

Copilot Accelerator

Program Description



mobile mentor

The Copilot Accelerator Program

The Copilot Accelerator is designed to achieve these three business outcomes:

1. Identify and deliver high value opportunities with AI to generate strong ROI for your business
2. Ensure your data and business applications are ready for safe use of Copilot and AI Agents
3. Mentoring your leaders, staff, and admins on the journey to become an AI-native business

Why do we need this?

Generative AI is amazing technology that every business must embrace, but doing so is a multi-year journey with a steep learning curve. ROI is not guaranteed. We were very intentional about our rollout and adoption at Mobile Mentor, and we still had challenges. Here is a summary of the pain points we experienced internally at Mobile Mentor:

- We didn't know which employees would make good use of the M365 Copilot service
- We were worried about data oversharing and not having data governance controls
- We struggled to get value from Copilot in Word, Excel, PowerPoint and Outlook
- We didn't know where to start with agents, and extensions into our business applications
- We were running blind with zero visibility of adoption, utility value, and productivity gains

We had to solve these issues internally to prove the business value before we could go any further. This meant pausing the rollout while we hired people with appropriate skills, acquired new tools and methodically worked through the five (5) pain points above.

Through the process and in our discussions with industry peers and customers, we found most businesses are doing this work for the first time and facing the same challenges we faced.

The Copilot Accelerator Program is designed for you

Mastering AI at scale, safely, is a multi-year journey with a steep learning curve. This journey can be accelerated by engaging Mobile Mentoring to advise, assist, and transfer knowledge to your company. The journey can further be accelerated by working within a peer group that is willing to share their learning to benefit the whole group. This is the basis of the Copilot Accelerator program.

Mobile Mentoring works with hundreds of clients who are at different stages of deploying Copilot. Every company is unique, and we learn something from every engagement. The Copilot Accelerator program was designed to harness and share the best ideas and best practices.

Five Discrete Workstreams for Success

This program is designed to achieve great outcomes with low risk and high return on investment. The five workstreams in the program are aligned to the five pain points above.

	WORKSTREAM	DELIVERABLE
1	Business Analysis	Deploy free and paid M365 Copilot to the right people
2	Data Security	Protect data from over-sharing, internally & externally
3	User Empowerment	Build skills and confidence to drive productivity
4	Agents & Integrations	Extend Copilot with interactive & autonomous agents
5	ROI & Governance	Measure and report on ROI, and facilitate governance

Your team will be supported by our Copilot Accelerator team with the five skills that are required for success with Gen AI: business analyst, data security engineer, trainer, developer and an AI officer. Each person owns a workstream and is responsible for specific deliverables and outcomes.

The work streams run in parallel, though some initial work is required. In the first quarter we expect to focus on business analysis, data controls, training, policy, and establishing ROI. The focus will then shift to agent development, ongoing data security, continued training, and governance.

Throughout there will be a monthly strategy check-in with our fractional AI Officer. Together we will review progress, provide updates on relevant AI developments and keep strategy aligned.

Outcomes of the Copilot Accelerator Program

1. AI Use-cases identified, user licensing kept at lowest cost, AI roadmap created
2. Policies and controls implemented to protect data and prevent over-sharing
3. Users are trained to use AI based on how they work. Analytics provides visibility of progress
4. Interactive and autonomous agents are deployed based on expected ROI
5. Leaders have visibility of ROI, and a governance structure to steer future investment

Why Mobile Mentor

Microsoft awarded Mobile Mentoring partner of the year in 2021, and finalist in 2022, 2023 and 2024, and 2025. Mobile Mentoring is also an ELITE partner with direct access to Microsoft product groups.

Our company mission is “**empower people to achieve more.**” We have built a team that genuinely enjoys sharing knowledge and advising and guiding clients to learn and succeed. This ethos of being a Mentoring is deep in our DNA and has been core to our way of working since 2004.

Scope of Work

PRE-REQUIREMENTS	1. Customer must have appropriate Microsoft User licensing 2. Customer has Copilot licenses or is willing to purchase them 3. Access and licensing are verified 4. Schedule and Host Kick-off
BUSINESS ANALYSIS	The Business Analysis workstream ensures Copilot is deployed to the right people by identifying high-value AI use cases, prioritizing them by business impact, and creating an adoption roadmap aligned with strategic goals. • Schedule and conduct 1:1 C-Suite & Dept. Leader Interviews • Schedule and conduct small group team interviews by department • Build and Deliver AI Use Case Report(s) • Determine AI Use Case Delivery Prioritization with customer • Update and Deliver Roadmap each quarter * • Use information gathered to customize user empowerment material *
DATA SECURITY	The Data Security workstream protects sensitive information by preventing internal and external oversharing through robust governance policies, refined permissions, and automated data protection controls. Data Security Workstream Kick-off Conduct initial scan – SharePoint Advanced Management (SAM) Run Data Access Governance Reports in SAM Audit SharePoint, OneDrive, & AI security settings Review SAM findings and create oversharing remediation roadmap Thirty-Minute weekly working group sessions during first 90 days Host admin training session on SAM Monthly report on Oversharing Remediation Provide monthly data oversharing remediation report * Weekly Working group sessions for Purview & Labelling * Perform Purview DLP labelling audit * Host Copilot Data Security Strategy for AI workshop* Host Purview Data Lab Overview Workshop w/Results of Audit * Configuration of Reporting & Monitoring in Purview * Technical guidance on data migration & consolidation projects **

	• Purview configuration and deployment support ** • Monthly (or quarterly) review of data security posture **
USER EMPOWERMENT	The User Empowerment workstream equips employees to confidently use Copilot through tailored training, best-practice guidance, and ongoing support, ensuring adoption translates into measurable results. • Create fully customized training program for high value roles ** • Conduct workforce-wide six-session training curriculum • Development of quarterly training schedule with customer • 1:1 sessions for C-Suite & VIPs (optional 2-week and 6-week follow-up) • 1:1 sessions for customer Administrators * • Advanced training for Champions / Trainers / Power Users / etc. • Use Case based training for small groups based on Business Analysis • Provide stock Copilot labs and prompt guide • Continued engagement with Champions / Trainers / Power Users * • Co-development of Copilot Change Management Strategy * • Access to entire library of training material **
AGENTS & INTEGRATIONS	The AI Agents & Integrations workstream designs and deploys custom Copilot extensions and integrations that automate tasks, connect systems, and deliver tailored solutions aligned to your business priorities. • Perform SDLC Lifecycle for each agent ○ Requirements ○ Design Doc ○ Approval ○ Implementation ○ QA & UAT ○ Create and Conduct User Training ○ Deployment ○ Feature Requests & maintenance • Two-month dev cycles for AI Agents on repeat * • Manage AI Estate on behalf of client ** • Include non-AI workflow automation use cases **

ROI & GOVERNANCE

The ROI & Governance workstream measures the impact of Copilot through usage metrics, company KPIs, and compliance frameworks. This ensures a sustainable, scalable, manageable, and valuable program.

- Monthly fractional AI Officer check-in
- Provide ROI report, Viva guide, and underlying spreadsheet
- Draft AI Acceptable Use Policy (or review existing policy)
- Set Initial Tenant AI Security Posture (requires CISO or equiv.)
- Create AI Steering Committee or review current charter
- Develop AI Governance Model or review & refine existing model *
- Draft Autonomous Agent Policy *
- Monthly report and review of Copilot adoption *
- Invite and Host Monthly "AI Wins" Sharing session **
- Enable Peer Benchmarking Feature in ROI portal **
- Facilitate AI Steering Committee **
- Invite and Host Quarterly AI Experts Series session **

* Requires 1 Year plan+

** Requires 3 Year plan

Business Outcomes

At the end of the 12-month Copilot Accelerator program, you will have:

1. Identified and documented your AI use cases by priority and value
2. Remediated data oversharing and established an AI data security posture
3. Execs, leaders, and team members that have been trained on how to use AI for work
4. Copilot agents and integrations that have been developed and deployed
5. ROI model and governance will allow you to track investment and return

About Mobile Mentor

Microsoft Partnership Credentials

Microsoft
Partner



2021 Partner of the Year Winner
Modern Endpoint Management Award

Microsoft
Partner



2022 Partner of the Year Finalist
Education Award

Microsoft
Partner

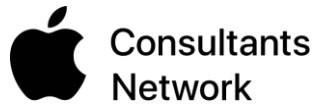


2023 Partner of the Year Finalist
Modern Endpoint Management Award

Finalist
Microsoft Partner

2024 Partner of the Year
Modern Endpoint Management Award

Other Technical Certifications



yubico

More Information

Founded in 2004, operations in the USA, Australia, and New Zealand

[Customer Case Studies](#)

[Videos, Podcasts, Blog](#)