

Advance Health Equity with Lightbeam's **ACO REACH Solutions**

Identify, monitor, and impact your most vulnerable populations with solutions designed to automate administrative tasks, increase efficiency, and elevate care.

Lightbeam's **ACO REACH solution** combines the outreach capabilities of our cost-effective Deviceless RPM[®] with our market-leading AI-driven risk stratification solution to assess SDoH in whole populations, identify care gaps and utilization trends, predict obstacles, and optimize outcomes at both the patient- and provider-level.

Identify Patients Most At Risk with Prescriptive AI-Driven Insights

- Access data 3x more granular than the CDC/ATSDR Social Vulnerability Index
- Analyze and identify which patients are at risk, why they are, and how to intervene
- Surface top 5 clinical and social risk factors for each patient

Identify & Address SDOH Factors Driving Cost & Utilization

- Understand the socioeconomic, behavioral, and clinical factors driving vulnerabilities and risk
- Enable staff to engage each patient to address their individual needs more effectively
- Connect patients to needed social services without leaving the application

Reach Vulnerable Populations with Deviceless RPM[®]

- Evidence-based text messages and phone calls monitor patient symptoms and overcome tech barriers to accessing healthcare
- Monitor both chronic conditions and social determinants data within a single solution
- Free-to-end-user messaging overcomes any cost barriers to engagement

Track Performance with Real-Time Dashboards Designed for ACO REACH

- View real-time key metrics like Total Cost of Care and Risk Score within Lightbeam's ACO REACH Dashboard
- Monitor performance vs. targets for Quality Measures, Admissions, RAF Score, and more
- Track and analyze performance of participating and preferred providers vs non-aligned providers caring for your assigned population

OVER \$1.5 BILLION IN MSSP SAVINGS GENERATED BY ACOS USING LIGHTBEAM PLATFORM

Lightbeam remains the leader in driving lasting results for accountable care organizations engaged in value-based care

IRVING, TX – September 21, 2021 – Lightbeam Health Solutions, the leader in end-to-end population health management solutions and services, announced that accountable care organizations (ACOs) using its software generated a remarkable combined gross savings of over \$550 million for the Medicare Shared Savings Program (MSSP) in reporting year 2020. Since its founding in 2014, the company's MSSP ACO clients have generated a total of over \$1.5 billion in MSSP savings. Together with commercial ACOs and other value-based programs, the savings generated by Lightbeam clients is estimated to be \$2.25 billion.

"We are proud of the results our ACO clients achieved in 2020," said Lightbeam CEO Pat Cline. "This is also the sixth consecutive year in which our clients received quality scores higher than the average, demonstrating the incredible work these teams performed to ensure patients continue to see positive health outcomes."

As part of an end-to-end solution, Lightbeam offers technology-enabled Advisory Services to strategically help clients act on the insights produced by its industry-leading analytics platform. In 2020, this proved a key differentiator for ACOs—those leveraging Advisory Services averaged a total savings rate of 5.2% and generated approximately \$10.4 million in gross savings, on average, which is 23% higher than the savings generated by ACOs not using Lightbeam's Advisory Services. ACO clients using Lightbeam's Advisory Services also achieved an average per-member-per-year (PMPY) savings of \$605, more than 50% higher than the average for other organizations.

Advisory Services also played a significant part in success for organizations engaged in two-sided risk. For example, ACOs engaged in downside risk utilizing Advisory Services generated an average savings of \$15.8 million and a 24% higher average PMPY savings. As the Centers for Medicare & Medicaid Services encourages organizations to take on downside risk faster, Lightbeam's Advisory Services becomes even more important to ensure results.

For more information on Lightbeam's services and impact on client success, [visit our website to read our case studies](#).

About Lightbeam Health Solutions

Lightbeam Health Solutions delivers a revolutionary model for managing patient populations and associated risk. Lightbeam's vision is to bring health data into the light through the use of analytics, and to provide the insight and capabilities healthcare clients need to ensure patients receive the right care at the right time. Lightbeam's platform facilitates end-to-end population health management for ACOs, payers, provider groups, health systems, and other healthcare organizations aspiring to provide superior care at a lower cost.

For more information, visit www.lightbeamhealth.com, and follow Lightbeam on LinkedIn and Twitter.

