



Let's get to the  
future, faster.  
**Together.**

Azure Competency Deck



# Managed Services Catalog for IaaS, PaaS and SaaS

Cloud Managed Services	Delivery		
Cloud IaaS, PaaS and SaaS Operations	Bronze	Silver	Gold
Cloud Operation Support – Infrastructure as a Service	15% of Cloud Spend or \$5000 which ever is more	20% of Cloud Spend or \$5000 which ever is more	25% of Cloud spend or \$7500 which ever is more
▪ Support Help Desk	8 x 5	16 x 5	24 x 7
▪ P1 & P2 Support	Yes ( 8 x 5 )	Yes ( 16 x 5 )	Yes ( 24 x 7 )
▪ OS /Virtual Machine Images /VM Management*	Yes	Yes	Yes
▪ Scheduled Weekend Patch Management*	Yes	Yes	Yes
▪ Basic Patch Management *	Yes	Yes	Yes
▪ Monitoring of IaaS, PaaS and SaaS services	Yes	Yes	Yes
▪ Real time Notification and Alarms to admin team	Yes ( 8 x 5 )	Yes (16 x 5)	Yes (24 x 7)
▪ Incident Management	Yes	Yes	Yes
▪ Change Management	Yes	Yes	Yes
▪ Backup Management	Yes	Yes	Yes
▪ Disaster Recovery Support**		Yes	Yes
▪ Cloud Network Management **	Yes	Yes	Yes
▪ Cost Optimization *		Yes	Yes
▪ VDI Management *		Yes	Yes
▪ Management & Governance **	Yes	Yes	Yes

\* Only supported for IAAS \*\* Only applicable to IaaS and PaaS

# Managed Services Catalog for IaaS, PaaS and SaaS

Cloud Managed Services	Delivery		
Security Management	Bronze	Silver	Gold
Anti-virus Management & Support*		Yes	Yes
Access Management (Users, Groups, ACLs, Servers)	Yes	Yes	Yes
Perimeter Support (Firewall, VPNs etc.)	Yes	Yes	Yes
DDoS Management & Support		Yes	Yes
WAF Management & Support		Yes	Yes
IDS/IPS Management & Support		Yes	Yes
Data Encryption Management		Yes	Yes
Security Audits		Yearly	Quarterly
SLA and Response Time	Enterprise	Premium	Premium Plus
Uptime SLA	Adhering to SLA provided by Microsoft for IaaS , PaaS and SaaS		
Response Time*	< 30 mins	< 15 mins	< 15 mins
Resolution Time*	< 4 Hours	< 2 Hours	< 1 Hour

\* Only supported for IAAS

# Managed Services Catalog for IaaS, PaaS and SaaS

Cloud Managed Services	Delivery		
Reporting and Reviews	Bronze	Silver	Gold
Weekly Health Report		Yes	Yes
Monthly Health Report	Yes	Yes	Yes
Monthly performance Review			Yes
Quarterly Business Review	Yes	Yes	Yes
Monthly Audit Reports			Yes
Value Added Services			
Quarterly DR Drills and Failover Testing		On Demand- additional Cost	Yes
Cloud Consulting Support			Yes

\* Only supported for IAAS

# LTIMindtree Azure Cloud offerings

## OFFERINGS



### Consult

CAF aligned, tool led Assessment to build Cloud Strategy



### Deliver

Provision and perform Rehost/Replatform/Refactor



### Operate & Optimize

Hypercare and seamless BAU support post Handover

### Embark Cloud

Tailored cloud strategy with measurable outcomes in line with business needs  
*Multi-Cloud / Digital / CX / Industry*

### Cloud Assessment & Discovery

Cloud suitability assessment for transformation and GRC analysis

### Well Architected Reviews

Cloud native, secure, scalable, high-performing solutions  
*Best Practices / WAR / POVs*

### Cloud Platform Build

Rapid programmatic platform provisioning for cloud foundation  
*Smart Deployment / Blueprints / Repeatable*

### Cloud Migration

Rapid, repeatable, automated movement of workloads to cloud  
*DC Uplift | Mainframe | License Freedom | App to Container Migration | DB Migration*

### VMware on Cloud

Seamless movement VMware to cloud

### Boundaryless Operations

Proactive, predictive management of multi-cloud applications, data, infrastructure  
*SecOps | SRE | AIOps CBP | Single Pane of Glass | Cloud Analytics | Container Lifecycle | Cloud Ops | GenAI Ops Insights*

### Cloud Economics

Continuous Cloud Optimization and FinOps for Multi-Cloud Environment  
*Governance | Cost Insights | Recommendations*

### Extreme Automation

Everything as code (EaaC), from repetitive, error-prone manual operations to an automated code-to-cloud workflows

### Industry Cloud



Heavily customized fit-for-purpose, industry specific across Multi Clouds *Bank in Box | Mediacube | Aspentech / AssetNXT | Majesco | Duckcreek*

### SAMPLE CLIENT BASE



# IPs and Accelerators, Our differentiators



<p><b>V2C</b> Automated multi-cloud Infrastructure provisioning &amp; Container migration</p>	<p><b>50% lesser time</b> to Modernize &amp; Deploy</p>
<p><b>INSIGHTS</b> Assess readiness of infrastructure for migration to cloud with the most appropriate roadmap</p>	<p><b>2X</b> faster assessment</p>
<p><b>ENSURE</b> Autonomous cloud governance and FinOps platform built to manage multi-cloud environments</p>	<p><b>Real time</b> audits and <b>auto</b> remediations</p>
<p> Cloud build automation with an API engine and pre-defined templates</p>	<p><b>30% accelerated</b> deployment and provisioning</p>
<p><b>WATCH</b> Single pane view into 360° observability with 50+ connectors to industry tools</p>	<p><b>25%</b> savings in operational costs</p>
<p> Integrated Platform for end-to-end Multi Cloud Management Services</p>	<p><b>60%</b> improvement in MTTR through Automation First Approach</p>
<p><b>AiOps</b> Ai Platform for Digitized Operations</p>	<p><b>Hybrid IT Ops ready AI bot</b> solution</p>



