The Sourcing & Spend Management Platform that Streamlines Procurement

Progora is the new, cloud-based marketplace technology that makes it easy to achieve more with less

In a climate where organisations are under pressure to cut expenditure and increase service levels, you can't afford to waste budget during procurement.

Progora brings buyers and suppliers together in an innovative digital environment, facilitating smart purchasing by giving you a centralised marketplace configured to your requirements and frameworks.

Used by organisations like Crown Commercial Service, IBM and Lenovo, this cost-effective technology integrates seamlessly with your existing systems and is simple for staff and suppliers to use.

Crown Commercial Service describes Progora as delivering "easier, fairer, better buying for all"

Progora's flexibility and transparency enable you and your suppliers to work together easily and openly. And the many benefits are realised quickly for swift ROI and low total cost of ownership.

Real-time Price & Stock Checks

Algorithms automatically calculate the most economical way to purchase.

Centralised Purchasing Platform

Aggregation and automation enable you to save money and reduce rogue procurement.

Fast Deployment

In just 12 weeks, you have a robust platform that simplifies purchasing and delivers cost savings.

Enhanced Buyer-Supplier Collaboration

You foster strong working relationships across your supplier community, from SMEs to large businesses.

Flexibility & Scalability

Easily add new categories, frameworks and functionality, like guided advisors and purchase-to-pay workflows.

Discover a faster, easier path to procurement

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www.progora.co.uk

Extensibility

Flexibility is one of Progora's big benefits, and it sets us apart from other solutions on the market. Not only is it easy to add new categories, products, suppliers and frameworks, but it's also easy to add new functionality to support users, facilitate collaboration, boost efficiency and simplify compliance.

Product Advisors

Help users purchase the right product without having to pick up the phone. Our virtual advisor tool asks relevant questions based on your needs and responds based on real-life use cases, not just technical feeds. Then it recommends the appropriate products, so it's easy to make the right choice – fast.

- Q&A to locate the best outcome
- De-skills product selection
- Simplifies complex business decisions
- Fast, self-serve facilities

Guided Experiences

Help customers make the right purchasing decisions by making it easy to select the most appropriate products. No need to figure out how many lumens you need for a projector – you just need to know how bright the room should be, and the tool does the rest.

- Consultative approach
- Designed by industry specialists
- Compare without having to get multiple quotes
- Qualification and signposting

Business Process Improvement

Make it easy for departments to collaborate, eliminating inefficiency and duplication that costs money and affects service levels. Progora makes it easy to integrate organisation-specific workflows and automation into your procurement processes, so everyone is compliant and has the information they need at exactly the right time.

- Deliver process compliance
- Event-based automation
- Automate workflows and actions
- Simplify complex decisions

Integration & Data Sharing

Connect with multiple data sources and line-of-business applications instantly, so the organisation can share information and streamline processes across more than 50 products, services, formats and technologies (and all without programming).

- CRM and marketing automation
- ERP and collaboration
- Social Media
- Accounting systems
- On-premises and cloud databases
- Networking

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