

# We are your cloud experts. Partnering with Liveroute will realize your cloud vision

## About LiveRoute:

We are a focused, diverse team of cloud experts designing and delivering the next generation of cloud solutions. We are committed to delivering outcomes not just software, licenses, and services.

## What we offer

LiveRoute managed BaaS introduces a comprehensive data protection solution, uniquely focusing on meticulous one-time setup services. Backed by the prowess of the industry-leading backup vendor Veeam, we ensure the secure backup of your invaluable data, ensuring uninterrupted business continuity while fostering a sense of assurance.

## Key Distinctives:

- **Methodical Setup Approach:** Our one-time setup service spans data assessment, strategy formulation, configuration precision, schedule optimization, and foundational user training, creating a resilient data security foundation.
- **Veeam Proficiency:** Benefiting from Veeam's esteemed backup technology, our experts ensure alignment with industry best practices, conferring data security and recoverability that stand unwavering.
- **Localized Presence:** With a robust local presence in the UAE, we are uniquely positioned to understand and cater to your region-specific data protection needs.
- **Certified Expertise:** Our setup is helmed by certified professionals, ensuring your data is in the hands of experts with proven capabilities.
- **Seamless Synergy:** Our setup integrates seamlessly into your existing ecosystem, assuring a frictionless transition and minimal disruptions during and post-implementation.



# Why LiveRoute, Veeam and Azure?

## Simplified procurement process:

Microsoft Marketplace offers a streamlined procurement process that allows customers to purchase and manage their subscriptions in one place. This eliminates the need for customers to navigate multiple vendor websites and portals, saving them time and effort.

## Access to system integrator expertise:

SI's like LiveRoute, can provide customers with expert guidance and support throughout the subscription period. We can help customers choose the right subscription plan, provide technical support, and offer training and education services. This ensures that customers get the most out of their SaaS subscription.

## Commercial Marketplace Benefits

Customer can take advantage of customers' Azure consumption commitment benefit. This benefit makes it possible for customers to purchase qualified offers from the commercial marketplace and receive credit against their Consumption Commitment. This streamlines purchasing and budgeting for customers with existing enterprise agreements (EA) or Microsoft Customer Agreements (MCA).

## Customer Experience

Customer gets better onboarding experience on purchasing software subscription through marketplace, as it can provide integrated solution of product, professional service and managed services. Reducing procurement hassle.

## Microsoft Azure

Microsoft Azure is an ever-expanding set of cloud computing services to help your organization meet its business challenges. With Azure, your business or organization has the freedom to build, manage, and deploy applications on a massive, global network using your preferred tools and frameworks.

Learn more at  
[www.azure.com](https://www.azure.com)