



Windows 365 Standardized Pilot

Introduction

The standardized pilot is intended to be delivered as a seven-day engagement, which includes:

- Understanding a customer's hybrid work scenarios and end-user computing goals and objectives.
- Gaining insights into a customer's physical and virtual devices landscape.
- Setup Windows 365 Cloud PC provisioning and management in the customer environment, focusing on the customer's hybrid work scenarios for a selected group of users.
- Defining joint next steps

Targeted customers

The Windows 365 Standardized pilot engagement is targeted at customers who would like to see how Windows 365 unlocks hybrid work scenarios.

In particular, we recommend this workshop for customers who are already using Microsoft Intune for cloud-based management of Windows devices and who are interested to start using Windows 365 broadly throughout their organization.



Windows 365 unlocks enterprise hybrid work scenarios

Zero Trust Security Model



Protect the digital worker

Achieving greater organizational security, from chip to cloud.

BYOPC programs



Simplify IT management

Empowering IT with easier Windows and device management.

Temporary work



Power better experience

Delivering a flexible, inclusive, and accessible computing experience for all roles.

Shifting workforce and organizational needs



Remote and hybrid work



Elastic workforce



Organizational expansion and change



Bring your own PC (BYOPC)



Security and compliance



High-scale and specialized workloads



Windows 365 Standardized Pilot

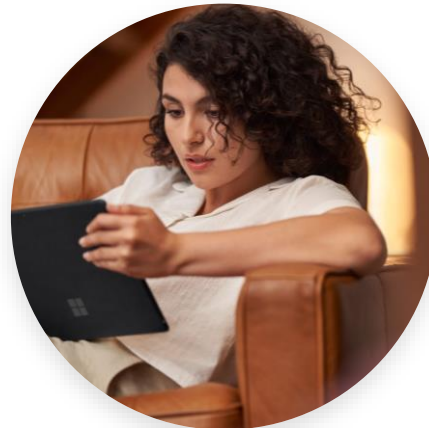
Seven-day engagement to pilot enterprise hybrid work scenarios and to provide your workforce with access to a secure and productive desktop experience from virtually anywhere with Windows 365

 Plan 



Define scope, identify stakeholders, and gather information on current and future environment and workloads to be enabled as part of the standardized pilot.

 Enable 



Execute remediation activities to be able to deploy Windows 365 in the production environment.

Setup Windows 365 Cloud PC provisioning and management for a selected group of users focusing on the selected hybrid work user scenarios.

 Grow 



Learn how to operate the implemented Windows 365 solution and agree on the next steps to further grow the solution within the production environment.

Your NextGen Windows powered by Microsoft Solutions

Windows 11



Windows 11 Enterprise

Windows 365



Cloud PC –
Windows 365

Microsoft Azure



Cloud VDI –
Azure Virtual Desktop



Microsoft Intune



Intelligent
Security



Risk-based
Control



Unified
Management



Zero Touch
Provisioning



Advanced
Analytics



Deep Microsoft
365 Integration

Microsoft 365

Engagement checklist

1

Customer nomination

- Confirm customer eligibility
- Confirm partner eligibility
- Claim the customer
- Customer Standardized Pilot confirmation
- Create and send the Standardized Pilot SOW to the customer.
- Customer SOW confirmation

2

Pilot Planning

- Confirm your technical skills and certification requirements are met to deliver the workshop
- Review engagement scope and deliverables
- Plan engagement timeline
- Prepare the customer questionnaire
- Prepare and plan the pre-engagement meeting

3

Plan

- Complete the Pre-Engagement/Kick-Off meeting
- Customer completed customer questionnaire
- Deliver the Windows in the Cloud Overview presentation
- Deliver the Windows 365 Overview presentation
- Deliver the Windows 365 Deployment Overview presentation
- Build the Design Decisions and Remediations Checklist

4

Enable

- Execute the Remediation activities (if any)
- Execute the Pilot Deployment

5

Grow

- Deliver the Windows 365 Operations Overview presentation
- Deliver the Windows Autopatch Overview presentation
- Present the Findings and Next Steps presentation to your customer
- Submit proof of execution
- Complete surveys
- Follow up with the customer post engagement

Customer requirements

Successful delivery of the engagement is dependent on the customer's involvement in all aspects of the engagement.

The customer must ensure that accurate and complete information is provided in a timely fashion as needed, that appropriate resources are committed, and that any activities are completed in a timely and effective manner.

The customer will need to perform the tasks, provide the resources, and take ownership of the Standardized Pilot activities.

The customer will need to provide adequate access to the necessary personnel needed to successfully complete the engagement including:

- a) A customer project manager responsible for the overall coordination and for scheduling logistics.
- b) IT object owners for device management, identity and security during all phases of the assessment.
- c) An executive sponsor

The customer will provide the following to the facilitator:

- a) Access to any relevant documentation.
- b) Network connectivity, adequate workspace, parking permits, building access, and appropriate identification badges within the first day of the project's onsite workshop if any.
- c) Appropriate-sized room with whiteboard and projector for knowledge transfer sessions

Note

This section describes the customer requirements applicable to the overall engagement. Additional requirements specific to the activities will be outlined in the individual sections below.

Technical requirements

The following is required for piloting Windows 365 Enterprise in the customer's production environment:

Requirements for Windows 365 Enterprise:

<https://docs.microsoft.com/en-us/windows-365/enterprise/requirements>

Network requirements:

<https://docs.microsoft.com/en-us/windows-365/enterprise/requirements-network>

Licensing:

- Customer has an active Microsoft 365 E3 or E5 subscription
- Customer has at least five Windows 365 Enterprise (trial) license(s)
- Customers who need an Azure Network Connection (optional) will need an active Azure subscription

Note:

- All pilot activities should be carried out in the customer's **production tenant**. Demo, lab or test tenants are not allowed.



Resources

Windows 365 solution website

windows365.com

Windows 365 Innovation blog

<https://aka.ms/AAd173w>

AVD and Windows 365 Inspire blog

<https://aka.ms/AVDInspireblog>

Windows 11 Enterprise website

aka.ms/we3

Microsoft Intune solution website

aka.ms/endpointmanager



Thank you.