



# MAILGUARD 365

Case Studies

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# New Microsoft 365 email security keeps the wheels on the bus going around and around

*“(VVTA was using Microsoft 365 alone) before MailGuard 365. We received a lot of malicious emails, and we did have an incident with a ransomware attack. It was a nightmare having to deal with it.*

*We experience a near miss roughly every two months, but the Finance and Exec teams get hit regularly.*

*Cybercriminals want to extract money, so they’re the targets. They phish heavily to the finance department, so we have to be very proactive, so there’s a lot of training with cybersecurity and cyber training. So, we have trained the staff on what to look out for.*

*We were tired of the constant phishing and targeted attacks. The same for our Executive team. Once cybercriminals work out who your CEOs, and Directors and Executives are, once they get targeted, they never stop. They’ll just keep adapting and making variations to their emails. But MailGuard 365 (as an added layer in our M365 security stack) has helped tremendously.*

*It’s been working great, and near misses have gone down tremendously since using MailGuard 365, so that’s a big plus.*

**SENIOR NETWORK ADMINISTRATOR, VVTA**



## At-a-glance:

**Customer:** Victor Valley Transit Authority

**Website:** <https://vvta.org>

**Country:** United States

**Industry:** Transportation

**Products and Services:** Public Transit

*"If you own a mid to large tier business, you need MailGuard 365 to fortify your defences, because if you don't, it will cost you in the long run. Too many businesses think it won't happen to them. "*

– SNR. NETWORK ADMIN, VVTA (VICTOR VALLEY TRANSIT)

## The problem

*"Cybersecurity is critical to VVTA. We are a public transportation authority, and we want to make sure all the network resources are available 365 days a year, 24/7.*

*There are always documents and links being opened and clicked. Cybersecurity has changed tremendously over the past few years. With ransomware becoming a lot more prevalent, it's changed the landscape entirely.*

*We must always be vigilant about what's out there."*

## Key benefits:



### Single-click Activation

Frictionless activation provides enterprise-wide protection. No download required as MailGuard 365 is built on Microsoft Azure and is activated in the Microsoft marketplace with your Microsoft credentials. Get started with a single click, stopping advanced email threats immediately.



### Evidence-based reporting

Complementing upstream security services like the Microsoft 365 security stack and other third-party email security vendors, MailGuard 365 takes a new approach. This means it is last to inspect emails, allowing for world first evidence-based reporting that demonstrates its stopping power.



### No end-user training

Designed to provide peace of mind to end-users and IT admins, MailGuard 365 works in the native M365 environment with no set-up headaches. Threats are moved to the users' junk and deleted items folders, so no additional training is required.

## The MailGuard 365 difference

Speed to detect and stop sophisticated email threats is the advantage of using MailGuard 365 with the Microsoft 365 security stack (including Microsoft Defender).

Proven to stop 'zero zero-day' email threats hours faster, with proprietary AI & ML-powered threat detection, MailGuard 365 strengthens your Microsoft 365 email security against advanced phishing, ransomware and sophisticated BEC attacks. A pioneer in cloud email security since 2001 and ISO/IEC 27001:2022 certified, it combines specialist cloud email security expertise and IP from MailGuard, with the best of Microsoft, delivering a native ICES (Integrated Cloud Email Security) solution to protect businesses in a single click. Co-built with the team at Microsoft to protect 345+ million users, it delivers enhanced 'defense-in-depth' protection for Microsoft 365 customers.

## Learn More

[www.mailguard365.com](http://www.mailguard365.com)

## Start your 30-day free evaluation:

[AppSource.MailGuard365.com](https://AppSource.MailGuard365.com)

[Azure.MailGuard365.com](https://Azure.MailGuard365.com) (Azure Subscribers)



# “I feel the need, the need for speed!” Maverics turn to MailGuard 365.

Mumbai based, Microsoft Partner, The Mavericks Technologies Pvt Ltd, had a problem with malicious emails reaching their end user Microsoft 365 inboxes:

“Before the implementation of MailGuard 365, we used to receive approximately 100-150 spam, phishing and malware emails every day in our mailboxes.

Post implementation, there are nearly zero emails in user mailboxes, and those suspect emails are moved immediately to the users’ Junk folder.

This has helped us keep our environment safe and user mailboxes clean. MailGuard 365 helped improve security and achieve good hygiene for our Email Tenant.

Thank you to the Tech Data SYNEX team for proposing MailGuard 365 for our Microsoft Tenant.

**SAMEER DESHPANDE**  
**Founder & CEO**  
**The Mavericks Technologies Pvt Ltd**



## At-a-glance:

**Customer:** The Mavericks Technologies Pvt Ltd

**Website:** [www.themaverics.com](http://www.themaverics.com)

**Country:** India

**Industry:** Technology

**Products and Services:** Microsoft Partner

*“MailGuard 365 has helped us keep our environment safe and user mailboxes clean, improving security and achieving good hygiene for our Microsoft 365 tenant.”*

– CEO & FOUNDER, THE MAVERICS TECHNOLOGIES

## The problem

The Mavericks group was founded in 2015, as a Microsoft Partner. We focus on driving technology-based operational excellence.

*“We have more than 30 Microsoft 365 mailboxes, and before MailGuard 365, we used to receive approximately 100-150 malicious emails each day in our mailboxes.*

*MailGuard 365 has helped us keep our environment safe and user mailboxes clean, improving security and achieving good hygiene for our Microsoft 365 email tenant.”*

## The MailGuard 365 difference

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## Key benefits:



### Single-click Activation

Activate enterprise-wide protection within a minute. No download required as MailGuard 365 is built on Microsoft Azure and is activated with your Microsoft credentials. Get started with a single click, stopping advanced email threats immediately.



### Evidence-based reporting

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### No end-user training

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# “MailGuard 365’s speed is certainly working for us”

We had emails coming through with links and attachments that we were particularly concerned about. We need to ensure that any malicious attempt or fraud attempt is null and void, and securely defended. Sometimes I see threats that land in the inbox, and you might go to click. That’s the biggest fear that we have, that other staff members might not hesitate.

***Speed is critical, and I can vouch for the fact that MailGuard 365’s speed is certainly working for us.***

We’re a Microsoft 365 customer, and we were relying on the native security in those services, but links and attachments were still coming through to our staff, so it wasn’t enough. A major concern was how MailGuard 365 integrates with Microsoft, and it truly has been a seamless transition.

With the escalating risk environment, we can’t afford to be complacent and simply hope that it doesn’t happen to us. At the end of the day, we’re looking after our business, and the data that comes off the back end of our marketplace platform for customers and legal firms.

MailGuard 365 was a crucial choice to better protect our emails and our data.

Getting started with MailGuard 365 was incredibly easy too. I did it myself. For someone who is not normally our go to for tech. It was really easy, it was great.

And most important, MailGuard 365 stops those threats now, 100%, most definitely. We have peace of mind knowing that it’s scanning our emails and stopping those nasty links and attachments.

I don’t think there are many organisations out there that would deliver like MailGuard 365 has. We have had nothing but an incredible experience right from the very first implementation. It has been a great experience the whole way through.

**Bianca Dowdell-Munro**

Co-owner & COO, Legally Yours



## At-a-glance:

**Customer:** Legally Yours

**Website:** [www.legallyyours.com.au](http://www.legallyyours.com.au)

**Country:** Australia

**Industry:** Professional Services

**Products and Services:** Legal Marketplace

*We're a Microsoft 365 customer, and we were relying on the native security in those services, but links and attachments were still coming through to our staff, so it wasn't enough.*

**– CO-OWNER & COO, LEGALLY YOURS**

## The problem

*“Legally Yours is a dual-sided marketplace. On one side you have the ability for consumers to connect with lawyers for a fixed fee, and on the other side we have a community-based platform that’s for lawyers.*

*With the escalating risk environment, we can't afford to be complacent and simply hope that it doesn't happen to us. We're looking after our business, and the data that comes off the back end of our platform for customers and legal firms. MailGuard 365 was a crucial choice to better protect our emails and data.”*

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**DON'T WAIT  
UNTIL IT'S TOO LATE.  
PROTECT YOUR MICROSOFT 365  
INBOXES TODAY.**

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