

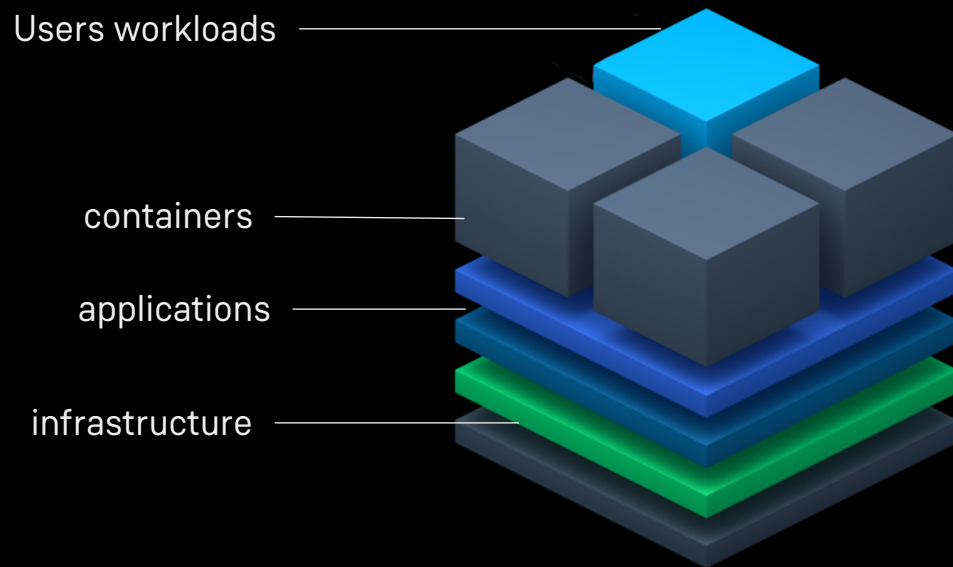


MAGALIX

Low-touch relentless cloud optimization

\$20B annual waste in cloud infrastructure

Complex tools and monthly manual cycle



Users workload changes every minute

Requires understanding of platform & app architecture

Requires deep knowledge in cloud infrastructure

200% Kubernetes growth YoY, but hard to balance its capacity and performance



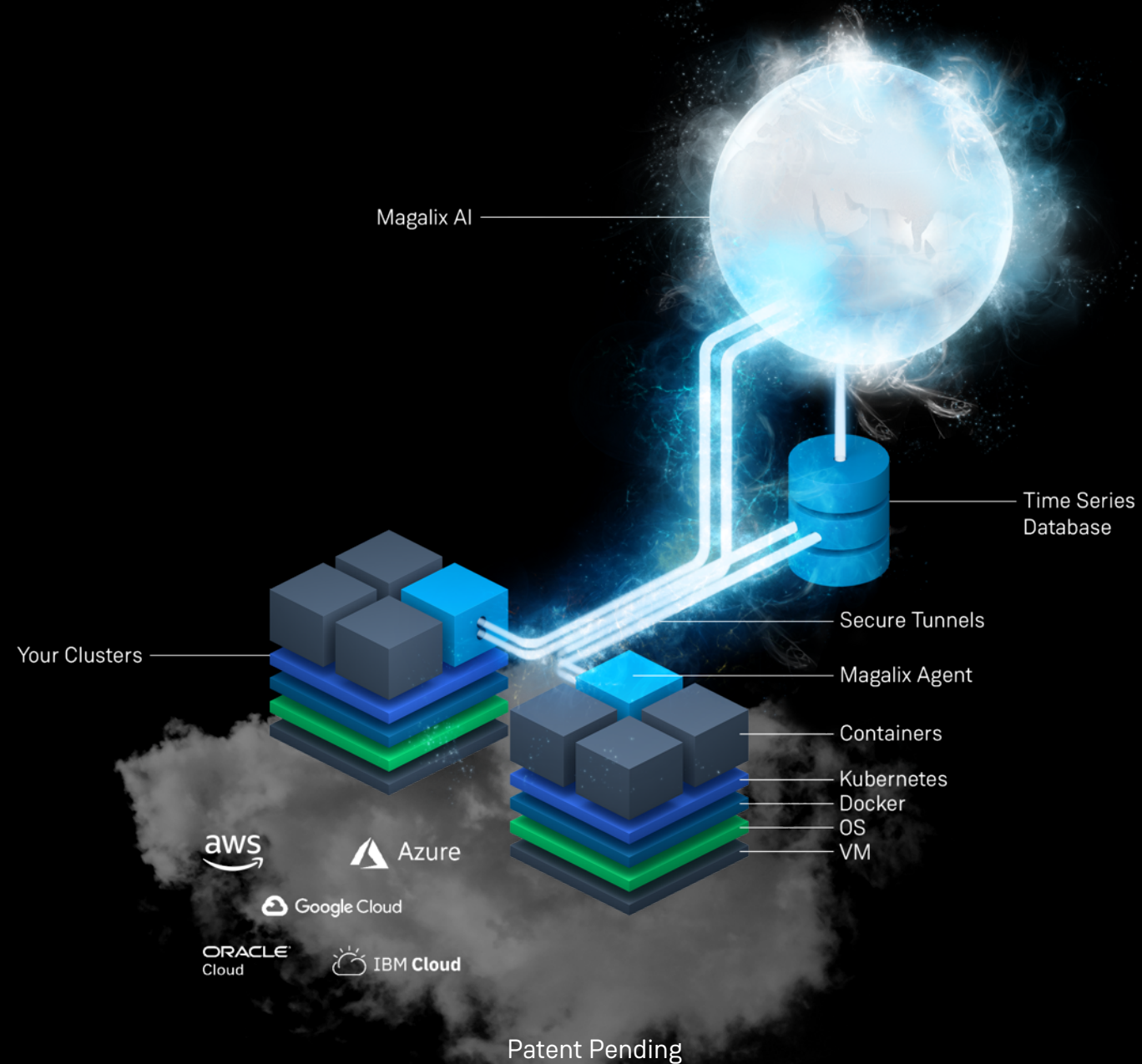
Low-touch, relentless optimization for Kubernetes using AI

- Application & KPIs centric
- Realize optimizations 20x faster
- Save without wasting engineering cycles

How It Works

- 1** Connect infra to Magalix
Single command line
- 2** Magalix AI learns, predicts and correlates metrics
Within 2 hours
- 3** Magalix executes scalability recommendations
Up to 24 times a day

Self-served SaaS, or
Self-hosted Enterprise



How can Magalix help?

Where Are You in the Cloud Native Journey?

Typical phases of private/public cloud journey

DAY 0 - Get infra ready to serve business needs: security, reliability, and efficiently

DAY 1 - iterate fast with right capacity: CI/CD and monitoring

DAY 2 - Get the maximum ROI out of cloud enabled-services and infra



Plan Infrastructure and Applications Modernization

DAY 0 - Kubernetes + Containers

We help with

Spin up fast cloud agnostic Kubernetes

Ship fast with the CI/CD integration

The right visibility of all stack layers

Educate the team to independently innovate



Accelerate Migration With The Right Strategy

DAY 1 - Containerize Workloads

We help with

Containerize applications

The app fabric: discovery, security, networking, etc.

Team onboarding & knowledge transfer



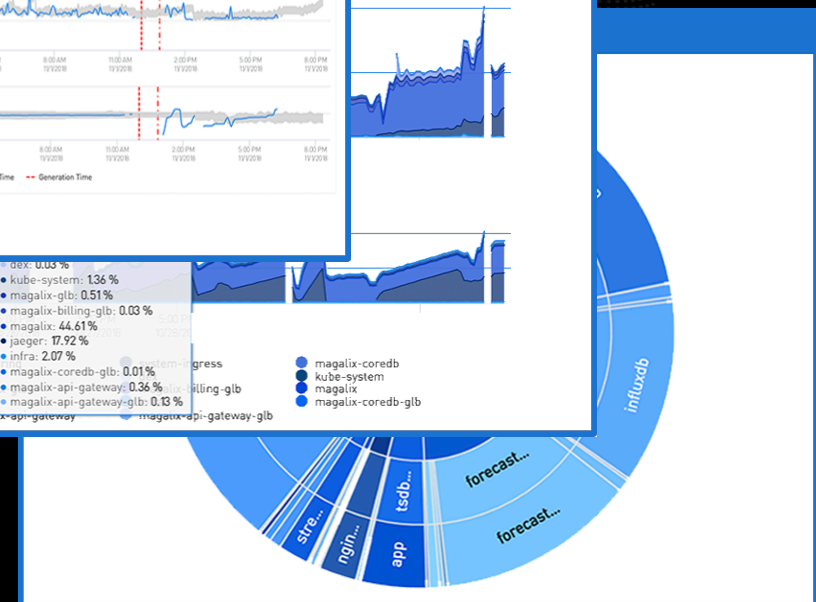
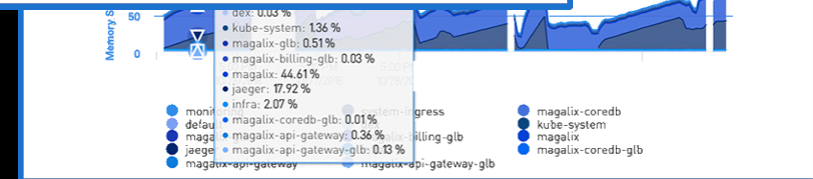
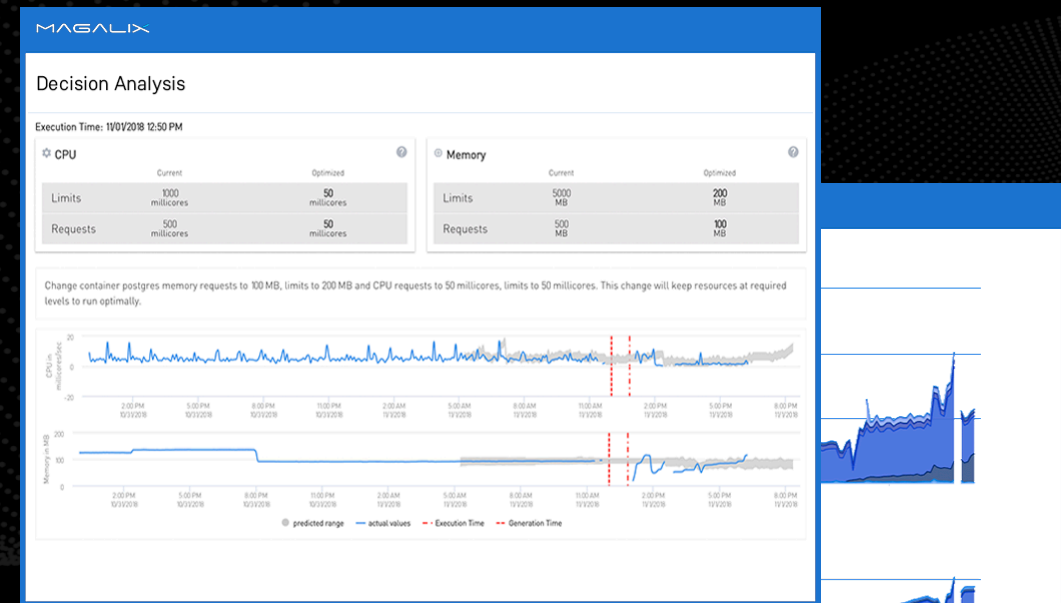
Maximize The Value Of Apps And Infrastructure

DAY 2 – AI to maximize value of apps and infrastructure

360 view of resources utilization and apps performance

Low-touch AI-powered optimization

Full control on resources management



Magalix Value Framework

What is it?

Maximize
Savings & ROI

Reduce idle infrastructure with AI-driven capacity management

Up to 50% reduction with containers placement, right sizing VMs, & cost modeling

Workforce
Productivity

Focus on differentiating tasks and the big picture

Save hundreds of hours on tedious resources management tasks.

Operational
Resilience

Reduce outages with clean abstraction of infrastructure

Run containerized workloads on AI-managed Kubernetes with adaptive management policies

Innovation
Agility

Leverage cloud native tools without vendor lock in

Right operational elements provisioned and AI-monitored

Examples

Use Case of Value Realized



One of the largest cardiovascular management platforms in the US.
AWS inefficient VMs model. Containerized and AI-Managed K8s

Maximize Savings & ROI

Workforce Productivity

Operational Resilience

Innovation Agility

Challenges

10-20% efficiency. Stuck with current model. Waiting to rearchitect their stack

1-2 months to on-board a new customer.

2-3 hours to recover from outages

Customized manual deployments

Results

50% cost saving. No code changes required.

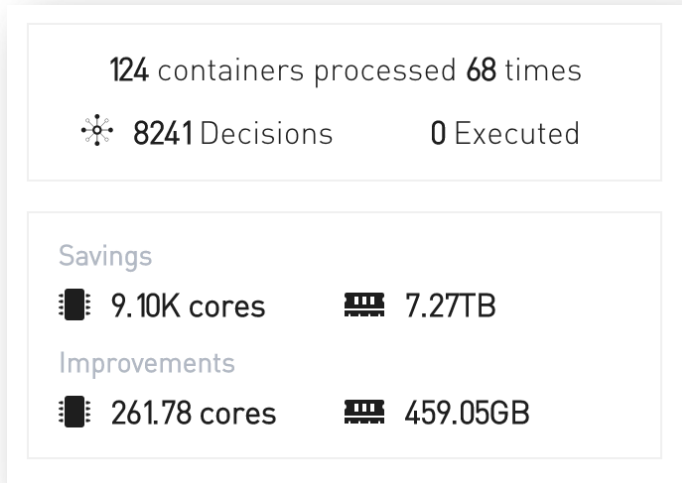
< 1 week to onboard a new customer

~10 minutes recovery time. Reduced outages 10%. A single dashboard.

Containerized workloads, CI/CD integrated with K8.

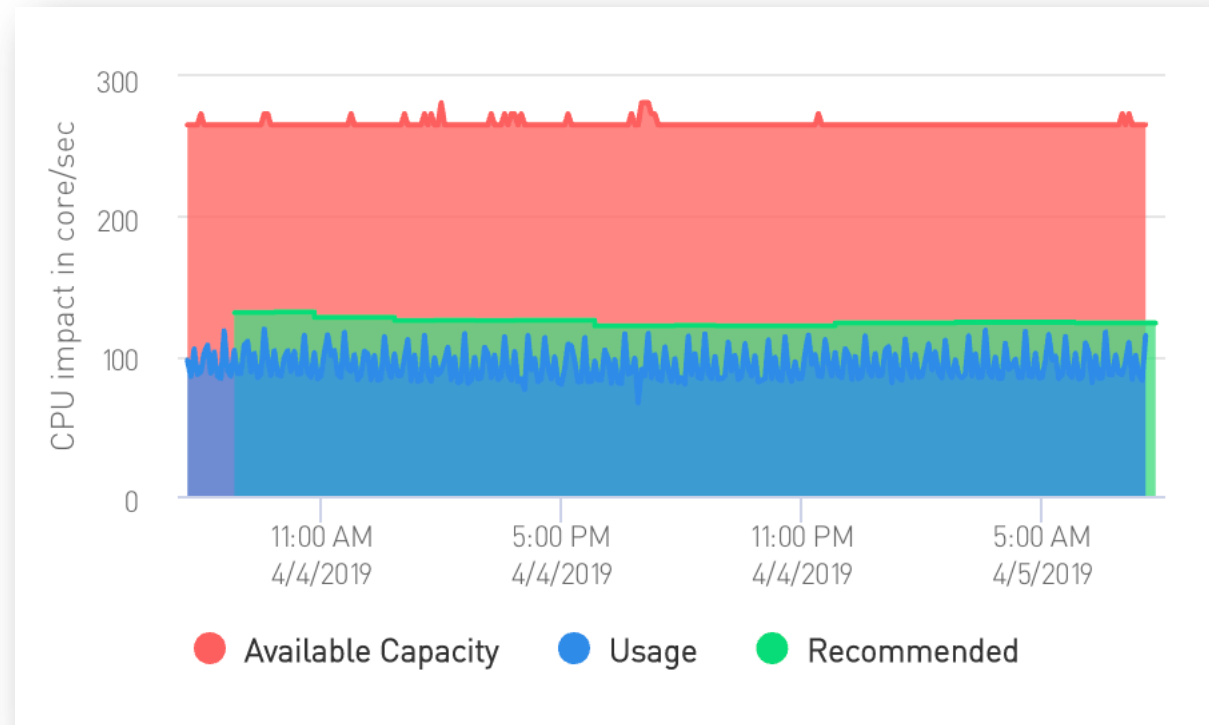
Use Case

4 days recommendations



Real customer cluster- 15 nodes production cluster

40% compute Savings (~\$10k yearly savings)



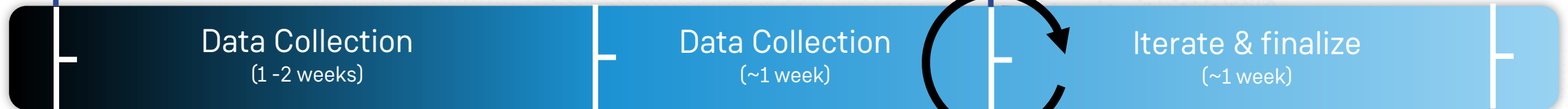
Process to Build a Business Case

Kick off

- Project overview
- Executive alignment
- Define timeline, scope, & roles

Full Assessment

- Full analysis
- Incorporate new data



Data Collection
(1 -2 weeks)

Data Collection
(~1 week)

Iterate & finalize
(~1 week)

- Review data
- Initial analysis
- Identify open questions, assumptions

Initial
Assessment

Customer
Report Out



MAGALIX



“We were very impressed with the technical competence and the white glove treatment we received so far.”

CTO — Medstreaming

“The value of AI and what Magalix has done is really taking this human judgment and automating it in a way that is more proactive than reactive.”

GM - Microsoft