



mobilityONE

NO MORE SPREADSHEETS TO MANAGE YOUR FLEETS!



The World Around Enterprises is Changing...

Digital transformation

Cost optimization

Energy smart transition

Connectivity

Sustainability and ESG implementation

>89%

of large companies globally have a digital and AI transformation underway

<25%

of large companies globally achieved markable cost savings

130%+

Increased CO₂ emission in the last 50 years worldwide

...but Fleet Management in Corporate World Remains Unchanged

9 companies out of 10 still use spreadsheets and direct phone calls to manage their mobile assets and for bringing key decisions related to their transport and mobility needs!

Most common management tool in fleets is MS Excel.

Filtering	Product	Category	Origin	Weight (g)	Cost of Unit (\$)	Color	Responsible Person	Contact E-mail
	668759 - Phone Holder	Accessories & Supplies	China	125.0	25.0	Black	Amelia Morrison	ameliamorrison@gmail.com
	150461 - Digital Picture Frame	Accessories & Supplies	China	350.0	65.0	White	Julia Parr	juliparr@gmail.com
	094775 - USB Charging Cable	Accessories & Supplies	Germany	25.0	15.0	White	Amy Murray	amymurray@gmail.com
	246184 - Selfie Stick Tripod	Camera & Photo	China	200.0	30.0	Green	Joanne Paige	joannepaige@gmail.com
	546617 - MicroSD Card	Camera & Photo	Germany	20.0	35.0	Gray	Anne North	annenorth@gmail.com
	397949 - HDMI Cable	Camera & Photo	China	65.0	25.0	Yellow	Joan Oliver	joanolive@gmail.com
	260249 - 35 mm Lens	Camera & Photo	South Korea	650.0	200.0	Black	Katherine Short	katherineshort@gmail.com
	79238 - Light Stand	Camera & Photo	China	145.0	35.0	Black	Jessica Giden	jessicagiden@gmail.com
	268213 - External Hard Drive	Computers & Accessories	United States	253.0	150.0	Green	Kimberly Simpson	kimberlysimpson@gmail.com
	160342 - Laptop	Computers & Accessories	South Korea	1,400.0	1,950.0	Red	Karen Sharp	karensharp@gmail.com
	183059 - Graphi. Card	Computers & Accessories	United States	850.0	1,250.0	Yellow	Amelia Morrison	ameliamorrison@gmail.com
	788027 - Keyboard	Computers & Accessories	China	290.0	15.0	White	Julia Parr	juliparr@gmail.com
	136058 - Mouse	Computers & Accessories	China	120.0	25.0	White	Amy Murray	amymurray@gmail.com
	270729 - Webcam	Computers & Accessories	United States	133.0	30.0	White	Joanne Paige	joannepaige@gmail.com
	156533 - 32 GB Ram	Computers & Accessories	South Korea	85.0	35.0	White	Anne North	annenorth@gmail.com
	103243 - 256 GB SSD	Computers & Accessories	South Korea	360.0	30.0	White	Joan Oliver	joanolive@gmail.com
	369996 - Monitor	Computers & Accessories	China	1,950.0	400.0	White	Katherine Short	katherineshort@gmail.com
	761283 - Laptop Stand	Computers & Accessories	China	265.0	35.0	White	Jessica Giden	jessicagiden@gmail.com
	439319 - Smartwatch	Wearable Technology	United States	125.0	195.0	White	Julia Parr	juliparr@gmail.com
	205243 - Bluetooth Earphones	Wearable Technology	United States	180.0	180.0	White	Amy Murray	amymurray@gmail.com
	119913 - Overhead Headphones	Wearable Technology	South Korea	250.0	100.0	White	Joanne Paige	joannepaige@gmail.com
	448081 - Smart Glass	Wearable Technology	Japan	200.0	120.0	White	Anne North	annenorth@gmail.com
	396676 - Remote Controller	Video Game Consoles	Japan	75.0	20.0	Orange	Joan Oliver	joanolive@gmail.com
	137866 - Game Console	Video Game Consoles	United States	120.0	600.0	White	Katherine Short	katherineshort@gmail.com
	48440 - eBook Reader	eBook Readers	Germany	350.0	100.0	Green	Jessica Giden	jessicagiden@gmail.com
	309977 - Reader Case	eBook Readers	China	120.0	25.0	Yellow	Julia Parr	juliparr@gmail.com
	894319 - GPS Navigator	GPS & Navigation	South Korea	350.0	300.0	Black	Amy Murray	amymurray@gmail.com
	189714 - Key Finder	GPS & Navigation	South Korea	50.0	35.0	Green	Joanne Paige	joannepaige@gmail.com

Flotras	2,168	2,182	2,218	2,275	2,261	2,270	2,452	2,312	2,340	2,275
Total F&S Contracts at end of month	2,168	2,182	2,218	2,275	2,261	2,270	2,452	2,312	2,340	2,275
of which have Maintenance Mfg Penetration	2,072	2,091	2,123	2,119	2,143	2,186	2,206	2,220	2,236	2,218
of which have Tyre Tyre Penetration	1,900	1,919	1,924	1,948	1,967	1,988	2,024	2,024	2,054	2,066
of which have Road Assistance Penetration	2,098	2,110	2,115	2,117	2,134	2,146	2,264	2,139	2,204	2,229
of which have Rental Car Rental Car Penetration	1,714	1,725	1,766	1,746	1,794	1,811	1,824	1,820	1,822	2,010
of which have Fuel Management Fuel Penetration	0	0	0	0	0	0	0	0	0	0
of which have VSP Service VSP Penetration	188	192	192	196	189	190	195	199	206	210
of which have TPL TPL Penetration	2,117	2,126	2,152	2,148	2,163	2,189	2,112	2,223	2,246	2,341
of which have TPL with ALD RE TPL with ALD RE Penetration	96	216	364	354	712	980	1,221	1,239	1,483	1,647
of which have Casco Casco Penetration	2,117	2,126	2,152	2,148	2,163	2,189	2,112	2,223	2,246	2,341
of which have Self Insurance Self Insurance Penetration	0	0	0	0	0	0	0	0	0	0
of which have Passenger Insurance Passenger Insurance Penetration	1,984	1,986	2,004	2,027	2,042	2,071	2,008	2,119	2,141	2,341
of which have Legal Insurance Legal Insurance Penetration	0	0	0	0	0	0	0	0	0	0

Problem

1. Quick queries

Most of companies do not have quick answers to basic fleet queries:

Where are my vehicles? Are they free to book or assign? What is the cost per km travelled and transported ton of cargo? Why have fleet costs increased? Harmful emissions last month?

2. No automation

Manual work with delays and poor quality

3. KPI's

Key performance indicators aren't monitored in real time

4. International fleet management

No corporate fleet insights for different markets

5. Disconnected partial fleet solutions

Aren't interconnected and do not address the overall needs of a company.

Solution



mobilityONE is a cloud-based fleet management ERP platform.

It has been developed by industry experts who have extensive experience in business processing and management, specifically in the area of vehicle fleets.

mobilityONE promotes digitized, responsible, and efficient management of a company's entire mobile assets.

Key Functionalities



Quick wins



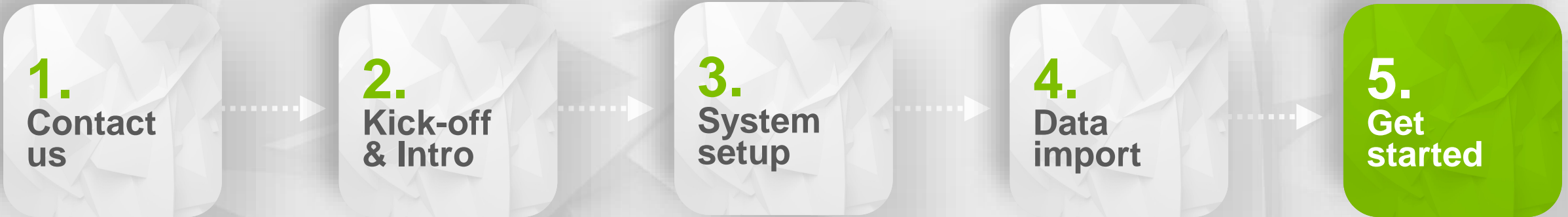
- **Fast integration** into existing business landscapes (no projects)
- **Full administration and management** of all mobile assets in one place
- Introduces **automated processing** of key information and full **cost control**
- Enables **better planning** and **efficient decision-making**
- Monitoring **CO₂ emissions**
- Enables **ESG fleet reporting**

**What Gets
Measured,
Gets
Managed!**

Efficient fast implementation

Quick & painless deployment in existing environments without prior investments in the short term.

Average duration of rollout from start to end is 4 weeks.



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Let's accelerate the future of mobility together.