meter | Microsoft

✉ azuremarketplace@meter.com

🌐 meter.com/switch-to-meter

⚡GoBolt

lyft

◇ Stord

⬜ Brex

STRAVA

BRIDGEWATER

🙂 reddit

Deploy faster.
Spend smarter.
Scale with Azure.

Meter helps Microsoft customers meet MACC targets, reduce IT burden, and future-proof their network infrastructure.

FAHERTY

Vanta

HIGHER GROUND EDUCATION

TISHMAN SPEYER

⁂ perplexity

Webb School OF KNOXVILLE

⧓ RIPPLING

Switch to **Meter**

A unified, Azure-optimized network platform—built for modern cloud environments.

? What is Meter?

m Meter provides end-to-end enterprise networking—wired, wireless, SD-WAN, and cellular—designed to support Azure-based workloads, hybrid cloud environments, and AI infrastructure.

? Why diverge from traditional networking vendors?

)|(Traditional network vendors cause problems by:
- Offering disjointed hardware and software stacks.
- Prioritizing hardware upsells over lifecycle support.
- Providing limited post-sale support.

? How does Meter solve these problems for Azure customers?

☑ Meter addresses these gaps with an Azure-first approach:
1. Providing integrated hardware/software for faster networks and easier management.
2. Offering predictable, cost-effective subscription pricing.
3. Delivering comprehensive, software-driven support from design to installation.
4. Supporting AI workloads, digital twins, and factory edge with secure connectivity.

? Who else is switching to Meter?

🗺 From retail and logistics to public sector and education, Azure customers are switching to Meter to simplify operations and scale infrastructure.

? How does the switching process work?

📝 **Kickoff:** A kickoff meeting to plan installation and review requirements.

🌐 **ISP monitoring:** Once Meter's partners procure the ISP, Meter monitors ISP quality to ensure end-to-end visibility.

🖥 **Site survey & network design:** Site survey and network design by Meter engineers.

🖥 **Legacy hardware buyback:** Buyback of legacy hardware for cost savings.

🔧 **Hardware & cabling installation:** Cabling and hardware installation.

🖥 **Same-day testing & configuration:** Same-day testing and pre-configured hardware setup.

⊞ **On-going support & management:** Continuous management, proactive issue resolution, and upgrades.

? What are Meter Network's key features?

📶 **Network automation:** Software-driven automation eliminates manual configuration.

⊞ **Meter Dashboard:** Centralized observability and control across thousands of locations - ideal for Azure deployments.

{} **Meter Command:** Allows for network interaction, dashboard generation, and network configuration using natural language.