

COLLAB NOW

Modernize and streamline your intelligent communications.

KEY BUSINESS DRIVERS

Does any of this sound familiar?

- Calling plans are so costly, and the traditional phone system is difficult to bring the broader team together.
- Our teams are continually having to travel for face-to-face meetings, as phone calls just aren't personalized enough.
- We have fragmented networks and connectivity is lacking.
- We need to modernize and streamline our intelligent communications.
- Our teams are global and need to collaborate from anywhere, anytime.
- Our infrastructure-dense PBX systems are costly and convoluted.
- The younger generation of workforce values organizations who innovate and provide a modern workplace, but our environment is very traditional.
- How do we continue to do more, with less?



VALUE PROPOSITIONS

By choosing Long View **we offer:**

- Modern Workplace Technologies – Meetings, Rooms & Devices, Digital Workspaces & Collaboration, Security, Calling, Operational Change Management, and Training.
- Reliable, fully-managed, cloud-based telephone solutions - built on Office 365 and fully managed by Long View.
- Centralized end-user management, calling plans, devices, collaboration services, and end-user experience.
- Cloud-based and business-centric solutions - built through Professional Services (roadmapping, planning, and transitioning) and Managed Services (Essentials – self-managed, Enabled – co-managed, and Empowered – fully-managed).
- Capabilities in multiple technologies – such as Microsoft Teams, Skype for Business, Cisco WebEx, and Call Manager.
- Scalable capabilities for SMB to Enterprise businesses - our capabilities scale up or down, supporting clients across Canada and the US.
- Expertise in architecture, deployment, and integration services – as proven by us being awarded Microsoft Canadian Partner of the Year (2018 & 2019) and Gold Certified in Collaboration.

BUSINESS OUTCOMES

By choosing Long View **we enable your business to:**

- Work more efficiently across teams and connect from anywhere, anytime – enabling and empowering your employees.
- Simplify, Integrate, and consolidate systems and platforms - unify your communications services in Office 365 and integrate calling with existing business process.
- Adopt new ways of teamwork and collaboration - reducing support complexity and enhancing end-user experience and engagement.
- Integrate modern business services and operations - with services, security, and support that traditional phone lines can't match.
- Gain cost predictability and easily scale across locations - through cloud-based solutions.