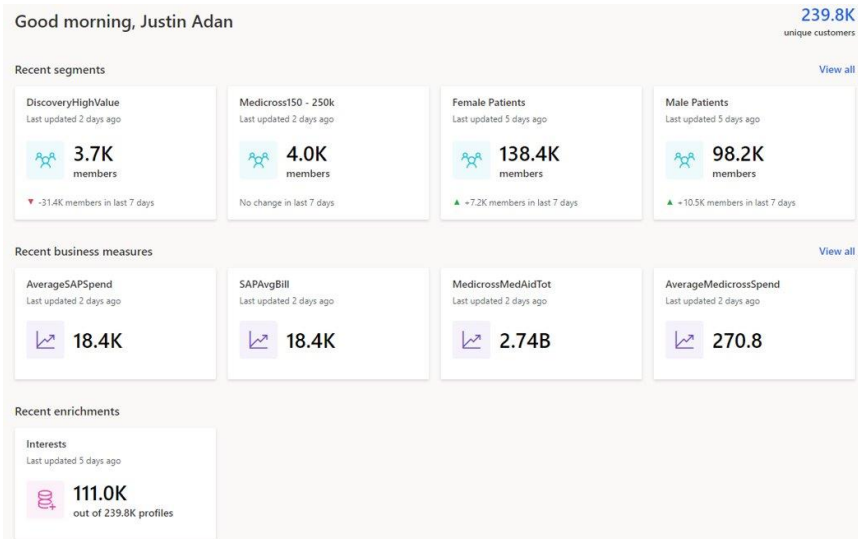


Consulting for maximizing Customer Insights in Healthcare

End-user experience



Scope of Work components

- 1. Envision a future state - Design Think.virtual**
A complete Design Thinking virtual engagement in MS Teams to envision the patient experience.
- 2. Catalyst Business Value Assessment (BVA)**
Executive stakeholder interviews to determine BVA metrics & document the Business Case, with scenarios, use cases & success criteria.
- 3. Catalyst Solution Technical Assessment** of the current architecture towards creating a view of the future state architecture including Customer Insights with high-level Requirements Gathering
- 4. Proactive Deep-Dive Engagement & Design (Functional and Technical)**
Define Target Architecture (show data sources, D365, CI and Azure components) & present to stakeholders. Including security and governance recommendations.
- 5. PoC**
To prove concepts of data ingestion, mapping, matching and merging, data enrichment, segmentation, KPI's, & actionable customer insights.

Use Case & ROI

360-degree patient insights through ingested transactional, behavioral, and observational data transforms patient-centric experiences and enhanced care, both in-hospital and post-discharge.



Resources

- Data-Driven Customer Insights
- Predict Patient Needs with Dynamics 365
- [Mint for Healthcare](#)

Customers / Opportunities

- Netcare Group

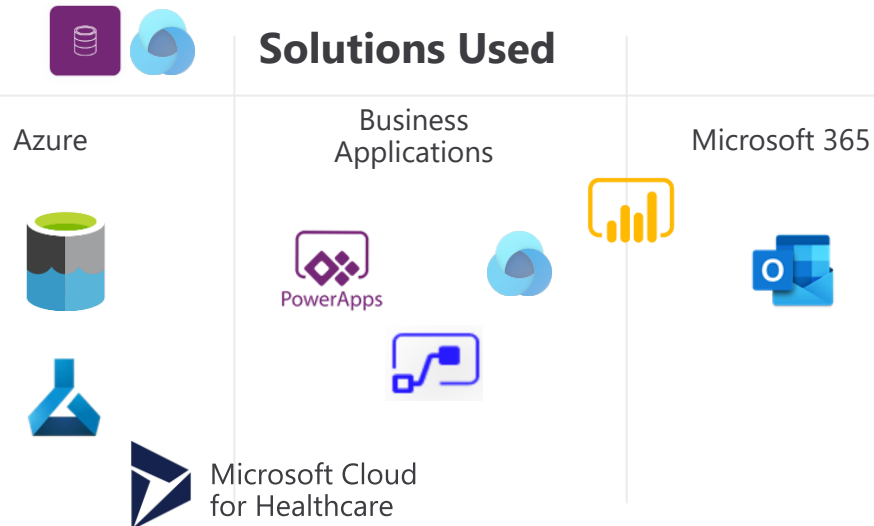
Estimated Licensing Consumption

* USD \$1000 per 100k unified patient records per month.

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Solutions Used



Bundled offerings with estimated implementation \$ costs (Professional Services)

Bundle 1: Design Thinking in Healthcare (choose component 1 above): USD \$ 3 950

Bundle 2: Catalyst for Healthcare (choose components 1, 2 & 3 above): USD \$ 16 500

Bundle 3: Maximize CI in Healthcare (components 1,2,3,4 & 5 above): USD \$ 78 250