



AI Transformation Accelerator

From AI Ambition to Production-Ready AI in 12-16 Weeks

Microsoft AI Transformation Offer (ATO)

The AI Imperative

Organizations must act now or risk falling behind

72%

of CEOs say AI is a top strategic priority but lack execution readiness

\$4.4T

projected global AI market value by 2030 driving urgency for early movers

83%

of enterprises report AI pilots that never reach production deployment

"By the time a late adopter has done all the necessary preparation, earlier adopters will have taken considerable market share. Winners may take all and late adopters may never catch up."

- Harvard Business Review

AI Transformation Accelerator

A structured, end-to-end program mapped to Microsoft's ATO framework

Mobiz's AI Transformation Accelerator takes enterprise organizations from AI ambition to production-ready AI in three connected phases. Backed by Microsoft co-sell support and our proven AI Center of Excellence delivery model, this program is purpose-built for organizations looking to lead with AI.

01

AI Center of Excellence & Solution Envisioning

- Governance & operating structures
- AI ambition & strategic roadmap
- Use case prioritization
- Role enablement & accountability

02

AI Foundation Architecture

- 3-tier GenAI solution architecture
- AI-ready Azure Landing Zone
- Security & governance controls
- Data foundations & identity

03

Generative AI Factory

- GenAIOps maturity assessment
- Proof of Value (PoV) build
- GenAIOps priorities deployment
- Repeatable AI delivery model

Timeline: 12-16 Weeks

1 AI Center of Excellence & Envisioning

Establish the organizational foundation for scalable, governed AI transformation

What We Deliver

- **AI CoE Governance Model**
Clear structures, roles, and decision frameworks
- **Strategic AI Roadmap**
Prioritized transformation plan aligned to business goals
- **Use Case Portfolio**
Ranked cases via Microsoft Common Envisioning Framework
- **Leadership Alignment**
Executive workshops for commitment and ownership
- **Operating Structure**
Defined accountability and cross-functional coordination

Milestone

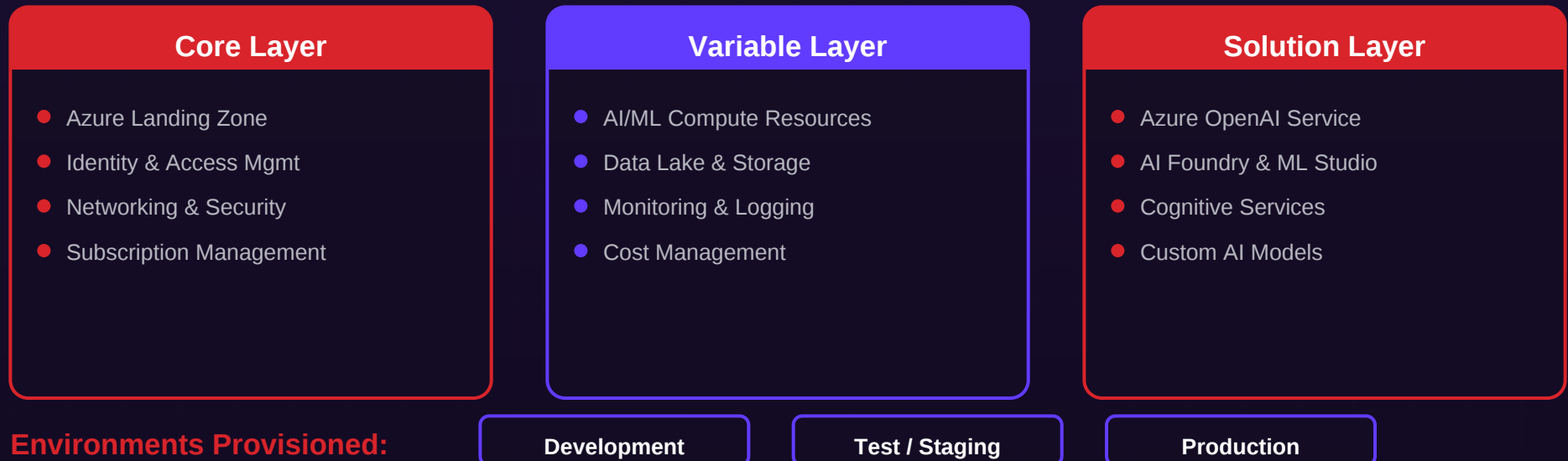
A fully operational AI Center of Excellence with defined ownership, accountability structures, and a prioritized use case roadmap ready for execution.

Key Outcomes

- ✓ Governance framework established
- ✓ 3-5 prioritized use cases identified
- ✓ Executive sponsorship secured
- ✓ AI transformation roadmap approved

2 AI Foundation Architecture

Design and deploy a production-grade Azure AI platform aligned to the Cloud Adoption Framework



Milestone: An AI-ready Azure Landing Zone fully supporting GenAI workloads, with all security and governance controls in place across Development, Test, and Production environments.

3 Generative AI Factory

Build, deploy, and scale AI solutions with a repeatable, factory-like delivery model



Key Deliverables

- ✓ Production-ready MVP AI solution deployed in your environment
- ✓ GenAIOps maturity assessment report with prioritized improvements
- ✓ Repeatable GenAI factory model for ongoing AI solution delivery
- ✓ Knowledge transfer & documentation for internal team enablement

Why Mobiz?

Your trusted Microsoft AI partner for enterprise transformation

Global Delivery, Regional Accountability

With engineers in 14 countries, Mobiz can run ATO engagements across geographies without forcing the customer to work through time zones or third-party subcontractors. The account team is local; the delivery capacity is global.

Specialization-Backed Credibility

Mobiz's eligibility for ATO is tied to active enrollment in Azure AI Apps, AI Platform, or Agentic DevOps Specializations — Microsoft's highest partner validation tier. For the customer, that's not a badge on a slide; it means Microsoft has independently verified Mobiz's technical depth in the exact workloads the ATO engages.

All Three Components Deliverable End-to-End

Many partners can do assessments or architecture work in isolation, but the ATO requires a partner that can deliver all three components in sequence. Mobiz's 170+ engineer bench across 14 countries means:

- Component 1: AI CoE establishment, governance framework, use case roadmap
- Component 2: AI Landing Zone deployment, GenAI building blocks
- Component 3: GenAIOps maturity assessment + production MVP in 6–8 weeks

Engagement Model

A structured consulting engagement with defined milestones at each phase

Phase 1: AI CoE

Weeks 1-4

Phase 2: Foundation

Weeks 5-10

Phase 3: GenAI Factory

Weeks 11-16

How We Work

- Direct collaboration with your technical, strategy, and leadership teams
- All three components can be delivered sequentially or in parallel
- Weekly progress updates and milestone reviews
- Knowledge transfer integrated throughout the engagement
- Microsoft co-sell support and alignment at every stage

Industries & Use Cases

Tailored AI transformation across key sectors

Energy & Mining

- Predictive maintenance AI
- Safety compliance automation
- Resource optimization
- Document intelligence

Real Estate & Mega Projects

- AI-powered project analytics
- Smart building operations
- Procurement optimization
- Stakeholder reporting AI

Government & Public Sector

- Citizen services automation
- Policy compliance AI
- Document processing
- Data-driven decisions

Financial Services

- Risk assessment AI
- Regulatory compliance
- Customer experience AI
- Fraud detection models



Let's Get **Started!**

Our AI transformation experts are ready to help you accelerate your AI journey with Microsoft.

Complimentary Discovery Call

- Assess your current AI maturity and Azure footprint
- Identify highest-priority use cases and outcomes
- Review data, infrastructure, and security posture
- Outline a customized AI Transformation roadmap
- Explain engagement model, timeline, and investment

Contact Us Today

Schedule your 30-minute Discovery & Readiness Call at no cost.

Accelerate with Mobiz