

Exclusive Offer for the Manufacturing Industry



8 weeks for \$60k

We Help Manufacturers:

- Improve their Lead, Account, and Contact Management
- Track and Manage Customer and Prospect Activities
- Manage their Opportunities and Sales Pipeline to prioritize deals
- Forecast their Sales Pipeline and set Sales Goals that they can track against their actuals to produce better business outcomes
- Track the Competition to come out on top
- Automate Requests for Quotes, Samples, and Engineering or Technical Support Services to meet customer demands more efficiently
- Track the products and Assets they've sold to customers so they can Cross-sell and Upsell with confidence and ease
- Take Corrective Actions to handle quality issues
- Migrate data from existing sources to Microsoft Dynamics 365 seamlessly
- Integrate with their ERPs for Quote data, Invoicing or Sales Summary data, and Customer account data
- Integrate SharePoint to help them manage their documents more effectively, improving cross-departmental collaborations
- Handle today's customer demands and speed up the fulfillment process without sacrificing quality
- And more