



DEFENDER FOR ENDPOINT

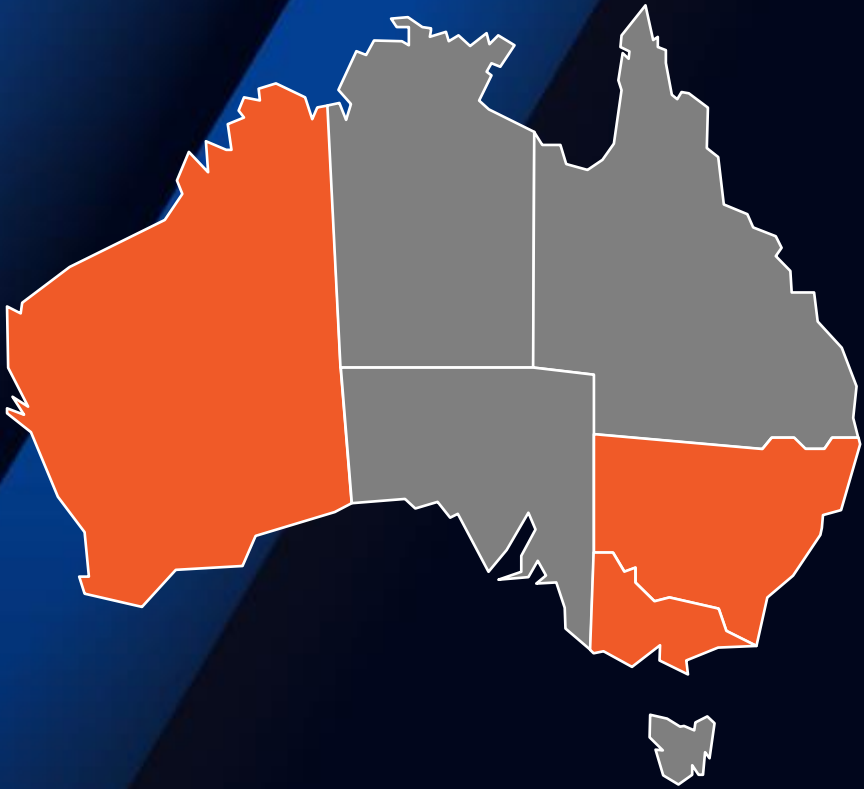
Who we are

Linktech Australia is a managed services and IT consultancy organisation that solve customer's challenges by optimising and modernising their operational capabilities and reducing their overall costs.

Our strategic approach to developing IT roadmaps allows clients to make informed decisions when selecting technology.

We specialise in designing and implementing solutions that strategically prepare our clients for the challenges of tomorrow.

Our business



- Founded in 2012
- Offices in Sydney, Melbourne, Perth
- Australian Owned and operated
- Access to a pool of 100's of certified/niche skilled resources across Australia
- National Service Capabilities
- 24/7 Local Support team
- Customer Experience is our focus
- Experts in Managed services offerings 50 – 500 seats
- Specialising in Cloud, On-Premises and Hybrid technologies
- Focused on end users and enhancing their productivity and working experience

Why Linktech

Specialists in Cloud adoption and consumption optimisation, while migrating customer systems and data in a secure cost-effective value add process

Continuous Investment into our strategic partner network i.e Microsoft, to position Linktech as preferred option for customers when going to market

Project Management Practice ensures successful project delivery by planning, tracking, controlling and reporting on all projects for our customers.

Dedicated Consultancy Practice assisting customers to transform areas of their business with market leading technology platforms and best methodologies for success

Specialised Consultants that identify and analyse workflow processes that require transformation to enable organisations to grow, expand and never compromise workflow integrity

Strategic Technology Roadmap assessments for customers that require future proofing and secure deployment processes of new platforms and solutions

Industry Compliancy and Regulatory requirements met across multiple areas of Linktech business units

Our Objectives



Start

Identify challenges



Analysis of concerns



Recognise business & staff impact



Build a customer business case and scope for change



Return of Investment on proposed solutions



Propose Deliverables and outcomes for SUCCESS

Certifications

 Microsoft
Solutions Partner
Security

 Microsoft
Solutions Partner
Modern Work

 Microsoft
Solutions Partner
Infrastructure
Azure

 Microsoft
Solutions Partner
Data & AI
Azure

 Microsoft
Solutions Partner
Infrastructure
Azure

Specialist
Azure Virtual Desktop

 Microsoft
Solutions Partner
Infrastructure
Azure

Specialist
Windows Server and SQL Server
Migration

- Microsoft Solution Partner
 - Modern Workplace
 - Infrastructure
 - Security
 - Data & AI
- Microsoft Advanced Specializations
 - Microsoft SQL and Server Migration
 - Azure Virtual Desktop

- Silver or Gold Certification with Leading IT Vendors
- Specialist Level certifications
- Continual Vendor Training and Labs
- Azure Specialist Partner
- We create Partnership with Leading Game Changing Vendors
- Additional Certifications and Vendors in our portfolio
(Apple, Polycom, Ubiquity, Dell, Lenovo, HPI, Targus, Sophos, Toshiba, Epson, FortiGate, Samsung, LG.APC, Eaton and others)

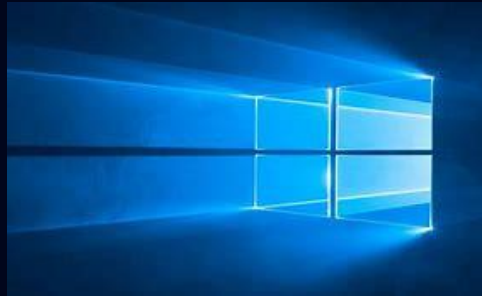
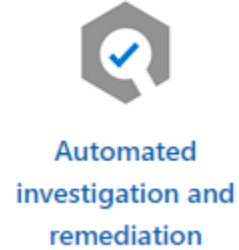
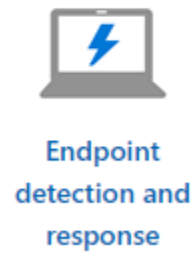
Your Current Endpoint Security wants

- Single pane of glass view for management and threat detection
- Remediate Security events with the same toolsets.
- Visibility of user's behaviour on managed devices
- Curate approved applications and add-ins
- Prevent unwanted add-ins or applications being deployed
- Monitoring and reporting on system and data access
- Define trusted devices
- Restrict media including USB devices being used
- Leverage logon access controls with threat management

WHAT IS DEFENDER FOR ENDPOINT?




Securely bring your corporate endpoint threat detection, response and action into your staff's home – on any device.

Microsoft Defender for Endpoint



Get a common security policy posture across physical and virtual Endpoints

LICENSING REQUIREMENTS

License	Operating System
Defender for Endpoint Plan 1 Windows 11 Enterprise E5 Windows 11 Education A5 Windows 10 Enterprise E5 Windows 10 Education A5 Microsoft 365 E5 (M365 E5) which includes Windows 10 Enterprise E5 or Windows 11 Enterprise E5 Microsoft 365 A5 (M365 A5) Microsoft 365 E3 (M365 E3) with Enterprise Mobility + Security E5 Add-on Microsoft 365 Business Premium when purchased from a Microsoft Cloud Solution Provider Microsoft 365 E5 Security Microsoft 365 A5 Security	iOS, Android, MAC and Windows 10/11 
Defender for Endpoint Plan 2	Windows (client and server) and non-Windows platforms (macOS, iOS, Android, and Linux) 
Microsoft Defender for Cloud with enhanced security features enabled Microsoft Defender for Endpoint for Server (one per covered server)	Windows (server) and non-Windows (server) platforms 

PREREQUISITES

Environment	Linktech offering
Endpoint Management - Intune	Modern Endpoint Management
Internet Access	
Browser (Microsoft Edge) or (Google Chrome)	
Windows BitLocker is already enabled	

Delivery Approach



Windows 10/11

Business Outcome

- Remote visibility of Endpoints
- Proving new ways of working with expanding into cloud services access direct
- Ability to monitor and secure Endpoints off network
- Ability to restrict functions and applications

Component	Basic	Advanced
Cost Excluding GST	\$6,400	\$20,000
Integration with Intune	✕	✕
Pilot 5 Machines	✕	✕
Guide to access compliance and security portal for Defender ATP	✕	✕
Antivirus (Policy CSP) - Antivirus Exclusions (up to 5)	✕	✕
Controlled Folder Access	✕	✕
Exploit Protection	✕	✕
Smart Screen	✕	✕
Firewall	✕	✕
Credential Guard	✕	✕
Conditional Access integration		✕
Attack Surface Reduction (ASR) in audit mode		✕
Network Filtering		✕
WDAC/ Defender Application Control - Whitelist of 5 applications for the below: <ul style="list-style-type: none"> • Adobe Reader • Chrome • Office 365 (C2R) • Teams • Company Portal 		✕
Device Control USB and Peripherals - Mass Storage Devices (Generic Only)		✕

Windows Servers

Business Outcome

- Remote visibility of Servers
- Proving new ways of management with expanding into cloud services access direct

Component	Basic	Advanced
Cost Excluding GST	\$7,900	\$13,000
Integration with Intune	✕	✕
Pilot 5 Machines	✕	✕
Guide to access compliance and security portal for Defender ATP	✕	✕
Antivirus (Policy CSP) - Antivirus Exclusions (up to 5)	✕	✕
Controlled Folder Access	✕	✕
Exploit Protection	✕	✕
Smart Screen	✕	✕
Firewall	✕	✕
Credential Guard	✕	✕
Attack Surface Reduction (ASR)		✕
Network Filtering		✕

*Windows Servers is deployed via PowerShell script and is only supported from Windows 2012 R2 onwards.
Features that are Windows 10/11 specific have been removed as it is recommended **not** to be enabled on Windows Servers

Endpoint Activation for ATP

ATP – Basic Intune Managed	ATP – Advanced Intune Managed	ATP – Basic Non-Intune Managed	ATP – Advanced Non-Intune Managed
\$0 per device	\$50 per device	\$100 per server	\$200 per server
Task is low risk and short amount of effort to deploy and push ATP to Windows 10/11 machines.	Task is high risk and higher effort to deploy and push ATP to Windows 10/11 machines.	Task is low risk and medium amount of effort to deploy and push ATP to Windows Servers. The deployment is manual from running a PowerShell script on the Server.	Task is high risk and higher effort to deploy and push ATP to Windows Servers. The deployment is manual from running a PowerShell script on the Server.
	All Workstations MUST go through Audit mode, analysis then policy tuning before Enforcement is enabled to minimise Endpoint impact. Key features that can cause impact is WDAC and ASR, these features can block applications.	All Servers MUST go through Audit mode, analysis then policy tuning before Enforcement is enabled to minimise Server service impact.	All Servers MUST go through Audit mode, analysis then policy tuning before Enforcement is enabled to minimise Server service impact. Key features that can cause impact is ASR, this feature can block applications and processes.

Apple MAC

Business Outcome

- Remote visibility of Mac's
- Proving new ways of management with expanding into cloud services access direct

Component	Basic
Cost Excluding GST	\$5,000
Integration with Intune	✕
Pilot 5 Machines	✕
Guide to access compliance and security portal for Defender ATP	✕
Antivirus (Policy CSP) - Antivirus Exclusions (up to 5)	✕
Exploit Protection	✕
Smart Screen	✕
Network Filtering	✕

*MAC is deployed via Intune and is only supported from Catalina onwards.

Features that are Windows specific have been removed as it is recommended **not** to be enabled on MAC devices

Mobile Threat Defence






iOS and Android

Business Outcome

- Remote visibility of MDM devices
- Proving new ways of management with expanding into cloud services access direct
- Leverage the power of Intune for a single view of all devices

Component	MTD	
Cost	\$5,000	
Type	iOS	Android
Web Protection	✕	✕
Malware Protection		✕
Jailbreak Detection	✕	
Threat and Vulnerability Management	✕	✕
Unified Alerting	✕	✕
Condition Access, Conditional Launch (MAM)	✕	✕
Integration with Microsoft Tunnel	✕	✕

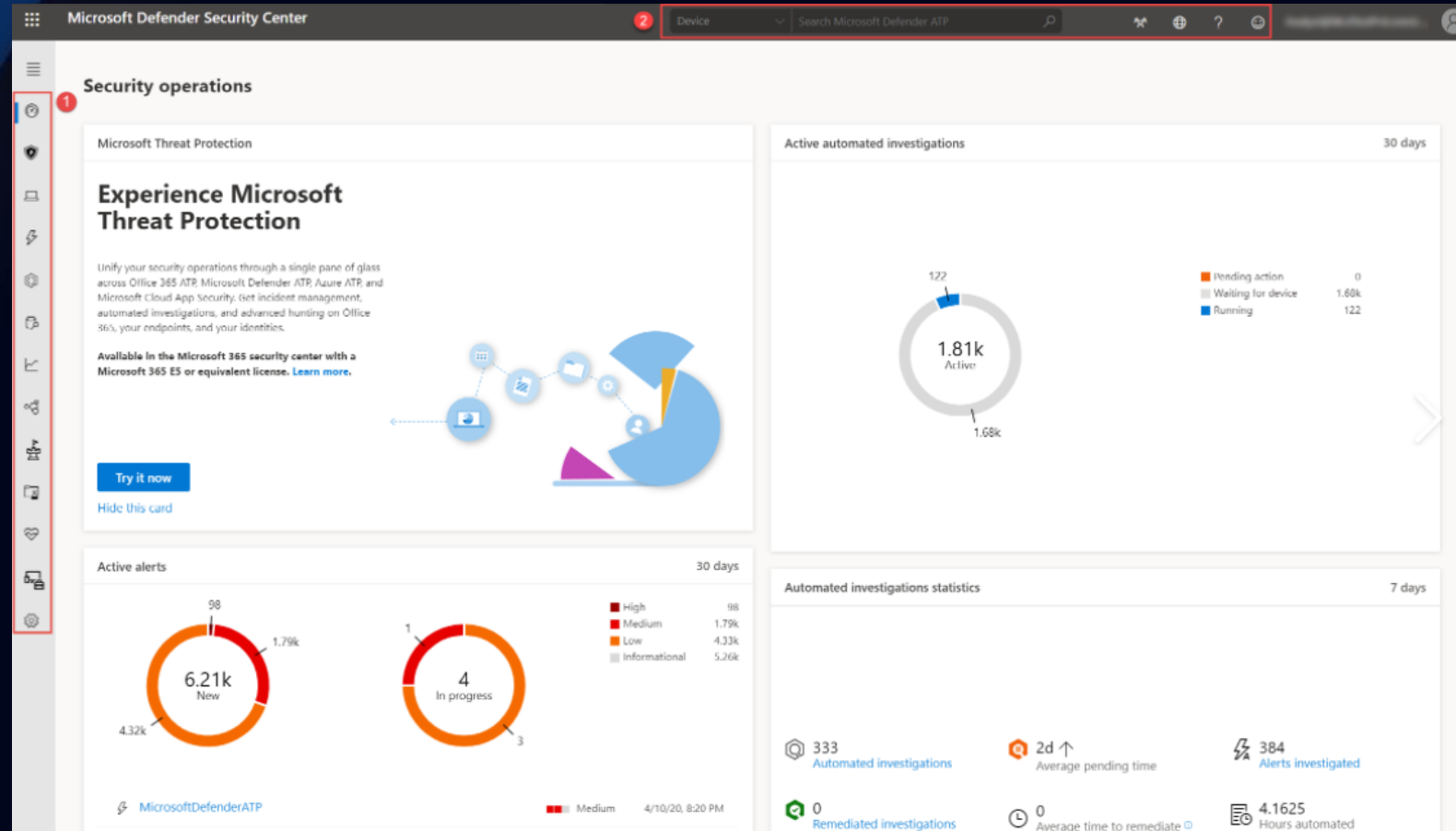
High-Level Plan

Week 1	Week 2	Week 3	Week 4	Week 5	Week 6	Week 7	Week 8
 Intune Integration							
	 Windows 10/11						
	 Windows Server						
		 Apple MAC					
		 Mobile iOS, Android					

*This is approximate timelines ONLY! Things can be shorter or longer depending on options selected for your Endpoint requirements.

DEFENDER ATP FOR ENDPOINT

Single portal to see all devices to see what is happening!



WHAT OUR CUSTOMERS SAY

Essendon Football Club sought the assistance of Linktech Australia in order to perform upgrades on our VMware environment. We found them to be extremely capable and efficient. Mark knew exactly what he was doing and everything went without a hitch despite the complexity of the environment.

I would recommend Linktech to any organisation looking for an IT provider that is reliable and knowledgeable.

John Edmonds at Essendon Football Club

Independent Pricing and Regulatory Tribunal engaged Linktech Australia to assist us with our Office Relocation and Data Centre move. We use Linktech in a number of capacities throughout our IT department including , Service Desk, Project Services and Consulting. Linktech constantly meet project rollout schedules and their team of Project Managers and engineers are outstanding. Communications between Linktech and IPART is excellent as we are always on the same page.

Sonny Bow (Networks Infrastructure Manager) at Independent Pricing and Regulatory Tribunal NSW

VRL engaged Linktech to lead a technical program of work, uplifting our I&AM and Mobility capability using the latest Microsoft Cloud services. Linktech were not only able to deliver on time and under budget, but find opportunity to optimise other facets of our configuration and infrastructure mid-project. Regina and Ian were with us every step of the way, and their communication and support have been key to our success.

Linktech are now one of our most trusted IT suppliers, and continue to support both projects and our operational teams.

Rob Marathakis (Lead IT Architect) at Village Roadshow Limited

We are enjoying a superior level of assistance from your engineers and solving complex problems. Simon is looking after our needs and we love working with him as he really understands our needs and has real customer service delivery values, we have much more to do together.

Tony Bearzatto at WorkSafe Vic



Linktech Australia is committed to providing the best solutions that fit within your budget and provide the best performance possible.

Thank you for your time!