGES OF LEAPSURGE BI

Single Version of Truth Across the Organization

All the business insights at your fingertips. Any Device, Anytime, Anywhere

Interactively Explore your Data & Gain Insights

Slice & Dice your Data the Way you want it

Drill Down, Drill Through & Drill Across

Advanced Role Based Security & Access Control

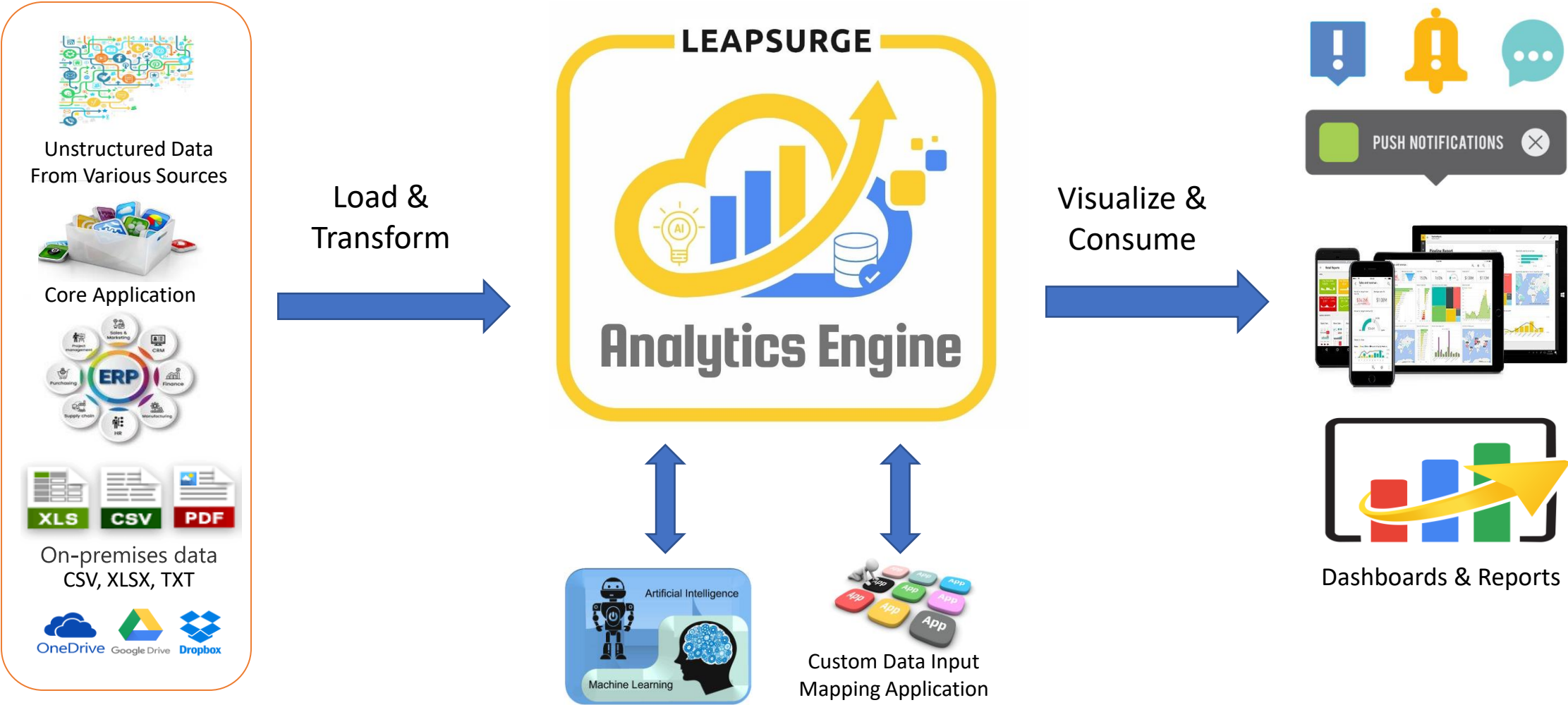
A background image showing a group of business professionals in a meeting. A man in a dark suit and tie is on the left, holding a white coffee cup. A woman in a dark blazer is in the center, gesturing with her hand. In the foreground, a hand is pointing at a tablet displaying a dashboard with charts and graphs. Another hand is holding a smartphone. The scene is brightly lit, suggesting an office environment.

Target End Users of the Solution

- CEO's, CFO's & Decision Makers
- Sales Teams
- Region, Area, Territory Managers
- Functional Users Across Departments (Sales, Marketing, Procurement, HR, Finance)
- Operators / Users

- 
- C Level Dashboard for the Enterprises Comprising of
 - Sales Effectiveness
 - Procurement Analysis
 - Inventory Optimisation
 - Party / Customer Analysis
 - Customer Retention
 - Accounts Receivable
 - Accounts Payable
 - Market / Customer Trend
 - Top Pics
 - Dynamic Report Generation

LeapSurge BI Solution Architecture



ANY DATA - ANY DEVICE - ANY WHERE

LEAPSURGE ANALYTICAL ENGINE



NEXT GENERATION
CLOUD
DATAWAREHOUSE.



REPOSITORY OF
HISTORICAL DATA.



SYNC APPLICATION
FOR ON-PREMISE
DATA SOURCES.



INTEGRATION WITH
THIRD PARTY
SERVICES.



SCHEDULED REFRESH
& TRANSFORMATION
OF DATA.



MACHINE LEARNING
(ML) & ARTIFICIAL
INTELLIGENCE (AI)
READY DATA FOR
CONSUMPTION.



OUR BUSINESS INTELLIGENCE SOLUTIONS

Analyze your Key Business Drivers & their contribution



Sales & Marketing

- Sales Effectiveness Analysis
- Sales Return Analysis
- Sales Force Effectiveness
- Target vs Sales Analysis
- Discount Analysis
- Sales Order Analysis
- Sales Margin Analysis



Procurement & Margin

- Purchase Analysis
- Purchase Margin Analysis
- Purchase Order Analysis
- Purchase Return Analysis



Inventory & Stock

- Inventory Optimization
- Interbranch Stock Transfer
- Expiry Analysis
- Stock Adjustment
- Stock Projection
- GDN / GRN Analysis



Finance

- Profit & Loss Statement
- Outstanding Analysis
- Trial Balance
- General Ledger
- Shift cash Flow Report
- Collection Analysis
- GST Analysis

We have Built Enterprise-Grade Analytical Dashboard for the various functions of the Organization.

BENEFITS OF SALES ANALYSIS



Snapshot of Revenue & Profitability & Growth



Analyze the top Products & customers, their contributions in our business



Accurate information of sales across the Geographies, Locations & Branches



Track the achievements of your Sales Professionals & their target vs achieved.



Compare the growth, degrowth over the time period.



Have complete control over discounts offered and improve the sales performance.

BENIFITS OF PURCHASE ANALYSIS



Vendor Wise Contribution
& Best Margin Analysis.



Item wise Details of
Purchase.



Compare the discounts &
Schemes offered over the
time period from various
vendors.



Selection of best vendor for
future transactions based on
previous margins.



Analyze growth and
degrowth over a period and
create the stable profitable
plan.

BENEFITS OF INVENTORY ANALYSIS



Optimize your inventory as it is one of the major assets.



Get rid of excess stocks.



Handle the shortage stocks.



Keep track of near expiry items.

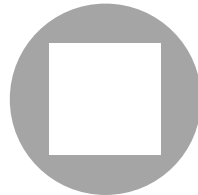


Balance your inventory across the branches using our stock transfer analytics

BENEFITS OF FINANCE ANALYSIS



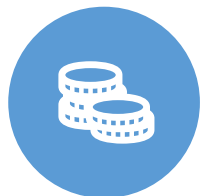
Up to date ledger analysis.



Stay Ahead from Competition with Timely Business Insights



Consolidated ledger of overall branches.



Accurate income statement and expense statement.



Net profit , Gross profit and Operational EBIDTA comparison over month on month and year on year.

Sample Reports & Dashboards

In The Following Slides WE are providing few Snapshot of the Analytical Solution, All the data is for the Demo purpose only for representation Actual representation may vary

The Various KPIs of of your organisation will be incorporated as per the discovery workshop & Leadership's Requirements. There could be a possibility of few changes in the look & feel & KPIs as per the need & availability of Data.

The Theme of the Dashboards will be changed & customised as per the brand guidelines of the Client

YOUR LOGO

RETAIL SALES DASHBOARD

FY19-20 FY20-21

MonthYear
All

Branch Type
All

Branch Name
All

Area Manager
All

Item Group, Item
All

Powered By



4.10Cr

SALES

15.01L

SALES RETURNS

3.95Cr

NET SALES

16.77%

MARGIN%

6.04%

DISCOUNT%

1.64%

SPL% SALE

71.91K

ASD

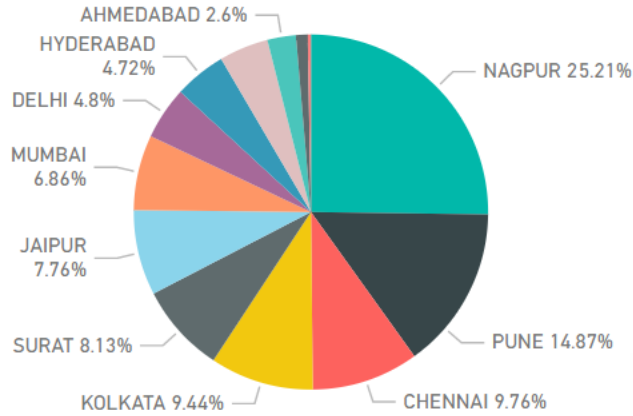
246.52

ABV

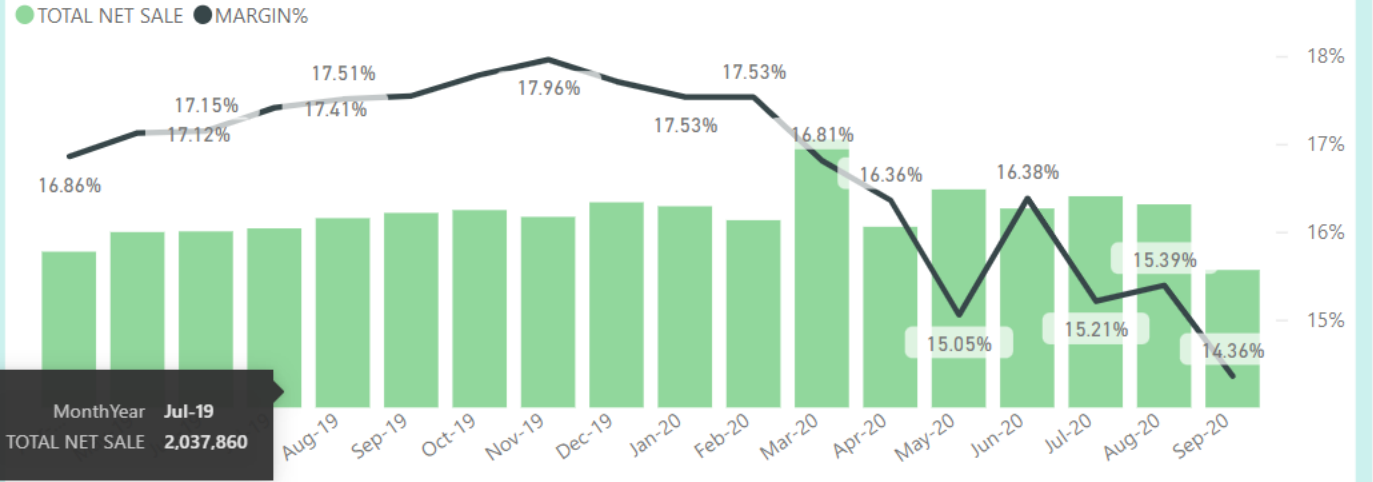
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BRANCH

TOTAL NET SALE by Branch Name



TOTAL NET SALE and MARGIN% by MonthYear



Branchwise Performance

Branch Name	ASD	ABV	ANOB	NOB	ANIB	AQIB	TOTAL DIS%	MARGIN%	ITEMS ACTIVE	TOTAL NET SALE	MTD SALE VALUE	YTD SALE VALUE	SPL SALES	SPL% SALE
NAGPUR	18,131	290.50	64	34265	1.18	1.81	5.20%	17.57%	614	9,953,864	340,886	5,264,269	157,800	1.59%
PUNE	10,690	288.49	38	20343	1.16	1.77	4.67%	17.17%	521	5,868,669	214,785	2,617,884	73,049	1.24%
CHENNAI	7,016	207.75	34	18541	1.13	1.42	6.35%	16.72%	433	3,851,851	154,908	1,991,577	46,521	1.21%
KOLKATA	6,789	225.45	31	16533	1.14	1.49	5.07%	17.17%	454	3,727,322	137,907	1,857,527	50,860	1.36%
SURAT	5,845	221.76	27	14470	1.11	1.45	7.84%	14.48%	445	3,208,869	144,608	1,760,578	41,177	1.28%
JAIPUR	5,583	254.81	23	12030	1.14	1.46	3.48%	18.14%	482	3,065,317	186,047	1,881,058	53,557	1.75%
MUMBAI	5,215	284.74	19	9505	1.19	1.89	9.50%	12.88%	522	2,706,485	179,799	1,958,798	50,063	1.85%
DELHI	3,451	216.59	16	8748	1.11	1.29	7.87%	17.46%	383	1,894,719	44,606	753,063	47,739	2.52%
HYDERABAD	3,394	227.88	15	8177	1.11	1.31	8.49%	16.28%	374	1,863,408	35,866	780,628	46,616	2.50%
BANGALORE	3,235	194.01	17	9153	1.10	1.22	8.69%	15.29%	395	1,775,742	60,023	828,324	41,515	2.34%
AHMEDABAD	1,872	201.11	10	5109	1.11	1.27	5.08%	19.39%	329	1,027,457	33,596	483,504	28,238	2.75%
LUCKNOW	1,147	169.55	8	2475	1.14	1.26	4.49%	18.51%	290	419,634	27,736	333,620	9,414	2.24%
KANPIIR	709	144.73	7	707	1.05	1.15	0.22%	25.02%	49	114,624	3,338	40,648		
Total	71,909	246.52	297	160141	1.14	1.56	6.04%	16.77%	798	39,477,960	1,564,606	20,551,479	646,548	1.64%

YOUR LOGO

16.41L

SALES

76.24K

SALES RETURNS

15.65L

NET SALES

14.36%

MARGIN%

8.62%

DISCOUNT%

1.69%

SPL% SALE

52.15K

ASD

245.62

ABV

13

BRANCH

DAILY SALES REPORT

Sep-20

Branch Type

All

Branch Name

All

Area Manager

All

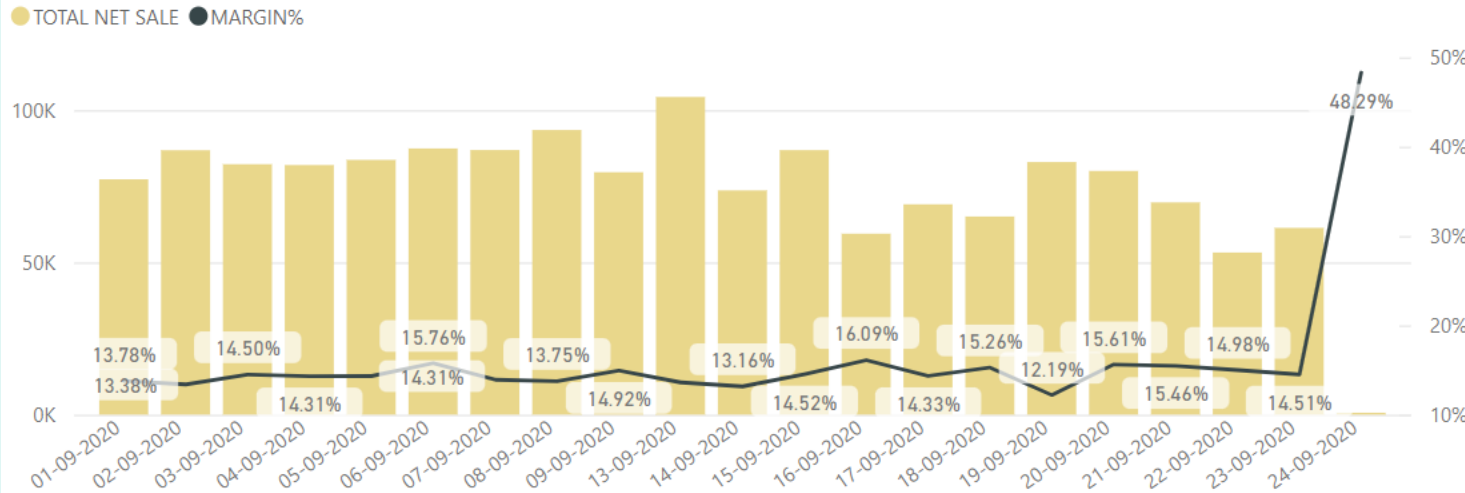
Item Group, Item

All

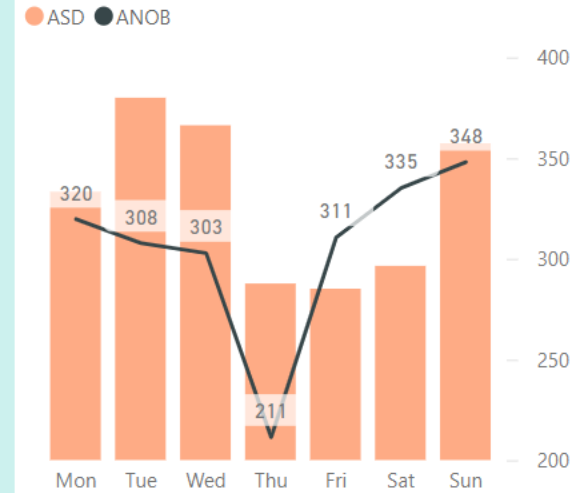
Powered By



TOTAL NET SALE and MARGIN% by Date



ASD and ANOB by Weekday



222.95
YEST ABV

275
YEST NOB

200.05
DB YEST ABV

266
DB YEST NOB

245.62
CUR MONTH ABV

303
CUR MONTH ANOB

Date / Branchwise Performance

Date	TOTAL NET SALE	MARGIN%	TOTAL DIS%	ITEMS ACTIVE	SPL SALES	SPL% SALE	NOB	ABV	Day Name
24-09-2020	158	48.29%	-46.88%	5			6	26.26	Thu
23-09-2020	61,312	14.51%	7.96%	131	986	1.61%	275	222.95	Wed
22-09-2020	53,214	14.98%	6.26%	130	914	1.72%	266	200.05	Tue
21-09-2020	69,678	15.46%	6.78%	134	862	1.24%	295	236.20	Mon
20-09-2020	80,003	15.61%	8.32%	161	1,922	2.40%	354	226.00	Sun
19-09-2020	82,921	12.19%	10.23%	149	2,767	3.34%	332	249.76	Sat
18-09-2020	65,042	15.26%	7.76%	132	1,419	2.18%	288	225.84	Fri
17-09-2020	69,048	14.33%	7.64%	130	1,471	2.13%	298	231.70	Thu
16-09-2020	59,403	16.09%	6.95%	127	843	1.42%	315	188.58	Wed
15-09-2020	86,833	14.52%	10.46%	142	1,206	1.39%	352	246.69	Tue
14-09-2020	73,615	13.16%	10.17%	140	1,083	1.47%	341	215.88	Mon
Total	1,564,606	14.36%	8.62%	489	26,419	1.69%	6370	245.62	Wed

YOUR LOGO

BRANCH PERFORMANCE

FY19-20 FY20-21

MonthYear
All

Branch Type
All

Branch Name
All

Area Manager
All

Item Group, Item
All

Powered By



4.10Cr

SALES

15.01L

SALES RETURNS

3.95Cr

NET SALES

16.77%

MARGIN%

6.04%

DISCOUNT%

1.64%

SPL% SALE

71.91K

ASD

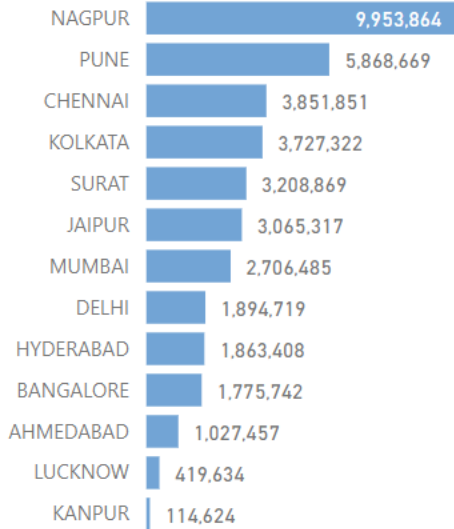
246.52

ABV

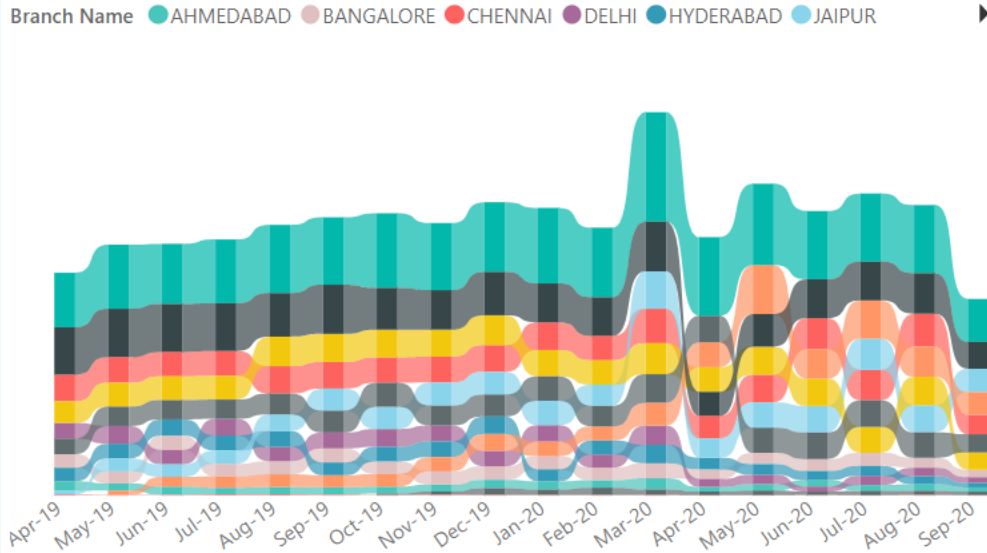
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BRANCH

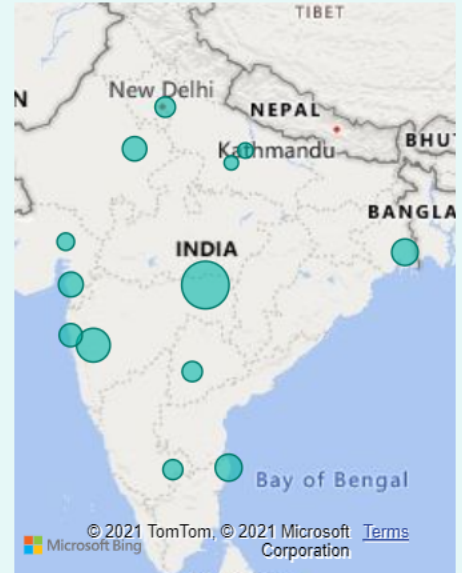
TOTAL NET SALE by Branch Name



TOTAL NET SALE and MARGIN% by MonthYear and Branch Name



TOTAL NET SALE by City



MonthYear	Apr-19		May-19		Jun-19		Jul-19		Aug-19		Sep-19		Oct-19		Nov-19	
	NET SALE	MARGIN%	NET SALE	MARGIN%	NET SALE	MARGIN%	NET SALE	MARGIN%	NET SALE	MARGIN%	NET SALE	MARGIN%	NET SALE	MARGIN%	NET SALE	MARGIN%
NAGPUR	433,613	18.14%	510,157	18.04%	478,591	17.89%	507,103	18.22%	542,484	17.77%	536,235	17.72%	593,271	17.54%	533,958	18.10%
PUNE	376,356	16.39%	383,374	16.68%	381,569	15.92%	380,056	16.13%	346,769	16.96%	390,811	16.55%	332,487	18.30%	314,313	18.20%
CHENNAI	213,086	16.63%	204,716	18.79%	194,330	17.14%	198,483	17.53%	217,832	17.13%	212,304	17.58%	202,375	17.49%	204,763	17.20%
KOLKATA	171,136	17.24%	190,264	17.14%	189,325	17.52%	188,222	16.91%	234,640	17.76%	223,385	17.77%	219,872	17.71%	215,458	17.90%
SURAT	124,089	14.30%	154,111	14.27%	152,684	14.14%	153,438	14.18%	165,880	14.24%	174,488	14.43%	191,226	14.45%	157,936	15.23%
JAIPUR	27,846	20.15%	101,773	18.50%	99,101	19.18%	105,460	19.63%	131,516	20.62%	175,396	18.99%	177,105	20.51%	184,739	19.19%
MUMBAI			35,169	17.76%	76,998	19.18%	91,055	18.88%	101,327	17.88%	95,645	17.63%	100,266	18.59%	112,912	18.73%
DELHI	124,713	16.31%	140,009	15.74%	114,137	18.59%	132,173	18.41%	113,834	18.81%	126,301	19.96%	141,255	19.21%	126,042	18.56%
HYDERABAD	106,850	16.15%	118,295	15.83%	128,371	16.32%	120,176	17.11%	127,221	17.33%	101,924	17.24%	116,154	16.42%	125,257	16.77%
BANGALORE	108,654	15.24%	95,498	15.99%	115,822	15.90%	99,143	16.55%	103,801	15.87%	111,350	16.65%	100,312	15.64%	105,856	15.61%
Total	1,772,633	16.86%	1,996,230	17.12%	2,003,165	17.15%	2,037,860	17.41%	2,153,691	17.51%	2,213,916	17.54%	2,245,971	17.78%	2,168,725	17.10%

YOUR LOGO

SALES ANALYSIS

Local

Out-Station

FiscalYear, MonthYear

All

Branch

All

Cust Category

All

Rep/SalesMan

All

Area

All

Customer, '

All

Manufacturer

All



176.17Cr

SALES VALUE GROSS

4.20Cr

DISC VALUE

2.39%

DISC %

2.52L

SCH DISC VALUE

0.01%

SCH DISC %

171.94Cr

SALES VALUE NET

16.81Cr

SALES MARG VAL NET

11.94%

GROSS MARG %

9.54%

NET MARG %

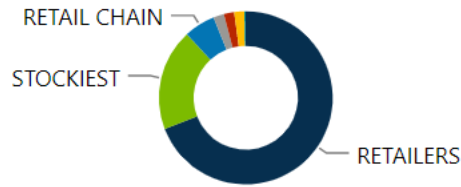
5.15Cr

SALES RETURN NET

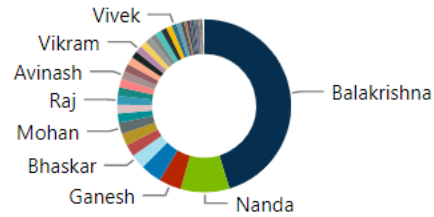
2.99%

SALES RETURN %

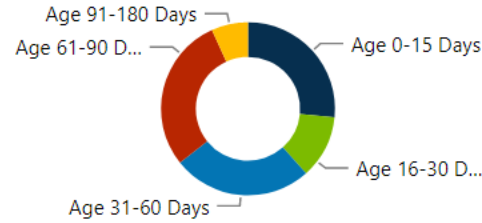
SALES VALUE NET by Customer Category



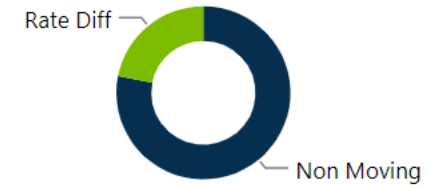
SALES VALUE NET by Rep Name



BAL AMT RECEIVABLE by AGE Groups

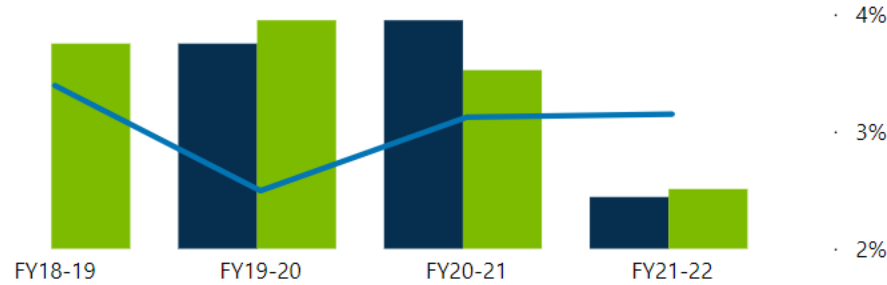


SALES RETURN NET by Return Type



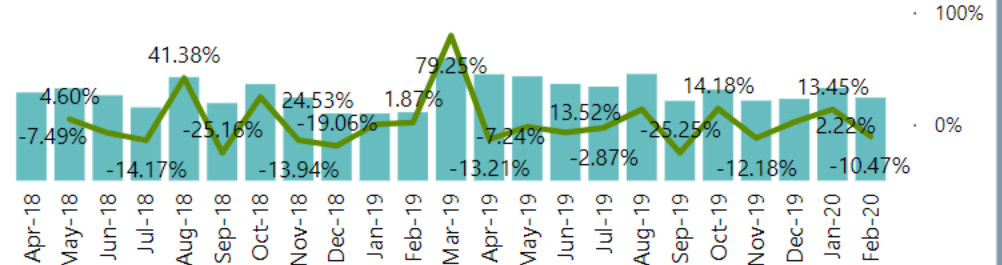
SALES VALUE NET, SALES SPLY & RETURN % by MonthYear

SALES NET SPLY SALES VALUE NET SALES RETURN %



SALES VALUE NET & SALES MoM% by MonthYear

SALES VALUE NET SALES MoM%



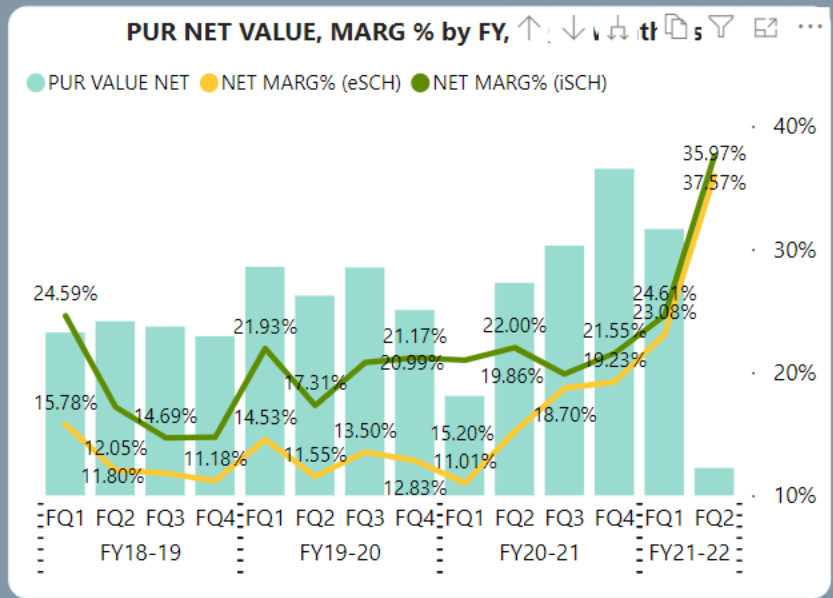
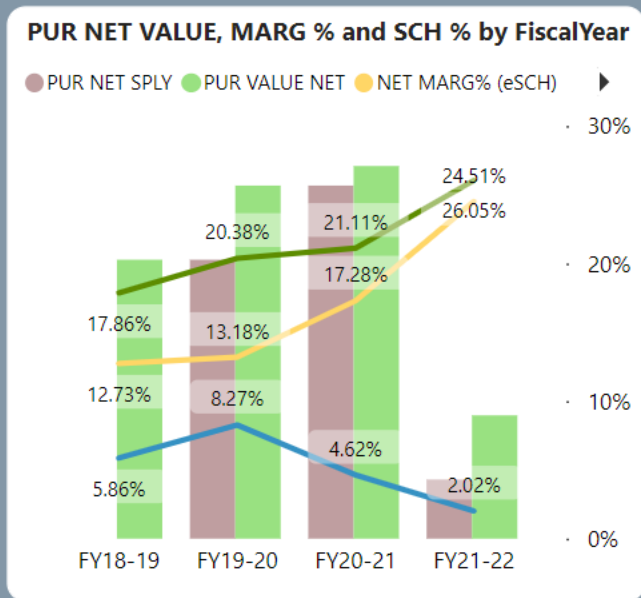
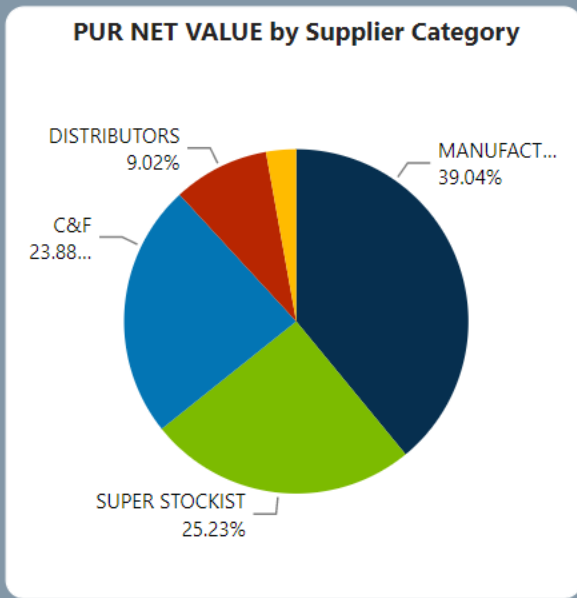
MonthYear	SALES VALUE GROSS (D)	GROSS MARG %	DISCOUNT VALUE (D)	DISC %	SCH DISC VALUE (D)	SCH DISC%	SALES RETURN NET (D)	RTN%	SALES VALUE NET (D)	NET MARG %	SALES MARG VAL NET (D)	SALES MoM%	S
Jul-21	2.41Cr	11.79%	6.62L	2.75%	0	0.00%	47.92K	0.20%	2.34Cr	9.04%	21.79L	-43.26%	↓
Jun-21	4.23Cr	13.25%	10.47L	2.47%	0	0.00%	15.86L	3.84%	4.13Cr	10.78%	45.64L	-3.65%	↓
May-21	4.39Cr	13.09%	10.72L	2.44%	0	0.00%	19.24L	4.49%	4.29Cr	10.65%	46.78L	-5.00%	↓
Apr-21	4.63Cr	12.47%	12.23L	2.64%	0	0.00%	12.48L	2.77%	4.51Cr	9.83%	45.55L	-9.65%	↓
Mar-21	5.12Cr	11.01%	13.06L	2.55%	0	0.00%	17.08L	3.42%	4.99Cr	8.46%	43.35L	19.49%	↑
Feb-21	4.29Cr	10.52%	10.95L	2.55%	0	0.00%	4.73L	1.13%	4.18Cr	7.97%	34.17L	-15.34%	↓
Jan-21	5.06Cr	4.62%	12.27L	2.42%	0	0.00%	5.70L	1.15%	4.94Cr	2.20%	11.13L	10.48%	↑
Dec-20	4.58Cr	11.38%	11.53L	2.52%	0	0.00%	8.61L	1.93%	4.47Cr	8.87%	40.65L	7.61%	↑
Total	176.17Cr	11.94%	4.20Cr	2.39%	2.52L	0.01%	5.15Cr	2.99%	171.94Cr	9.54%	16.81Cr		

YOUR LOGO

429.11Cr PUR VALUE GROSS(D)
 63.13L DISCOUNT VALUE (D)
 0.15% DISC%
 24.81Cr SCHM VALUE(D)
 5.78% SCH DISC %
 427.87Cr PUR NET VALUE(D)
 80.49Cr PUR MARG VAL NET(D)
 15.59% GROSS MARG %
 15.83% NET MARG% (eSCH)
 20.71% NET MARG% (iSCH)

Purchase Analysis

- FY, MonthYear: **All**
- Branch: **All**
- Supplier Category: **All**
- Supplier: **All**
- Manufacturer: **All**
- Item Category: **All**
- Content: **All**



Purchase - Branch Analysis

MonthYear	PUR VALUE GROSS(D)	GROSS MARG %	DISCOUNT VALUE (D)	DISC%	SCHM VALUE(D)	SCH DISC %	PUR NET VALUE(D)	NET MARG% (eSCH)	NET MARG% (iSCH)	PUR MARG VAL NET(D)	PUR MoM%	PUR YoY%
Jul-21	4.40Cr	35.82%	82.56K	0.19%	10.99L	2.50%	4.39Cr	35.97%	37.57%	2.47Cr	-73.67%	-33.60%
Jun-21	16.79Cr	26.67%	1.54L	0.09%	10.94L	0.65%	16.69Cr	27.12%	27.60%	6.21Cr	6.48%	262.05%
May-21	15.71Cr	19.05%	1.89L	0.12%	16.11L	1.03%	15.67Cr	19.28%	20.11%	3.74Cr	56.29%	161.29%
Apr-21	10.20Cr	20.28%	1.29L	0.13%	57.07L	5.60%	10.03Cr	21.63%	26.10%	2.77Cr	-53.88%	92.05%
Mar-21	21.85Cr	19.62%	2.41L	0.11%	50.52L	2.31%	21.74Cr	20.01%	21.87%	5.44Cr	34.65%	195.67%
Feb-21	16.18Cr	17.45%	1.36L	0.08%	34.69L	2.14%	16.15Cr	17.63%	19.40%	3.46Cr	14.66%	46.44%
Jan-21	13.80Cr	21.45%	2.39L	0.17%	64.08L	4.64%	14.08Cr	19.81%	23.46%	3.48Cr	-22.33%	26.61%
Total	429.11Cr	15.59%	63.13L	0.15%	24.81Cr	5.78%	427.87Cr	15.83%	20.71%	80.49Cr		

YOUR LOGO

7.55Cr 60 69.14L 3.68Cr 1.53Cr 72.95K 13.01Cr 7.18Cr 6.85Cr 3.17Cr 2.98Cr
STOCK VALUE(D) STOCK DAYS (C) MAX VALUE(D) STOCK-NO SALE ... NEAR EXP(3M)(D) EXPIRED VALUE(D) SALES VALUE(90)(D) PUR VALUE(90)(D) EXCESS VALUE(D) SHORT VALUE(D) SHORT VALUE 0 STOCK...

INVENTORY ANALYSIS

Branch
All

Mfac Group
All

Mfac Name
All

Division Name
All

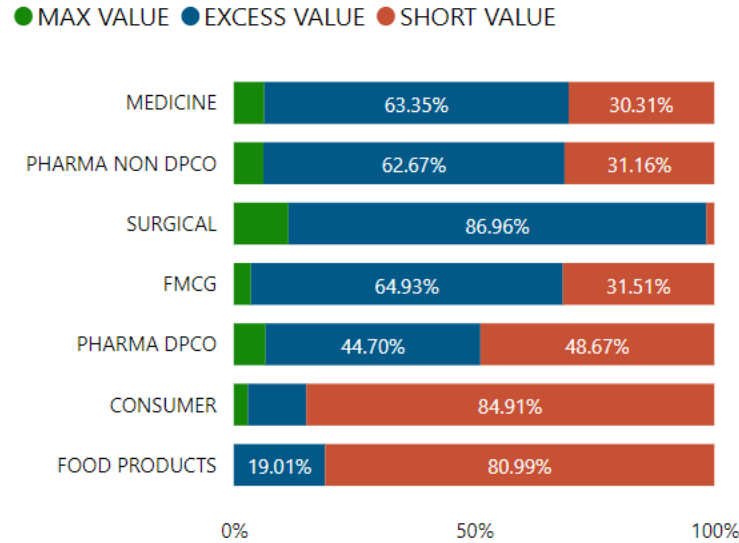
Item Category
All

Content
All

Min Days : 21
Max Days: 30
Sale Days: 90



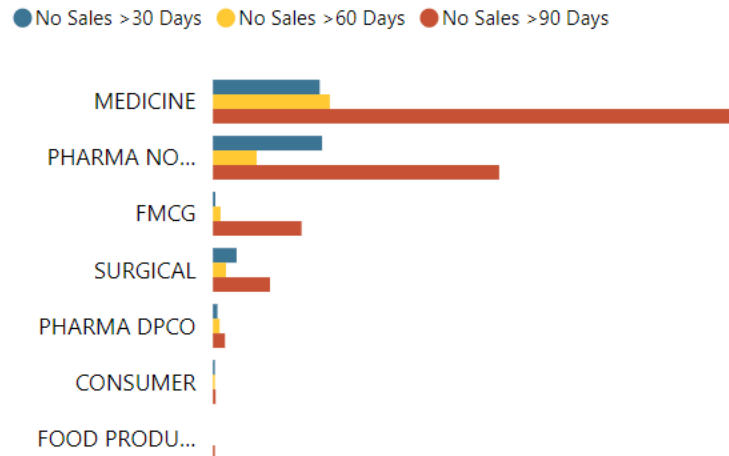
MAX VALUE, EXCESS VALUE & SHORT VALUE BY ITEM CATEGORY



ITEM CATEGORYWISE STOCK VALUES

Item Category	STOCK VALUE(D)	STOCK VALUE	STOCK DAYS (C)	PER DAY SALE	NO SALE & PUR 90(D)	NEAR EXP VALUE(D)
MEDICINE	3.94Cr	39,439,084	60	724,901	19,844,029	8,925
PHARMA NON DPCO	2.31Cr	23,126,799	54	482,704	10,886,561	4,322
SURGICAL	74.44L	7,444,421	262	31,730	2,180,597	1,207
FMCG	41.24L	4,123,887	54	80,947	3,368,575	502
PHARMA DPCO	11.50L	1,149,521	28	47,606	457,088	325
CONSUMER	1.69L	169,357	6	31,028	100,361	25
FOOD PRODUCTS	1.26K	1,257	13	107	1,257	
Total	7.55Cr	75,454,325	60	1,399,023	36,838,470	15,308

STOCK VALUE BY ITEM CATEGORYWISE WITH NO-SALES SLAB



ITEMWISE STOCK VALUES

Item	Pack	STOCK VALUE(D)	STOCK VALUE	STOCK DAYS (C)	STOCK QTY
AZOTIK 250MG TAB	STRIPS	31.82L	3,182,400		272
NATUROGEST 200MG CAP	STRIPS	18.24L	1,823,873		122
AAPSON FOOT DROP SPLINT (LEAF SPRING) L	BOX	17.35L	1,734,711	1589	1213
POVICIDAL GARGLE 100ML	BOTTLE	13.03L	1,302,854	13444	290
ZEEZ TAB	STRIPS	12.91L	1,290,563		87
NEKSIMUM 40MG INJ	INJECTION	12.10L	1,209,679		43
ENSURE VANILLA POWDER 200GM REFILL	POWDER	11.09L	1,109,261		5633
MISOPROST 200MCG TAB 8S	STRIPS	9.98L	998,400		140
FORXIGA 5MG TAB	STRIPS	8.64L	864,000	372	24
VALTEC CVD	BOTTLE	8.12L	812,784	11467	25
Total		7.55Cr	75,454,325	60	

YOUR LOGO

429.11Cr PUR VALUE GROSS(D)
 63.13L DISCOUNT VALUE (D)
 0.15% DISC%
 24.81Cr SCHM VALUE(D)
 5.78% SCH DISC %
 427.87Cr PUR NET VALUE(D)
 80.49Cr PUR MARG VAL NET(D)
 15.59% GROSS MARG %
 15.83% NET MARG% (eSCH)
 20.71% NET MARG% (iSCH)

Purchase Analysis

FY, MonthYear

All

Branch

All

Supplier Category

All

Supplier

All

Manufacturer

All

Item Category

All

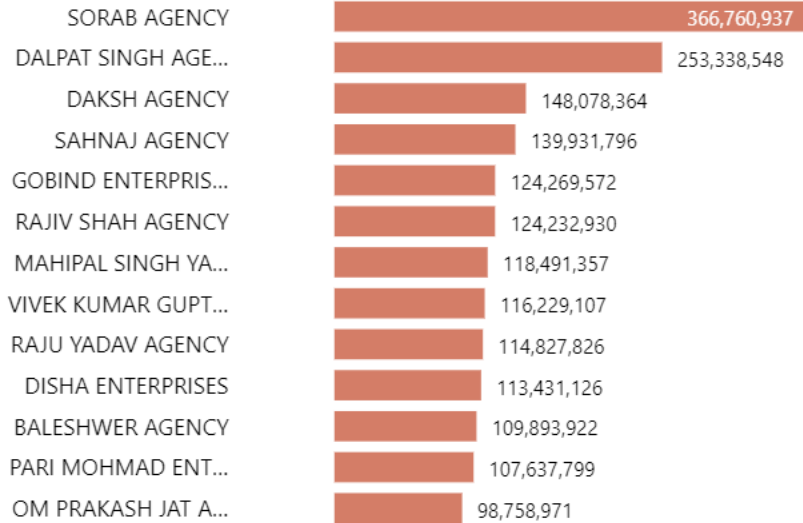
Content

All

By PAN & SUPPLIER Wise →



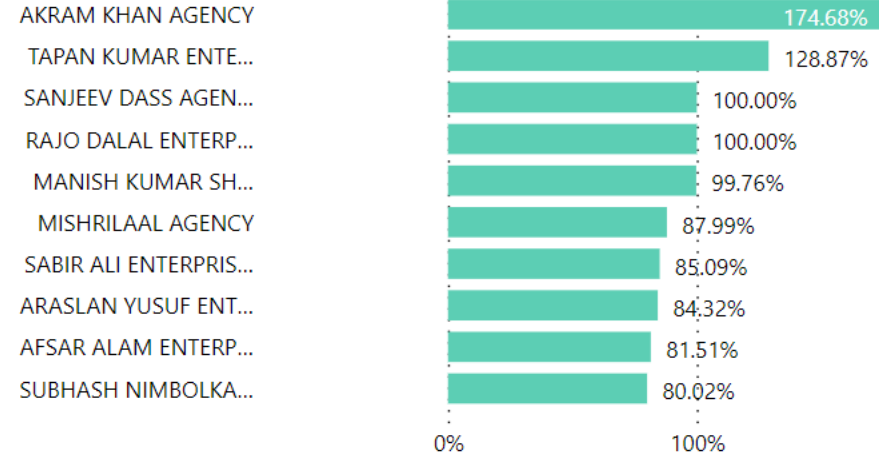
Net Purchase Value by Supplier



Margin Descending

Margin Ascending

Suppliers by NET MARG% (eSCH)



Supplierwise Branchwise Analysis

Supplier	PUR VALUE GROSS(D)	GROSS MARG %	DISCOUNT VALUE (D)	DISC%	SCHM VALUE(D)	SCH DISC %	PUR NET VALUE(D)	NET MARG% (eSCH)	NET MARG% (iSCH)	PUR NET SPLY(D)	PUR M VAL M
☐ SORAB AGENCY	36.75Cr	8.55%	0	0.00%	45.82L	1.25%	36.68Cr	8.74%	9.88%	30.20Cr	
☐ DALPAT SINGH AGENCY	25.50Cr	10.42%	6.96L	0.27%	31.73L	1.24%	25.33Cr	11.02%	12.13%	17.03Cr	
☐ DAKSH AGENCY	14.72Cr	20.64%	5.40L	0.37%	87.66L	5.96%	14.81Cr	20.14%	24.87%	5.21Cr	
☐ SAHNAJ AGENCY	13.99Cr	18.25%	0	0.00%	39.33L	2.81%	13.99Cr	18.24%	20.54%	9.12Cr	
☐ GOBIND ENTERPRISES	12.43Cr	6.84%	0	0.00%	1.16L	0.09%	12.43Cr	6.84%	6.92%	12.30Cr	
☐ RAJIV SHAH AGENCY	12.44Cr	13.89%	2.07L	0.17%	0	0.00%	12.42Cr	14.03%	14.03%	10.85Cr	
☐ MAHIPAL SINGH YADAV ENTERPRISES	11.05Cr	11.50%	0	0.00%	0	0.00%	11.05Cr	11.50%	11.50%	1.07Cr	
Total	429.11Cr	15.59%	63.13L	0.15%	24.81Cr	5.78%	427.87Cr	15.83%	20.71%	262.19Cr	



Company:

LEAPSURGE PVT LTD

9.41Cr

Total SALES

84 - 1127

NOP - NOB

20.67K

Today SALES

2 - 3

Today NOP - NOB

24.07Cr

Total PURCHASES

27 - 349

NOP - PUR COUNT

89.18L

Current Month SALES

15 - 70

Current Month NOP - NOB

23.25L

Yesterday SALES

4 - 4

Yesterday NOP - NOB

1.93Cr

Current Month CASH INFLOW

1.66Cr

Current Month CASH OUTFLOW

29.99L

Last Month SALES

12 - 36

Last Month NOP - NOB

63.79L

Last Year Current Month SALES

12 - 71

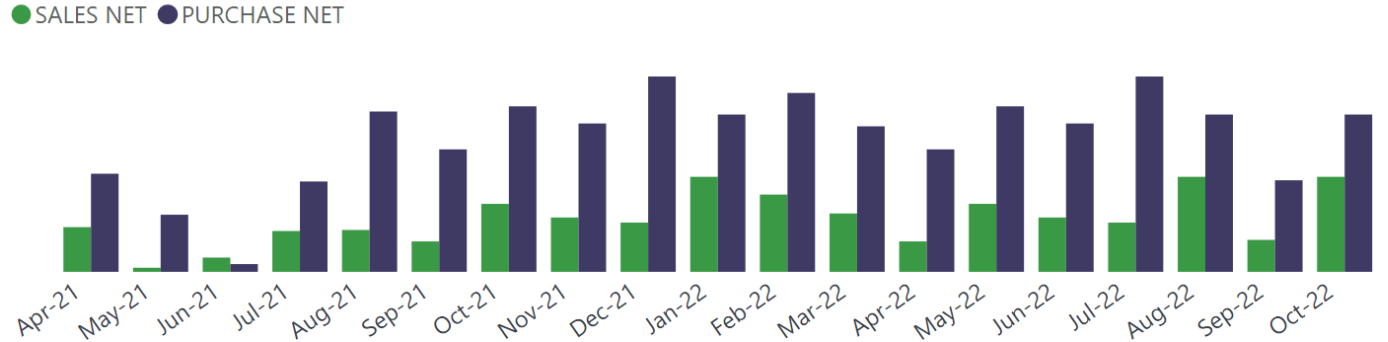
Last Year Cur Month NOP - NOB

89.18L

SALES QTD (Current FY)

3.98Cr

SALES YTD (Current FY)



Outstandings

Receivables

77,38,974Cr

Payables

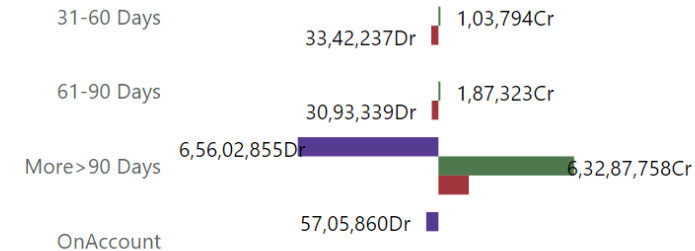
6,35,78,875Cr

OnAccount

7,13,08,715Dr

OS AMT by AGE GROUP

OnAccount Payables Receivables



Net Stock Value

4.90Cr

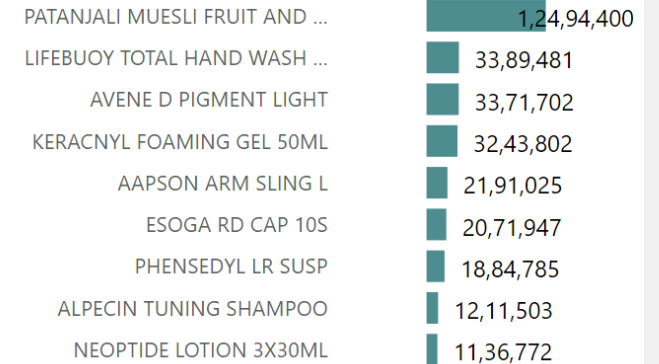
Negative Stock

-50.36L

Positive Stock

5.40Cr

STOCK VALUE by ITEM



Last Synced
26-03-2022 01:23 PM

GroupName, Company

All

FiscalYear, MonthYear

All

PARTY Name

All

Stock Group

All

Item Category

All

Item

All

Period

01-04-2021 to 31-10-2022



Company:

LEAP SURGE PVT LTD

9.41Cr

Total SALES

84 - 1127

NOP - NOB

20.67K

Today SALES

2 - 3

Today NOP - NOB

23.25L

Yesterday SALES

4 - 4

Yesterday NOP - NOB

89.18L

Current Month Sales

15 - 70

Current Month NOP - NOB

29.99L

Last Month SALES

12 - 36

Last Month NOP - NOB

63.79L

Last Year Current Month SALES

12 - 71

Last Year Cur Month NOP - NOB

Last Synced
26-03-2022 01:23 PM

GroupName, Company

All

FiscalYear, MonthYear

All

PARTY Name

All

Stock Group

All

Item Category

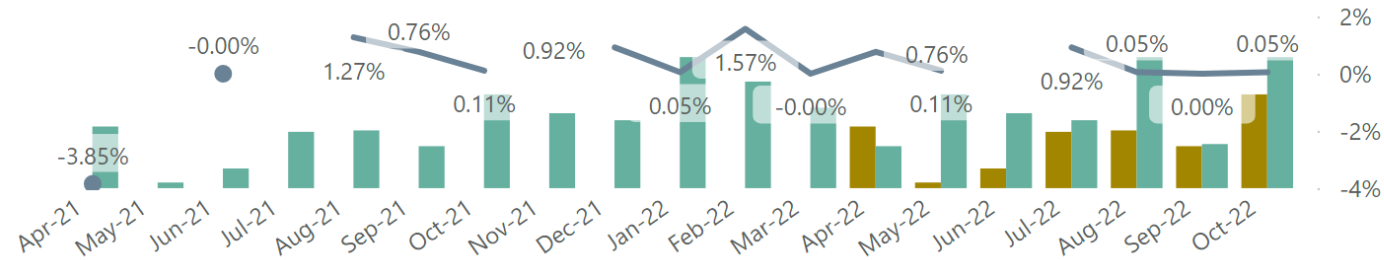
All

Item

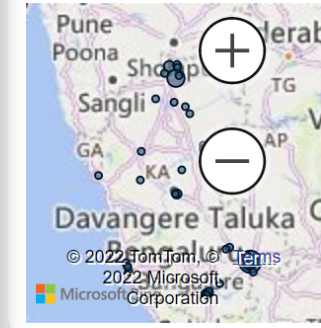
All

SALES NET, SALES NET SPLY & RETURN % by FY, FQ & MonthYear

● SALES NET SPLY ● SALES NET ● SALES RETURN %



*CUSTOMER LOCATION ANALYSIS



89.18L

SALES QTD (Current FY)

3.98Cr

SALES YTD (Current FY)

Dynamic Rows

MonthYear

Groups

SALES NET

PRIMARY	9,48,40,883
CURRENT ASSETS LOANS AND ADVANCES	9,48,40,883
SUNDRY DEBTORS	9,48,40,883
ALIM PHARMA	650
ARPIT AVASTHI PHARMA	28,50,000
BALESHWER PHARMA	2,44,929
BEGRAJ SINGH AGENCY	180
BHARAT NIRVAN PHARMA	180
Total	9,40,56,898

MonthYear For:

MonthYear	SALES	SALES RETURN	SALES NET	NOP SALES	SALES YTD	NOB	RTN%	SALES MoM%	SALES YoY%
Apr-21	40.31L	-1.61L	41.93L	23	41.93L	72	-3.85%		
May-21	3.83L		3.83L	6	45.76L	12		-90.86%	↓
Jun-21	13.38L	0	13.38L	10	59.14L	36	-0.00%	249.26%	↑
Jul-21	38.31L		38.31L	17	97.45L	58		186.33%	↑
Aug-21	39.78L	49.95K	39.28L	9	1.37Cr	67	1.27%	2.53%	↑
Sep-21	28.77L	21.81K	28.55L	11	1.65Cr	56	0.76%	-27.32%	↓
Oct-21	63.86L	6.00%	63.79L	12	2.20Cr	71	0.11%	123.44%	↑
Total	9.42Cr	1.59L	9.41Cr	84	3.98Cr	1127	0.17%		

Period

01-04-2021 to 31-10-2022

YOUR LOGO

366.69Cr

TARGET VALUE

300.22Cr

SALE VALUE

81.87%

TAR VS ACH %

194.06Cr

SEC SALES VALUE

64.64%

SEC % PRI

135.10Cr

SALES YTD

19.63Cr

CURRENT QTD

1.21Cr

SALES MTD

GEO ANALYSIS

FiscalYear, Month

Multiple selections

Division(ItemMst)

All

FS Hierarchy

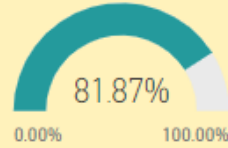
- ADMIN
- RAJKUMAR - VP
 - AARIF - DGM
 - AKHIL KUMAR - ZBM
 - AMIT KUMAR VERM...
 - ARPITA - DSM
 - BADRI PRSAD MISH...

Zone

- East
- North
- South
- West



PRIMARY TAR VS ACH %

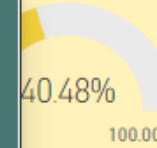


SEC Vs PRI SALES %

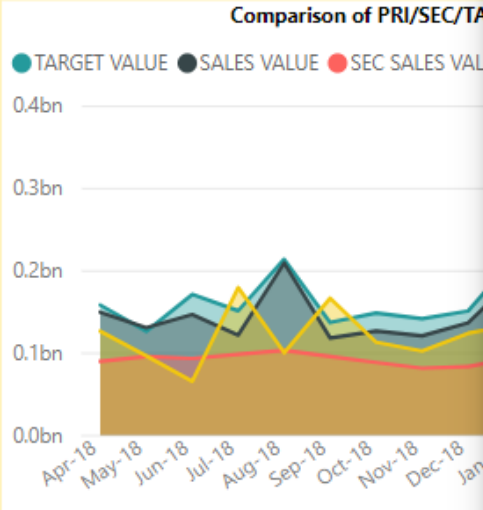
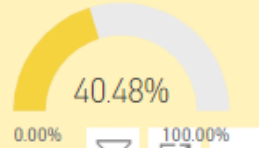
Jalgaon				
44.94L	26.98L	60.02%	24.33L	90.17%
TARGET	SALES VALUE(D)	TAR VS ACH %	SEC SALES (D)	SEC % PRI

CY TAR VS ACH %

CQ TAR VS ACH %



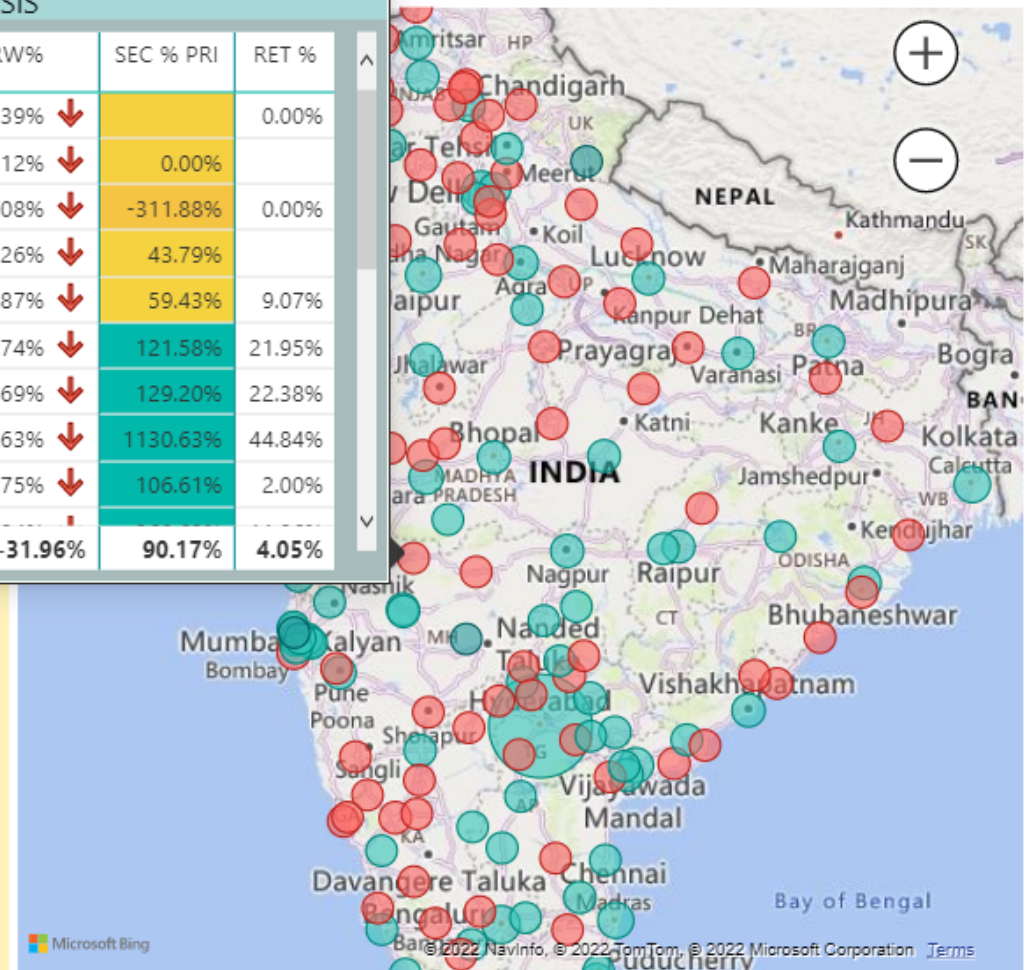
CM TAR VS ACH %



MONTHLY ANALYSIS

Month	TARGET	SALES	ACH %	GRW%	SEC % PRI	RET %
Dec-19	165,470	-7,407	-4.48%	-104.39%		0.00%
Nov-19	164,376	11,859	7.21%	-73.12%	0.00%	
Oct-19	133,609	-8,268	-6.19%	-129.08%	-311.88%	0.00%
Sep-19	165,885	106,082	63.95%	-1803.26%	43.79%	
Aug-19	156,800	124,028	79.10%	-78.87%	59.43%	9.07%
Jul-19	156,800	25,448	16.23%	-86.74%	121.58%	21.95%
Jun-19	156,800	7,410	4.73%	-97.69%	129.20%	22.38%
May-19	145,916	1,170	0.80%	-93.63%	1130.63%	44.84%
Apr-19	135,031	27,614	20.45%	-95.75%	106.61%	2.00%
Total	4,494,448	2,697,673	60.02%	-31.96%	90.17%	4.05%

Sales Value by Area



Division / Brand / Item

MonthYear	Apr-18						
Division (Item Mst)	ACH %	GRW%	SEC % PRI	ACH %	GRW%	SEC % PRI	ACH %
DAFFODIL	90.53%	9.89%	60.44%	102.79%	118.60%	157.97%	87.02%
DAISY	92.76%	36.16%	94.51%	100.83%	33.08%	101.86%	96.86%
HIBISCUS	119.67%	17.74%		104.42%	-15.90%		102.87%
JASMINE	40.28%	16.56%	213.10%	45.15%	184.63%	171.16%	34.02%
ORCHIDS	102.76%	15.25%	80.79%	95.25%	55.24%	101.96%	95.37%
ROSE	38.29%			65.69%			39.34%
SUNFLOWER	98.94%	19.14%	93.42%	152.59%	97.71%	59.98%	65.50%
Total	94.47%	18.30%	60.03%	103.50%	35.87%	73.25%	85.67%

YOUR LOGO

HIERARCHY WISE ANALYSIS

FiscalYear, Month

Multiple selections

Division(ItemMst)

All

FS Hierarchy

- ADMIN
- RAJKUMAR - VP
 - AARIF - DGM
 - AKHIL KUMAR - ZBM
 - AMIT KUMAR VERM...
 - ARPITA - DSM
 - BADRI PRSAD MISH...

Zone

- East
- North
- South
- West



366.69Cr

TARGET VALUE

300.22Cr

SALE VALUE

81.87%

TAR VS ACH %

194.06Cr

SEC SALES VALUE

64.64%

SEC % PRI

135.10Cr

SALES YTD

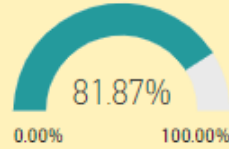
19.63Cr

CURRENT QTD

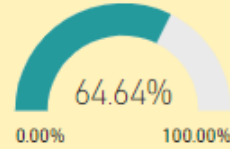
1.21Cr

SALES MTD

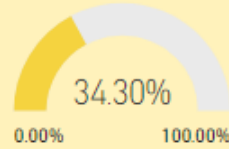
PRIMARY TAR VS ACH %



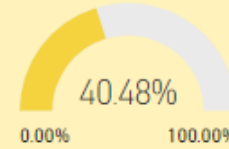
SEC Vs PRI%



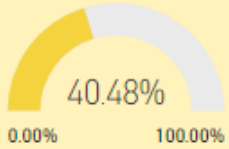
CY TAR VS ACH %



CQ TAR VS ACH %



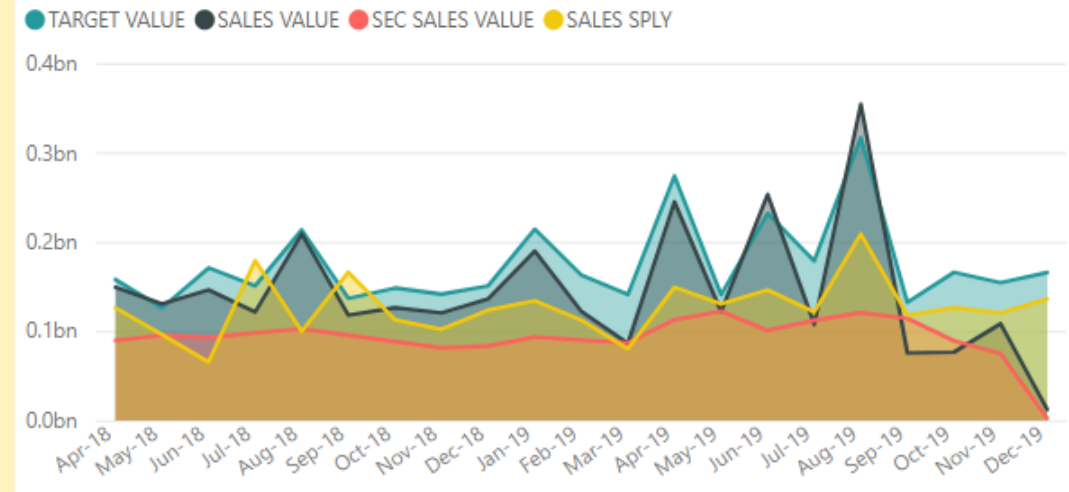
CM TAR VS ACH %



FS Hierarchy wise Sales Analysis

MonthYear	Apr-18				
FS Level 3	TARGET VALUE	SALES VALUE	TAR VS ACH %	GROWTH%	SALES SPLY
ASHOK - ME	25,619,700	30,660,248	119.67%	17.74% ↑	26,000
PARMOD - DGM	24,736,773	22,869,130	92.45%	38.25% ↑	16,500
SHYAM SUNDER - NSM	53,927,776	47,529,661	88.14%	5.88% ↑	44,800
RAJKUMAR - NSM	14,310,996	13,773,584	96.24%	20.19% ↑	11,400
SON PAL@ SONU KUMAR - DSM					
ARPITA - DSM	7,508,365	7,780,749	103.63%	6.67% ↑	7,200
ARYAN PRATEEK - DGM		2,052,627			
BADRI PRSAD MISHRA - DSM	5,784,434	6,037,467	104.37%	38.80% ↑	4,300
Total	157,540,821	148,827,536	94.47%	18.30%	125,800

COMPARISON OF PRI/SEC/TARGET OF CURRENT YEAR VS SALES SPLY



REGION/AREA /BRAND WISE TARGET ACHIEVEMENT ANALYSIS

MonthYear	Apr-18							May-18					
Region	TARGET VALUE	SALES VALUE	TAR VS ACH %	GROWTH%	SALES SPLY	SEC SALES VALUE	SEC % PRI	TARGET VALUE	SALES VALUE	TAR VS ACH %	GROWTH%	SALES SPLY	SEC SALES VALUE
TELANGANA	42,246,277	43,961,555	104.06%	16.34% ↑	37,788,555	10598679	24.11%	47,688,547	53,776,155	112.77%	4.74% ↑	51,340,893	
KARNATAKA	13,411,839	11,231,615	83.74%	37.30% ↑	8,180,490	7746350	68.97%	8,322,801	10,093,599	121.28%	70.93% ↑	5,905,091	
ANDHRA PRADHESH	10,167,330	8,239,002	81.03%	28.62% ↑	6,405,701	7243376	87.92%	6,732,608	6,469,484	96.09%	62.60% ↑	3,978,839	
RAJASTHAN	10,699,162	11,930,608	111.51%	-6.84% ↓	12,806,755	9553040	80.07%	6,183,793	6,628,954	107.20%	99.29% ↑	3,326,290	
GUJARAT	9,510,993	10,308,301	108.38%	80.47% ↑	5,712,074	6256545	60.69%	5,555,583	4,840,657	87.13%	39.64% ↑	3,466,597	
TAMILNADU	8,665,788	6,894,674	79.56%	35.68% ↑	5,081,527	5762513	83.58%	6,421,191	5,010,614	78.03%	29.17% ↑	3,879,114	
MADHYA PRADESH	7,284,058	8,549,220	117.37%	6.68% ↑	8,014,200	5329035	62.33%	4,160,767	4,766,426	114.56%	68.53% ↑	2,828,229	
Total	157,540,821	148,827,536	94.47%	18.30%	125,803,846	89347896	60.03%	125,634,602	130,029,322	103.50%	35.87%	95,704,452	



Company:
LEAPSURGE PVT LTD

24.07Cr
Total PURCHASES

27 - 349
NOP - PUR COUNT

1.48Cr
Current Month PURCHASES

8 - 24
Cur Month NOP - PUR COUNT

85.93L
Last Month PURCHASES

7 - 9
Last Month NOP - PUR COUNT

Last Synced
26-03-2022 01:23 PM

Group Name, Company
All

Fiscal Year, Month Year
All

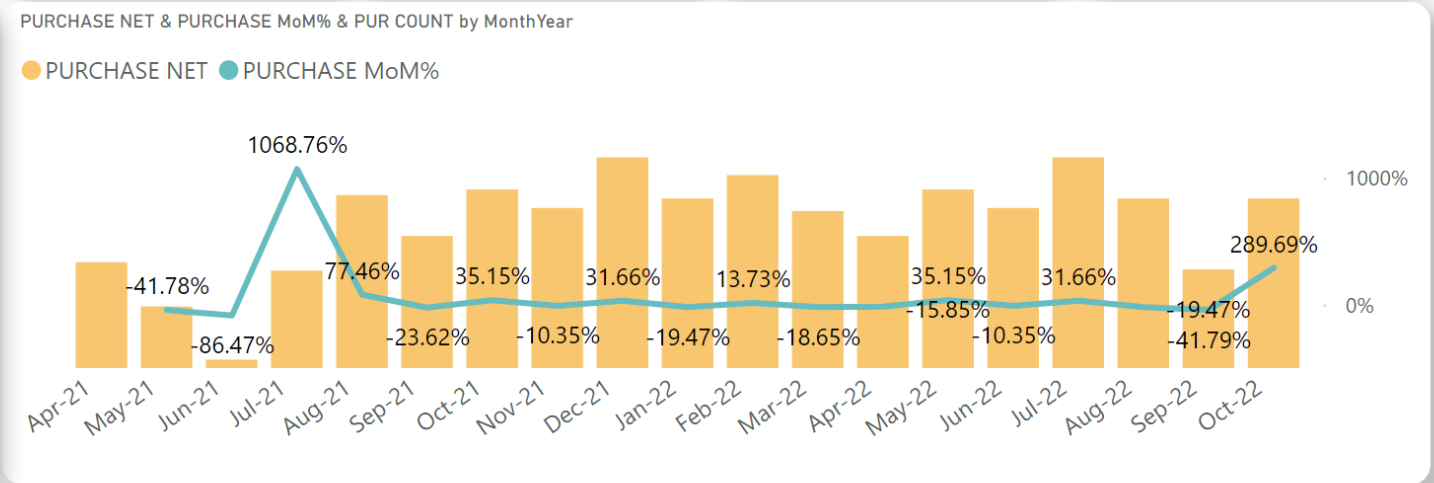
PARTY Name
All

Stock Group
All

Item Category
All

Item
All

Groups	PURCHASE NET
PRIMARY	24,06,88,545
<input type="checkbox"/> CURRENT ASSETS LOANS AND ADVANCES	70,181
<input type="checkbox"/> SUNDRY DEBTORS	70,181
<input type="checkbox"/> LS ACC GRP 10	73,220
<input type="checkbox"/> LS ACC GRP 16	2,200
<input type="checkbox"/> LS ACC GRP 5	-5,240
<input type="checkbox"/> CURRENT LIABILITIES	24,03,05,491
<input type="checkbox"/> SUNDRY CREDITORS	24,03,05,491
Total	24,06,87,846



MONTHLY PURCHASE BREAKUP

MonthYear	PURCHASE	PURCHASE RETURN	PURCHASE NET	PUR COUNT	PURCHASE MoM%
Apr-21	92.12L	5.31K	92.07L	37	
May-21	53.66L	6.33K	53.60L	6	-41.78% ↓
Jun-21	13.17L	5.92L	7.25L	6	-86.47% ↓
Jul-21	84.81L	3.61K	84.78L	12	1068.76% ↑
Aug-21	1.50Cr	427	1.50Cr	29	77.46% ↑
Sep-21	1.15Cr	4.74K	1.15Cr	11	-23.62% ↓
Oct-21	1.55Cr		1.55Cr	13	35.15% ↑
Nov-21	1.39Cr	-1	1.39Cr	19	-10.35% ↓
Total	24.60Cr	53.47L	24.07Cr	349	

PURCHASE by ITEMWISE & PARTYWISE

Item	PUR QTY	PURCHASE NET	PUR DISC AMT	PUR COUNT
<input type="checkbox"/> KERACNYL FOAMING GEL 50ML	842.00	6,71,55,109	0	65
<input type="checkbox"/> ESOGA RD CAP 10S	212.00	3,01,39,700	0	32
<input type="checkbox"/> PURCHASE-IMPORT	26.00	2,75,02,494	0	26
<input type="checkbox"/> NEOPTIDE LOTION 3X30ML	349.00	1,85,76,435	0	43
<input type="checkbox"/> ANASTIM CONCENTRATE LOTION 7.5ML	299.00	1,58,70,779	0	40
<input type="checkbox"/> AAPSON C FIT WRIST BRACE WITH THUMB L	260.00	1,40,08,182	0	17
<input type="checkbox"/> PHENSEDYL LR SUSP	989.00	1,38,19,849	0	34
<input type="checkbox"/> PHOTOSCREEN SUN EMULSION	13858.00	95,89,734	0	21
<input type="checkbox"/> PHOTOSCREEN DEPIGMENTING	457.00	77,86,974	0	25
<input type="checkbox"/> AAPSON ARM SLING L	97.00	59,59,369	0	13
<input type="checkbox"/> FRFIGHT	240.00	54,64,474	0	231
Total		24,06,87,846	3,570	349

Period
01-04-2021 to 31-10-2022



Company:

LEAPSURGE PVT LTD

4.90Cr
STOCK VALUE (D)

2.80Cr
MAX VALUE (D)

4.13Cr
EXCESS VALUE (D)

1.26Cr
SHORT VALUE (D)

Sale Days: 120 Min Days : 60 Max Days: 90

Exclude -Ve Stock Qty in Short Qty & Value

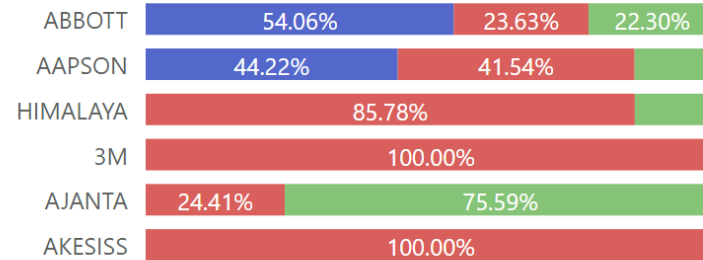
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Negative Stock
-50.36L

Positive Stock
5.40Cr

MAX VALUE, EXCESS VALUE, SHORT VALUE by STOCK GROUP

● MAX VALUE ● EXCESS VALUE ● SHORT VALUE



Stock Type

- Negative Stock
- No Stock
- Positive Stock
- Stock Value with 0 Qty

Moving Type

- Avg Moving
- Fast Moving
- Non Moving
- Slow Moving

Sales Slab

- No Sales > 60 Days
- No Sales > 90 Days

Stock Value Distribution by Sales Slab

● No Sales > 60 Days ● No Sales > 90 Days



GroupName, Company

All

FiscalYear, MonthYear

All

PARTY Name

All

Stock Group

All

Item Category

All

Item

All

Item Details

STOCK ANALYSIS

Item	STOCK QTY	UOM	STOCK VALUE	MIN QTY	MAX QTY	MAX VALUE	EXCESS QTY	EXCESS VALUE	SHORT QTY	SH
PATANJALI MUESLI FRUIT AND NUT 450GM	274	TETRAPACK	1,24,94,400				274	1,24,94,400		
LIFEBUOY TOTAL HAND WASH 80ML	11,427	BOTTLE	33,89,481				11,427	33,89,481		
AVENE D PIGMENT LIGHT	1,603	TUBE	33,71,702				1,603	33,71,702		
KERACNYL FOAMING GEL 50ML	41	TUBE	32,43,802	83	124	97,49,122			41	
AAPSON ARM SLING L	36	BOX	21,91,025	9	14	8,28,539	22	13,62,486		
ESOGA RD CAP 10S	15	STRIPS	20,71,947	13	19	26,46,589				
PHENSEDYL LR SUSP	110	BOTTLE	18,84,785	78	116	19,91,875				
ALPECIN TUNING SHAMPOO	630	BOTTLE	12,11,503				630	12,11,503		
NEOPTIDE LOTION 3X30ML	22	BOTTLE	11,36,772	30	45	23,87,695				9
Total			4,89,90,761			2,79,88,790		4,13,22,904		



Company:

LEAPSURGE PVT LTD

7.47Cr

OS AMT(Creditors)

7.47Cr

OverDue(Creditors)

7.98Cr

OS AMT(Debtors)

7.98Cr

OverDue(Debtors)



Last Synced

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GroupName, Company

All

FiscalYear, MonthYear

All

PARTY Name

All

Due Type

All

OS Type

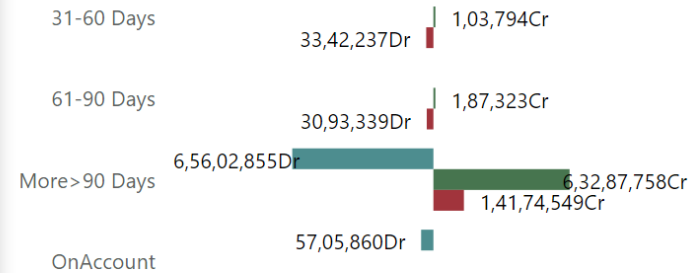
All

Ageing By Due Date

Groups	OS AMT
PRIMARY	39,38,812.74 Cr
CAPITAL A/C	54,03,121.09 Cr
CAPITAL ACCOUNT 1	45,000 Cr
CAPITAL ACCOUNT 3	55,000 Cr
RESERVES & SURPLUS	53,03,121.09 Cr
CURRENT ASSETS LOANS AND ADVANCES	9,87,65,159.75 Dr
BANK ACCOUNT	15,03,975.15 Cr
Total	9,133.5 Cr

OS AMT by AGE GROUP

OS Type ● OnAccount ● Payables ● Receivables



OS Type	OS AMT
OnAccount	7,13,08,715.44 Dr
Payables	6,35,78,875.06 Cr
Receivables	77,38,973.88 Cr
Total	9,133.5 Cr

PARTYWISE OS AMT by AGE GROUP

Ledger Name	31-60 Days	61-90 Days	More > 90 Days	OnAccount	Total
PURCHASE GST 18%				27,39,95,040Dr	27,39,95,040Dr
RETAIL CHAIN PHARMACY		767Dr	4,09,41,906Dr	5,04,541Dr	4,14,47,213Dr
PURCHASE-IMPORT				2,83,32,246Dr	2,83,32,246Dr
CLOSING STOCK GD				1,52,06,510Dr	1,52,06,510Dr
VIRNIT MEDICALS STORE			1,21,98,368Dr		1,21,98,368Dr
FREIGHT				1,14,61,665Dr	1,14,61,665Dr
GST PAID	5,55,056Dr	2,17,564Dr	64,50,783Dr	9,53,978Dr	81,77,381Dr
Total	32,38,443Dr	29,06,015Dr	1,18,59,452Cr	57,05,860Dr	9,133Cr

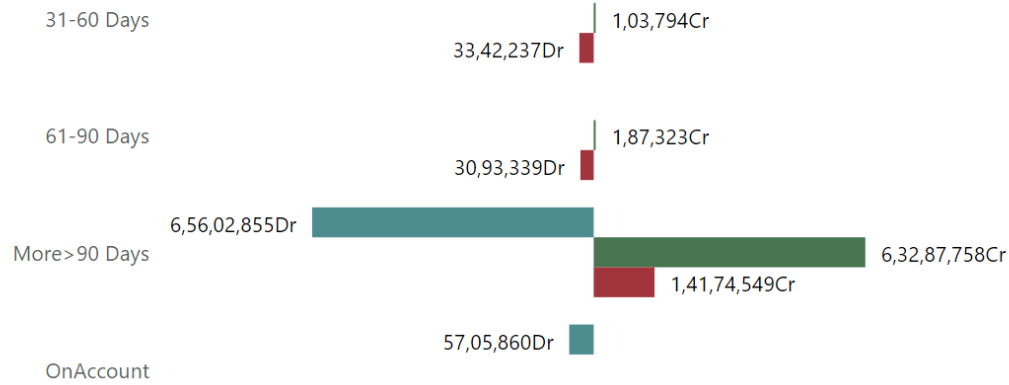
OS AMT DETAILS

Reference	Date	Bill Age	OS AMT	Party
14	04-17-15	2735	58,470 Dr	MAST RA
LS1008-0001-1	04-17-15	2735	58,470 Dr	MAST RA
34	04-28-15	2724	73,943 Dr	MAST RA
LS1008-0001-1	04-28-15	2724	73,943 Dr	MAST RA
40	04-29-15	2723	80,725.57 Dr	MAST RA
LS1008-0001-1	04-29-15	2723	80,725.57 Dr	MAST RA
72	05-26-15	2696	1,37,125.2 Dr	MAST RA
LS1008-0001-1	05-26-15	2696	1,37,125.2 Dr	MAST RA
DO 00001353	08-29-15	2601	46,665 Cr	SADHU Y
LS1008-0001-1	08-29-15	2601	46,665 Cr	SADHU Y
288	09-24-15	2575	265 Dr	MAST RA
LS1008-0001-1	09-24-15	2575	265 Dr	MAST RA
Total			9,133.5 Cr	



OS AMT by AGE GROUP

OS Type ● OnAccount ● Payables ● Receivables



Groups	OS AMT
PRIMARY	39,38,812.74 Cr
CAPITAL A/C	54,03,121.09 Cr
CAPITAL ACCOUNT 1	45,000 Cr
CAPITAL ACCOUNT 3	55,000 Cr
RESERVES & SURPLUS	53,03,121.09 Cr
CURRENT ASSETS LOANS AND ADVANCES	9,87,65,159.75 Dr
BANK ACCOUNT	15,03,975.15 Cr
CASH-IN-HAND	3,97,797.66 Dr
DEPOSITS	1,96,448.42 Dr
LOANS & ADVANCES (ASSET)	46,55,849.85 Dr
STOCK-IN-HAND	1,52,06,510 Dr
Total	9,133.5 Cr

Overdue

OnAccount Payables Receivables

OS Type	OS AMT
OnAccount	7,13,08,715.44 Dr
Payables	6,35,78,875.06 Cr
Receivables	77,38,973.88 Cr
Total	9,133.5 Cr

PARTYWISE OS AMT by AGE GROUP

Ledger Name	31-60 Days	61-90 Days	More>90 Days	OnAccount	Total
PURCHASE GST 18%				27,39,95,040Dr	27,39,95,040Dr
RETAIL CHAIN PHARMACY		767Dr	4,09,41,906Dr	5,04,541Dr	4,14,41,906Dr
PURCHASE-IMPORT				2,83,32,246Dr	2,83,32,246Dr
CLOSING STOCK GD				1,52,06,510Dr	1,52,06,510Dr
VIRNIT MEDICALS STORE			1,21,98,368Dr		1,21,98,368Dr
FREIGHT				1,14,61,665Dr	1,14,61,665Dr
GST PAID	5,55,056Dr	2,17,564Dr	64,50,783Dr	9,53,978Dr	81,77,377Dr
Total	32,38,443Dr	29,06,015Dr	1,18,59,452Cr	57,05,860Dr	9,133.5 Cr

OS AMT DETAILS

Reference	Date	Bill Age	OS AMT	Party	VoucherType	Due Type	Due Date	Due Age
14	04-17-15	2735	58,470 Dr	MAST RAM MEDICALS STORE	Opening Balance	Overdue	17-04-15	2735
LS1008-0001-1	04-17-15	2735	58,470 Dr	MAST RAM MEDICALS STORE	Opening Balance	Overdue	17-04-15	2735
34	04-28-15	2724	73,943 Dr	MAST RAM MEDICALS STORE	Opening Balance	Overdue	28-04-15	2724
LS1008-0001-1	04-28-15	2724	73,943 Dr	MAST RAM MEDICALS STORE	Opening Balance	Overdue	28-04-15	2724
40	04-29-15	2723	80,725.57 Dr	MAST RAM MEDICALS STORE	Opening Balance	Overdue	29-04-15	2723
LS1008-0001-1	04-29-15	2723	80,725.57 Dr	MAST RAM MEDICALS STORE	Opening Balance	Overdue	29-04-15	2723
72	05-26-15	2696	1,37,125.2 Dr	MAST RAM MEDICALS STORE	Opening Balance	Overdue	26-05-15	2696
LS1008-0001-1	05-26-15	2696	1,37,125.2 Dr	MAST RAM MEDICALS STORE	Opening Balance	Overdue	26-05-15	2696
DO 00001353	08-29-15	2601	46,665 Cr	SADHU YADAV PHARMA	Opening Balance	Overdue	29-08-15	2601
LS1008-0001-1	08-29-15	2601	46,665 Cr	SADHU YADAV PHARMA	Opening Balance	Overdue	29-08-15	2601
288	09-24-15	2575	265 Dr	MAST RAM MEDICALS STORE	Opening Balance	Overdue	24-09-15	2575
LS1008-0001-1	09-24-15	2575	265 Dr	MAST RAM MEDICALS STORE	Opening Balance	Overdue	24-09-15	2575
329	10-07-15	2562	307 Dr	MAST RAM MEDICALS STORE	Opening Balance	Overdue	07-10-15	2562
Total			9,133.5 Cr					



Trends Details

All Lost Customers

Company:

LEAPSURGE PVT LTD



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GroupName, Company

All

FiscalYear, MonthYear

All

PARTY Name

All

Stock Group

All

Item Category

All

Item

All

Period

01-04-2021 to 31-10-2022

84
Total ACTIVE CUSTOMERS

2
Todav ACTIVE CUSTOMERS

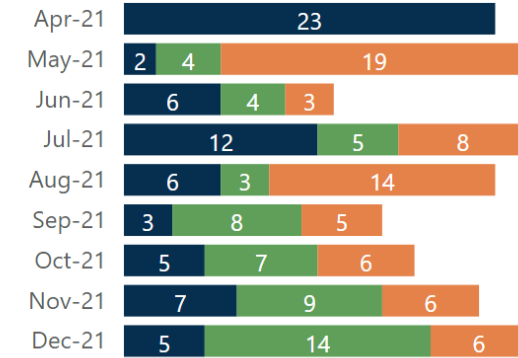
4
Yesterday ACTIVE CUSTOMERS

15
Curr Month ACTIVE CUSTOMERS

12
Last Month ACTIVE CUSTOMERS

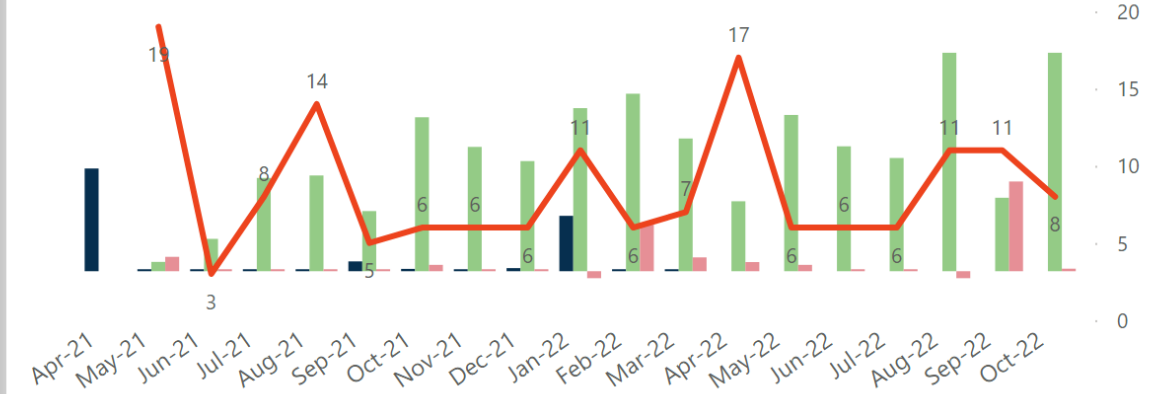
CUSTOMER TRENDS by COUNT

NEW CUSTOMERS RETAINED CUSTOMERS LOST CUSTOMERS



CUSTOMER TRENDS by VALUES

NEW CUSTOMERS SALES RETAINED CUSTOMERS SALES LOST CUSTOMERS SALES LOST CUSTOMERS



CUSTOMER TRENDS

MonthYear	LOST CUSTOMERS	LOST CUSTOMERS SALES	SALES % LOST CUSTOMERS	RETAINED CUSTOMERS	RETAINED CUSTOMERS SALES	SALES % RETAINED CUSTOMERS	NEW CUSTOMERS	NEW CUSTOMERS SALES	SALES % NEW CUSTOMERS	ACTIVE CUSTOMERS	ACTIVE CUSTOMERS SPLY	SALES NET
Apr-21							23	41,92,607	100.00%	23		41,92,607
May-21	19	5,86,795	153.17%	4	3,80,065	99.21%	2 ↓	3,025	0.79%	6 ↓		3,83,090
Jun-21	3 ↓	44,955	3.36%	4 →	13,20,552	98.70%	6 ↑	17,410	1.30%	10 ↑		13,37,962
Jul-21	8 ↑	31,676	0.83%	5 ↑	38,05,969	99.35%	12 ↑	25,010	0.65%	17 ↑		38,30,979
Aug-21	14 ↑	45,372	1.16%	3 ↓	39,08,024	99.50%	6 ↓	19,785	0.50%	9 ↓		39,27,809
Sep-21	5 ↓	15,000	0.53%	8 ↑	24,54,375	85.97%	3 ↓	4,00,518	14.03%	11 ↑		28,54,893
Oct-21	6 ↑	2,59,122	4.06%	7 ↓	62,84,066	98.51%	5 ↑	94,950	1.49%	12 ↑		63,79,016
Nov-21	6 →	4,200	0.08%	9 ↑	50,74,586	99.55%	7 ↑	23,191	0.45%	16 ↑		50,97,777
Dec-21	6 →	23,724	0.51%	14 ↑	44,94,535	97.27%	5 ↓	1,26,332	2.73%	19 ↑		46,20,867



Company:

LEAP SURGE PVT LTD



Last Synced
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GroupName, Company

All

FiscalYear, MonthYear

All

PARTY Name

All

Stock Group

All

Item Category

All

Item

All

TOP

BOTTOM

10

20

30

40

50

60

70

80

90

100

TOP N Sales by Party

SEQ	PARTY NAME	SALES NET
1	SURESH	3,94,87,010
2	RETAIL CHAIN PHARMACY	2,70,51,982
3	KANHAIYA URF KARE PHARMA	98,10,550
4	MD IMRAN MEDICALS STORE	52,50,000
5	RAJU GARG	40,92,681
6	KANHAIYA INSTITUTE MEDICALS	33,55,226
7	ARPIT AVASTHI PHARMA	28,50,000
8	RAVI CHANDRA NATARAJAN	9,76,366
9	MOHD RAFIQ PHARMA	5,45,000
10	BRIJSHWAER AGENCY	3,45,000

TOP N Purchases by Party

SEQ	PARTY NAME	PURCHASE NET
1	MANISH KUMAR SHARMA PHARMA	14,23,79,245
2	MAHTAB MEDICALS STORE	5,07,76,792
3	SADHU YADAV PHARMA	4,14,24,091
4	SUSHIL GUPTA MEDICALS STORE	60,49,944
5	KISHOR MATTA PHARMA	3,33,400
6	KARAN GUPTA MEDICALS STORE	2,85,000
7	DHANPAT MEDICALS STORE	2,73,800
8	MANDAN LAL PHARMA	2,68,500
9	ROHIT GUPTA MEDICALS STORE	2,29,312
10	GANDHARV MISHRA MEDICALS STORE	1,35,906

TOP N Stocks by Item

SEQ	ITEM	STOCK VALUE	STOCK QTY
1	PATANJALI MUESLI FRUIT AND NUT 450GM	1,24,94,400	274
2	LIFEBUOY TOTAL HAND WASH 80ML	33,89,481	11,427
3	AVENE D PIGMENT LIGHT	33,71,702	1,603
4	KERACNYL FOAMING GEL 50ML	32,43,802	41
5	AAPSON ARM SLING L	21,91,025	36
6	ESOGA RD CAP 10S	20,71,947	15
7	PHENSEDYL LR SUSP	18,84,785	110
8	ALPECIN TUNING SHAMPOO	12,11,503	630
9	NEOPTIDE LOTION 3X30ML	11,36,772	22
10	PHOTOSCREEN DEPIGMENTING	10,77,877	62

9,40,56,898

TOTAL SALES NET

9,37,63,816

TOP N SALES

99.69%

TOP N SALES CONT%

24,06,87,846

TOTAL PUR NET

24,21,55,989

TOP N PUR

100.61%

TOP N PUR CONT%

24,06,87,846

TOTAL STOCK NET

1,14,35,599

TOP N STOCK

4.75%

TOP N STOCK CONT%

TOP N Sales by Item

SEQ	ITEM	SALES NET	SALE QTY
1	AAPSON C FIT WRIST BRACE WITH THUMB L	2,21,20,352	241
2	AAPSON C PHIL (PHILADELPHIA) CERVICAL COLLAR S	1,26,60,550	11,12,647
3	KERACNYL FOAMING GEL 50ML	1,05,29,377	118
4	AAPSON ARM SLING L	93,44,398	90
5	ESOGA RD CAP 10S	69,82,171	44
6	ERINA EP SHAMPOO 500ML	61,50,000	12
7	FREIGHT INCOME	45,35,326	1,839
8	AAPSON CLAVICLE BRACE XXL	39,05,222	38
9	PHENSEDYL LR SUSP	25,89,836	125
10	NEOPTIDE LOTION 3X30ML	25,15,038	43

TOP N Purchases by Item

SEQ	ITEM	PURCHASE NET	PUR QTY
1	KERACNYL FOAMING GEL 50ML	6,71,55,109	842.00
2	ESOGA RD CAP 10S	3,01,39,700	212.00
3	PURCHASE-IMPORT	2,75,02,494	26.00
4	NEOPTIDE LOTION 3X30ML	1,85,76,435	349.00
5	ANASTIM CONCENTRATE LOTION 7.5ML	1,58,70,779	299.00
6	AAPSON C FIT WRIST BRACE WITH THUMB L	1,40,08,182	260.00
7	PHENSEDYL LR SUSP	1,38,19,849	989.00
8	PHOTOSCREEN SUN EMULSION	95,89,734	13858.00
9	PHOTOSCREEN DEPIGMENTING	77,86,974	457.00
10	AAPSON ARM SLING L	59,59,369	97.00

9,40,56,898

TOTAL SALES NET

8,13,32,268

TOP N SALES ITEM

86.47%

TOP N ITEM SALE CONT%

24,06,87,846

TOTAL PUR NET

21,04,08,624

TOP N PUR ITEM

87.42%

TOP N ITEM PUR CONT%

Period

01-04-2021 to 31-10-2022



Multiple selections ▼

Company:

LEAPSURGE PVT LTD



Last Synced
26-03-2022 01:23 PM

GroupName, Company

All ▼

FiscalYear, MonthYear

All ▼

PARTY Name

All ▼

Stock Group

All ▼

Item Category

All ▼

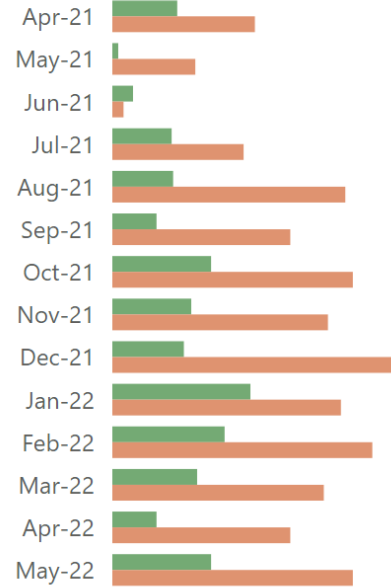
Item

All ▼

Ageing By Due Date

SALES & PURCHASE

● SALES NET ● PURCHASE NET



Voucher Type COUNT

Receipt	2534
Sales	1127
Bank Payment	984
Journal	823
Purchase	349
Credit Note	270
Payment	201
Payroll	135
Total	6664

Groups	SALES NET	PURCHASE NET
PRIMARY	9,48,40,883	24,06,88,545
CURRENT ASSETS	9,48,40,883	70,181
LOANS AND ADVANCES		
SUNDRY DEBTORS	9,48,40,883	70,181
ALIM PHARMA	650	
ARPIT AVASTHI PHARMA	28,50,000	
BALESHWER PHARMA	2,44,929	
Total	9,40,56,898	24,06,87,846

SALES & PURCHASE

Item	SALES NET	PURCHASE NET	SALES VA
AAPSON C FIT WRIST BRACE WITH THUMB L	2,21,20,352	1,40,08,182	
AAPSON C PHIL (PHILADELPHIA) CERVICAL COLLAR S	1,26,60,550		
KERACNYL FOAMING GEL 50ML	1,05,29,377	6,71,55,109	
AAPSON ARM SLING L	93,44,398	59,59,369	
ESOGA RD CAP 10S	69,82,171	3,01,39,700	
Total	9,51,87,737	21,16,14,240	

OS Type	31-60 Days	61-90 Days	More>90 Days	OnAccount	Total
OnAccount			6,56,02,855.41 Dr	57,05,860.03 Dr	7,13,08,715.44 Dr
Payables	1,03,793.54 Cr	1,87,323.46 Cr	6,32,87,758.06 Cr		6,35,78,875.06 Cr
Receivables	33,42,236.79 Dr	30,93,338.81 Dr	1,41,74,549.48 Cr		77,38,973.88 Cr
Total	32,38,443.25 Dr	29,06,015.35 Dr	1,18,59,452.13 Cr	57,05,860.03 Dr	9,133.5 Cr

Voucherwise Details

Date	Particulars	Voucher type Name	Voucher Number	DEBIT	CREDIT	Ledger Name
01-04-2021	AMIT SINGH MEDICALS STORE	Journal	1	756 Dr		CGST 9% INPUT
01-04-2021	AMIT SINGH MEDICALS STORE	Journal	1	8,400 Dr		FREIGHT
01-04-2021	AMIT SINGH MEDICALS STORE	Journal	1	756 Dr		SGST 9% INPUT
01-04-2021	BANK CHARGES	Bank Payment	1		118 Cr	HDFC BANK
01-04-2021	BANK CHARGES	Bank Payment	2		118 Cr	HDFC BANK
01-04-2021	CHANDER PRAKASH	Sales	500/21		504 Cr	CGST OUTPUT 9%
01-04-2021	CHANDER PRAKASH	Sales	500/21		2,850 Cr	SALES GST 18%
Total				1,21,28,56,799.35 Dr	1,19,16,30,633.64 Cr	

GroupName, Company

All

Party Ledger Name

All

Item

All

Date

01-04-2021

31-10-2022

Dynamic Rows

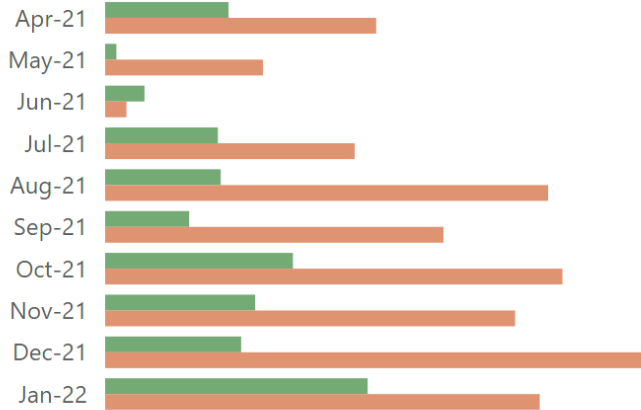
Multiple selections

Item Movement



SALES Vs PURCHASE

● SALES NET ● PURCHASE NET



SALES, PURCHASE & CLOSING

Item Group	SALES NET	PURCHASE NET	STOCK VALUE	SALES VS PUR %	BILLED QTY	PUR QTY	STOCK QTY
AAPSON	5,73,85,060	3,06,89,051	62,19,698	186.99%			
AAPSON C FIT WRIST BRACE WITH THUMB L	2,21,20,352	1,40,08,182	9,34,616	157.91%	241	260.00	17
AAPSON C PHIL (PHILADELPHIA) CERVICAL COLLAR S	1,26,60,550				11,12,647		-4,73,309
AAPSON ARM SLING L	93,44,398	59,59,369	21,91,025	156.80%	90	97.00	36
AAPSON CLAVICLE BRACE XXL	39,05,222	15,97,424	47,197	244.47%	38	30.00	1
AAPSON HUMERUS BRACE L	17,47,132	9,54,285	1,28,088	183.08%	20	18.00	2
AAPSON DOOR PULLY UNIVERSAL	13,25,600				42		-49
AAPSON HUMERUS BRACE S	9,39,599	4,73,603	1,03,303	198.39%	9	8.00	2
AAPSON C FIT ANKLE BRACE M	7,02,595	5,99,237	-56,564	117.25%	13	17.00	-2
AAPSON CLAVICLE BRACE XL	6,96,024	5,60,009	51,386	124.29%	7	10.00	1
Total	9,40,56,898	24,06,87,846	4,89,90,761	39.08%			

Voucherwise Details

GroupName	Company	Date	Voucher type Name	Voucher Number	Item Type	Item	BILLED QTY	SALES NET	PUR QTY	PURCHASE NET	Party Lec
LEAPSURGE	LEAPSURGE PVT LTD	01-04-2021	Debit Note	001/21	Account Item	PURCHASE GST 18%			1.00	-4,781	ROHIT G
LEAPSURGE	LEAPSURGE PVT LTD	01-04-2021	Debit Note	001/21	Account Item	ROUND OFF			1.00	0	ROHIT G
LEAPSURGE	LEAPSURGE PVT LTD	01-04-2021	Debit Note	015/20					1.00	1,239	SUNDAR
LEAPSURGE	LEAPSURGE PVT LTD	01-04-2021	Debit Note	015/20	Account Item	PURCHASE GST 18%			1.00	-1,050	SUNDAR
LEAPSURGE	LEAPSURGE PVT LTD	01-04-2021	Sales	500/21	Stock Item	AVENE YSTHEAL PLUS ANTI WRINKLE CREAM	16	2,850			CHANDE
LEAPSURGE	LEAPSURGE PVT LTD	01-04-2021	Sales	500/21	Stock Item	MOODS ULTRA THIN CONDOM 10S	22	2,750			CHANDE
LEAPSURGE	LEAPSURGE PVT LTD	01-04-2021	Sales	501/21	Stock Item	AAPSON ARM SLING L	1	1,01,850			SURESH
LEAPSURGE	LEAPSURGE PVT LTD	01-04-2021	Sales	501/21	Stock Item	AAPSON HUMERUS BRACE S	1	1,06,700			SURESH
LEAPSURGE	LEAPSURGE PVT LTD	01-04-2021	Sales	JS/210	Account Item	FREIGHT INCOME	5	8,030			RETAIL C
LEAPSURGE	LEAPSURGE PVT LTD	01-04-2021	Sales	JS/210	Stock Item	KERACNYL FOAMING GEL 50ML	1	81,600			RETAIL C
LEAPSURGE	LEAPSURGE PVT LTD	01-04-2021	Sales	JS/210	Stock Item	NEOPTIDE LOTION 3X30ML	1	53,500			RETAIL C
Total								9,40,56,898		24,06,87,846	

LEAPSURGE BI DELIVERY METHODOLOGY

Requirements Engineering

Business Analysis & Intelligence Implementation Consulting

Business Reports and Dashboards Design

Solutions Deployment (Cloud OR On Premise)

User Training

Launch

Post Launch Support



THANK YOU

Dilip Jain

Leapsurge Business Innovations Pvt Ltd

+91 – 9742343434

dj@leapsurge.in

www.leapsurge.in



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