## Windows in the Cloud Assessment

Modernize your endpoints with Windows in the Cloud

## Assessment highlights



Gather business requirements and objectives for a Windows in the Cloud solution.



Build a detailed business case study for adopting a Windows in the Cloud solution based on Windows 365 and Azure Virtual Desktop.



Align user personas with Windows 365 and Azure Virtual Desktop product offerings.



Prepare a cost-benefit analysis of the proposed solution and identify and assess possible risks.



Define a roadmap and potential next steps for the adoption of the proposed solution.

# New workplace scenarios and AI increase IT concerns...

25% of IT leaders said they are concerned about infrastructure costs for GenAI models and training.<sup>1</sup>

**78%** of AI users are bringing their own AI tools to work (BYOAI).<sup>2</sup>

34%, of IT and business leaders say delivering the same technology experience for people in hybrid and remote working scenarios continues to be a challenge.<sup>3</sup>

How are you enabling an elastic workforce, temporary or seasonal workers, part-time or shift workers and people working across company-owned and personal devices like interns, contractors or software developers?

Enable users to be productive and secure from anywhere, powered by AI and on any device, without compromising IT security.

Harnessing the generative AI capabilities of Microsoft Copilot for Security, cloud-based Microsoft Intune Suite empowers organizations with cutting-edge capabilities to help enhance security, streamline management, and optimize productivity.



## Why you should attend

Explore the business value of Windows 365 and Azure Virtual Desktop (AVD) for your organization. This assessment will show you how to build a business case for a Windows in the Cloud solution that enhances productivity and optimizes costs focusing on powerful, flexible and secure Cloud PCs and applications.

By attending, you can:

Learn how Windows 365 and AVD provide a powerful, flexible and secure solution for virtual desktops and applications which enhances productivity and optimizes Discover your business requirements and objectives to understand the need for a Windows in the Cloud business case.

Build a business case by aligning identified user personas with Windows 365 and AVD product offerings, analyzing the costs/benefits.

Define next steps based on your organization's needs and objectives for adoption of a Windows in the Cloud solution.

## What to expect

Assess the business value of Windows 365 and Azure Virtual Desktop for your organization focusing on a powerful, flexible and secure solution for Cloud PCs and applications, that enhances productivity and optimizes costs.

#### We'll work with you to:

- Gather information to build a business case for a solution based on Windows 365 and/or Azure Virtual Desktop.
- Organize discovery workshops, assessing requirements, and identifying user personas and business needs.
- Build a business case for a Windows in the Cloud solution by aligning your organization's user personas and business needs with Windows 365 and Azure Virtual Desktop product offerings.
- Prepare a cost-benefit analysis of the proposed options, assess possible risks and prepare a roadmap and next steps for adoption of the proposed solution.

#### We'll customize the assessment based on your organization's needs

#### Engagement set up Gather requirements Business case Customer value Discovery of business Key results, Build the business case conversation requirements and recommendations and study objectives next steps Present the business case and plan next steps

### Who should attend

The workshop is intended for security decision-makers such as:

- Chief Information Security Officer (CISO)
- Chief Information Officer (CIO)
- Chief Security Officer (CSO)
- Endpoint & VDI Management owners/decision makers

- Architects/SMEs focused on End User Computing, Endpoint Management, Security, VDI and Azure
- Application business owners
- IT Security, IT Operations
- Security Architects and Engineers

## Why MDS?

- Proven expertise in customizing and implementing Microsoft technologies
- Comprehensive and dependable cloud, AI, and security services
- Numerous Microsoft technical specializations, certifications, and awards
- All-encompassing vendor management, staff augmentation, licensing, and compliance services
- Industry leading 365/24/7 technical and customer service support



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