

# malomatia's Cloud Service Portfolio



**"INVENT THE FUTURE From Qatar to the World"**

# malomatia is a leading provider of Information Technology Services & Solutions in the State of Qatar



Qatar's Leading System Integrator



500+ Projects Executed



50+ Customers



ISO 27001 Certified Local SOC



1100+ Employees



Best System Integrator (2018)



Operations in Qatar, India & Jordan



Qatar's Largest Contact Center

## Contribution to TASMU Smart Qatar



malomatia are the **Master System Integrator** for TASMU Central platform in a consortium of 10+ partners



### Virtual Consultation

malomatia implemented Virtual consultation platform deploying over 325 clinics




### Digital Farmer Community (DFC)

malomatia also implemented DFC to provide farmers localized Agri-information and crop specific advice

# malomatia helps its clients create a modern IT organization built on agility, DevOps, and cloud native technologies and solutions, as a catalyst for digital transformation

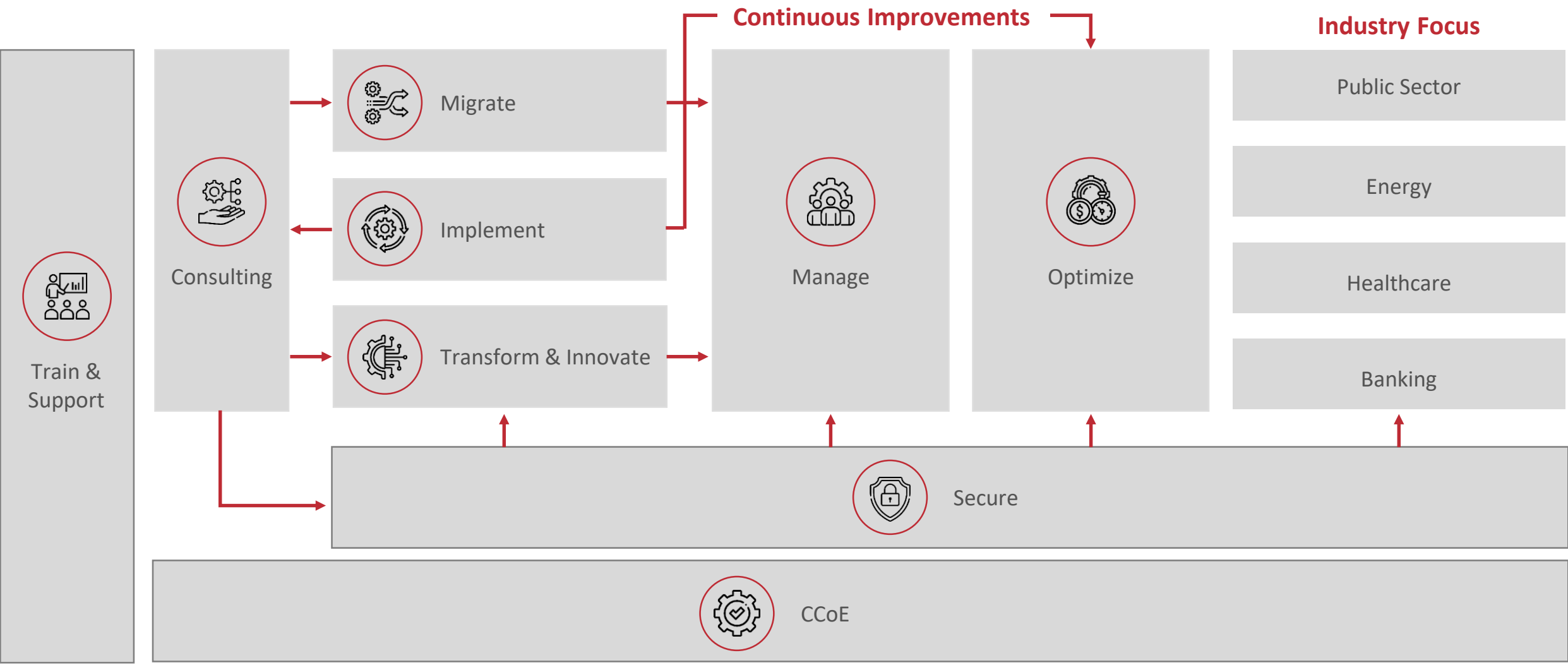
 50+ Azure Certified Consultants	 CCoE for Azure Services	 100+ Consulting Engagements	 Team with an Avg. Experience of 12+ Years	 150+ Applications Delivered	 20+ Digital Transformation Projects	 12+ Years of Operations	 Roadmap to build MS Capabilities	 Talent Pool from 2 Centers
--	--	--	---	--	--	--	---	---

<b>MICROSOFT COMPETENCIES</b>	<p><b>Microsoft Partner</b></p> <ul style="list-style-type: none"> <li>Gold Application Integration</li> <li>Gold DevOps</li> <li>Gold Data Analytics</li> <li>Gold Cloud Platform</li> <li>Gold Datacenter</li> </ul> <p><b>Microsoft Partner</b></p> <ul style="list-style-type: none"> <li>Silver Data Platform</li> <li>Silver Project and Portfolio Management</li> <li>Silver Collaboration and Content</li> <li>Silver Cloud Productivity</li> <li>Silver Security</li> </ul>	<b>SKILLS</b>	<p>~ 800 full-time professionals including 50+ Azure Consultants including:</p> <ul style="list-style-type: none"> <li>❖ Azure Developers</li> <li>❖ Azure DevSecOps Engineers</li> <li>❖ Azure Network Engineers</li> <li>❖ Azure Architects</li> <li>❖ Azure Data Engineers</li> <li>❖ Azure AI Engineers</li> <li>❖ Data Scientists</li> </ul>	<b>DELIVERY CENTERS</b>	
-------------------------------	--	---------------	---	-------------------------	---

## TECHNOLOGY CAPABILITIES



# malomatia's services for Microsoft Azure is focused around 3Ms of Cloud Modernization, Migration and Management, enabling cloud transformation and business agility



# Accelerate business outcomes across your organisation with our suite of cloud-powered services

## Consulting



### Consulting

- ❖ Cloud Center of Excellence
- ❖ Cloud Adoption
- ❖ Cloud Readiness Assessment
- ❖ Cloud Business Case Development
- ❖ IT Operating model
- ❖ Modern Service Management
- ❖ Agile Practices

## Migration & Modernization



### Migration

- ❖ Cloud Discovery and Assessment
- ❖ Migration Path selection
- ❖ Migration planning & execution

### Modernization

- ❖ AI
- ❖ Cognitive Services
- ❖ Data & Analytics
- ❖ Intelligent Automation
- ❖ IoT

## Management



### Managed Services

- ❖ Monitoring
- ❖ Service Desk
- ❖ Application Management
- ❖ Infrastructure Management
- ❖ Cloud Management

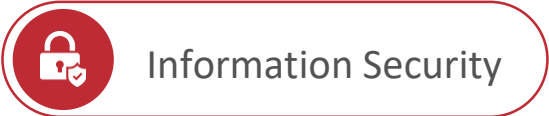
### Optimization

- ❖ FinOps
- ❖ Operational Excellence

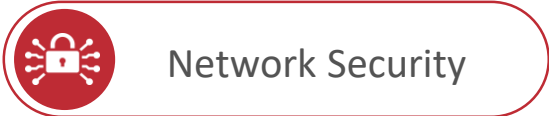
## Cyber Security



Device Security



Information Security



Network Security



Security Operations

# malomatia also offers a wide range of capabilities in the Data & AI domain that can be tailored to our customer's business objectives

## Data & AI Portfolio

**01** Data Strategy

**02** Data Governance

**03** Data Management

**04** Reporting & Analytics

**05** Artificial Intelligence (AI)

**06** Data Modernization (BI Cloud Migration)

## Engagement Models


Onsite


Offshore


Hybrid


Managed Analytics


## Value Proposition


 Origin to Insights


 Data Monetization

 Flexibility to integrate on-premises and cloud data

 Cross domain knowledge

 User Experience focused implementation

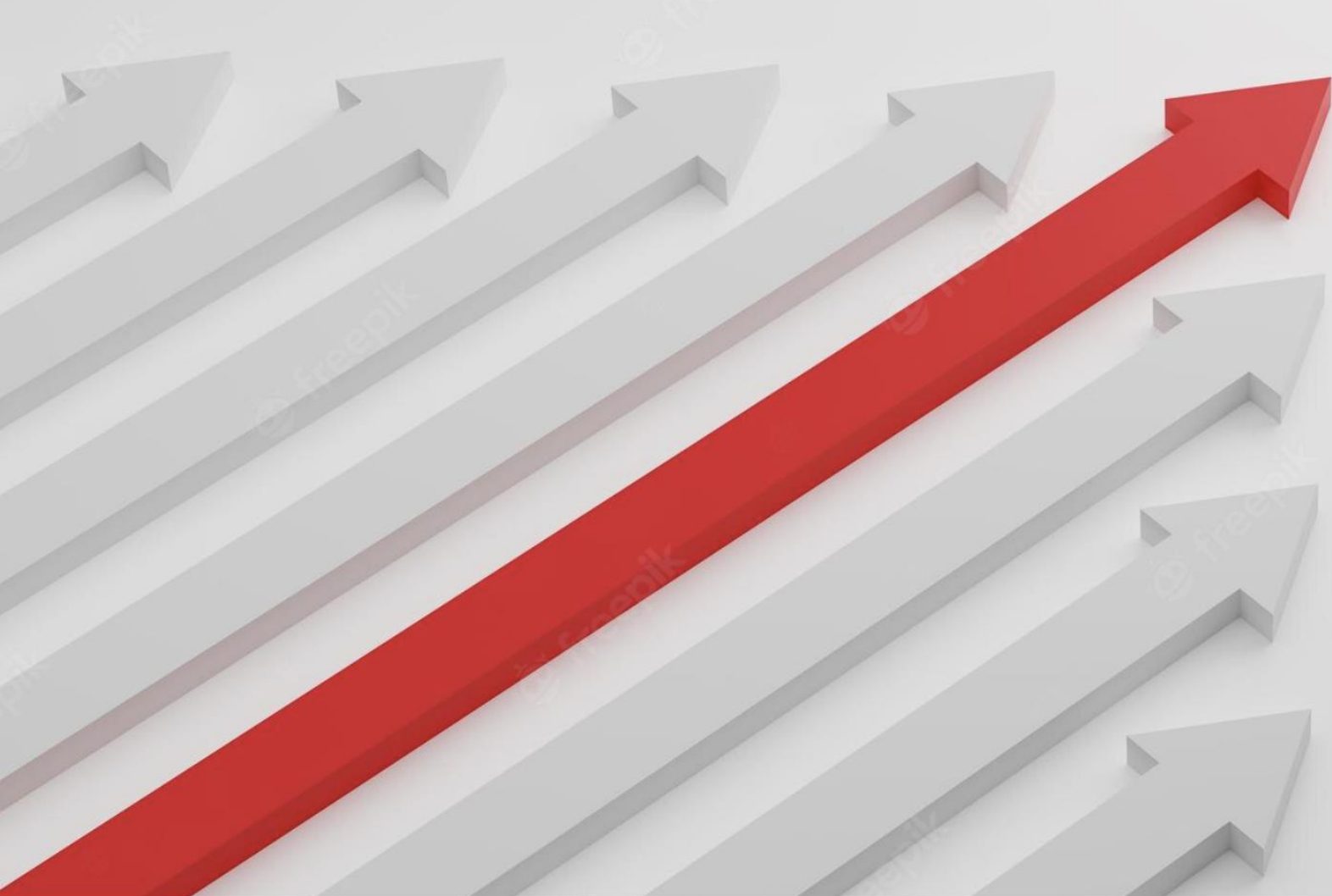
 AI powered Data Engineering and Analytics

 Fully managed Data & AI services

# malomatia serves a strong portfolio of customers across different sectors in Qatar

 <p>Public Sector</p>	
 <p>Energy &amp; Utilities</p>	
 <p>Healthcare</p>	
 <p>Education &amp; Culture</p>	
 <p>Logistics &amp; Services</p>	
 <p>BFSI</p>	
 <p>Technology</p>	

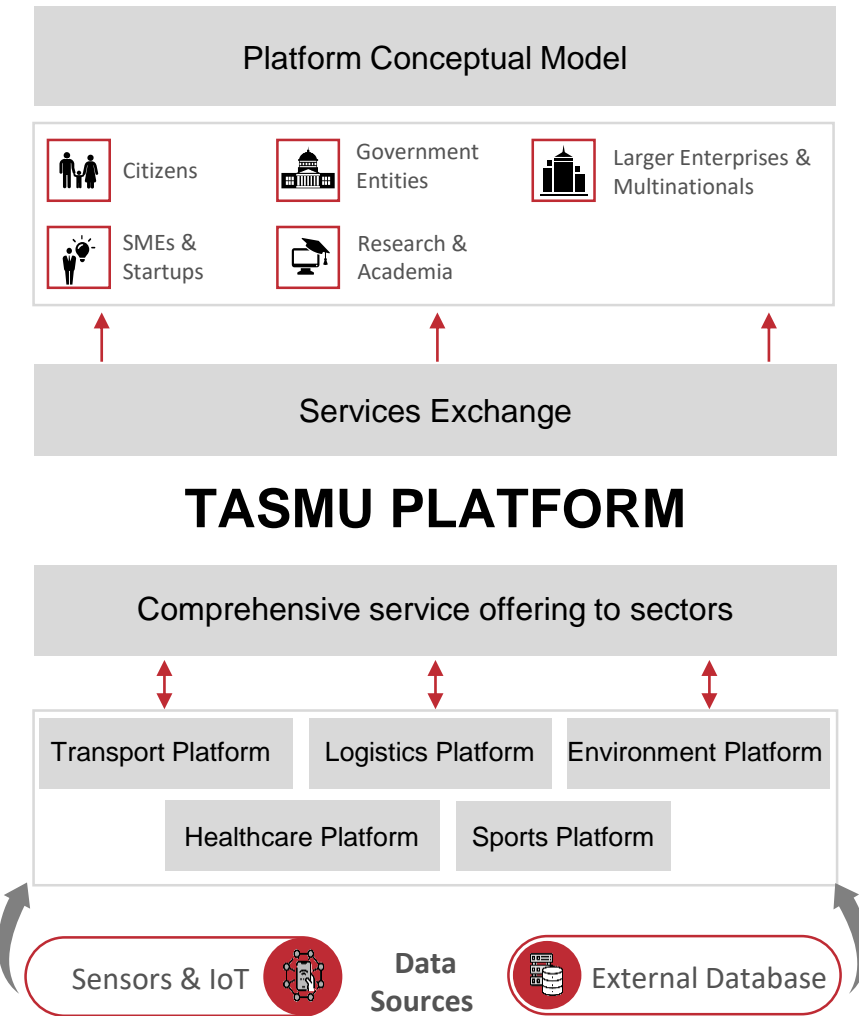
# KEY SUCCESS STORIES



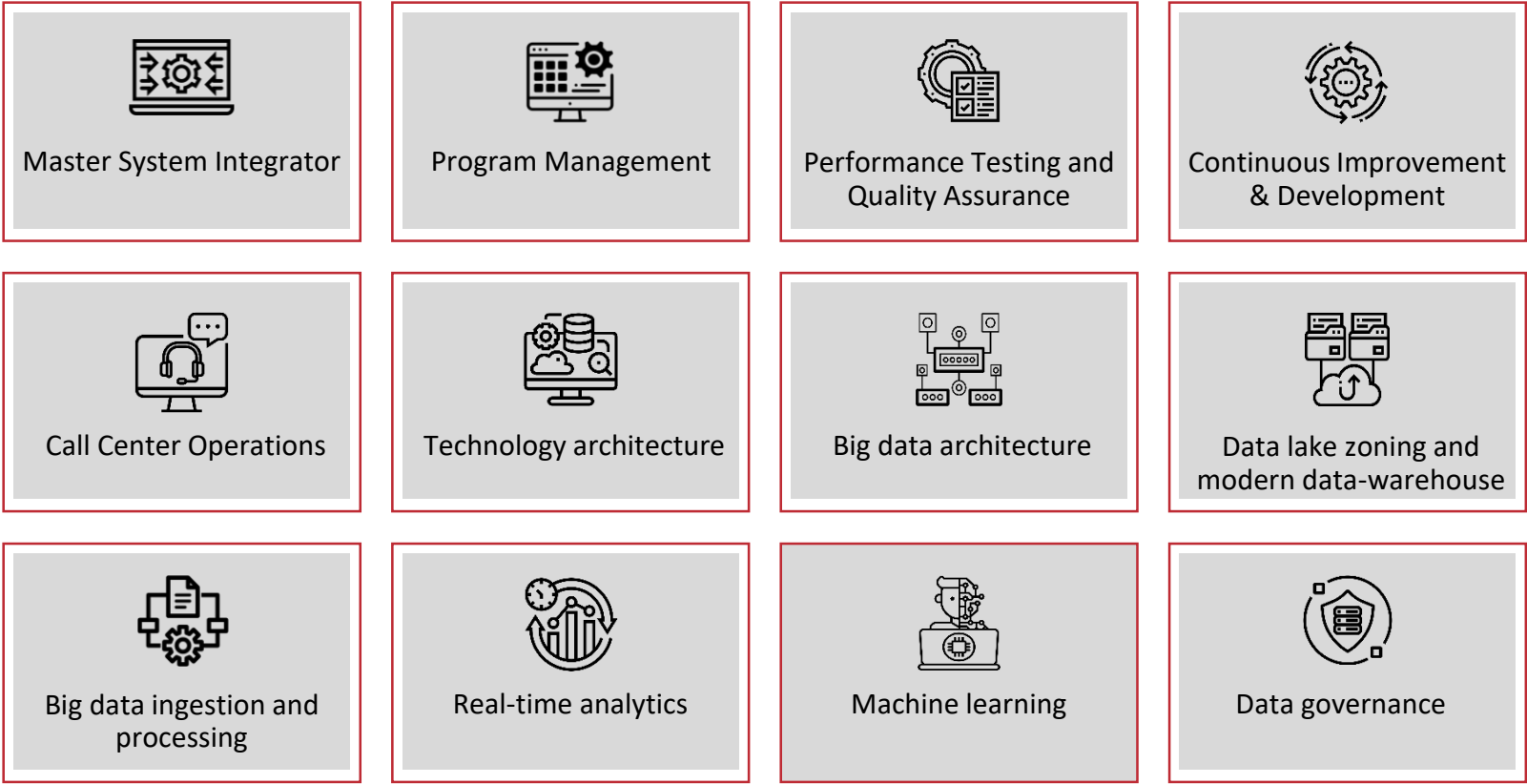


# TASMU PLATFORM

malomatia has played the **Master System Integrator** role in the implementation of TASMU Platform. The TASMU Platform forms the foundation of Qatar's digital transformation and aims to be a **ONE STOP SHOP** for citizens and service providers.

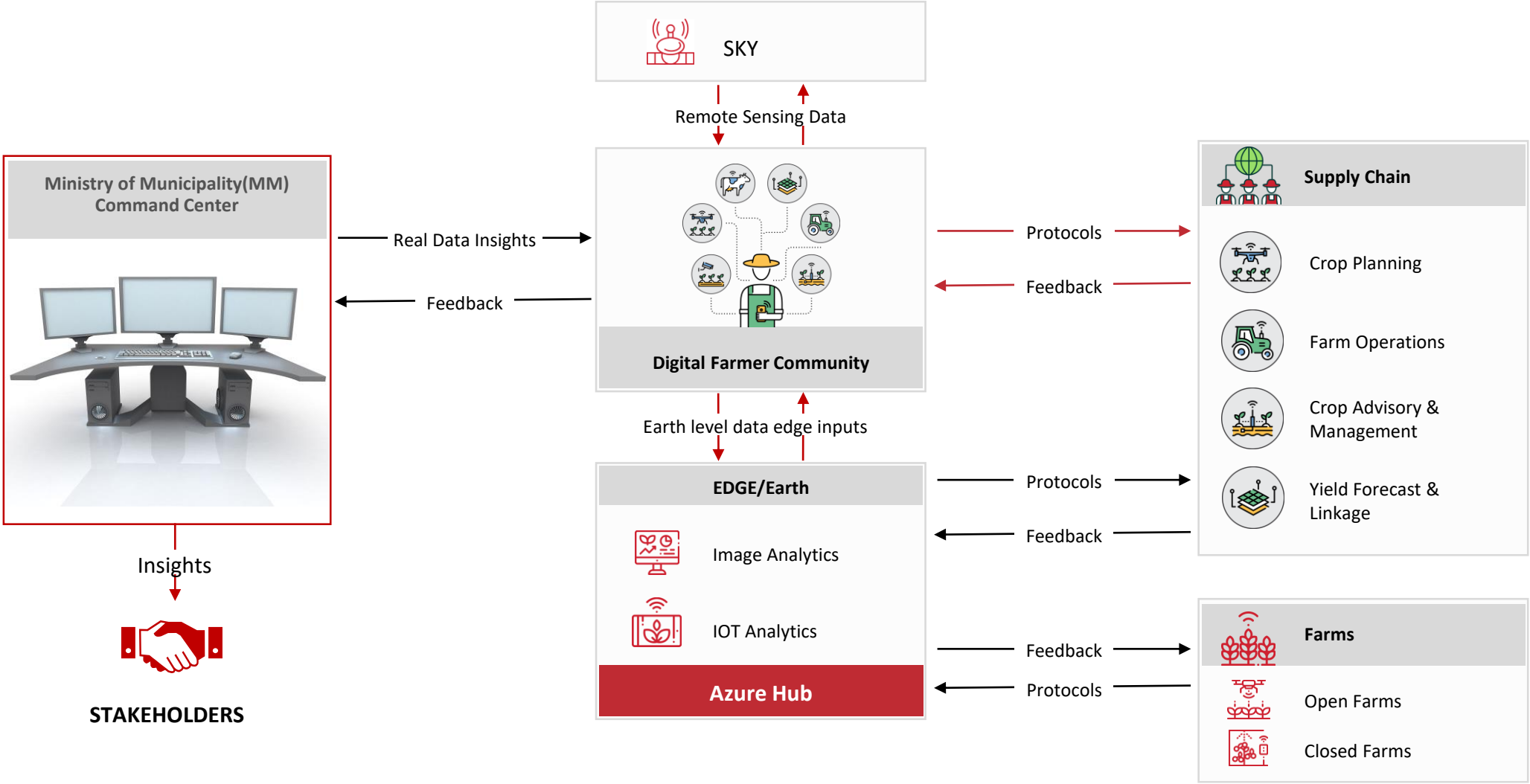


## malomatia's Role

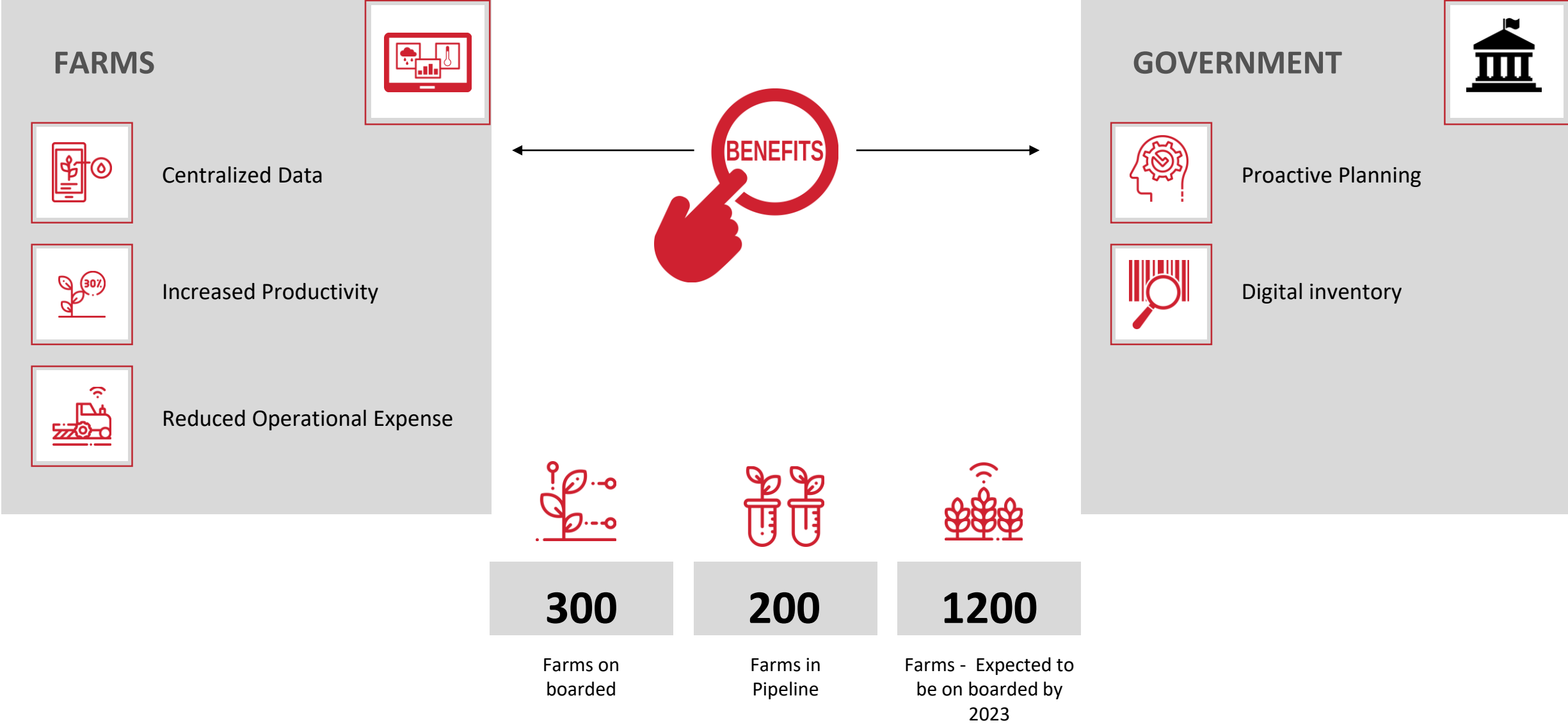


# DIGITAL FARMER COMMUNITY (DFC)

As part of the TASMU program, malomatia, successfully executed the Digital Farmer Community (DFC) use case. The DFC is a cloud based intelligent data platform that provides the resident farmers localized agriculture information and crop-specific advice.

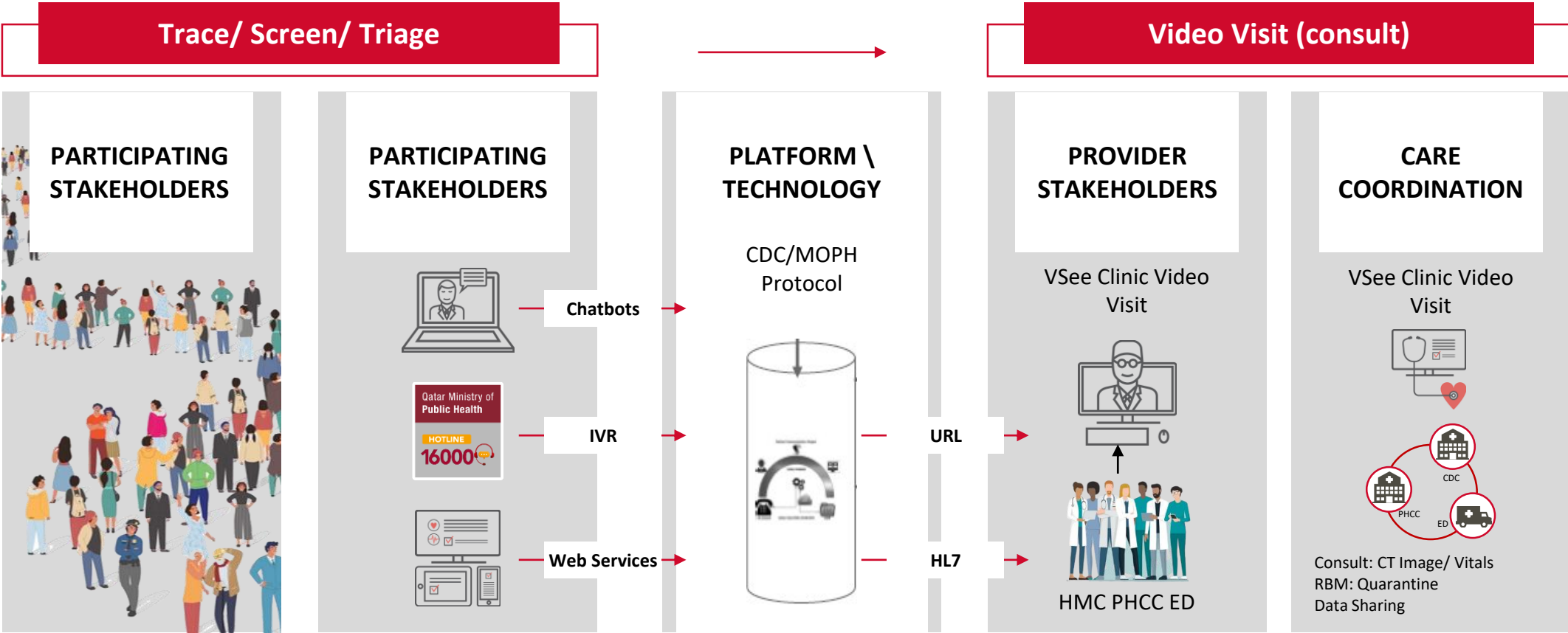


# DIGITAL FARMER COMMUNITY (DFC)



# VIRTUAL CONSULTATION (VC)

As part of the TASMU program, malomatia, successfully executed the innovative healthcare transformation use case Virtual Consultation. Virtual Consultation is a platform that enables citizens and residents of Qatar to access medical consultation remotely.



# VIRTUAL CONSULTATION (VC)



Reduce pressure on medical facilities and the front-line workers



Improve response time for patients



Increased convenience

**300+**

Clinics using the VC tech within Qatar, drastically reducing the fatalities

**70K+**

Virtual Consultations successfully conducted till date



# KEY REFERENCES

## CLOUD



Cloud Native Solutions



SOC Services for Leading Entities in Navigation Sector

الهيئة العامة للضرائب  
GENERAL TAX AUTHORITY



Cloud Transformation & Migration Services



Cloud Development

## DATA & AI



وزارة المالية  
MINISTRY OF FINANCE

Data Analytics & Monitoring Solutions



Data Monitoring Solutions



الهيئة العامة للجمارك  
GENERAL AUTHORITY OF CUSTOMS

Data Warehousing, BI, Data Modernization Solution



Data Analytics Solutions

## Security



SOC Services for Leading Entities in Navigation Sector



SOC Services for a Leading Entity in Transportation Sector



SOC Services for Leading Entities in Energy Sectors



SOC Services for a Leading Financial and Regulatory Entities

## MANAGED SERVICES



Outsourcing Operation of the Government Platform



Outsourcing of the IT managed Services



Court Management System



Single Window Project

# Thank You



For any inquiries, please connect us on  
[contactus@malomatia.com](mailto:contactus@malomatia.com)