

# Proof Your Vision

## IoT Demonstrator in One Sprint

Your IoT-idea becomes reality in one sprint and you can demonstrate a prototype to your customers and colleagues.



### See what customers are saying:

*"Our heat pumps are many times more energy efficient than conventional heating systems - thanks to our Microsoft Azure-based IoT solution, our customers can track this in real time via app. And MaibornWolff helped us to achieve this feature."*

– Henrik Rutenbeck, Director Marketing,  
Glen Dimplex Germany

## WHAT WE OFFER

You need a partner who has expertise in the full IoT lifecycle—who can design, build and operate your IoT product? Or you need to integrate 3rd party products and systems with IoT features?

MaibornWolff helps you to take your first steps! Choose from 1-4 weeks, 2-4 experts or 1 prototype—always at a fixed price.

**Refinement Workshop (Basic)** Transforming your idea into a business- and use case based on Design Thinking methodology

**Prototyping Event (Basic)** Challenging refinements in a real case scenario

**Prototyping Sprint (Extended)** Including back end, user interface and hardware

**Roadmap Presentation (Basic)** Milestone & Implementation Forecast

### AND THIS IS WHAT YOU GET

Refinement of business and use case(s)

Technical architecture design

Prototype for demonstration purposes

Estimates for initial effort and operating cost of productive IoT Solution